

ANDHRA PRADESH STATE ROAD TRANSPORT CORPORATION

No. IE-2/367(16)/2012 - IED



O/o the VC & MD,MSRD,
Bus Bhavan,Hyderabad.

CIRCULAR No. 04/2012-IED, Dated: 26-09-2012

Sub: - **DEPOT INCENTIVE SCHEME:** Revision of rates of incentive on earnings parameter & service targets consequent to fare revision with effect from 24-09-2012 – Circular Instructions issued –Reg.

Ref: - 1) Circular No. 37/2012 - OPD (PLG), DT.23.09.2012.
2) Circular No. 23/2010-IED, dated: 26-11-2010.
3) Circular No. 08/2011-IED, Dated: 03-08-2011.

I. INTRODUCTION:

Vide circular reference cited at 1, the Corporation has revised the fares in respect of certain types of stage carriages –Mofussil (Dist. Ordinary, Express, Deluxe and Super luxury) and City services (City / Suburban Ordinary, Metro Express and Metro Deluxe) with effect from 24-09-2012.

In view of revision of the fares, it is necessary to revise the service targets, rates of incentive on earnings parameter and incentive to drivers operating services with TIM for different types of services, duly neutralizing the effect of the fare hike.

II. Percentage of Fare Increase:

The Impact of the fare revision on various types of services computed in term of percentages is furnished here under:

District Services			
Type of Service	Basic Fare per KM in Ps.		% of increase
	Pre revised	Revised	
Pallevelugu/Gramini	50.00	55.00	10.00%
Express	62.00	72.00	16.13%
Deluxe	70.00	80.00	14.29%
Super Luxury	82.00	94.00	14.63%
Meghadooth Non AC	82.00	94.00	14.63%
City Services			
Type of Service	Avg.Basic Fare per KM in Ps.		% of increase
	Pre revised	Revised	
City/Town Ordinary	61.19	69.29	13.24%
Metro Express	72.86	81.90	12.41%
Metro Deluxe	79.05	86.67	9.64%

III. REVISED RATES OF INCENTIVE:

The rates of incentive on account of fare revision in District & City services on reaching the target and crossing the targets at various levels of growth in earnings on various types of operations are as follows:

District Services:

Revised Rate of incentive payable to conductor / driver on the spot and month end (Mofussil)							
S. No.	Type & Category	On Reaching the Target	Above Target				
			>Target to 110%	>110% to 120%	>120% to 130%	>130% to 140%	>140%
1	Pallevelugu/ Gramini / Mini Buses	Basic Fare= 55 Ps.					
	Conductors on the Spot	0.25%	1.56%	1.85%	2.48%	3.11%	3.74%
	Conductors at the month end	0.13%	0.78%	0.93%	1.24%	1.56%	1.87%
	Drivers on the spot	0.25%	1.56%	1.85%	2.48%	3.11%	3.74%
2	Express	Basic Fare= 72 Ps.					
	Conductors on the Spot	0.13%	1.18%	1.31%	1.57%	2.10%	2.63%
	Conductors at the month end	0.07%	0.59%	0.66%	0.79%	1.05%	1.32%
	Drivers on the spot	0.13%	1.18%	1.31%	1.57%	2.10%	2.63%
3	Deluxe	Basic Fare= 80 Ps.					
	Conductors on the Spot	0.10%	1.06%	1.19%	1.33%	1.59%	1.86%
	Conductors at the month end	0.05%	0.53%	0.60%	0.67%	0.80%	0.93%
	Drivers on the spot	0.10%	1.06%	1.19%	1.33%	1.59%	1.86%
4	Super Luxury / Meghadooth Non AC	Basic Fare= 94 Ps.					
	Conductors on the Spot	0.10%	1.05%	1.18%	1.31%	1.57%	1.84%
	Conductors at the month end	0.05%	0.53%	0.59%	0.66%	0.79%	0.92%
	Drivers on the spot	0.10%	1.05%	1.18%	1.31%	1.57%	1.84%

City/Town Services:

