

ANDHRA PRADESH STATE ROAD TRANSPORT CORPORATION

No.OP2/791(1)/2020-MED

Office of the VC&MD, RTC House: VJA, Dt.08.04.2020.

Circular No.03/2020-MED, Dt.08.04.2020.

Sub: <u>COST CONTROL</u> - Control of Expenditure - Fixing of targets on MED Parameters for the year 2020-21- Reg.

Corporation has registered a loss of Rs.994 Cr upto Feb'20 during the year 2020-21. The financial health of an organization depends on maximization of the revenue and minimizing the operational costs. It is observed that expenditure is more than earnings in our Corporation in the recent past due to continuous increase in input costs like Personnel, HSD oil, Lub oils, Spares, Tyres, etc,. While every effort has to be made to improve earnings, it is equally important to reduce the cost of operation on HSD oil, Lub Oil, Spares, Tyres and Tubes and Workshops. There is ample scope for reduction of expenditure on these cost parameters by improving preventive maintenance of buses. Keeping this in mind, targets on the key MED parameters of maintenance, which influence the operational cost are communicated every year.

The targets for the year 2020-21 are worked out Region wise taking the best performance in the preceding three years as the base duly adding the estimated improvements.

Key Maintenance Parameters:

1. HSD KMPL

- 2. Breakdown Rate.
- 3. MED Cancellation
- 4. Total tyre life
- 5. % of New Tyre Scrap Rate.
- 6. Life of Major Aggregates.

The finalized Region wise targets are filed at Annexure -1 & 2.

Methodology adopted in Fixing Targets:

1. HSD KMPL:

| Description | HSD KMPL |
|-----------------------------|----------|
| Target for the year 2019-20 | 5.29 |
| Actual 2019-20 (upto Feb.) | 5.10 |
| Variance | -0.19 |
| Target for 2020-21 | 5.27 |

a) For arriving the HSD KMPL Targets, the best of three years performance is taken as basis and incremented as given below:

| Slab | Increment | Slab | Increment |
|-------------|-----------|--------------|-----------|
| Upto 5.20 | 0.05 | 5.30 - 5.39 | . 0.03 |
| 5.21 – 5.29 | 0.04 | 5.40 & Above | 0.02 |

b) HSD KMPL targets for A.C. buses, the best product wise KMPL performance in AC buses among the regions for the year 2019-20 upto Feb'20 is fixed as the target KMPL for every AC product and they are as follows:

| Type of Bus | TGT FOR 2020-21 |
|--------------|-----------------|
| Vennela | 4.08 |
| Amaravathi | 3.39 |
| Garuda Plus | 3.16 |
| Garuda | 3.65 |
| Metro Luxury | 3.13 |
| Indra | 4.16 |
| Night Rider | 3.96 |

The HSD KMPL is the most important cost parameter which strongly influences the financial health of the corporation to a great extent. By implementing the guidelines issued by MED on HSD KMPL improvement in true spirit and with constant monitoring, the KMPL can be further improved and the targets can be exceeded easily.

The Region wise targets worked out as above for the year 2020-21 are enclosed at **ANNEXURE-I**.

2. BREAKDOWN RATE:

| Description | B.D.Rate/ 10000 KMs |
|-----------------------------|------------------------|
| Target for the year 2019-20 | 0.04 |
| Actual 2019-20 (upto Feb) | 0.04 |
| Reduced by | 0.01 |
| Target for 2020-21 | 0.03 |

The B.D.Rate target is fixed basing on the best performance of the individual Regions during years 2017-18, 2018-19 & 2019-20 and reducing the same at different slabs. The Slabs are

| Slab | BD Rate Reduced | Slab | BD Rate Reduced |
|--------------|--------------------|--------------|--------------------|
| 0.02 & below | No Reduction | 0.06 - 0.08 | 0.02 |
| 0.03 - 0.05 | 0.01 | 0.08 & Above | 0.03 |

The Region/Zone wise targets thus arrived for the year 2020-21 are furnished at <u>ANNEXURE-I</u>

To provide reliable service for the travelling public, all efforts must be made to reduce breakdowns to the minimum possible extent. Proper accountal of breakdowns, micro level breakdown analysis & corrective actions help in reducing the breakdown rate. Any reduction in breakdowns will have a remarkable impact on quality of operation and image of the corporation. Micro level analysis of each breakdown for taking corrective action will certainly reduce the breakdowns. During the recent EDs, HODs & RMs meeting VC & MD advised to record the breakdowns system wise and make wise of the bus. Required fields in the CIS will be made and informed shortly in this regard.

