

ANDHRA PRADESH STATE ROAD TRANSPORT CORPORATION

Corporate Office :: Bus Bhavan

No.R4/287(01)/2009-OPD:CSC

Office of the VC & MD,
Musheerabad, Hyderabad.

CIRCULAR NO. 1/2009:OPD-CSC, Date:20-05-2009

SUBJECT: MANAGERIAL APPROACH FOR PERFECTION

(MAP)– Role play of Depot Managers to achieve **set targets** through comprehensive Time bound Action plan-Reg.

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INTRODUCTION :

APSRTC earned Recognition being the "World's Largest Passenger Transport Organization" finds a place in "Guinnes Book of World Records" and presently holding a fleet of 20666 Buses and operating 75 lakh KMs duly transporting 1.40 Crore Passengers per day i.e. catering to 20% of State Population.

To manage the resources effectively of such a huge Organization, requires quick decisions and Time bound actions. Time Management and systematic approach with planned programme is therefore must for the Manager.

At present the day to day activities of the Depot Manager are not sequenced and systematized, henceforth requiring a planned schedule of activities duly prioritised with task oriented approach.

DEPOT MANAGEMENT:

Depot is a basic unit of production (activity centre) in the Organization, where the Depot Manager has to steer the Depot towards Profit i.e. Depot is both Cost Centre and Revenue Centre. In the hierarchy, the Depot is the base and Key Centre for Revenue generation and Cost Control reflecting in Regions performance (as indicated below) and all Regions performance accounts for Corporate performance.

DEPOT

REVENUE CENTER

- a) Traffic Revenue
- b) Hire Buses Revenue
- c) Commercial Revenue
- d) Revenue through Marketing activities/Schemes
- e) Subsidies etc
- f) Disposal of Scrap Vehicles & Materials

COST CENTER

- a) HSD Oil
- b) Work shop
- c) Stores, Springs & Lubricants
- d) Tyres
- e) Hire Buses Charges
- f) Personal Cost
- g) Miscellaneous Costs etc

PERSONA OF A MANAGER:

An effective Manager brings a degree of order, consistency and consolidates the gains with the enhanced output enabling the Organization to grow and become Profitable. Thus the task and role of the Depot Manager in managing the business and resources at the unit level is pivotal in providing:-

- 1) Leadership,
- 2) Cost-effective approach,
- 3) Total quality Management,
- 4) Competitive Calibre,
- 5) Team Building and
- 6) Efficient handling of Men and Knowledge.

LAPSES NOTICED IN DEPOT MANAGERS FUNCTIONING:

In final analysis, some Managers fail in accomplishing their tasks as they do not pay attention to the following.

- 1) Do not have command on basic facts.
- 2) Lack of Professionalism.
- 3) Lack of Positive Attitude, Zeal and Creativity.
- 4) Lack of analytical Problem Solving and Decision Making Skills.
- 5) Less sensitivity to Events.
- 6) Cannot control Anger & Emotions etc.

FUNCTIONS OF THE DEPOT MANAGER:

Thus the Depot Manager is placed in a dynamic situation and his activities must be geared up to meet the regular tasks and as well as new challenges. The need of the hour is to carryout day to day activities of the Depot through a Comprehensive, regulated and in a time bound Programme.

The Depot activities mostly involve Traffic, Maintenance, Stores, Personnel, Financial and Security functions performed in co-ordinated manner in order to achieve Corporate Objectives through effective supervision, control and decision making.

MONITORING THE ACTIVITIES BY DEPOT MANAGER:

It is therefore essential for the Depot Manager to concentrate on various wings according to a planned schedule on the items to be checked/scrutinized/inspected daily, weekly, fortnightly and Monthly as classified at the ANNEXURES - "A to D".

A separate format is also designed to monitor the actual performance with Targets for every **Ten Days** comparing with Previous Month performance and Corresponding Month of Last Year.

A model format (MAP-Managerial Approach for Perfection) has been designed for day to day postings and analysis by the Depot Manager. The Field Officers viz. Executive Directors, Regional Managers, Dy.CMEs & Dy.CTMs/DVMs shall scrutinize "MAP" maintained by the Depot Manager during their periodical visit/inspections to Depots and observe the progress or otherwise on the Vital Key Parameters listed in the **MAP** and extend on the spot support and guidance to reverse the negative trends or further promote the positive results achieved.

The Works Manager, BBW & P.P., Miyapur shall arrange for printing of 400 copies of "MAP" and supply to all the Depot Managers and other field officers of the Corporation through Operations Department immediately.

The Depot Managers shall make the best use of the MAP as per the above guidelines with immediate effect in their **endeavour** to achieve the best performance which shall contribute to the **profitability** of Regions and the Corporation.

Encl: 1. Annexures – "A to D"
2. Model Booklet.



