

ANDHRA PRADESH STATE ROAD TRANSPORT CORPORATION
Operations Department, Corporate Office, RTC House, Vijayawada

No. T1/535(01)/2022-OPD-T

Dt. 28.03-2022

CIRCULAR NO: 02/2022- OPD (T), Dt. 28.03.2022

Sub: **Targets** – Fixation of operational Targets for the year 2022-23- Reg.

Ref: Cir. No. 08/2021-OPD-T, Dt.30.03.2021.

Corporation has realized Rs.4781.81 Cr revenue during the year 2019-20 with Rs.31.31 EPK and 75 % OR. During the year 2020-21 Corporation realized Rs.2217.86 Cr. revenue with Rs.30.10 EPK and 64 OR even though fares are revised w.e.f., 11.12.2019. Taking the feedback from all stake holders and estimating the demand for public transport synchronizing with market potential, vide ref cited, targets are communicated for the year 2021-22 to realize Rs.5320.92 Cr revenue with Rs.34.92 EPK & 74 OR.

To meet the growing expenditure, fares are revised w.e.f., 11.12.2019 to generate Rs.844 Crores additional revenue during the year 2020-21. Hon'ble Chief Minister of AP has taken a historical decision and absorbed APSRTC employees as employees of Public Transport Department in the Govt. of AP. Due to this magnanimous act, all employees got much needed security during the Covid period.

During the year 2020-21 & 2021-22, Passenger and freight transport have both suffered severe setbacks from the Covid-19 crisis w.e.f. 22.03.2020. With unprecedented lockdowns and limitations on movement of public, Operations Department faced un-expected and huge challenges. Upto Feb 2022, Corporation was able to realize 62 % of its Target revenue i.e., Rs.3053.22 Cr by operating 102.91 Cr Kms with an EPK of Rs.29.67 and 63 OR.

Operational parameters of the corporation for the years 2019-20, 2020-21 & 2021-22 (up to Feb-2022) against Targets along with financial performance is given below:

Year	Earnings (Rs. in Crs)			Profit/loss (Rs. in Cr.)
	Target	Actual	Shortfall	
2019-20	5026.50	4781.81	-244.69	- 1222.96
2020-21	5872.59	2217.86	-3654.73	- 2982.32
2021-22 (Upto Feb 22)	4897.76	3053.22	-1844.54	- 2699.86

To finalize the operational targets for 2022-23, Regional Managers and ED(Zone)s were advised to submit proposals for fixation of targets with a bottom up approach by involving the crew, supervisors and all field officers.

It is our endeavor to reach the objectives of the Government to come out from losses and stand first among equals in all STUs across the country.

In view of the above, relaxed targets will not suffice for self-sustainability and hence operational targets are fixed to achieve the objectives of the Govt. duly exploring the opportunities and interventions therein:

Opportunities to maximize the revenues:

1. Introduction of 100 Electric buses.
2. Formation of new Districts, providing an opportunity to carve new routes connecting new District Head Quarters.
3. New buses under hire scheme replacing the RTC buses.
4. Unified Ticketing Solution to increase captive customer segment and as a passenger friendly measure.
5. Digital payments for transparency in revenue accountal.
6. Issue of online student bus passes.
7. Corridors study for rationalization of operations to maximize revenues.
8. 70 Marriage Muhurtham days during the year 2022-23.
9. Link services to and from railway stations to grab new customer segment.
10. Software employees are back to working from office, physical classes for students have also resumed.
11. Door delivery of cargo parcels.

Interventions to be adopted to maximize the revenues

1. All employees shall be informed of the targets given to the respective units.
2. Display of Product wise, Month wise & Service wise targets at conspicuous places in the traffic section.
3. Motivating of employees by exhibiting the names of best performers every day.
4. **Each unit shall operate at least two marriage specials on every auspicious Muhurtham days.**
5. **Each unit shall operate at least one weekend special on long distance routes, viz., Bangalore, Chennai, Hyderabad, Tirupathi, and Vijayawada etc.**
6. Operations shall be planned forecasting the demand to reduce redundant operations keeping in view of increased operational cost.
7. The volume lost on slack days should be recouped by operating extra volume with commensurate EPK on peak days.
8. It shall be ensured that the inventory of operations of each depot shall be made available in OPRS.
9. Re-orientation training to the drivers and conductors on courteous behavior.
10. Focus on providing quality of service, viz., Punctuality, Cleanliness of bus, Bus station upkeep and passenger amenities etc.
11. Emulating the strategies adopted by private competitors for long distance services
12. All schedules shall be aligned in accordance with Origin-Destination concept.

Considering the above, operational and commercial targets for the Corporation are fixed for the year 2022-23, to attain the objectives of Govt. as detailed below:

Operational Targets for 2022-23	
Parameter	Target (Rs in Cr.)
Volume (KMs in Cr.)	157.40
Earnings (Rs. In Cr.)	5554.65
EPK	35.29
OR	75.00

Commercial targets for 2022-23	
Description	Target (Rs in Cr.)
Stalls/ Ads/ DOT	125.00
Logistics	250.00
BOT/ ROS/ SP	25.00
Total	400.00

The Region wise and Product wise Operational Targets & Commercial Revenue Targets fixed for the year 2022-23 are furnished at Annexure-I & II respectively.

Corporation total revenue targets for the year 2022-23 are

Description	Revenue (Rs. in Cr.)
Traffic income	5554.65
Commercial revenue	400.00
Total	5954.65

The Regional Managers are advised to prepare Depot wise, product wise, month wise operational targets, Targets on Marketing products and Targets on commercial revenue for the year 2022-23, considering the targets fixed at respective regions and submit by 31.03.2022 without fail. Considering the Product wise and Month wise targets fixed to depots by RMs/EDs, new District wise targets will be communicated later.

Further RMs and Dy. CTMs are advised to critically review the targets during their inspection of depots and guide DMs to achieve the targets. Target achievement of each region will be reviewed critically every month at Head office.

Encl: As above.


**Commissioner APPTD &
 Ex. Officio MD, APSRTC**

Copy to ED (A), ED (E) and FA & CAO for favour of information
 Copy to the All EDs of Zones for favour of information
 Copy to the OSD to VC & MD for information
 Copy to all RMs, Dy. CTMs and DMs for information and necessary action.

REGION WISE OPERATIONAL TARGETS FOR 2022-23							
S. No.	Reg.	Parameter	Target 2022-23	Actuals			
				2021-22	2020-21	2019-20	2018-19
1	NEC	Volume	1149.47	861.09	565.41	1094.46	1165.27
		Earnings	40111.47	26061.66	17439.39	33718.21	34818.99
		EPK	34.90	30.27	30.84	30.81	29.88
		OR	76.83	66.64	67.91	76.99	79.33
2	VSP	Volume	1244.05	937.38	592.27	1191.10	1248.71
		Earnings	44478.02	28338.60	17571.26	36700.04	38216.31
		EPK	35.75	30.23	29.67	30.81	30.60
		OR	72.29	61.12	59.98	70.08	72.26
3	EG	Volume	1225.82	929.34	656.57	1217.67	1270.79
		Earnings	42610.94	27447.30	19408.78	37955.67	38540.61
		EPK	34.76	29.53	29.56	31.17	30.33
		OR	76.16	64.71	64.77	78.34	79.13
4	WG	Volume	821.05	619.21	405.25	779.08	797.92
		Earnings	26712.24	17748.31	11255.60	22748.28	22411.77
		EPK	32.53	28.66	27.77	29.20	28.09
		OR	74.84	65.94	63.89	75.37	76.12
5	KRI	Volume	1713.78	1243.21	797.22	1758.98	1799.07
		Earnings	61968.61	36874.95	23550.07	56433.13	58911.06
		EPK	36.16	29.66	29.54	32.08	32.75
		OR	70.05	57.46	57.23	69.61	73.78
6	GNT	Volume	1405.24	1061.48	634.36	1426.68	1480.60
		Earnings	46118.51	30623.35	18596.08	41949.20	43894.93
		EPK	32.82	28.85	29.31	29.40	29.65
		OR	75.20	66.11	67.17	74.78	77.85
7	PKSM	Volume	1156.27	856.68	500.54	1113.91	1146.32
		Earnings	40524.24	25806.86	15670.42	34644.17	35271.32
		EPK	35.05	30.12	31.31	31.10	30.77
		OR	78.09	67.12	69.76	78.72	79.80
8	NLR	Volume	1150.36	836.13	538.03	1133.46	1160.77
		Earnings	39022.68	23740.27	15536.48	33159.15	33573.58
		EPK	33.92	28.39	28.88	29.25	28.92
		OR	74.31	62.20	63.26	72.00	77.38
9	CTR	Volume	1972.79	1282.40	786.60	1928.21	1982.21
		Earnings	80110.38	40014.49	25706.91	68033.91	66865.07
		EPK	40.61	31.20	32.68	35.28	33.73
		OR	77.73	59.73	62.56	79.06	81.65
10	KDP	Volume	1220.61	902.80	487.97	1121.44	1160.92
		Earnings	41719.66	26834.34	13738.43	34366.41	34644.05
		EPK	34.18	29.72	28.15	30.64	29.84
		OR	74.84	65.08	61.65	74.66	77.55
11	KRNL	Volume	1327.73	1004.93	656.89	1264.27	1294.98
		Earnings	45527.89	30865.03	20181.27	39656.50	39333.74
		EPK	34.29	30.71	30.72	31.37	30.37
		OR	76.61	68.62	68.64	78.77	79.98
12	ATP	Volume	1352.83	987.13	652.25	1244.35	1255.18
		Earnings	46561.16	30562.97	20483.48	38816.35	37771.77
		EPK	34.42	30.96	31.40	31.19	30.09
		OR	76.89	68.96	70.16	77.67	78.35
CORP.		Volume	15740.01	11526.80	7273.36	15273.61	15762.74
		Earnings	555465.82	345045.12	219138.17	478181.02	484253.20
		EPK	35.29	29.93	30.13	31.31	30.72
		OR	75.01	63.63	64.04	75.32	77.75

Paul
A 7m10)

Region wise Commercial targets for 2022-23 (Rs.Cr.)					
Sl.No.	Region	Stalls & Advertisements	BOT Projects & Retail oil outlets	Logistics	Total
1	NEC	7.30		12.00	19.30
2	VSP	13.63		20.00	33.63
3	EG	8.01		31.00	39.01
4	WG	5.09		14.00	19.09
5	KRI	21.80		26.00	47.80
6	GNT	9.12		15.50	24.62
7	OGL	8.05		13.00	21.05
8	NLR	9.35		13.00	22.35
9	CTR	15.02		19.50	34.52
10	KDP	6.50		14.00	20.50
11	KRNL	11.53		15.00	26.53
12	ATP	9.60		21.00	30.60
13	HYD	-	-	25.00	25.00
14	BGLR	-	-	7.50	7.50
15	CNI	-	-	3.50	3.50
Corp		125.00	25.00	250.00	400.00

Chup
A7m01

CORPORATION TARGETS 2022-23																			
S. No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years		
																	2020-21	2019-20	2018-19
1	Vennela	Volume	3.24	3.35	3.24	3.35	3.35	3.24	3.35	3.24	3.35	3.35	3.02	3.35	39.40	19.85	9.51	42.64	10.91
		Earnings	196.75	206.08	165.44	172.21	158.87	179.16	177.23	168.29	168.35	169.49	143.81	153.26	2058.92	768.34	342.02	1945.60	545.75
		EPK	60.75	61.58	51.08	51.46	47.47	55.32	52.96	51.96	50.31	50.65	47.58	45.80	52.25	38.72	35.96	45.63	50.02
		OR	86.71	87.90	72.91	73.45	67.76	78.96	75.59	74.17	71.80	72.29	67.91	65.37	74.58	55.26	51.33	65.13	71.40
2	Dolphin	Volume	2.78	2.87	2.78	2.87	2.87	2.78	2.87	2.78	2.87	2.87	2.60	2.87	33.83	16.24	7.30	0.00	0.00
		Earnings	200.19	206.86	200.19	206.86	206.86	200.19	206.86	200.19	206.86	206.86	186.84	206.86	2435.65	749.71	320.33	0.00	0.00
		EPK	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	46.15	43.88	#DIV/0!	#DIV/0!
		OR	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	41.66	39.61	#DIV/0!	#DIV/0!
3	Amaravathi	Volume	10.66	11.02	10.66	11.02	11.02	10.66	11.02	10.66	11.02	11.02	9.95	11.02	129.70	69.26	39.33	139.02	137.34
		Earnings	798.24	814.87	723.97	739.37	750.59	746.27	768.88	737.99	757.66	728.06	659.02	682.01	8906.93	3043.34	1688.08	8407.30	8516.89
		EPK	74.88	73.98	67.92	67.12	68.14	70.01	69.80	69.23	68.78	66.10	66.24	61.91	68.68	43.94	42.92	60.47	62.01
		OR	76.23	75.31	69.14	68.33	69.37	71.27	71.06	70.48	70.02	67.29	67.43	63.03	69.91	44.73	43.69	63.68	66.30
4	Night Rider 42	Volume	1.74	1.80	1.74	1.80	1.80	1.74	1.80	1.74	1.80	1.80	1.62	1.80	21.14	12.83	12.42	90.77	110.13
		Earnings	115.70	116.09	94.68	99.10	100.05	109.41	102.57	100.96	102.78	100.53	88.04	84.70	1214.63	531.64	493.65	4189.88	5026.07
		EPK	66.60	64.67	54.50	55.20	55.73	62.98	57.14	58.11	57.25	56.00	54.30	47.18	57.46	41.44	39.75	46.16	45.64
		OR	77.87	75.61	63.73	64.55	65.16	73.64	66.81	67.95	66.94	65.48	63.49	55.17	67.19	48.46	46.47	55.09	54.97
5	Garuda	Volume	4.27	4.41	4.27	4.41	4.41	4.27	4.41	4.27	4.41	4.41	3.98	4.41	51.95	30.99	18.39	22.04	0.00
		Earnings	239.43	249.30	225.21	229.64	224.30	224.30	221.24	235.74	247.30	224.54	199.93	211.01	2731.94	1127.50	677.56	1014.07	0.00
		EPK	56.08	56.51	52.75	52.05	50.84	52.53	50.15	55.21	56.05	50.89	50.17	47.83	52.59	36.39	36.84	46.02	#DIV/0!
		OR	75.57	76.14	71.08	70.14	68.51	70.79	67.57	74.40	75.53	68.58	67.61	64.45	70.87	49.03	49.65	64.15	#DIV/0!
6	Indra	Volume	24.91	25.74	24.91	25.74	25.74	24.91	25.74	24.91	25.74	25.74	23.25	25.74	303.10	170.64	103.20	231.20	166.96
		Earnings	1354.29	1384.41	1073.94	1087.40	1025.14	1142.50	1104.40	1002.26	987.01	1040.74	897.75	1075.73	13175.57	5984.26	3860.96	9284.06	6812.01
		EPK	54.36	53.78	43.11	42.24	39.82	45.86	42.90	40.23	38.34	40.43	38.61	41.79	43.47	35.07	37.41	40.16	40.80
		OR	87.12	86.18	69.09	67.69	63.82	73.50	68.75	64.47	61.44	64.79	61.88	66.97	69.66	56.20	59.96	67.35	69.86
7	Metro Lux	Volume	4.15	4.29	4.15	4.29	4.29	4.15	4.29	4.15	4.29	4.29	3.87	4.29	50.48	28.06	15.17	49.04	18.85
		Earnings	245.97	230.37	169.69	185.24	167.33	190.90	175.92	147.81	159.53	170.44	152.11	190.38	2185.68	1068.19	584.10	2074.65	955.55
		EPK	59.29	53.74	40.90	43.21	39.03	46.01	41.04	35.63	37.21	39.76	39.28	44.41	43.30	38.07	38.50	42.30	50.69
		OR	102.36	92.78	70.62	74.60	67.39	79.44	70.85	61.51	64.25	68.64	67.82	76.67	74.76	65.73	66.48	76.17	93.03
8	Super Luxury AC	Volume	0.19	0.20	0.19	0.20	0.20	0.19	0.20	0.19	0.20	0.20	0.18	0.20	2.34	1.43	1.72	7.82	7.71
		Earnings	8.86	8.47	7.35	7.56	6.76	7.49	7.13	6.56	6.11	6.88	5.84	7.40	86.41	43.47	50.62	268.62	268.31
		EPK	46.01	42.55	38.16	37.99	33.96	38.91	35.80	34.06	30.70	34.58	32.50	37.18	36.88	30.40	29.43	34.36	34.81
		OR	98.47	91.07	81.69	81.32	72.68	83.29	76.63	72.90	65.71	74.01	69.56	79.59	78.93	65.07	62.99	81.00	85.92