3. <u>% OF MECH CANCELLATION KMs</u>:

| Description | % Mech Cancellations |
|-----------------------------|-------------------------|
| Target for the year 2019-20 | 0.08 |
| Actual 2019-20 (upto Feb) | 0.06 |
| Variance | -0.02 |
| Target for 2020-21 | 0.04 |

The MED Cancellation target is fixed basing on the best performance of the individual Regions during years 2017-18, 2018-19 & 2019-20 and reducing the same at different slabs. The Slabs are

| Slab | MED Cancellation Reduction by | Slab | MED Cancellation Reduction by |
|-----------------|----------------------------------|--------------|----------------------------------|
| 0.02 & below | No Reduction | 0.06 0.08 | 0.02 |
| 0.03 - 0.05 | 0.01 | 0.08 & Above | 0.03 |

The Region/Zone wise targets thus arrived for the year 2020-21 are furnished at ANNEXURE-I

This is a controllable parameter as cancellations are mainly for want of bus and late supply of bus, which directly affect punctuality of the Services and passenger satisfaction. With improved quality of preventive maintenance of buses and by regular inspection of Buses & by avoiding backlog of preventive maintenance schedules at Depots, it is quite possible to achieve the targets.

4. TOTAL TYRE LIFE:

The Total Tyre Life Target for 2020-21 is fixed by increasing 2,000 Kms on the best performance among the last 3 years AVG. Total Tyre Life achieved,.

The Region wise targets for New Tyre Scrap Rate & Total Tyre life are enclosed at ANNEXURES-I.

5. NEW TYRE SCRAP RATE:

The New Tyre Scrap Rate Target for the year 2020-21 is fixed by reducing as per the slabs given below on the least of last 3 years.

| S.No. | NTS% | To be reduced by |
|-------|-----------------------------|------------------|
| a | Less Than or equal to 1.50% | 5% |
| b | 1.50 % to 2.00% | 10% |
| с | 2.01% to 3.00% | 20% |
| d | 3.00% and above | 25% |

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6. LIFE OF MAJOR AGGREGATES:

Targets of Major aggregates are fixed for the year 2020-21 to achieve optimum lives. The New Life targets are calculated considering the Best of Last 3 Years and increased by 3 %. However, the New life targets are restricted as mentioned below to avoid further deterioration of internal parts of major units. CO life targets are calculated among the Best of Last 3 Years or 10% increased on achieved RC life of 2019-20 whichever is higher.

| S.No | UNIT | CITY | DIST |
|------|--------------|---------|-------|
| 1 | ENGINE | 8.00 | 9.00 |
| 2 | F.I.P | 6.00 | 7.00 |
| 3 | GEAR BOX | 8.00 | 9.00 |
| 4 | FRONT AXLE | • 12.00 | 13.00 |
| 5 · | REAR AXLE | 12.00 | 13.00 |
| 6 | SELF STARTER | 7.00 | 8.00 |
| 7 | ALTERNATOR | 7.00 | 8.00 |

Proper Implementation of preventive maintenance schedules, carrying out oil changes at stipulated mileages, timely rectification of defects/ minor defects on sub - assemblies will help to obtain optimum life from New/CO aggregates and to reach the targets. Drawl of CO Units will increase on account of the premature failures/ Low life of units due to poor workmanship at Workshop or improper maintenance at Depots. Hence care shall be taken to avoid premature failures of units. The Region wise targets are furnished at **Annexure-II**

In order to achieve the targets fixed for the year 2020-21, regular training programmes on better maintenance practices and on latest high end buses are to be arranged for the maintenance staff and supervisors by Dy CMEs, WMs & OEMs so as to bring about a total change in the quality of maintenance at the depots.

The Regional Managers are advised to fix targets Depot wise for the year 2020-21 for all parameters basing on the above guidelines and communicate to Depots and to send a copy of the same to CME(M) by 30th April, 2020 without fail.

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The Regional Managers are advised to review the performance of the Depots in their monthly review meetings with reference to the targets fixed and pull up the Managers and Supervisors who are not performing well in this regard.

The ED/Zones are requested to review the performance in periodical PRC meetings and take corrective action to improve the performance.

The Regional Managers, Dy. Chief Mechanical Engineers and Depot Managers are advised to improve the overall MED performance and put in sincere efforts for achieving targets in respect of all parameters.

