



ANDHRA PRADESH STATE ROAD TRANSPORT CORPORATION

M/171(01)/2021-OPD (M)

O/o the VC & MD,
RTC House, Vja,
Date: 03.02.2021.

To

All Regional Managers,
APSRTC.

SUB: **CONCESSION:** Provision of 10% concession on base fare to the first 10% passengers who book tickets online 48 hrs before - Issue of instructions-reg.

REF: Note file no. M/171(01)/2021-OPD (M), dated 28.01.2021.

Corporation is operating 10509 schedules of various products to cater to the needs of various types of passengers and transporting nearly 62 lakh passengers daily. APSRTC is operating 3,320 services per day under online passenger reservation system (OPRS). Customers book about, 54,000 seats per day in advance through different streams of OPRS like RTC operator, ATB agents, e-ticketing, B2C franchisees, B2B franchisees & ITIMs.

Even after restoration of operations after lifting lock down period, it has taken time period for stabilization of operations. The occupancy ratio of special type services for Jan'21 are furnished hereunder:

S No	Product	No. of schedules operated	OR
1	Vennela	4	54
2	Amaravati	56	49
3	Garuda	21	52
4	Indra	118	65
5	Super Luxury	1226	76
6	Ultra Deluxe	584	72

In view of the above, still more than 30% of the seating capacity of the bus is being unutilized affecting the revenues in special type services.

Corporation is reeling under severe financial crises during lock down period in view of covid situation and it is imperative to realize revenue on every seat kilometer offered/operated at present.

In order to encourage booking of seats in advance reservation through OPRS & compete with private operators, the competent authority has accorded permission to offer 10% discount to first 10% of seats booked in the special type services who book seats 48 hrs before through online reservation.

Guidelines:

- Product wise no. of seats eligible for 10% concession

S No	Product	Seating Capacity	10% of Seating Capacity for 10% concession
1	Vennela	30	3
2	Dolphin Cruise	53	5
3	Amaravati	49	5
4	Garuda Plus	49	5
5	Night Rider 48(33+15)	48	3+2
6	Night Rider 42(22+20)	42	2+2
7	Garuda	40	4
8	Indra	40	4
9	Super Luxury	35	4
10	Ultra Deluxe	39	4
11	Express	49	5

- 10% concession on base fare before rounding off only
- 10% concession is eligible to the passengers, who book tickets 48 hrs before scheduled departure through OPRS/any franchisee's website/ATB agents/RTC operator/E-wallet
- Passenger is eligible for only one concession either 10% concession who book seats 48 hrs before or flexi fare concession/ PHC/ Journalist/ Retired employees concession.
- If a person book more than permitted 10% of seats in a bus at a time, first 10% seats are eligible for 10% concession and for remaining seats full ticket amount is to be paid if he is not eligible other than this concession
- Postponement of journey is allowed under 10% concession system but pre-ponement of tickets is allowed if the journey is 48 hrs before.
- 10% concession system is also applicable in case of Special operations with 1.5 times the regular fare.
- To bring awareness amongst the passengers, vide publicity shall be given through Press notes etc., duly explaining the benefits of 10% concession system. Crew concerned & traffic supervisors shall be properly educated on the implementation of 10% concession system so as to avoid public complaints.
- 10% concession is valid for two months i.e., upto 31.03.2021

Therefore, all Regional Managers advised to implement 10% concession to the first 10% of seats duly following the above guidelines & monitor the performance & send compliance report every fortnight.


Executive Director (O)
2/4/2021

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- Copy to: OSD to VC & MD for information
- Copy to: All ED(Zone)s for information & necessary action.
- Copy to: CE (IT) for information & for necessary modification in software.
- Copy to: All Dy. CTMs for information & necessary action.
- Copy to: All Dy.CTM/ATMs/ Traffic In charges of Bus Stations for info & n/a.
- Copy to: All DMs for information and necessary action