CORPORATION TARGETS 2022-23

S. No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years		
																	2020-21	2019-20	2018-19
9	Super Luxury	Volume	199.90	206.57	199.90	206.57	206.57	199.90	206.57	199.90	206.57	206.57	186.58	206.57	2432.14	1763.61	1431.96	2433.13	2491.13
		Earnings	8173.36	8485.55	6992.61	7361.51	6958.90	7781.52	7824.08	6919.45	6811.49	7140.59	6077.94	7467.66	87994.66	56129.70	47848.41	79260.46	79661.20
		EPK	40.89	41.08	34.98	35.64	33.69	38.93	37.88	34.61	32.97	34.57	32.58	36.15	36.18	31.83	33.41	32.58	31.98
		OR	85.90	86.30	73.49	74.87	70.77	81.78	79.57	72.72	69.28	72.62	68.44	75.95	76.01	66.86	70.20		
10	Ultra Deluxe	Volume	92.05	95.11	92.05	95.11	95.11	92.05	95.11	92.05	95.11	95.11	85.91	95.11	1119.89	805.68	681.56	1181.17	1162.85
		Earnings	3834.60	4051.17	3557.07	3672.19	3621.33	3748.73	3835.28	3549.53	3663.43	3559.67	3185.47	3607.22	43885.70	26931.48	22942.07	40192.01	39201.66
		EPK	41.66	42.59	38.64	38.61	38.07	40.73	40.32	38.56	38.52	37.43	37.08	37.93	39.19	33.43	33.66	34.03	33.71
		OR	82.17	84.01	76.22	76.15	75.10	80.33	79.53	76.06	75.97	73.82	73.13	74.80	77.29	65.93	66.39	75.14	78.58
11	S.Expre ss	Volume	37.68	38.94	37.68	38.94	38.94	37.68	38.94	37.68	38.94	38.94	35.17	38.94	458.50	198.57	127.60	486.49	514.88
		Earnings	2505.08	2665.10	2424.06	2473.69	2506.27	2582.57	2409.47	2219.91	2236.39	2236.95	1791.12	2112.86	28163.47	8259.97	6632.01	23038.12	22531.69
		EPK	66.47	68.44	64.32	63.52	64.36	68.53	61.87	58.91	57.43	57.44	50.92	54.26	61.43	41.60	51.98	47.36	43.76
		OR	70.60	72.68	68.31	67.46	68.35	72.78	65.71	62.56	60.99	61.01	54.08	57.62	65.24	44.18	55.20		
12	Express	Volume	244.25	252.39	244.25	252.39	252.39	244.25	252.39	244.25	252.39	252.39	227.97	252.39	2971.69	2117.49	1808.26	3105.30	3296.40
		Earnings	10204.16	10494.60	9687.72	9926.99	9963.00	10003.35	10226.74	9742.87	10036.36	9763.20	8818.87	9973.10	118840.96	69730.05	57968.78	107346.72	111918.97
		EPK	41.78	41.58	39.66	39.33	39.47	40.96	40.52	39.89	39.77	38.68	38.69	39.51	39.99	32.93	32.06	34.57	33.95
		OR	79.73	79.35	75.69	75.06	75.33	78.16	77.33	76.12	75.89	73.82	73.83	75.41	76.32	62.84	61.18	75.70	79.51
13	Ultra Pallevel ugu	Volume	11.88	12.27	11.88	12.27	12.27	11.88	12.27	11.88	12.27	12.27	11.09	12.27	144.52	87.45	61.12	107.33	11.54
		Earnings	447.44	489.99	407.93	420.95	421.51	448.02	439.26	401.55	415.93	420.40	356.68	430.98	5100.64	2676.37	1738.19	3441.69	365.42
		EPK	37.67	39.92	34.34	34.30	34.34	37.72	35.79	33.80	33.89	34.25	32.17	35.11	35.29	30.60	28.44	32.07	31.65
		OR	83.52	88.51	76.15	76.04	76.14	83.63	79.35	74.96	75.13	75.94	71.33	77.85	78.26	67.86	63.06		
14	Pallevel ugu	Volume	526.83	544.39	526.83	544.39	544.39	526.83	544.39	526.83	544.39	544.39	491.70	544.39	6409.72	4168.72	2576.19	6188.89	6507.38
		Earnings	16150.72	17150.09	15071.52	15097.02	15211.27	15537.04	15300.72	14769.18	15287.49	15401.67	13781.99	15526.24	184284.97	106111.93	64180.26	162986.03	168179.10
		EPK	30.66	31.50	28.61	27.73	27.94	29.49	28.11	28.03	28.08	28.29	28.03	28.52	28.75	25.45	24.91	26.34	25.84
		OR	83.53	85.84	77.95	75.56	76.14	80.36	76.58	76.39	76.52	77.09	76.37	77.71	78.34	69.36	67.88	77.95	79.52
15	Metro Deluxe	Volume	0.56	0.58	0.56	0.58	0.58	0.56	0.58	0.56	0.58	0.58	0.52	0.58	6.79	4.53	4.08	9.04	10.36
		Earnings	20.78	21.29	17.61	19.03	18.27	20.29	19.53	18.01	17.45	19.42	17.20	19.38	228.27	136.14	130.19	271.72	324.34
		EPK	37.23	36.92	31.55	33.00	31.69	36.37	33.87	32.28	30.26	33.69	33.03	33.62	33.62	30.03	31.91	30.06	31.31
		OR	90.15	89.40	76.39	79.91	76.72	88.06	82.02	78.16	73.27	81.56	79.98	81.39	81.41	72.71	77.26	81.39	89.45
16	Metro Express	Volume	34.33	35.47	34.33	35.47	35.47	34.33	35.47	34.33	35.47	35.47	32.04	35.47	417.69	279.47	180.42	396.22	427.20
		Earnings	1417.29	1712.02	1507.28	1391.25	1409.03	1461.11	1415.73	1305.46	1265.38	1232.57	1083.16	1407.97	16608.26	8583.86	5384.74	13654.92	14937.00
		EPK	41.28	48.26	43.91	39.22	39.72	42.56	39.91	38.03	35.67	34.74	33.80	39.69	39.76	30.71	29.85	34.46	34.97
		OR	91.01	106.39	96.79	86.46	87.56	93.83	87.98	83.83	78.64	76.60	74.53	87.50	87.66	67.71	65.80	87.38	94.94

CORPORATION TARGETS 2022-23																			
S. No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years		
																	2020-21	2019-20	2018-19
17	City Ordinary	Volume	60.85	62.87	60.85	62.87	62.87	60.85	62.87	60.85	62.87	62.87	56.79	62.87	740.29	510.75	285.06	777.54	826.94
		Earnings	2087.52	2256.47	2004.86	1919.22	1932.37	1910.12	1923.35	1961.65	1981.61	1773.63	1638.31	1807.84	23196.95	13319.48	6989.19	20679.85	22451.99
		EPK	34.31	35.89	32.95	30.53	30.73	31.39	30.59	32.24	31.52	28.21	28.85	28.75	31.34	26.08	24.52	26.60	27.15
		OR	65.34	68.35	62.76	58.14	58.54	59.79	58.26	61.40	60.03	53.73	54.95	54.76	59.68	49.67	46.70	54.83	58.08
EXTRA	Volume	33.44	34.55	33.44	34.55	34.55	33.44	34.55	33.44	34.55	34.55	31.21	34.55	406.85					
	Earnings	1180.79	1220.15	1180.79	1220.15	1220.15	1180.79	1220.15	1180.79	1220.15	1220.15	1102.07	1220.15	14366.23					
	EPK	35.31	35.31	35.31	35.31	35.31	35.31	35.31	35.31	35.31	35.31	35.31	35.31	35.31					
	OR	75.05	75.05	75.05	75.05	75.05	75.05	75.05	75.05	75.05	75.05	75.05	75.05	75.05					
Corporation	Volume	1293.70	1336.82	1293.70	1336.82	1336.82	1293.70	1336.82	1293.70	1336.82	1336.82	1207.45	1336.82	15740.01	10285.56	7273.36	15273.61	15762.74	
	Earnings	49181.16	51762.88	45511.92	46229.39	45902.01	47473.76	47378.55	44668.19	45571.26	45415.79	40186.14	46184.76	555465.82	305195.41	219138.17	478181.02	484253.20	
	EPK	38.02	38.72	35.18	34.58	34.34	36.70	35.44	34.53	34.09	33.97	33.28	34.55	35.29	29.67	30.13	31.31	30.72	
	OR	80.80	82.30	74.77	73.50	72.98	77.99	75.33	73.38	72.45	72.21	70.74	73.43	75.01	63.07	64.04	75.32	77.75	