**VICE-CHAIRMAN &
MANAGING DIRECTOR**

Copy to : Director(V&S), FA & CAO for n/action
 Copy to: All EDs for n/action
 Copy to: C.E.(IT)/Head Office for n/action
 Copy to: All HODs/ CFM /RM斯/ for n/action
 Copy to: W.M/BBW & Printing Press, Miyapur for n/action
 Copy to: DY.CTMs/DVMs/DMs for n/action

ANNEXURE - A

DEPOT MANAGER FUNCTIONS - DAILY CHECK LIST

TRAFFIC	MAINTENANCE	PERSONNEL	SECURITY
1) Outgoing Control	1) MTD-151 - Review of Off-Road FC Vehicles	12) EOC & GOC Register 13) Counselling of 5 Low KMPL and Negative trend KMPL drivers.	1) Attendance Register 2) Dak distribution
Chart	2) KMPL - HSD, LUB	3) Plan for Sch-III & Sch-IV maintenance	3) Preparation of
2) MTD.108 & 110	4) Under Chassis washing of Sch-III & Sch-IV vehicles	Low & Negative trend vehicles.	Replies to various
3) Crew Justification Register	5) Exhibition & Attention	14) Ensure Minimum Washing Programme	Officials/VIPs
4) D.C. Cash Book	6) Task Register- Review	15) Garage & Pit Lighting	Depot specific Cases Review
5) Task Register	Absenteeism -	7) Break Down Analysis	4) C & T Cases
6) Cancelled. KMs	Review	8) Logsheet RGs - Action Plan	5) Damage Cases
STAR Review	7) Crew Spot	9) Vehicle Back History	6) Petty expences
	8. Review of Punctuality	10) Tyre Inflation Register	7) Absenteelism Cases
	9) Review of Service wise Earnings	11) Inspection of Sch-III & Sch-IV Vehicles	1) Cash Book-51/B
10) Scrutiny of Min. 5 STARs of prev. day	10) Removal & Fitment of Spring Assemblies	3) HSD Stock Position to	2) PWD 4R
	11) Monitoring of Newly Introduced & modified Services.	tally with Book Balance	3) Way Bills
	12) Counselling of Low EPK Conductors	to Sch-IV vehicles	Despatch
			4) Checking of DC Cash book
			5) T. R. R.
			6) C.R. Note - 9/R

DEPOT MANAGER FUNCTIONS - WEEKLY CHECK LIST

TRAFFIC	MAINTENANCE	PERSONNEL
STAR Scrutiny Register.	1) Sch.II & III backlog 2) T&P items functioning	9) Battery Maint. Register 10) Advance Preparation of Spring Assemblies 11) Tightening of Spring
2) Crew Counselling Register	3) Washing Plant functioning	2) HireBus Payments 3) Settlement Cases
3) Meeting with Traffic & Maint. Supervisors to plan operations for next three weeks with reference to Targets to be achieved review of Actuals of previous month	4) Negative trend vehicles Attention & Counselling for Improvement	Assemblies fitted to Sch-IV vehicles STORES & DC (OILS) SECTION 1) Exhibition of 5 Low KMPL Vehicles
4) MTD4/R & Ticket stock verification	5) Low & Negative trend KMPL drivers Identification	ACCOUNTS 1) Cash check 3) Ticket Stock
5) ATB Agents (MTD131,132 & 133) Accountal	Checking the Tyres before Despatch to TRS & rectifying the Mechanical defects affecting the Tyre Life	2) Physical verification of Consumption Lubricants for EOC, GOC & Filters 3) Cross check the ratio of Quantity of Used Oils 4) 16R-Conductor short remittances statement
6) Bus travel on Low OR Routes	7) Test check of Bunching of tyre History Cards	with Topup Oil SECURITY 1) Check the Functioning of Breath Analysers
7) Double Duty Register	8) Test Check of Sch-I & Sch-II Vehicles	
8) Review of Sick List & Long Absenteesm of Conductors & Drivers		

ANNEXURE - C

DEPOT MANAGER FUNCTIONS - FORTNIGHTLY CHECK LIST

ANNEXURE -D

DEPOT MANAGER FUNCTIONS - MONTHLY CHECK LIST

TRAFFIC	MAINTENANCE	PERSONNEL
1) MTD-141 REGISTER	14) Black list of Conductors	1) Review of MACT cases
2) Monthly Planner Target Fixation statement	15) Review of Crew Productivity/ Low VU Routes	2) CONDUCTING OF MEETINGS: a) Supervisors
3) CREAM Reports- Review	16) Review - Registers of Comp. Department	b) Depot Advisory Council
4) Discrepancy of ticket blocks stock.	17) MVI checks and Irregularities and Permit Position / Schemes register	c) Recognised Unions
5) Non-moving trays.	18) Review of DS-8 Items-SRs and other obsolete Items.	3) Check all the Registers maintaining In the office as per Office Manual
6) Crew Incentive statement.	19) T & P Locality register	4) Pending Audit Parabs.
7) L-S-A Register	20) VIP Representations & Complaints	ACCOUNTS
8) MTD 16/R (Short Remittance of Bus. cash)	21) Floppy indent of Tickets & All related file dumps - Test check	1) Ensure all types of recoveries from Staff
9) Ticket Stock Consumption statement	22) Lost Property Register	2) Suspense Register Updation
10) Ticket Stock Auction statement	23) Review on Illicite Operations	3) Bank Reconciliation
11) Ticket Block Issue statement		4) Statutory Payments
12) Review of MTD- 230		5) Court Attachments
13) Auction of Lost Property Items		6) Transfer of Funds
		7) Preparation of Salary Bills
		8) Drawal of salaries
		9) Crew Allowances
		10) J.E. Register

TARGETS Vs ACTUALS FOR THE MONTH OF _____
(To be filled in by DM with his own hand writing)

REPORT -