Please acknowledge.

eco 8/4/2020

EXECUTIVE DIRECTOR (E)

Copy to: ED (O), ED (A), and FA&CAO for information Copy to: All EDs of Zones for information and necessary action Copy to OSD to VC&MD for information Copy to: Assistant Director (Vig.& security) for information, Copy to: CME(M), CE (IT), CCOS & CFM for information Copy to: All Regional Managers for necessary action Copy to: Dy.CME(M), Dy.CME(W), Dy.CME(IE), Dy.CTM(Comp), COS(C) & CSTO for information. Copy to: All Dy.CMEs of Regions for necessary action Copy to: All WMs, COSs, Dy.CAOs, AMEs(T) of all Zones for necessary action Copy to: All Dy.CPMs, Principal/ZSTC/KRNL and Principal/TA/VJA for information Copy to: All AOs of Regions for necessary action Copy to: All Depot Managers & Maintenance Incharges for necessary action.

Annexure-1

KEY MAINTENANCE PARAMETERS NEW TYRE MED TOTAL TYRE HSD KMPL RGN HSD KMPL **BD RATE** SCRAP RATE CANC. LIFE (Excl. AC) (Incl. AC) 2.30 1.38 0.02 5.83 0.01 NLR 5.76 0.02 2.41 1.40 5.77 0.01 PKSM 5.66 1.25 2.41 5.24 0.02 0.04 5.18 CTR 2.75 2.04 0.04 5.30 0.02 KDP 5.22 3.14 0.03 0.04 1.93 5.29 KRNL 5.25 2.48 0.03 0.02 1.90 ATP. 5.30 5.31 2.30 2.18 0.06 5.38 0.02 GNT 5.33 2.08 2.05 0.02 0.04 5.35 4.95 KRI 1.21 0.03 2.24 WG 5.43 5.52 0.03 1.14 0.03 2.31 5.29 5.45 0.02 EG 1.33 0.04 0.08 2.24 5.20 4.95 VSP 2.10 0.04 2.28 5.33 5.33 0.03 NEC 2.18 1.90 0.04 0.03 CORP 5.27 5.38

Region wise KEY MED Parameters Targets for the year 2020-21

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ANNEXURE-II

| | UNIT LIVES TARGETS FOR THE YEAR 2020-21 (PROPOSED) | | | | | | | | | | | VATOR | | |
|------------|--|------|------|------|------|--------------|-------|------|-------|--|------|-------|------|------|
| | ENG | INE | FI | P | GEAR | | | | | RC | NEW | RC | NEW | RC |
| ZONES | NEW | RC | NEW | RC | NEW | RC | NEW | RC | NEW | and the second | | | 7.00 | 2.71 |
| | | | 5.67 | 2.20 | 8.00 | 3.78 | 11.08 | 5.02 | 12.00 | 8.10 | 7.00 | 5.53 | | |
| VJA(U) | 8.00 | 3.34 | | | | 4.08 | 9.80 | 3.92 | 13.00 | 7.73 | 8.00 | 5.45 | 8.00 | 3.31 |
| VJA (R) | 9.00 | 3.72 | 5.27 | 2.18 | 9.00 | | | 6.69 | 12.00 | 14.34 | 7.00 | 3.53 | 7.00 | 3.88 |
| VZM (U) | 8.00 | 4.66 | 6.00 | 2.56 | 8.00 | 6.37 | 12.00 | | | | | 3.94 | 6.77 | 3.87 |
| | 9.00 | 4.98 | 5.95 | 2.77 | 9.00 | 6.38 | 11.15 | 7.32 | 13.00 | 8.31 | 8.00 | | | 3.78 |
| VZM(R) | | | | | 9.00 | 4.42 | 11.93 | 4.54 | 12.46 | 6.73 | 8.00 | 3.74 | 8.00 | |
| KDP | 9.00 | 3.64 | 7.00 | 2.88 | | | | 4.76 | 13.00 | 6.40 | 7.70 | 3.07 | 7.48 | 3.54 |
| NLR (TATA) | 9.00 | 4.33 | 7.00 | 2.65 | 9.00 | 3.86 | 11.21 | | | | 7.29 | 3.33 | 5.81 | 3.50 |
| | 9.00 | 5.21 | 6.05 | 3.07 | 9.00 | 4.28 | 13.00 | 7.16 | 13.00 | 10.02 | | | | |
| NLR (AL) | | | | | 8.92 | 4.52 | 11.16 | 4.34 | 12.75 | 8.08 | 7.71 | 4.18 | 6.93 | 3.54 |
| CORP | 8.81 | 4.13 | 6.28 | 2.63 | 0.92 | <u> т.JZ</u> | 11110 | | | | | | | |

UNIT LIVES TARGETS FOR THE YEAR 2020-21(PROPOSED)

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