NEC REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 Up to FEB	Years			
																	2020-21	2019-20	2018-19	
1	Indra	Volume	1.53	1.58	1.53	1.58	1.58	1.53	1.58	1.53	1.58	1.58	1.43	1.58	18.59	12.36	5.88	14.18	7.43	
		Earnings	68.93	85.35	80.49	61.05	61.24	54.09	70.11	57.14	56.25	56.91	50.44	53.74	755.75	396.23	222.80	520.83	265.42	
		EPK	45.12	54.07	52.69	38.68	38.79	35.41	44.42	37.41	35.63	36.05	35.38	34.04	40.66	32.07	37.89	36.72	35.73	
		OR	72.31	86.65	84.44	61.98	62.17	56.75	71.18	59.95	57.10	57.78	56.70	54.56	65.17	51.39	60.72	61.59	61.18	
2	Super Luxury	Volume	4.01	4.14	4.01	4.14	4.14	4.01	4.14	4.01	4.14	4.14	3.74	4.14	48.74	30.49	29.29	52.73	54.23	
		Earnings	155.94	177.51	160.17	129.58	131.72	123.76	155.17	141.30	129.67	125.60	115.11	118.77	1664.30	1007.00	984.68	1613.11	1668.79	
		EPK	38.92	42.88	39.98	31.30	31.82	30.89	37.48	35.27	31.32	30.34	30.79	28.69	34.15	33.03	33.62	30.59	30.77	
		OR	81.77	90.09	83.99	65.76	66.84	64.90	78.75	74.10	65.81	63.74	64.68	60.27	71.73	69.39	70.63	71.52	75.71	
3	Ultra Deluxe	Volume	18.79	19.42	18.79	19.42	19.42	18.79	19.42	18.79	19.42	19.42	17.54	19.42	228.61	172.32	142.68	190.55	187.93	
		Earnings	788.72	866.91	799.59	752.46	762.26	749.56	809.69	760.08	741.96	714.52	647.98	725.59	9119.31	5843.34	4911.14	6569.82	6386.76	
		EPK	41.98	44.65	42.55	38.75	39.26	39.89	41.70	40.45	38.21	36.80	36.95	37.37	39.89	33.91	34.42	34.48	33.99	
		OR	82.79	88.07	83.93	76.44	77.44	78.68	82.25	79.79	75.37	72.58	72.88	73.71	78.68	66.88	68.03	76.13	79.22	
4	Express	Volume	19.05	19.68	19.05	19.68	19.68	19.05	19.68	19.05	19.68	19.68	17.78	19.68	231.72	182.00	201.15	261.54	324.57	
		Earnings	852.31	899.04	842.44	787.98	784.17	768.74	847.77	759.81	779.97	780.85	708.29	763.90	9575.26	6063.72	6231.99	9197.64	11049.96	
		EPK	44.75	45.68	44.23	40.04	39.85	40.36	43.08	39.89	39.63	39.68	39.85	38.82	41.32	33.32	30.98	35.17	34.05	
		OR	85.40	87.18	84.42	76.41	76.04	77.03	82.21	76.14	75.63	75.72	76.04	74.08	78.86	63.58	59.13	77.00	79.73	
5	Ultra Pallevelugu	Volume	0.63	0.65	0.63	0.65	0.65	0.63	0.65	0.63	0.65	0.65	0.59	0.65	7.69	1.06	1.73	14.05		
		Earnings	26.14	23.62	18.20	17.17	17.03	17.22	21.39	18.53	17.79	17.99	18.11	18.93	232.13	31.51	39.47	378.18		
		EPK	41.34	36.15	28.77	26.28	26.06	27.23	32.73	29.30	27.23	27.52	30.69	28.97	30.17	29.63	22.82	26.92		
		OR	91.67	80.15	63.80	58.27	57.79	60.38	72.58	64.97	60.37	61.02	68.04	64.24	66.90	65.71	50.59	58.96		
6	Pallevelugu	Volume	47.16	48.74	47.16	48.74	48.74	47.16	48.74	47.16	48.74	47.16	48.74	44.02	48.74	573.83	367.61	183.62	543.23	575.58
		Earnings	1630.50	1548.78	1643.54	1380.83	1483.99	1376.42	1489.68	1278.19	1395.99	1456.98	1296.86	1394.82	17376.59	9753.76	5018.89	14880.04	14948.55	
		EPK	34.57	31.78	34.85	28.33	30.45	29.18	30.57	27.10	28.64	29.89	29.46	28.62	30.28	26.53	27.33	27.39	25.97	
		OR	94.20	86.59	94.95	77.20	82.97	79.52	83.29	73.84	78.05	81.46	80.27	77.98	82.51	72.30	74.48	81.08	79.91	
7	Metro Express	Volume	1.21	1.25	1.21	1.25	1.25	1.21	1.25	1.21	1.25	1.25	1.13	1.25	14.76	6.49	1.06	17.74	15.69	
		Earnings	40.90	48.59	53.82	47.75	42.00	41.14	47.44	40.36	40.93	37.94	36.99	40.45	518.32	191.06	30.42	538.70	501.47	
		EPK	33.71	38.76	44.36	38.09	33.50	33.91	37.84	33.27	32.65	30.26	32.67	32.27	35.12	29.44	28.70	30.37	31.97	
		OR	74.32	85.45	97.80	83.97	73.85	74.76	83.43	73.35	71.98	66.72	72.03	71.14	77.41	64.90	63.27	77.01	86.80	
EXTRA		Volume	2.10	2.17	2.10	2.17	2.17	2.10	2.17	2.10	2.17	2.17	1.96	2.17	25.53					
		Earnings	71.49	73.87	71.49	73.87	73.87	71.49	73.87	71.49	73.87	73.87	66.72	73.87	869.80					
		EPK	34.07	34.07	34.07	34.07	34.07	34.07	34.07	34.07	34.07	34.07	34.07	34.07	34.07					
		OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00					
Region		Volume	94.48	97.63	94.48	97.63	97.63	94.48	97.63	94.48	97.63	97.63	88.18	97.63	1149.47	772.33	565.41	1094.46	1165.27	
		Earnings	3634.93	3723.67	3669.74	3250.69	3356.28	3202.43	3515.12	3126.91	3236.44	3264.65	2940.52	3190.08	40111.47	23286.61	17439.39	33718.21	34818.99	
		EPK	38.47	38.14	38.84	33.30	34.38	33.90	36.01	33.10	33.15	33.44	33.35	32.68	34.90	30.15	30.84	30.81	29.88	
		OR	84.71	83.98	85.52	73.31	75.69	74.63	79.27	72.87	72.99	73.62	73.42	71.94	76.83	66.38	67.91	76.99	79.33	

VSP REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 Up to Feb	Years		
																	2020-21	2019-20	2018-19
1	Vennela	Volume	0.40	0.42	0.40	0.42	0.42	0.40	0.42	0.40	0.42	0.42	0.38	0.42	4.91	3.10	3.03	4.89	1.14
		Earnings	24.84	24.10	14.79	16.66	14.31	20.00	18.78	18.88	17.86	13.45	16.33	218.68	108.27	104.64	191.38	41.33	
		EPK	61.55	57.80	36.66	39.96	34.32	49.56	45.03	46.30	45.28	42.84	35.70	39.17	44.54	34.89	34.53	39.17	36.25
		OR	87.85364	82.49441	52.33212	57.03506	48.99011	70.74394	64.27661	66.0831	64.63261	61.14136	50.95918	55.91053	63.578472	49.80	49.29	55.91	51.75
2	Dolphin	Volume	0.45	0.46	0.45	0.46	0.46	0.45	0.46	0.45	0.46	0.46	0.42	0.46	5.44	2.86	0.44		
		Earnings	32.18	33.26	32.18	33.26	33.26	32.18	33.26	32.18	33.26	33.26	30.04	33.26	391.57	131.07	19.63		
		EPK	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	45.85	44.61		
		OR	65	65	65	65	65	65	65	65	65	65	65	65	65	41.39	40.28		
3	Amaravathi	Volume	1.25	1.30	1.25	1.30	1.30	1.25	1.30	1.25	1.30	1.30	1.17	1.30	15.26	7.85	6.17	13.75	16.11
		Earnings	100.08	101.47	88.72	84.69	90.31	86.42	85.54	86.48	87.76	84.35	73.68	65.76	1035.25	313.71	251.73	674.80	768.46
		EPK	79.81	78.31	70.75	65.35	69.69	68.92	66.01	68.97	67.72	65.09	62.95	50.75	67.85	39.98	40.80	49.06	47.70
		OR	81.24919	79.7183	72.02578	66.53261	70.94714	70.16019	67.20368	70.20779	68.94296	66.26668	64.08445	51.66055	69.076939	40.70	41.53	51.66	51.00
4	Night Rider 42	Volume	0.40	0.42	0.40	0.42	0.42	0.40	0.42	0.40	0.42	0.42	0.38	0.42	4.91	2.76	3.83	19.93	20.05
		Earnings	25.43	26.05	24.19	25.16	25.11	25.68	25.70	25.25	24.44	22.13	21.08	17.86	288.10	97.29	140.13	876.79	827.87
		EPK	63.02	62.48	59.95	60.34	60.22	63.65	61.65	62.57	58.63	53.09	55.99	42.84	58.68	35.20	36.59	43.99	41.29
		OR	73.6844	73.05397	70.09998	70.55593	70.4096	74.42185	72.07994	73.15932	68.54752	62.07272	65.46185	50.09613	68.616954	41.16	42.78	61.32	58.44
5	Garuda	Volume	0.59	0.61	0.59	0.61	0.61	0.59	0.61	0.59	0.61	0.55	0.61	7.20	5.91	6.08	5.76		
		Earnings	33.54	33.81	30.94	32.77	29.68	30.64	32.37	32.19	34.03	31.30	26.90	27.82	376.00	221.55	243.95	241.89	
		EPK	56.70	55.30	52.30	53.61	48.55	51.80	52.95	54.42	55.67	51.21	48.72	45.50	52.24	37.48	40.12	41.98	
		OR	76.39831	74.52358	70.47014	72.23536	65.41913	69.79927	71.35356	73.32863	75.0132	69.00447	65.65273	61.31579	70.39174	50.51	54.07	50.10	
6	Indra	Volume	0.75	0.78	0.75	0.78	0.78	0.75	0.78	0.75	0.78	0.78	0.70	0.78	9.18	4.28	3.77	5.51	
		Earnings	45.24	41.03	25.20	26.61	23.47	29.86	25.25	24.12	23.91	20.85	32.08	28.28	345.89	152.32	142.41	191.15	
		EPK	59.95	52.63	33.40	34.13	30.10	39.57	32.39	31.97	30.67	26.74	45.55	36.28	37.68	35.63	37.77	34.66	
		OR	96.08	84.34	53.53	54.69	48.24	63.42	51.90	51.23	49.15	42.85	73.00	58.14	60.38	57.10	60.54	58.14	
7	Metro Lux	Volume	2.46	2.54	2.46	2.54	2.54	2.46	2.54	2.46	2.54	2.54	2.29	2.54	29.89	18.19	10.45	31.10	
		Earnings	139.73	128.34	90.36	98.67	91.02	105.17	95.05	80.44	91.86	97.38	85.16	105.53	1208.73	682.07	416.14	1239.77	
		EPK	56.88	50.55	36.78	38.87	35.86	42.81	37.44	32.74	36.19	38.36	37.14	41.57	40.44	37.50	39.82	39.86	
		OR	98.20	87.28	63.50	67.11	61.91	73.91	64.65	56.53	62.48	66.23	64.13	71.78	69.82	64.74	68.75	71.78	
8	Super Luxury	Volume	8.20	8.48	8.20	8.48	8.48	8.20	8.48	8.20	8.48	8.48	7.66	8.48	99.81	73.91	70.31	90.75	97.82
		Earnings	325.45	324.30	253.24	271.53	257.76	297.91	309.63	276.64	261.55	266.78	224.15	286.55	3355.49	2352.08	2334.85	2756.89	2997.17
		EPK	39.67	38.26	30.87	32.03	30.41	36.31	36.53	33.72	30.85	31.47	29.28	33.80	33.62	31.82	33.21	30.38	30.64
		OR	83.34	80.37	64.85	67.29	63.88	76.29	76.73	70.85	64.82	66.12	61.50	71.02	70.63	66.85	69.76	71.02	75.37
9	Ultra Deluxe	Volume	7.86	8.13	7.86	8.13	8.13	7.86	8.13	7.86	8.13	8.13	7.34	8.13	95.68	67.36	59.96	96.88	97.55
		Earnings	324.21	323.70	305.75	311.95	317.30	310.38	309.47	309.49	326.90	297.60	275.11	301.38	3713.24	2349.41	2069.61	3209.52	3199.29
		EPK	41.23	39.83	38.88	38.39	39.05	39.47	38.08	39.36	40.23	36.62	37.48	37.09	38.81	34.88	34.52	33.13	32.80
		OR	81.32	78.57	76.69	75.72	77.02	77.85	75.12	77.62	79.35	72.24	73.93	73.15	76.55	68.79	68.08	73.15	76.45
10	Express	Volume	7.33	7.58	7.33	7.58	7.58	7.33	7.58	7.33	7.58	7.58	6.84	7.58	89.22	53.20	43.42	73.29	76.08
		Earnings	315.46	309.59	283.19	292.47	296.28	304.19	292.42	281.13	290.71	287.18	263.69	289.23	3505.55	1859.92	1384.34	2438.32	2571.77
		EPK	43.02	40.86	38.62	38.60	39.10	41.48	38.59	38.34	38.37	37.90	38.53	38.17	39.29	34.96	31.88	33.27	33.80
		OR	82.10	77.97	73.70	73.66	74.62	79.17	73.65	73.17	73.22	72.33	73.53	72.85	74.99	66.72	60.84	72.85	79.17
11	Pallevelugu	Volume	14.63	15.12	14.63	15.12	15.12	14.63	15.12	14.63	15.12	15.12	13.66	15.12	178.02	113.25	80.55	166.46	199.65
		Earnings	451.56	526.75	413.70	421.16	421.34	446.13	413.95	414.96	422.86	429.63	395.95	440.06	5198.05	2966.88	1995.58	4460.08	5238.24
		EPK	30.86	34.84	28.27	27.86	27.87	30.49	27.38	28.36	27.97	28.42	28.99	29.11	29.20	26.20	24.77	26.79	26.24
		OR	84.09	94.93	77.04	75.90	75.93	83.08	74.60	77.28	76.21	77.43	79.00	79.31	79.56	71.38	67.51	79.31	80.73
12	Metro Express	Volume	19.56	20.21	19.56	20.21	20.21	19.56	20.21	19.56	20.21	20.21	18.26	20.21	238.01	159.43	117.31	214.62	216.37
		Earnings	831.96	1067.18	943.00	838.15	864.32	860.30	842.00	796.10	759.27	724.98	628.47	846.49	10002.24	5145.88	3685.91	7814.64	7854.35
		EPK	42.53	52.79	48.21	41.46	42.76	43.98	41.65	40.70	37.56	35.86	34.42	41.88	42.03	32.28	31.42	36.41	36.30
		OR	93.76	116.39	106.27	91.41	94.26	96.95	91.83	89.72	82.81	79.07	75.89	92.32	92.65	71.16	69.27	92.32	98.56
13	City Ordinary	Volume	36.58	37.79	36.58	37.79	37.79	36.58	37.79	36.58	37.79	37.79	34.14	37.79	445.00	309.73	172.26	445.88	476.63
		Earnings	1275.12	1408.54	1219.34	1125.83	1141.09	1136.94	1149.95	1221.07	1222.60	1066.72	977.99	1094.72	14039.92	8327.72	4382.06	11932.62	12755.32
		EPK	34.86	37.27	33.34	29.79	30.19	31.09	30.43	33.39	32.35	28.22	28.65	28.97	31.55	26.89	25.44	26.76	26.76
		OR	66.40	70.98	63.49	56.73	57.50	59.20	57.95	63.59	61.61	53.76	54.56	55.17	60.09	51.21	48.45	55.17	57.24