Revised Rate of incentive payable to conductor/driver on the spot and month end City/Town							
1	City ordinary/Mini Buses/ Vestibule	Calculated Average Basic Fare= 69.29 Ps.					
	Conductors on the Spot	0.16%	0.90%	1.56%	2.07%	2.59%	3.11%
	Conductors at the month end	0.08%	0.45%	0.78%	1.04%	1.30%	1.56%
	Drivers on the spot	0.16%	0.90%	1.56%	2.07%	2.59%	3.11%
2	Metro Express	Calculated Average Basic Fare= 81.90 Ps.					
	Conductors on the Spot	0.15%	0.89%	1.54%	2.05%	2.57%	3.08%
	Conductors at the month end	0.08%	0.45%	0.77%	1.03%	1.29%	1.54%
	Drivers on the spot	0.15%	0.89%	1.54%	2.05%	2.57%	3.08%
3	Metro Deluxe	Calculated Average Basic Fare= 86.67 Ps.					
	Conductors on the Spot	0.13%	0.68%	1.36%	1.91%	2.45%	2.99%
	Conductors at the month end	0.07%	0.34%	0.68%	0.96%	1.23%	1.50%
	Drivers on the spot	0.13%	0.68%	1.36%	1.91%	2.45%	2.99%

IV. Revision of Service Targets:

The basic fare of different types of buses are revised upward, hence there is a need to revise the service targets to neutralize the bus fare hike.

1. Fixation of service targets from 24-09-2012 to 30-09-2012:

In the Existing circular No. 23/2010-IED, dated: 26-11-2010, vide para 3.1, twelve months are divided into four quarters. Fixation of service targets is being done based on the quarterly average EPK multiplied by the correction factor of the unit and schedule KMs of that service. The service targets is already fixed by taking the average EPK realized during previous quarter i.e., 01.04.2012 to 24.06.2012 by multiplying with the related correction factor of unit and schedule KMs of that service in district and city operation. The targets fixed in pre-revised basic fare shall be revised upward with effect from 24.09.2012 by the type wise % of increase shown in the tables furnished at clause No. II.

2. Fixation of service targets from 01-10-2012 to 31-12-2012:

To fix the target for next quarter (Oct' 2012 to Dec' 2012) for a service, the average EPK realized from 01.07.2012 to 24.09.2012 has to be taken. Since the fare hike is implemented from 24.09.2012, the service target for the next quarter (Oct' 2012 to Dec' 2012) shall be done in 3 stages:

Stage (i): The earning realized for a service from 01.07.2012 to 23.09.2012 has to be raised upward by the % of increase in basic fare to that corresponding type of operation.

Stage (ii): The earning realized for a service on 24.09.2012 has to be added to the calculated earnings arrived at stage (i) and has to be considered as the earnings realized for the period 01.07.2012 to 24.09.2012.

Stage (iii): The total KMs operated by that service during the period from 01.07.2012 to 24.09.2012 shall be taken. The total earnings calculated at stage (ii) shall be divided by the KMs operated, to arrive at average EPK for the period from 01.07.2012 to 24.09.2012. Finally the calculated average EPK has to be multiplied by the quarterly correction factor (Oct' 2012 to Dec' 2012) of respective unit and schedule KMs of that service to fix the service target.

For better understanding an illustration is furnished as follows:

ILLUSTRATION FOR FIXATION OF SERVICE TARGETS

Name of the depot	: ELURU
Type of service	: District Express
Name of the service	: V012
Impact of fare hike on Super Express basic fare	: 16.13% --- A
Schedule KMs of the service	: 488 ----- B
Pre-revised Target for the quarter Jul' 2012 to Sep' 2012	: ` 8955----- C

Revised Service Target for the Period 24-09-2012 to 30-09-2012

Revised Service Target for the period 24.09.2012 to 30.09.2012 :C X (100 + A) %

` 8955.00 X 116.13% = ` 10399.44 or Say : ` **10399/--D**

Revised Service Target for the Quarter Oct' 2012 to Dec' 2012

Earnings from 01.07.2012 to 23.09.2012(85 days)	: ` 761175--E
Upward projection of earnings realized from 1.07.12 to 23.09.12	
{E X (100+A)}: ` 761175 X 116.13% = ` 883952.52	: ` 883953-- F
Earnings realized on 24.09.2012 (1 day)	: ` 10399-- G
Earngs. to be considered from 01.07.2012 to 24.09.2012 (F+G)	: ` 894352-- H
KMs operated from 01.07.2012 to 24.09.2012 (86 days)	: 41968 -- I
EPK to be considered from 01.07.2012 to 24.09.2012 (H/I)	: ` 21.31 ----J
Correction factor for the Quarter October to December	: 1.03 ----- K
Service target for the quarter Oct' 12 to Dec' 12	: B x J x K
= 488 KMs x ` 21.31 EPK x 1.03 Correction factor	: ` 10711.26
Or Say	: ` 10711/-