VSP REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 Up to Feb	Years		
																	2020-21	2019-20	2018-19
EXTRA	Volume	1.77	1.83	1.77	1.83	1.83	1.77	1.83	1.77	1.83	1.83	1.65	1.83	21.55					
	Earnings	65.70	67.89	65.70	67.89	67.89	65.70	67.89	65.70	67.89	67.89	61.32	67.89	799.32					
	EPK	37.10	37.10	37.10	37.10	37.10	37.10	37.10	37.10	37.10	37.10	37.10	37.10	37.10					
	OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00					
Region	Volume	102.25	105.66	102.25	105.66	105.66	102.25	105.66	102.25	105.66	105.66	95.43	105.66	1244.05	837.98	592.27	1191.10	1248.71	
	Earnings	3990.50	4415.99	3790.30	3646.79	3673.13	3751.52	3701.26	3664.45	3665.92	3447.92	3109.06	3621.18	44478.02	25213.83	17571.26	36700.04	38216.31	
	EPK	39.03	41.79	37.07	34.51	34.76	36.69	35.03	35.84	34.70	32.63	32.58	34.27	35.75	30.09	29.67	30.81	30.60	
	OR	78.91	84.50	74.95	69.78	70.29	74.18	70.83	72.46	70.15	65.98	65.87	69.29	72.29	60.83	59.98	70.08	72.26	

EG REGION TARGETS 2021-22

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 Up to Feb	Years		
																	2020-21	2019-20	2018-19
1	Vennela	Volume	0.32	0.33	0.32	0.33	0.33	0.32	0.33	0.32	0.33	0.33	0.29	0.33	3.83	1.82	2.31	4.02	0.31
		Earnings	19.70	19.86	14.58	16.06	14.85	17.37	17.40	17.46	15.72	16.37	12.96	14.82	197.16	77.07	83.78	183.05	13.27
		EPK	62.55	61.01	46.29	49.35	45.63	55.15	53.45	55.43	48.29	50.28	44.09	45.53	51.44	42.35	36.27	45.53	42.81
		OR	89.27724	87.0751	66.07315	70.43666	65.13011	78.7151	76.28626	79.12291	68.92779	71.76388	62.9249	64.99261	73.426122	60.44	51.77	64.99	61.10
2	Amaravathi	Volume	1.15	1.19	1.15	1.19	1.19	1.15	1.19	1.15	1.19	1.19	1.07	1.19	13.99	7.84	6.28	9.97	7.72
		Earnings	83.73	84.68	79.92	85.92	78.71	79.10	80.96	79.12	80.97	76.56	68.08	64.23	941.98	319.50	249.17	520.92	464.41
		EPK	72.80	71.25	69.48	72.29	66.22	68.77	68.12	68.78	68.12	64.42	63.42	54.04	67.31	40.73	39.68	52.25	60.16
		OR	74.11155	72.53429	70.73573	73.59037	67.41794	70.00742	69.34246	70.02402	69.35179	65.57592	64.55936	55.01707	68.525339	41.47	40.39	55.02	64.32
3	Night Rider 42	Volume	0.91	0.94	0.91	0.94	0.94	0.91	0.94	0.91	0.94	0.94	0.85	0.94	11.02	6.81	7.13	11.12	19.55
		Earnings	62.28	61.72	49.14	51.15	52.60	56.89	52.99	52.27	55.36	53.33	46.77	42.79	637.30	272.60	279.05	519.84	775.33
		EPK	68.79	65.97	54.27	54.67	56.22	62.84	56.64	57.74	59.17	57.00	55.35	45.74	57.85	40.01	39.14	46.75	39.66
		OR	80.42758	77.13488	63.45621	63.92629	65.73171	73.47089	66.22923	67.50755	69.18423	66.65086	64.71955	53.47819	67.644964	46.78	45.76	65.16	56.13
4	Garuda	Volume	0.48	0.50	0.48	0.50	0.50	0.48	0.50	0.48	0.50	0.50	0.45	0.50	5.88	2.42	1.55	10.86	
		Earnings	26.66	28.80	23.86	23.75	24.07	26.79	26.75	27.74	27.83	24.77	21.44	24.17	306.65	79.91	53.37	486.63	
		EPK	55.14	57.64	49.35	47.54	48.17	55.39	53.54	57.36	55.70	49.57	47.51	48.36	52.12	33.05	34.43	44.81	
		OR	74.29652	77.66619	66.49827	64.05481	64.91418	74.63907	72.14614	77.29563	75.05142	66.80032	64.02086	65.16392	70.230616	44.54	46.40	53.48	
5	Indra	Volume	4.32	4.46	4.32	4.46	4.46	4.32	4.46	4.32	4.46	4.46	4.03	4.46	52.56	39.15	26.08	40.18	35.39
		Earnings	233.52	239.16	191.30	190.05	186.27	201.90	190.36	189.01	182.97	187.91	153.05	191.55	2337.06	1413.56	930.04	1647.40	1470.69
		EPK	54.06	53.57	44.28	42.58	41.73	46.74	42.64	43.75	40.99	42.09	37.96	42.91	44.46	36.10	35.66	41.00	41.56
		OR	86.63	85.86	70.96	68.23	66.87	74.90	68.34	70.12	65.69	67.46	60.83	68.77	71.26	57.86	57.15	68.77	71.16
6	Super Luxury	Volume	23.59	24.38	23.59	24.38	24.38	23.59	24.38	23.59	24.38	24.38	22.02	24.38	287.02	209.74	177.90	277.53	283.55
		Earnings	948.78	979.93	774.76	825.92	790.25	904.41	926.30	812.85	795.62	840.36	682.97	863.47	10145.63	6602.69	5928.18	8834.38	8819.57
		EPK	40.22	40.20	32.84	33.88	32.42	38.34	38.00	34.46	32.64	34.47	31.02	35.42	35.35	31.48	33.32	31.83	31.10
		OR	84.49	84.45	68.99	71.18	68.10	80.54	79.83	72.39	68.57	72.42	65.17	74.41	74.26	66.14	70.01	74.41	76.52
7	Ultra Deluxe	Volume	9.86	10.19	9.86	10.19	10.19	9.86	10.19	9.86	10.19	10.19	9.20	10.19	119.95	92.21	99.44	173.14	178.16
		Earnings	418.96	429.18	373.92	389.74	378.10	395.73	404.60	352.97	389.74	383.35	350.42	380.95	4647.66	3097.89	3414.40	5782.90	5815.47
		EPK	42.49	42.13	37.93	38.26	37.11	40.14	39.71	35.80	38.26	37.63	38.08	37.39	38.75	33.60	34.34	33.40	32.64
		OR	83.81	83.09	74.80	75.45	73.20	79.17	78.33	70.61	75.45	74.22	75.11	73.75	76.42	66.26	67.72	73.75	76.09
8	Express	Volume	9.64	9.96	9.64	9.96	9.96	9.64	9.96	9.64	9.96	9.96	9.00	9.96	117.27	88.73	71.98	144.55	162.44
		Earnings	399.81	403.88	375.48	389.16	390.27	395.39	406.16	395.52	386.83	387.48	350.51	379.96	4660.45	2704.20	2001.31	4806.12	5344.59
		EPK	41.48	40.55	38.96	39.07	39.18	41.02	40.78	41.04	38.84	38.90	38.96	38.15	39.74	30.48	27.80	33.25	32.90
		OR	79.16	77.39	74.34	74.57	74.78	78.29	77.83	78.31	74.12	74.25	74.36	72.81	75.84	58.16	53.06	72.81	77.05
9	Pallevelugu	Volume	47.43	49.01	47.43	49.01	49.01	47.43	49.01	47.43	49.01	49.01	44.27	49.01	577.04	381.25	263.90	545.67	580.79
		Earnings	1480.29	1613.83	1415.35	1421.79	1436.24	1470.79	1494.87	1444.48	1491.19	1468.10	1246.81	1478.15	17461.91	9779.69	6469.48	15150.82	15746.78
		EPK	31.21	32.93	29.84	29.01	29.31	31.01	30.46	30.43	29.96	28.17	30.16	30.26	25.65	24.51	27.77	27.11	
		OR	85.04	89.73	81.31	79.05	79.85	84.50	83.11	82.99	82.91	81.62	76.75	82.18	82.46	69.90	66.80	82.18	83.42
EXTRA		Volume	3.06	3.16	3.06	3.16	3.16	3.06	3.16	3.06	3.16	3.16	2.86	3.16	37.25				
		Earnings	104.81	108.30	104.81	108.30	108.30	104.81	108.30	104.81	108.30	108.30	97.82	108.30	1275.14				
		EPK	34.23	34.23	34.23	34.23	34.23	34.23	34.23	34.23	34.23	34.23	34.23	34.23	34.23				
		OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00				
Region		Volume	100.75	104.11	100.75	104.11	104.11	100.75	104.11	100.75	104.11	104.11	94.04	104.11	1225.82	829.97	656.57	1217.67	1270.79
		Earnings	3778.55	3969.34	3403.12	3501.85	3459.67	3653.17	3708.70	3476.24	3534.53	3546.53	3030.85	3548.39	42610.94	24347.10	19408.78	37955.67	38540.61
		EPK	37.50	38.13	33.78	33.64	33.23	36.26	35.62	34.50	33.95	34.06	32.23	34.08	34.76	29.33	29.56	31.17	30.33
		OR	82.17	83.54	74.01	73.70	72.81	79.45	78.05	75.60	74.39	74.64	70.62	74.68	76.16	64.27	64.77	78.34	79.13

WG REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 Up to Feb	Years		
																	2020-21	2019-20	2018-19
1	Amaravathi	Volume	0.22	0.23	0.22	0.23	0.23	0.22	0.23	0.22	0.23	0.23	0.21	0.23	2.69	1.56	0.39	0.17	
		Earnings	14.10	14.57	14.10	14.57	14.57	14.10	14.57	14.10	14.57	14.57	13.16	14.57	171.53	75.37	15.64	6.96	
		EPK	63.85	63.85	63.85	63.85	63.85	63.85	63.85	63.85	63.85	63.85	63.85	63.85	63.85	48.27	40.10	42.07	
		OR	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	49.14	40.83	44.30	
2	Indra	Volume	2.27	2.34	2.27	2.34	2.34	2.27	2.34	2.27	2.34	2.34	2.11	2.34	27.56	20.47	17.25	21.74	17.87
		Earnings	126.07	128.91	95.64	102.19	93.62	109.60	106.12	91.79	89.34	102.18	76.54	100.99	1222.99	710.30	713.70	895.99	736.47
		EPK	55.64	55.06	42.21	43.65	39.99	48.38	45.33	40.51	38.16	43.65	36.20	43.14	44.37	34.70	41.37	41.22	41.21
		OR	89.17	88.24	67.65	69.95	64.08	77.53	72.64	64.93	61.16	69.95	58.00	69.13	71.10	55.60	66.30	69.13	70.56
3	Super Luxury	Volume	10.22	10.56	10.22	10.56	10.56	10.22	10.56	10.22	10.56	10.56	9.54	10.56	124.36	97.00	82.14	124.25	122.17
		Earnings	427.38	435.64	338.24	365.34	344.55	392.13	398.03	342.68	327.86	368.43	305.88	374.98	4421.13	3043.75	2620.01	3964.50	3760.68
		EPK	41.81	41.25	33.09	34.59	32.62	38.36	37.69	33.53	31.04	34.88	32.06	35.50	35.55	31.38	31.90	31.91	30.78
		OR	87.85	86.65	69.52	72.67	68.53	80.60	79.17	70.43	65.21	73.28	67.36	74.59	74.69	65.92	67.01	74.59	75.72
4	Ultra Deluxe	Volume	5.19	5.37	5.19	5.37	5.37	5.19	5.37	5.19	5.37	5.37	4.85	5.37	63.20	47.11	38.66	58.01	51.50
		Earnings	228.51	234.12	199.18	221.80	213.61	223.14	224.84	204.20	198.90	208.26	178.53	217.41	2552.51	1675.60	1302.35	2098.61	1773.01
		EPK	43.99	43.62	38.34	41.32	39.80	42.96	41.89	39.31	37.06	38.80	36.82	40.50	40.39	35.57	33.69	36.18	34.43
		OR	86.77	86.03	75.63	81.50	78.49	84.73	82.62	77.54	73.09	76.53	72.63	79.89	79.66	70.16	66.44	79.89	80.26
5	Express	Volume	7.82	8.08	7.82	8.08	8.08	7.82	8.08	7.82	8.08	8.08	7.30	8.08	95.10	62.80	41.79	112.58	122.14
		Earnings	311.68	323.48	300.92	309.23	310.47	319.17	316.91	321.55	326.47	312.41	281.90	304.17	3738.35	2049.26	1310.59	3694.99	3867.36
		EPK	39.88	40.05	38.50	38.29	38.44	40.83	39.24	41.14	40.42	38.68	38.64	37.66	39.31	32.63	31.36	32.82	31.66
		OR	76.10	76.43	73.47	73.07	73.36	77.93	74.88	78.51	77.14	73.82	73.75	71.87	75.02	62.28	59.85	71.87	74.15
6	Ultra Pallevelugu	Volume	1.13	1.17	1.13	1.17	1.17	1.13	1.17	1.13	1.17	1.17	1.05	1.17	13.74	11.30	4.37	7.24	0.45
		Earnings	39.12	43.12	36.18	37.44	37.38	40.91	40.88	37.47	37.94	38.23	31.01	38.98	458.67	329.56	101.45	221.31	11.61
		EPK	34.65	36.96	32.04	32.09	32.04	36.23	35.04	33.18	32.51	32.77	29.42	33.40	33.39	29.17	23.22	30.58	25.80
		OR	76.38	81.47	70.63	70.74	70.63	79.87	77.24	73.15	71.68	72.23	64.86	73.64	73.60	64.31	51.18	74.07	65.15
7	Pallevelugu	Volume	39.41	40.72	39.41	40.72	40.72	39.41	40.72	39.41	40.72	40.72	36.78	40.72	479.44	312.64	220.65	455.15	482.19
		Earnings	1158.45	1226.77	1100.88	1115.35	1120.15	1179.11	1153.57	1126.86	1167.41	1150.00	1007.29	1153.11	13658.95	7907.49	5191.86	11865.29	12206.39
		EPK	29.40	30.13	27.94	27.39	27.51	29.92	28.33	28.60	28.67	28.24	27.39	28.32	28.49	25.29	23.53	26.07	25.31
		OR	80.10	82.09	76.12	74.64	74.96	81.53	77.19	77.92	78.12	76.95	74.63	77.16	77.63	68.92	64.11	77.16	77.89
EXTRA		Volume	1.23	1.27	1.23	1.27	1.27	1.23	1.27	1.23	1.27	1.27	1.15	1.27	14.97				
		Earnings	40.12	41.46	40.12	41.46	41.46	40.12	41.46	40.12	41.46	41.46	37.44	41.46	488.12				
		EPK	32.60	32.60	32.60	32.60	32.60	32.60	32.60	32.60	32.60	32.60	32.60	32.60	32.60				
		OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00				
Region		Volume	67.48	69.73	67.48	69.73	69.73	67.48	69.73	67.48	69.73	69.73	62.98	69.73	821.05	552.88	405.25	779.08	797.92
		Earnings	2345.43	2448.08	2125.24	2207.38	2175.80	2318.27	2296.38	2178.76	2203.94	2235.53	1931.75	2245.67	26712.24	15791.33	11255.60	22748.28	22411.77
		EPK	34.76	35.11	31.49	31.65	31.20	34.35	32.93	32.29	31.61	32.06	30.67	32.20	32.53	28.56	27.77	29.20	28.09
		OR	79.95	80.76	72.45	72.82	71.78	79.03	75.76	74.27	72.71	73.75	70.55	74.08	74.84	65.70	63.89	75.37	76.12

KRI REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 Up to Feb	Years			
																	2020-21	2019-20	2018-19	
1	Vennela	Volume	1.48	1.53	1.48	1.53	1.53	1.48	1.53	1.48	1.53	1.53	1.38	1.53	17.97	8.10	2.01	18.81	8.54	
		Earnings	95.18	98.11	82.68	84.68	81.22	87.44	88.49	81.07	83.65	85.06	71.94	76.05	1015.56	298.46	67.98	936.97	454.15	
		EPK	64.43	64.27	55.97	55.47	53.21	59.19	57.97	54.88	54.80	55.73	52.18	49.82	56.51	36.84	33.82	49.82	53.18	
		OR	91.96258	91.7403	79.88565	79.17867	75.94686	84.48944	82.74113	78.33375	78.21508	79.53755	74.47869	71.10705	80.65	52.59	48.27	71.11	75.90	
2	Dolphin	Volume	1.33	1.38	1.33	1.38	1.38	1.33	1.38	1.33	1.38	1.38	1.24	1.38	16.21	7.00	3.57			
		Earnings	95.90	99.10	95.90	99.10	99.10	95.90	99.10	95.90	99.10	99.10	89.51	99.10	1166.84	377.18	206.97			
		EPK	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	65.00	53.88	57.97		
		OR	65	65	65	65	65	65	65	65	65	65	65	65	65.00	48.64	52.34			
3	Amaravathi	Volume	3.97	4.11	3.97	4.11	4.11	3.97	4.11	3.97	4.11	4.11	3.71	4.11	48.34	31.69	14.91	56.03	55.09	
		Earnings	300.41	303.94	254.32	266.20	282.40	288.15	297.29	275.63	284.33	268.24	253.17	283.57	3357.67	1521.15	702.46	3741.72	3728.47	
		EPK	75.61	74.03	64.01	64.84	68.78	72.52	72.41	69.37	69.25	65.34	68.27	69.07	69.46	47.99	47.11	66.78	67.68	
		OR	76.97257	75.36325	65.16344	66.00649	70.02374	73.83042	73.71601	70.62188	70.5003	66.51282	69.5	70.31402	70.71	48.86	47.96	70.31	72.36	
4	Night Rider 42	Volume	0.22	0.23	0.22	0.23	0.23	0.22	0.23	0.22	0.23	0.23	0.23	8.66	12.01	139.15	83.17	35.96	1863.99	2315.26
		Earnings	15.71	15.07	9.88	10.93	9.62	13.47	11.95	10.68	9.58	11.58	8.66	12.01	139.15	83.17	35.96	1863.99	2315.26	
		EPK	70.37	65.35	44.27	47.39	41.70	60.36	51.80	47.86	41.54	50.21	41.59	52.09	51.24	46.91	42.81	46.98	49.83	
		OR	82.27684	76.40972	51.75817	55.41463	48.75192	70.57877	60.56708	55.95889	48.56882	58.70692	48.62699	60.90364	59.91	54.85	50.05	65.49	70.54	
5	Garuda	Volume	1.75	1.81	1.75	1.81	1.81	1.75	1.81	1.75	1.81	1.81	1.63	1.81	1111.68	538.19	290.52	172.14		
		Earnings	96.02	101.22	92.71	94.18	93.10	91.49	84.64	95.48	102.80	91.47	80.77	87.80	1111.68	538.19	290.52	172.14		
		EPK	54.92	56.02	53.02	52.13	51.53	52.33	46.85	54.61	56.90	50.63	49.50	48.60	52.26	35.74	35.82	51.03		
		OR	74.00658	75.49336	71.45193	70.24377	69.43663	70.51376	63.12624	73.58915	76.67324	68.22388	66.70161	65.48907	70.42	48.16	48.27	60.90		
6	Indra	Volume	2.20	2.28	2.20	2.28	2.28	2.20	2.28	2.20	2.28	2.28	2.06	2.28	26.80	13.88	8.11	26.73	16.78	
		Earnings	129.41	131.02	99.88	102.37	92.25	106.24	99.05	87.94	85.11	91.80	79.42	99.80	1204.28	496.19	304.38	1119.71	707.01	
		EPK	58.75	57.57	45.34	44.98	40.53	48.23	43.52	39.93	37.39	40.34	38.63	43.85	44.94	35.74	37.53	41.90	42.13	
		OR	94.15	92.26	72.67	72.08	64.95	77.30	69.74	63.99	59.93	64.64	61.91	70.27	72.02	57.28	60.15	70.27	72.15	
7	Metro Lux	Volume	1.69	1.75	1.69	1.75	1.75	1.69	1.75	1.69	1.75	1.75	1.58	1.75	20.59	9.87	4.72	17.94	18.85	
		Earnings	106.23	102.04	79.33	86.57	76.31	85.72	80.87	67.37	67.66	73.07	66.94	84.85	976.95	386.11	167.96	834.87	955.55	
		EPK	62.79	58.36	46.89	49.51	43.64	50.66	46.25	39.81	38.70	41.79	42.39	48.53	47.46	39.13	35.58	46.54	50.69	
		OR	108.40	100.76	80.95	85.49	75.35	87.47	79.85	68.74	66.82	72.15	73.19	83.79	81.94	67.56	61.44	83.79	93.03	
8	Super Luxury	Volume	34.78	35.94	34.78	35.94	35.94	34.78	35.94	34.78	35.94	35.94	32.46	35.94	423.18	304.87	277.72	472.72	484.37	
		Earnings	1384.56	1434.07	1184.59	1262.60	1178.71	1335.39	1350.43	1212.24	1166.32	1233.21	1070.48	1283.45	15096.06	9690.12	9384.69	15170.07	15378.57	
		EPK	39.81	39.90	34.06	35.13	32.80	38.39	37.57	34.85	32.45	34.31	32.98	35.71	35.67	31.78	33.79	32.09	31.75	
		OR	83.63	83.82	71.55	73.80	68.90	80.66	78.94	73.22	68.17	72.08	69.28	75.02	74.94	66.77	70.99	75.02	78.10	
9	Ultra Deluxe	Volume	4.88	5.04	4.88	5.04	5.04	4.88	5.04	4.88	5.04	4.88	5.04	4.55	5.04	59.31	50.33	50.55	90.94	89.86
		Earnings	207.63	215.83	183.45	191.93	196.46	202.80	211.89	189.29	192.79	193.27	172.11	196.34	2353.80	1712.44	1705.02	3166.21	3255.45	
		EPK	42.59	42.84	37.63	38.10	39.00	41.60	42.06	38.83	38.27	38.37	37.83	38.98	39.68	34.03	33.73	34.82	36.23	
		OR	84.00	84.51	74.22	75.15	76.92	82.05	82.96	76.59	75.49	75.67	74.61	76.88	78.27	67.11	66.53	76.88	84.45	
10	Express	Volume	18.57	19.19	18.57	19.19	19.19	18.57	19.19	18.57	19.19	19.19	17.33	19.19	225.89	135.44	92.46	233.22	245.59	
		Earnings	794.46	831.61	757.34	769.86	750.85	780.05	774.72	724.37	780.30	755.30	680.86	752.83	9152.56	4293.76	2834.05	7975.83	8655.09	
		EPK	42.79	43.35	40.79	40.13	39.14	42.01	40.38	39.02	40.67	39.37	39.29	39.24	40.52	31.70	30.65	34.20	35.24	
		OR	81.66	82.72	77.85	76.58	74.69	80.18	77.06	74.46	77.62	75.13	74.98	74.89	77.32	60.50	58.50	74.89	82.53	
11	Ultra Pallevelugu	Volume	1.04	1.07	1.04	1.07	1.07	1.04	1.07	1.04	1.07	1.07	0.97	1.07	12.60	7.21	3.84	10.18	0.58	
		Earnings	36.12	38.30	33.11	33.60	32.87	34.77	36.26	33.22	33.71	33.22	27.87	34.78	407.83	195.32	94.49	302.77	16.87	
		EPK	34.88	35.79	31.97	31.40	30.71	33.58	33.88	32.08	31.50	31.05	28.83	32.50	32.37	27.08	24.61	29.75	29.08	
		OR	76.89	78.90	70.49	69.22	67.71	74.03	74.69	70.72	69.45	68.45	63.56	71.65	71.36	59.70	54.25	72.07	73.44	
12	Pallevelugu	Volume	30.69	31.71	30.69	31.71	31.71	30.69	31.71	30.69	31.71	31.71	28.64	31.71	373.35	226.67	153.18	341.25	359.93	
		Earnings	900.91	967.68	866.58	866.49	856.73	875.17	890.31	853.38	877.00	872.72	786.71	877.47	10491.15	5294.26	3395.13	8692.96	9340.79	
		EPK	29.36	30.52	28.24	27.33	27.02	28.52	28.08	27.81	27.66	27.52	27.47	27.67	28.10	23.36	22.16	25.47	25.95	
		OR	80.00	83.15	76.95	74.46	73.62	77.71	76.50	75.78	75.36	74.99	74.85	75.40	76.57	63.64	60.39	75.40	79.85	

KRI REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 Up to Feb	Years		
																	2020-21	2019-20	2018-19
13	Metro Deluxe	Volume	0.56	0.58	0.56	0.58	0.58	0.56	0.58	0.56	0.58	0.58	0.52	0.58	6.79	4.53	4.08	9.04	10.36
		Earnings	20.78	21.29	17.61	19.03	18.27	20.29	19.53	18.01	17.45	19.42	17.20	19.38	228.27	136.14	130.19	271.72	324.34
		EPK	37.23	36.92	31.55	33.00	31.69	36.37	33.87	32.28	30.26	33.69	33.03	33.62	33.62	30.03	31.91	30.06	31.31
		OR	90.15	89.40	76.39	79.91	76.72	88.06	82.02	78.16	73.27	81.56	79.98	81.39	81.41	72.71	77.26	81.39	89.45
14	Metro Express	Volume	10.94	11.31	10.94	11.31	11.31	10.94	11.31	10.94	11.31	11.31	10.21	11.31	133.15	94.97	61.52	131.23	134.18
		Earnings	437.47	478.86	405.37	398.79	398.48	450.30	412.49	371.39	374.50	371.68	332.35	416.37	4848.06	2670.12	1655.20	4201.12	4629.81
		EPK	39.97	42.34	37.04	35.26	35.24	41.15	36.48	33.94	33.12	32.87	32.54	36.82	36.41	28.12	26.91	32.01	34.50
		OR	88.12	93.35	81.66	77.74	77.68	90.71	80.41	74.81	73.01	72.46	71.73	81.17	80.27	61.98	59.31	81.17	93.69
15	City Ordinary	Volume	23.23	24.01	23.23	24.01	24.01	23.23	24.01	23.23	24.01	24.01	21.68	24.01	282.67	195.05	111.60	307.50	321.59
		Earnings	773.06	807.60	752.16	759.86	757.34	738.54	739.71	710.42	727.59	676.72	634.72	678.87	8756.59	4835.55	2575.07	8033.65	8824.66
		EPK	33.27	33.64	32.37	31.65	31.55	31.79	30.81	30.58	30.31	28.19	29.27	28.28	30.98	24.79	23.07	26.13	27.44
		OR	63.37	64.07	61.66	60.28	60.08	60.54	58.68	58.24	57.72	53.68	55.75	53.86	59.00	47.22	43.95	53.86	58.70
EXTRA		Volume	3.53	3.65	3.53	3.65	3.65	3.53	3.65	3.53	3.65	3.65	3.29	3.65	42.93				
		Earnings	136.62	141.17	136.62	141.17	141.17	136.62	141.17	136.62	141.17	141.17	127.51	141.17	1662.17				
		EPK	38.72	38.72	38.72	38.72	38.72	38.72	38.72	38.72	38.72	38.72	38.72	38.72	38.72				
		OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00				
Region		Volume	140.86	145.55	140.86	145.55	145.55	140.86	145.55	140.86	145.55	145.55	131.47	145.55	1713.78	1106.44	797.22	1758.98	1799.07
		Earnings	5530.47	5786.92	5051.52	5187.35	5064.87	5342.36	5337.90	4963.02	5043.05	5017.06	4500.24	5143.85	61968.61	32528.15	23550.07	56433.13	58911.06
		EPK	39.26	39.76	35.86	35.64	34.80	37.93	36.67	35.23	34.65	34.47	34.23	35.34	36.16	29.40	29.54	32.08	32.75
		OR	76.06	77.02	69.47	69.04	67.41	73.47	71.04	68.26	67.12	66.77	66.31	68.46	70.05	56.95	57.23	69.61	73.78