Service Target: ` 10711/-

V. Tirupathi-Tirumala (TPT-TML) Ghat road operation:

A. Operation Upto TML from far away destinations (Other than TPT):

The rates of incentive on earnings parameter for mixed operation (Plain & Ghat) irrespective of type and route length to all type of services for all depots are furnished as follows:

Rates of Incentive for Plain & Ghat Operation							
S. No.	Type	On Reaching the Target	Above Target				
			>Target to 110%	>110% to 120%	>120% to 130%	>130% to 140%	>140%
1	Conductors on the Spot	0.12%	1.07%	1.19%	1.43%	1.91%	2.40%
	Conductors at the month end	0.06%	0.54%	0.60%	0.72%	0.96%	1.20%
	Drivers on the spot	0.12%	1.07%	1.19%	1.43%	1.91%	2.40%

B. Operation of TML – Papavinasanam (Express) :

The rates of incentive payment on reaching the targets & crossing the targets at various levels are furnished as follows:

Rates of Incentive for TML - Papavinasanam (Express) services							
S. No.	Type	On Reaching the Target	Above Target				
			>Target to 110%	>110% to 120%	>120% to 130%	>130% to 140%	>140%
1	Conductors on the Spot	0.09%	0.76%	0.84%	1.00%	1.34%	1.68%
	Conductors at the month end	0.05%	0.38%	0.42%	0.50%	0.67%	0.84%
	Drivers on the spot	0.09%	0.76%	0.84%	1.00%	1.34%	1.68%

C. Operation of TPT – Tiruchanur (Express) :

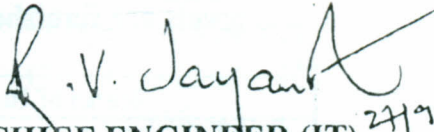
There is no change of rates of incentive payment for these services as the revised fare is not communicated in the fare revision with effect from 24-09-2012. Hence the existing rates of incentive shall be continued.

VI. Revision of Incentive rate to Drivers operating service with TIM:

1. As per Circular No. 23/2010-IED, Dated 26.11.2010, Vide Clause No. 05.2, incentive amount on sale of tickets issued through TIM was communicated, payable to driver operating services with TIM on the spot with a ceiling limit of Rs. 2000.00 per month per driver. (Including machine handling allowances). The same instructions were reiterated in para No. V, of circular No. 08/2011-IED, Dated: 03-08-2011.
2. Due to fare revision, the incentive to TIM driver for all type of services except City and Pallevelugu, shall be paid at the rate of Re. 1/- towards incentive per passenger, ticket worth up to Rs. 95.00, and for the tickets worth above Rs. 95.00 an amount of Rs. 2.00 shall be paid towards incentive per passenger, issued through TIM.
3. Rest of the terms and conditions communicated time to time shall remain unchanged regulating the incentive scheme for the drivers operating services with TIM.

These circular instructions come into force with effect from 24-09-2012, and rest of the terms and conditions issued time to time shall remain unchanged.

This has the approval of VC & MD with the concurrence of FA & CAO.


CHIEF ENGINEER (IT) 24/9/2012

- Copy to :
- : Secretary to Chairman for kind information please.
 - : Personal Secretary to VC & MD for kind information please.
 - : Director(V&S), All EDs/ FA/CAO/ED(Zones) for kind information please.
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 - : All Dy. CTMs DVMs/ Dy. CMEs/ Dy. CAOs/ Dy. CAO(TA&I) 20 copies.
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 - : The General Secretary, APSRTC, NMU, Vidyanagar, Hyderabad.
 - : The Secretary General, APSRTC, E.U, Satyanarayana Reddy Marg, Hyderabad.
 - : The General Secretary, APSRTC, SWF, H.No. 01-07-130/5, Risala Khursheed Jahi, Zamistanpur, Hyderabad.