GNT REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years		
																	2020-21	2019-20	2018-19
1	Amaravathi	Volume	0.18	0.19	0.18	0.19	0.19	0.18	0.19	0.18	0.19	0.19	0.17	0.19	2.21	0.77	0.66	3.79	4.45
		Earnings	13.61	13.86	12.52	13.09	13.03	12.73	13.49	12.50	13.52	13.10	11.52	12.80	155.77	35.18	27.10	249.56	278.14
		EPK	74.84	73.77	68.87	69.70	69.34	70.03	71.81	68.75	71.98	69.72	67.92	68.12	70.42	45.65	41.06	65.86	62.54
		OR	76.19	75.10	70.11	70.96	70.59	71.30	73.10	69.99	73.27	70.97	69.14	69.35	71.69	46.47	41.80	69.35	66.87
2	Garuda	Volume	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.18	0.19	2.28	1.38	0.39		
		Earnings	10.73	10.80	10.42	10.50	9.85	10.00	10.32	9.97	9.64	10.54	9.02	9.35	121.14	55.72	16.04		
		EPK	57.14	55.66	55.48	54.10	50.75	53.23	53.20	53.11	49.65	54.31	51.44	48.20	53.02	40.36	41.13		
		OR	77.00	75.00	74.76	72.91	68.39	71.73	71.69	71.57	66.91	73.19	69.32	64.94	71.44	54.39	55.42		
3	Indra	Volume	2.22	2.30	2.22	2.30	2.30	2.22	2.30	2.22	2.30	2.20	2.07	2.30	27.02	12.55	6.94	20.34	18.99
		Earnings	124.30	125.91	93.22	95.39	85.10	99.83	98.49	87.12	81.32	88.24	80.37	95.56	1154.84	428.97	254.65	808.94	780.09
		EPK	55.96	54.86	41.97	41.56	37.08	44.94	42.91	39.22	35.43	38.45	38.77	41.63	42.73	34.18	36.69	39.78	41.07
		OR	89.68	87.91	67.25	66.60	59.42	72.02	68.77	62.85	56.78	61.61	62.12	66.72	68.48	54.77	58.80	66.72	70.32
4	Super Luxury	Volume	14.08	14.55	14.08	14.55	14.55	14.08	14.55	14.08	14.55	14.55	13.14	14.55	171.28	126.80	89.15	168.30	171.45
		Earnings	591.99	614.81	506.32	543.76	503.99	551.38	565.45	493.05	474.69	510.89	431.56	537.68	6325.55	4214.46	3086.95	5590.04	5508.06
		EPK	42.05	42.26	35.97	37.38	34.64	39.17	38.87	35.02	32.63	35.12	32.84	36.96	36.93	33.24	34.63	33.22	32.13
		OR	88.34	88.79	75.56	78.53	72.78	82.28	81.66	73.58	68.55	73.78	69.00	77.65	77.58	69.83	72.74	77.65	79.03
5	Ultra Deluxe	Volume	10.11	10.44	10.11	10.44	10.44	10.11	10.44	10.11	10.44	10.44	9.43	10.44	122.98	82.56	59.73	142.64	138.90
		Earnings	420.64	436.06	364.19	400.40	391.06	398.34	415.21	399.90	416.37	393.75	358.54	390.26	4784.72	2527.16	1864.14	4760.77	4624.90
		EPK	41.62	41.75	36.03	38.34	37.44	39.41	39.75	39.56	39.86	37.70	38.01	37.37	38.91	30.61	31.21	33.38	33.30
		OR	82.08	82.35	71.07	75.61	73.85	77.73	78.41	78.04	78.63	74.36	74.96	73.70	76.74	60.37	61.56	73.70	77.61
6	Express	Volume	23.10	23.87	23.10	23.87	23.87	23.10	23.87	23.10	23.87	23.87	21.56	23.87	281.06	191.36	143.79	308.46	332.11
		Earnings	953.68	976.16	900.68	912.16	931.31	920.35	936.98	946.40	963.22	878.63	824.65	913.35	11057.59	6234.70	4900.68	10286.07	11051.20
		EPK	41.28	40.89	38.99	38.21	39.01	39.84	39.25	40.97	40.35	36.81	38.25	38.26	39.34	32.58	34.08	33.35	33.28
		OR	78.78	78.04	74.41	72.92	74.45	76.03	74.91	78.18	77.01	70.24	72.99	73.02	75.08	62.18	65.04	73.02	77.93
7	Pallevelugu	Volume	63.26	65.37	63.26	65.37	65.37	63.26	65.37	63.26	65.37	65.37	59.05	65.37	769.72	533.40	332.05	779.48	810.39
		Earnings	1884.36	1983.93	1788.79	1782.43	1791.72	1755.41	1758.30	1731.25	1774.05	1835.42	1663.31	1831.20	21580.18	13520.87	8406.98	20100.28	21445.11
		EPK	29.79	30.35	28.27	27.27	27.41	27.75	26.90	27.37	27.14	28.08	28.17	28.01	28.04	25.35	25.32	25.79	26.46
		OR	81.16	82.69	77.04	74.29	74.68	75.61	73.29	74.57	73.94	76.50	76.76	76.33	76.39	69.07	68.99	76.33	81.42
EXTRA		Volume	2.36	2.44	2.36	2.44	2.44	2.36	2.44	2.36	2.44	2.20	2.44	28.68					
		Earnings	77.15	79.73	77.15	79.73	79.73	77.15	79.73	77.15	79.73	79.73	72.01	79.73	938.72				
		EPK	32.73	32.73	32.73	32.73	32.73	32.73	32.73	32.73	32.73	32.73	32.73	32.73	32.73				
		OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00				
Region		Volume	115.50	119.35	115.50	119.35	119.35	115.50	119.35	115.50	119.35	119.35	107.80	119.35	1405.24	950.32	634.36	1426.68	1480.60
		Earnings	4076.45	4241.26	3753.30	3837.46	3805.78	3825.20	3877.98	3757.36	3812.53	3810.30	3450.97	3869.93	46118.51	27047.40	18596.08	41949.20	43894.93
		EPK	35.29	35.54	32.50	32.15	31.89	33.12	32.49	32.53	31.94	31.93	32.01	32.43	32.82	28.46	29.31	29.40	29.65
		OR	80.88	81.43	74.46	73.68	73.07	75.89	74.46	74.54	73.20	73.16	73.36	74.30	75.20	65.22	67.17	74.78	77.85

Prakasam REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years		
																	2020-21	2019-20	2018-19
1	Vennela	Volume	0.21	0.22	0.21	0.22	0.22	0.21	0.22	0.21	0.22	0.22	0.20	0.22	2.58	1.37	0.37	3.76	
		Earnings	11.59	12.31	9.45	10.29	9.24	11.24	9.85	9.20	10.19	9.62	8.66	8.96	120.61	66.73	15.98	154.20	
		EPK	54.73	56.26	44.62	47.00	42.20	53.06	45.00	43.46	46.58	43.97	43.81	40.96	46.81	48.71	43.19	40.96	
		OR	78.1133	80.3001	63.6882	67.0812	60.2391	75.7384	64.2343	62.0265	66.4864	62.7601	62.5371	58.4628	66.81	69.52	61.64	58.46	
2	Dolphin	Volume	0.24	0.25	0.24	0.25	0.25	0.24	0.25	0.24	0.25	0.25	0.22	0.25	2.93	0.69	0.97		
		Earnings	17.32	17.90	17.32	17.90	17.90	17.32	17.90	17.32	17.90	17.90	16.17	17.90	210.77	26.22	25.34		
		EPK	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	38.00	26.12		
		OR	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	34.31	23.58		
3	Amaravathi	Volume	0.21	0.22	0.21	0.22	0.22	0.21	0.22	0.21	0.22	0.22	0.20	0.22	2.58	1.45	0.25	2.87	2.97
		Earnings	16.04	16.40	14.49	15.07	14.97	15.75	14.85	14.56	13.48	14.90	12.90	14.36	177.76	75.70	9.30	181.82	191.94
		EPK	75.75	74.93	68.40	68.85	68.41	74.34	67.83	68.75	61.59	68.08	65.24	65.61	68.98	52.15	37.20	63.43	64.69
		OR	77.1131	76.2842	69.6328	70.0879	69.6475	75.6824	69.057	69.9849	62.7043	69.3108	66.4139	66.7901	70.23	53.09	37.87	66.79	69.17
4	Garuda	Volume	0.62	0.64	0.62	0.64	0.64	0.62	0.64	0.62	0.64	0.64	0.58	0.64	7.54	2.41	0.85		
		Earnings	35.46	36.13	33.13	33.72	32.85	32.09	32.65	34.76	36.11	31.90	30.61	30.06	399.48	100.46	29.50		
		EPK	57.22	56.42	53.46	52.64	51.29	51.77	50.99	56.08	56.39	49.81	52.91	46.93	52.98	41.74	34.71		
		OR	77.1021	76.0272	72.0384	70.9367	69.1191	69.7649	68.7061	75.5733	75.9848	67.1231	71.2994	63.2388	71.39	56.25	46.77		
5	Indra	Volume	2.69	2.78	2.69	2.78	2.78	2.69	2.78	2.69	2.78	2.78	2.51	2.78	32.74	15.59	6.25	19.60	19.32
		Earnings	149.60	154.07	113.25	120.67	119.25	135.08	127.77	108.30	105.09	120.57	97.65	121.81	1473.11	598.59	280.40	820.60	806.81
		EPK	55.59	55.41	42.08	43.40	42.88	50.20	45.95	40.24	37.79	43.36	38.88	43.81	44.99	38.38	44.86	41.86	41.76
		OR	89.09	88.79	67.44	69.55	68.72	80.45	73.64	64.49	60.57	69.49	62.30	70.20	72.10	61.51	71.90	70.20	71.50
6	Super Luxury	Volume	17.24	17.81	17.24	17.81	17.81	17.24	17.81	17.24	17.81	17.81	16.09	17.81	209.74	162.00	121.63	229.13	223.37
		Earnings	742.98	775.60	620.99	671.15	651.83	734.26	720.06	601.66	612.39	676.93	555.30	683.24	8046.38	5335.07	4153.58	7898.08	7414.47
		EPK	43.10	43.54	36.02	37.68	36.59	42.59	40.42	34.90	34.38	38.00	34.51	38.36	38.36	32.93	34.15	34.47	33.19
		OR	90.55	91.47	75.68	79.15	76.87	89.48	84.92	73.32	72.22	79.84	72.51	80.58	80.60	69.19	71.74	80.58	81.66
7	Ultra Deluxe	Volume	10.47	10.82	10.47	10.82	10.82	10.47	10.82	10.47	10.82	10.82	9.77	10.82	127.40	87.66	64.25	113.68	113.36
		Earnings	452.02	472.35	394.25	422.25	405.37	434.72	443.26	414.05	422.28	414.97	353.01	424.93	5053.45	3051.39	2284.58	3987.85	3982.86
		EPK	43.17	43.65	37.65	39.02	37.46	41.52	40.97	39.54	39.03	38.35	36.12	39.27	39.67	34.81	35.56	35.08	35.13
		OR	85.14	86.10	74.26	76.97	73.89	81.89	80.80	77.99	76.98	75.64	71.24	77.46	78.24	68.66	70.13	77.46	81.90
8	Express	Volume	19.40	20.05	19.40	20.05	20.05	19.40	20.05	19.40	20.05	20.05	18.11	20.05	236.03	167.51	128.54	216.11	224.61
		Earnings	807.12	838.16	757.44	808.77	787.98	830.70	831.81	775.30	813.45	781.83	694.69	803.48	9530.73	5478.31	4346.77	7549.21	8006.86
		EPK	41.61	41.81	39.04	40.35	39.31	42.82	41.49	39.97	40.58	39.00	38.37	40.08	40.38	32.70	33.82	34.93	35.65
		OR	79.40	79.79	74.51	76.99	75.02	81.72	79.19	76.27	77.44	74.43	73.22	76.49	77.06	62.41	64.54	76.49	83.48
9	Pallevelugu	Volume	41.22	42.59	41.22	42.59	42.59	41.22	42.59	41.22	42.59	42.59	38.47	42.59	501.48	330.14	177.34	518.02	551.59
		Earnings	1326.21	1319.72	1173.52	1196.40	1193.37	1193.22	1164.96	1150.64	1194.62	1186.42	1076.95	1216.55	14392.57	8303.26	4522.13	13621.11	14389.02
		EPK	32.18	30.99	28.47	28.09	28.02	28.95	27.35	27.92	28.05	27.86	27.99	28.56	28.70	25.15	25.50	26.29	26.09
		OR	87.67	84.43	77.58	76.54	76.35	78.88	74.53	76.07	76.43	75.90	76.28	77.83	78.20	68.53	69.48	77.83	80.27
EXTRA		Volume	2.73	2.82	2.73	2.82	2.82	2.73	2.82	2.73	2.82	2.82	2.55	2.82	33.26				
		Earnings	92.00	95.07	92.00	95.07	95.07	92.00	95.07	92.00	95.07	95.07	85.87	95.07	1119.37				
		EPK	33.66	33.66	33.66	33.66	33.66	33.66	33.66	33.66	33.66	33.66	33.66	33.66	33.66				
		OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00				
Region		Volume	95.04	98.20	95.04	98.20	98.20	95.04	98.20	95.04	98.20	98.20	88.70	98.20	1156.27	769.04	500.54	1113.91	1146.32
		Earnings	3650.34	3737.72	3225.85	3391.27	3327.82	3496.38	3458.18	3217.80	3320.60	3350.12	2931.81	3416.36	40524.24	23042.24	15670.42	34644.17	35271.32
		EPK	38.41	38.06	33.94	34.53	33.89	36.79	35.21	33.86	33.81	34.11	33.05	34.79	35.05	29.96	31.31	31.10	30.77
		OR	85.58	84.81	75.63	76.95	75.51	81.97	78.46	75.44	75.34	76.01	73.65	77.51	78.09	66.76	69.76	78.72	79.80

Nellore REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years			
																	2020-21	2019-20	2018-19	
1	Vennela	Volume	0.23	0.24	0.23	0.24	0.24	0.23	0.24	0.23	0.24	0.24	0.22	0.24	2.85	1.11	0.50	3.49		
		Earnings	13.15	13.92	11.07	11.51	11.08	11.92	11.07	10.82	11.30	10.66	9.82	10.22	136.52	40.12	15.92	147.41		
		EPK	56.20	57.56	47.30	47.61	45.82	50.93	45.77	46.23	46.74	44.07	44.95	42.26	47.95	36.21	31.84	42.26		
		OR	80.21702	82.15787	67.51144	67.94972	65.3926	72.68795	65.32117	65.98676	66.71989	62.89546	64.1564	60.31357	68.44	51.68	45.45	60.31		
2	Dolphin	Volume	0.29	0.30	0.29	0.30	0.30	0.29	0.30	0.29	0.30	0.30	0.27	0.30	3.52	1.43	0.82			
		Earnings	20.82	21.52	20.82	21.52	21.52	20.82	21.52	20.82	21.52	21.52	19.43	21.52	253.34	64.86	23.52			
		EPK	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	45.43	28.68			
		OR	65	65	65	65	65	65	65	65	65	65	65	65	65.00	41.01	25.89			
3	Amaravathi	Volume	0.47	0.48	0.47	0.48	0.48	0.47	0.48	0.47	0.48	0.48	0.44	0.48	5.69	4.30	2.93	10.52	10.46	
		Earnings	34.95	36.14	32.72	33.84	32.57	32.49	33.21	31.83	32.48	32.33	29.69	28.47	390.72	176.61	117.40	598.57	646.65	
		EPK	74.68	74.73	69.90	69.98	67.35	69.43	68.67	68.00	67.16	66.85	67.97	58.88	68.62	41.11	40.07	56.92	61.81	
		OR	76.02896	76.08046	71.16385	71.23598	68.56199	70.6782	69.91005	69.23024	68.37406	68.05769	69.19636	59.93779	69.86	41.85	40.79	59.94	66.08	
4	Indra	Volume	1.17	1.21	1.17	1.21	1.21	1.17	1.21	1.17	1.21	1.21	1.09	1.21	14.23	6.33	4.16	11.55	1.92	
		Earnings	64.16	65.55	48.10	49.71	46.68	52.28	46.25	41.09	41.29	40.42	36.90	47.59	580.00	200.92	141.64	434.74	77.03	
		EPK	54.87	54.25	41.13	41.14	38.63	44.71	38.27	35.14	34.17	33.45	33.81	39.38	40.77	31.73	34.05	37.63	40.12	
		OR	87.92	86.94	65.92	65.92	61.90	71.64	61.33	56.31	54.75	53.60	54.18	63.12	65.33	50.86	54.56	63.12	68.70	
5	Super Luxury	Volume	15.04	15.54	15.04	15.54	15.54	15.04	15.54	15.04	15.54	15.54	14.04	15.54	183.02	129.23	119.22	194.40	203.41	
		Earnings	617.27	640.91	511.66	547.07	530.90	580.31	565.98	485.75	491.48	510.40	431.69	551.98	6465.41	3889.34	3837.84	6203.78	6539.52	
		EPK	41.03	41.23	34.01	35.19	34.15	38.58	36.41	32.29	31.62	32.83	30.75	35.51	35.33	30.10	32.19	31.91	32.15	
		OR	86.21	86.62	71.46	73.94	71.75	81.04	76.49	67.84	66.42	68.98	64.59	74.60	74.21	63.23	67.63	74.60	79.09	
6	Ultra Deluxe	Volume	1.49	1.54	1.49	1.54	1.54	1.49	1.54	1.49	1.54	1.54	1.39	1.54	18.07	12.63	10.51	21.31	21.28	
		Earnings	56.51	65.15	56.51	59.94	58.96	59.18	61.66	55.25	57.70	58.52	51.55	57.88	698.78	424.38	336.78	717.66	736.01	
		EPK	38.04	42.44	38.04	39.04	38.41	39.83	40.16	37.19	37.58	38.12	37.18	37.70	38.66	33.59	32.04	33.68	34.59	
		OR	75.02	83.70	75.03	77.01	75.75	78.57	79.22	73.35	74.13	75.19	73.33	74.36	76.25	66.26	63.20	74.36	80.63	
7	Express	Volume	29.79	30.78	29.79	30.78	30.78	29.79	30.78	29.79	30.78	29.79	30.78	27.80	30.78	362.41	246.41	190.97	345.16	365.62
		Earnings	1192.98	1262.90	1157.71	1186.01	1195.36	1192.62	1231.64	1176.02	1202.48	1154.33	1041.02	1130.59	14123.67	7674.87	6012.53	11049.52	11704.91	
		EPK	40.05	41.03	38.87	38.53	38.84	40.04	40.01	39.48	39.07	37.50	37.45	36.73	38.97	31.15	31.48	32.01	32.01	
		OR	76.43	78.30	74.17	73.53	74.11	76.41	76.36	75.35	74.56	71.57	71.46	70.10	74.37	59.44	60.08	70.10	74.97	
8	Ultra Pallevelugu	Volume	6.62	6.84	6.62	6.84	6.84	6.62	6.84	6.62	6.84	6.84	6.18	6.84	80.58	27.44	18.95	18.03		
		Earnings	251.06	284.10	229.14	233.75	238.05	249.62	235.05	214.76	233.34	234.42	195.83	239.53	2838.65	843.52	542.42	577.52		
		EPK	37.91	41.51	34.60	34.16	34.78	37.69	34.35	32.43	34.10	34.25	31.68	35.00	35.23	30.74	28.62	32.04		
		OR	83.57	91.52	76.28	75.30	76.68	83.09	75.72	71.49	75.17	75.52	69.84	77.16	77.66	67.78	63.10	77.61		
9	Pallevelugu	Volume	36.93	38.16	36.93	38.16	38.16	36.93	38.16	36.93	38.16	38.16	34.47	38.16	449.34	318.45	189.63	527.50	555.74	
		Earnings	1078.58	1155.90	984.84	1040.68	1012.61	1066.68	1045.79	1004.54	1044.04	1042.96	959.90	1049.89	12486.41	7691.30	4498.52	13359.15	13793.78	
		EPK	29.20	30.29	26.67	27.27	26.53	28.88	27.40	27.20	27.36	27.33	27.85	27.51	27.79	24.15	23.72	25.33	24.82	
		OR	79.58	82.53	72.66	74.30	72.30	78.70	74.67	74.11	74.54	74.47	75.88	74.96	75.72	65.81	64.64	74.96	76.37	
EXTRA		Volume	2.52	2.60	2.52	2.60	2.60	2.52	2.60	2.52	2.60	2.60	2.35	2.60	30.64					
		Earnings	86.23	89.11	86.23	89.11	89.11	86.23	89.11	86.23	89.11	89.11	80.48	89.11	1049.17					
		EPK	34.24	34.24	34.24	34.24	34.24	34.24	34.24	34.24	34.24	34.24	34.24	34.24	34.24					
		OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00					
Region		Volume	94.55	97.70	94.55	97.70	97.70	94.55	97.70	94.55	97.70	97.70	88.25	97.70	1150.36	747.50	538.03	1133.46	1160.77	
		Earnings	3415.71	3635.19	3138.81	3273.14	3236.82	3352.16	3341.26	3127.11	3224.73	3194.66	2856.31	3226.78	39022.68	21010.15	15536.48	33159.15	33573.58	
		EPK	36.13	37.21	33.20	33.50	33.13	35.45	34.20	33.07	33.01	32.70	32.37	33.03	33.92	28.11	28.88	29.25	28.92	
		OR	79.14	81.50	72.72	73.39	72.57	77.66	74.91	72.45	72.30	71.63	70.90	72.35	74.31	61.57	63.26	72.00	77.38	

CTR REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years			
																	2020-21	2019-20	2018-19	
1	Vennela	Volume	0.36	0.37	0.36	0.37	0.37	0.36	0.37	0.36	0.37	0.37	0.33	0.37	4.37	4.37	3.20	0.88	4.19	0.92
		Earnings	19.95	23.98	20.60	20.10	15.84	18.30	19.20	18.66	16.27	17.60	15.55	16.77	222.81	132.07	36.23	189.49	37.00	
		EPK	55.60	64.67	57.42	54.21	42.73	51.01	51.78	52.01	43.90	47.46	46.42	45.22	51.04	41.33	41.17	45.22	40.22	
		OR	79.3599	92.31	81.96	77.37	60.99	72.80	73.90	74.23	62.65	67.75	66.26	64.55	72.85	58.98	58.76	64.55	57.40	
2	Dolphin	Volume	0.47	0.49	0.47	0.49	0.49	0.47	0.49	0.47	0.49	0.49	0.44	0.49	5.74	0.87	0.57			
		Earnings	33.96	35.09	33.96	35.09	35.09	33.96	35.09	33.96	35.09	35.09	31.69	35.09	413.12	28.26	14.87			
		EPK	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	72.00	32.37	26.09		
		OR	65	65	65	65	65	65	65	65	65	65	65	65	65.00	29.22	23.55			
3	Amaravathi	Volume	2.37	2.45	2.37	2.45	2.45	2.37	2.45	2.37	2.45	2.45	2.21	2.45	28.79	9.47	5.53	27.34	26.54	
		Earnings	175.32	181.22	165.98	166.09	164.12	159.60	169.46	166.47	169.66	165.39	144.21	147.14	1974.65	354.92	236.94	1590.48	1651.55	
		EPK	74.09	74.11	70.14	67.92	67.12	67.44	69.30	70.35	69.38	67.64	65.29	60.17	68.59	37.48	42.85	58.17	62.23	
		OR	75.4225	75.45	71.40	69.15	68.33	68.66	70.55	71.61	70.63	68.86	66.47	61.26	69.82	38.15	43.62	61.26	66.53	
4	Garuda	Volume	0.64	0.66	0.64	0.66	0.66	0.64	0.66	0.64	0.66	0.66	0.60	0.66	416.99	127.46	34.27			
		Earnings	37.01	38.54	34.15	34.72	34.75	33.30	34.50	35.59	36.89	34.55	31.18	31.82	53.69	35.05	32.03			
		EPK	57.97	58.42	53.49	52.63	52.68	52.16	52.29	55.75	55.92	52.37	52.33	48.23	53.69	35.05	32.03			
		OR	78.115	78.73	72.08	70.92	70.99	70.28	70.47	75.12	75.35	70.57	70.52	64.99	72.34	47.23	43.16			
5	Indra	Volume	1.65	1.71	1.65	1.71	1.71	1.65	1.71	1.65	1.71	1.71	1.54	1.71	20.12	7.81	7.08	21.42	10.46	
		Earnings	83.52	87.22	68.71	70.69	66.57	74.47	71.13	66.17	63.44	64.46	58.53	69.01	843.94	259.06	233.30	826.61	417.59	
		EPK	50.51	51.05	41.55	41.37	38.96	45.03	41.63	40.02	37.13	37.73	37.92	40.39	41.95	33.18	32.95	38.59	39.92	
		OR	80.94	81.80	66.59	66.30	62.44	72.17	66.71	64.13	59.50	60.46	60.78	64.72	67.22	53.17	52.81	64.72	68.36	
6	Super Luxury	Volume	14.75	15.25	14.75	15.25	15.25	14.75	15.25	14.75	15.25	15.25	15.25	13.77	15.25	179.50	126.34	91.92	168.88	173.64
		Earnings	593.38	638.14	544.43	565.68	523.05	572.94	593.01	525.20	502.10	508.43	440.82	559.41	6566.62	3775.72	3020.56	5569.03	5525.67	
		EPK	40.22	41.86	36.90	37.11	34.31	38.83	38.90	35.60	32.94	33.35	32.01	36.69	36.58	29.89	32.86	32.98	31.82	
		OR	84.50	87.94	77.53	77.95	72.08	81.59	81.72	74.79	69.19	70.06	67.26	77.09	76.85	62.79	69.04	77.09	78.28	
7	Ultra Deluxe	Volume	5.74	5.93	5.74	5.93	5.93	5.74	5.93	5.74	5.93	5.74	5.93	5.36	5.93	69.81	37.46	29.16	63.77	67.73
		Earnings	218.32	236.90	213.22	220.00	220.45	236.91	222.74	222.64	227.41	220.74	197.95	218.18	2655.47	1101.37	902.04	2096.05	2227.78	
		EPK	38.05	39.96	37.16	37.11	37.18	41.29	37.57	38.80	38.36	37.23	36.96	36.80	38.04	29.40	30.93	32.87	32.89	
		OR	75.05	78.81	73.30	73.19	73.34	81.44	74.10	76.53	75.65	73.43	72.91	72.58	75.03	57.99	61.01	72.58	76.67	
8	S.Express	Volume	37.68	38.94	37.68	38.94	38.94	37.68	38.94	37.68	38.94	38.94	35.17	38.94	458.50	198.57	127.60	486.49	514.88	
		Earnings	2505.08	2665.10	2424.06	2473.69	2506.27	2582.57	2409.47	2219.91	2236.39	2236.95	1791.12	2112.86	28163.47	8259.97	6632.01	23038.12	22531.69	
		EPK	66.47	68.44	64.32	63.52	64.36	68.53	61.87	58.91	57.43	57.44	50.92	54.26	61.43	41.60	51.98	47.36	43.76	
		OR	70.60	72.68	68.31	67.46	68.35	72.78	65.71	62.56	60.99	61.01	54.08	57.62	65.24	44.18	55.20	57.62	56.91	
9	Express	Volume	25.83	26.69	25.83	26.69	26.69	25.83	26.69	25.83	26.69	26.69	24.11	26.69	314.25	245.14	237.93	398.07	387.47	
		Earnings	1070.46	1097.55	1056.67	1074.41	1089.19	1049.26	1075.04	1031.46	1047.81	1039.35	901.24	1099.55	12632.00	7758.48	7592.43	14292.55	13456.50	
		EPK	41.44	41.12	40.91	40.26	40.81	40.62	40.28	39.93	39.26	38.94	37.38	41.20	40.20	31.65	31.91	35.90	34.73	
		OR	79.09	78.48	78.07	76.82	77.88	77.53	76.87	76.21	74.92	74.32	71.34	78.62	76.71	60.40	60.90	78.62	81.33	
10	Pallevelugu	Volume	63.61	65.73	63.61	65.73	65.73	63.61	65.73	63.61	65.73	63.61	65.73	59.37	65.73	773.94	469.83	280.99	682.85	693.00
		Earnings	1827.36	2068.23	1798.97	1815.72	1821.16	1906.08	1832.31	1792.51	1847.85	1804.35	1632.26	1863.41	22010.22	11845.24	6880.35	17820.50	17406.15	
		EPK	28.73	31.46	28.28	27.62	27.71	29.96	27.88	28.18	28.11	27.45	27.49	28.35	28.44	25.21	24.49	26.10	25.12	
		OR	78.27	85.74	77.06	75.27	75.49	81.65	75.96	76.78	76.60	74.80	74.91	77.24	77.49	68.70	66.72	77.24	77.28	
11	Metro Express	Volume	2.61	2.70	2.61	2.70	2.70	2.61	2.70	2.61	2.70	2.70	2.44	2.70	31.77	18.59	0.53	32.63	60.96	
		Earnings	106.97	117.38	105.09	106.56	104.24	109.37	113.80	97.61	90.67	97.97	85.34	104.66	1239.65	576.81	13.21	1100.46	1951.37	
		EPK	40.96	43.50	40.25	39.49	38.63	41.88	42.17	37.38	33.60	36.31	35.02	38.79	39.02	31.03	24.92	33.73	32.01	
		OR	90.31	95.90	88.73	87.06	85.17	92.34	92.98	82.41	74.08	80.04	77.20	85.51	86.02	68.41	54.95	85.51	86.91	
12	City Ordinary	Volume	1.04	1.07	1.04	1.07	1.07	1.04	1.07	1.04	1.07	1.07	1.07	1.07	12.61	5.97	1.20	24.16	28.64	
		Earnings	39.33	40.33	33.36	33.53	33.94	34.63	33.69	30.16	31.42	30.19	25.60	34.25	400.44	156.21	32.06	713.58	871.42	
		EPK	37.94	37.65	32.18	31.30	31.68	33.40	31.44	29.08	29.33	28.18	26.46	31.97	31.74	26.19	26.72	29.54	30.43	
		OR	72.25	71.70	61.28	59.61	60.34	63.62	59.88	55.39	55.86	53.67	50.39	60.88	60.46	49.88	50.88	60.88	65.08	

CTR REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years		
																	2020-21	2019-20	2018-19
EXTRA	Volume	5.39	5.57	5.39	5.57	5.57	5.39	5.57	5.39	5.57	5.57	5.57	5.03	5.57	65.62				
	Earnings	211.31	218.36	211.31	218.36	218.36	211.31	218.36	211.31	218.36	218.36	218.36	197.23	218.36	2571.00				
	EPK	39.18	39.18	39.18	39.18	39.18	39.18	39.18	39.18	39.18	39.18	39.18	39.18	39.18	39.18				
	OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00				
Region	Volume	162.15	167.55	162.15	167.55	167.55	162.15	167.55	162.15	167.55	167.55	167.55	151.34	167.55	1972.79	1130.85	786.60	1928.21	1982.21
	Earnings	6921.97	7448.05	6710.53	6834.63	6833.05	7022.71	6827.78	6451.65	6523.37	6473.42	5552.72	6510.50	80110.38	34484.35	25706.91	68033.91	66865.07	
	EPK	42.69	44.45	41.39	40.79	40.78	43.31	40.75	39.79	38.93	38.64	36.69	38.86	40.61	30.49	32.68	35.28	33.73	
	OR	81.72	85.09	79.22	78.08	78.07	82.91	78.01	76.17	74.53	73.96	70.24	74.38	77.73	58.37	62.56	79.06	81.65	

Kadapa REGION TARGETS 2022-23																			
S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years		
																	2020-21	2019-20	2018-19
1	Amaravathi	Volume	0.83	0.86	0.83	0.86	0.86	0.83	0.86	0.83	0.86	0.86	0.78	0.86	10.14	3.55	1.90	10.23	10.23
		Earnings	59.98	62.59	61.21	59.91	59.91	57.93	59.51	57.31	60.91	58.62	52.62	51.11	701.61	146.60	67.79	586.74	591.49
		EPK	71.95	72.65	73.42	69.54	69.54	69.48	69.08	68.74	70.70	68.04	67.63	59.32	69.17	41.28	35.68	57.35	57.82
		OR	73.25	73.96	74.74	70.79	70.79	70.74	70.33	69.98	71.97	69.27	68.85	60.39	70.42	42.03	36.32	60.39	61.82
2	Indra	Volume	1.65	1.71	1.65	1.71	1.71	1.65	1.71	1.65	1.71	1.71	1.54	1.71	20.11	9.72	4.68	9.61	10.00
		Earnings	91.02	93.90	72.11	72.60	66.36	74.60	66.72	61.78	64.51	67.19	59.83	71.10	861.72	343.17	144.40	382.31	390.30
		EPK	55.08	54.98	43.63	42.51	38.85	45.14	39.07	37.38	37.78	39.34	38.78	41.63	42.85	35.29	30.85	39.78	39.03
		OR	88.26	88.11	69.93	68.13	62.27	72.34	62.61	59.90	60.54	63.05	62.15	66.72	68.68	56.56	49.45	66.72	66.83
3	Super Luxury AC	Volume	0.19	0.20	0.19	0.20	0.20	0.19	0.20	0.19	0.20	0.20	0.18	0.20	2.34	1.02	0.90	2.32	2.42
		Earnings	8.86	8.47	7.35	7.56	6.76	7.49	7.13	6.56	6.11	6.88	5.84	7.40	86.41	32.16	24.97	78.32	80.09
		EPK	46.01	42.55	38.16	37.99	33.96	38.91	35.80	34.06	30.70	34.58	32.50	37.18	36.88	31.53	27.74	33.76	33.10
		OR	98.47	91.07	81.69	81.32	72.68	83.29	76.63	72.90	65.71	74.01	69.56	79.59	78.93	67.49	59.38	79.59	81.68
4	Super Luxury	Volume	15.96	16.49	15.96	16.49	16.49	15.96	16.49	15.96	16.49	16.49	14.90	16.49	194.19	140.56	94.46	186.00	189.76
		Earnings	657.59	673.40	562.29	584.13	539.15	609.19	573.27	522.79	535.32	544.91	475.32	586.37	6863.71	4423.70	2901.60	5942.74	6024.61
		EPK	41.20	40.83	35.23	35.42	32.69	38.17	34.76	32.75	32.46	33.04	31.91	35.55	35.35	31.47	30.72	31.95	31.75
		OR	86.55	85.78	74.01	74.41	68.68	80.18	73.02	68.81	68.19	69.41	67.03	74.69	74.25	66.12	64.53	74.69	78.10
5	Ultra Deluxe	Volume	7.99	8.25	7.99	8.25	8.25	7.99	8.25	7.99	8.25	8.25	7.45	8.25	97.16	68.38	51.54	85.78	80.43
		Earnings	317.45	345.96	303.71	324.11	299.96	336.11	332.78	290.93	313.09	310.03	271.76	314.32	3760.20	2201.02	1591.57	2918.70	2664.98
		EPK	39.75	41.93	38.03	39.28	36.35	42.09	40.33	36.43	37.94	37.57	36.46	38.09	38.70	32.19	30.88	34.03	33.13
		OR	78.41	82.69	75.01	77.47	71.70	83.02	79.54	71.86	74.84	74.11	71.92	75.13	76.34	63.48	60.91	75.13	77.24
6	Express	Volume	25.03	25.87	25.03	25.87	25.87	25.03	25.87	25.03	25.87	25.87	23.36	25.87	304.56	220.44	184.56	317.19	347.95
		Earnings	1060.36	1109.54	992.79	1059.43	1024.55	1057.83	1062.80	1028.32	1063.95	1023.08	911.90	1052.04	12446.60	7246.02	5745.38	11243.31	11967.33
		EPK	42.36	42.89	39.66	40.96	39.61	42.26	41.09	41.08	41.13	39.55	39.03	40.67	40.87	32.87	31.13	35.45	34.39
		OR	80.84	81.86	75.69	78.16	75.59	80.65	78.41	78.40	78.50	75.48	74.49	77.62	77.99	62.73	59.41	77.62	80.55
7	Ultra Pallevelugu	Volume	1.19	1.23	1.19	1.23	1.23	1.19	1.23	1.19	1.23	1.23	1.11	1.23	14.48	10.80	7.90	13.77	2.60
		Earnings	48.09	52.03	46.23	48.37	47.24	50.99	50.20	49.85	48.52	49.18	44.38	49.56	584.65	355.49	268.57	508.12	82.82
		EPK	40.42	42.32	38.86	39.34	38.43	42.86	40.83	41.90	39.47	40.00	39.96	40.31	40.39	32.92	34.00	36.90	31.85
		OR	89.10	93.30	85.66	86.73	84.71	94.49	90.02	92.37	87.01	88.19	88.10	88.87	89.04	72.57	74.95	89.38	80.44
8	Pallevelugu	Volume	44.93	46.42	44.93	46.42	46.42	44.93	46.42	44.93	46.42	46.42	41.93	46.42	546.61	338.34	231.03	496.29	517.13
		Earnings	1313.11	1465.56	1216.54	1291.97	1280.63	1324.96	1247.45	1230.84	1266.52	1262.73	1159.76	1292.04	15352.10	8445.34	5657.14	12715.17	12841.42
		EPK	29.23	31.57	27.08	27.83	27.59	29.49	26.87	27.40	27.28	27.20	27.66	27.83	28.09	24.96	24.49	25.62	24.83
		OR	79.64	86.02	73.78	75.83	75.16	80.36	73.22	74.65	74.34	74.11	75.36	75.83	76.53	68.01	66.72	75.83	76.41
EXTRA		Volume	2.55	2.63	2.55	2.63	2.63	2.55	2.63	2.55	2.63	2.63	2.38	2.63	31.02				
		Earnings	87.34	90.25	87.34	90.25	90.25	87.34	90.25	87.34	90.25	90.25	81.52	90.25	1062.68				
		EPK	34.25	34.25	34.25	34.25	34.25	34.25	34.25	34.25	34.25	34.25	34.25	34.25	34.25				
		OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00				
Region		Volume	100.32	103.67	100.32	103.67	103.67	100.32	103.67	100.32	103.67	103.67	93.64	103.67	1220.61	794.91	487.97	1121.44	1160.92
		Earnings	3643.81	3901.69	3349.57	3538.33	3414.82	3606.45	3490.10	3335.71	3449.19	3412.87	3062.93	3514.19	41719.66	23271.23	13738.43	34366.41	34644.05
		EPK	36.32	37.64	33.39	34.13	32.94	35.95	33.67	33.25	33.27	32.92	32.71	33.90	34.18	29.28	28.15	30.64	29.84
		OR	79.53	82.41	73.11	74.73	72.13	78.71	73.72	72.80	72.85	72.08	71.62	74.22	74.84	64.10	61.65	74.66	77.55

Kurnool REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years		
																	2020-21	2019-20	2018-19
1	Night Rider 42	Volume	0.21	0.21	0.21	0.21	0.21	0.21	0.21	0.21	0.21	0.21	0.19	0.21	2.50	1.48	0.62		
		Earnings	12.28	13.25	11.48	11.86	12.73	13.37	11.93	12.75	13.40	13.49	11.52	12.03	150.09	78.58	38.51		
		EPK	59.87	62.49	55.93	55.93	60.03	65.14	56.26	62.16	63.19	63.60	60.15	56.74	60.12	53.17	62.11		
		OR	70.00	73.07	65.39	65.40	70.19	76.17	65.79	72.68	73.89	74.36	70.33	66.34	70.29	62.17	72.63		
2	Indra	Volume	2.85	2.94	2.85	2.94	2.94	2.85	2.94	2.85	2.94	2.94	2.66	2.94	34.65	21.16	9.76	30.80	19.47
		Earnings	159.54	152.57	125.82	130.92	120.76	137.04	135.86	123.83	124.75	131.80	110.57	130.00	1583.48	740.29	359.49	1300.22	836.66
		EPK	56.03	51.85	44.18	44.49	41.04	48.12	46.17	43.49	42.40	44.79	41.60	44.18	45.70	34.98	36.83	42.21	42.97
		OR	89.79	83.10	70.81	71.30	65.77	77.12	73.99	69.69	67.94	71.78	66.67	70.80	73.24	56.06	59.03	70.80	73.58
3	Super Luxury	Volume	24.04	24.84	24.04	24.84	24.84	24.04	24.84	24.04	24.84	24.84	22.43	24.84	292.43	213.23	154.37	263.84	271.94
		Earnings	1001.78	1033.87	885.60	924.31	859.81	972.22	972.85	869.32	879.41	905.87	771.38	937.96	11014.37	7025.36	5311.88	8954.24	9058.25
		EPK	41.68	41.63	36.85	37.22	34.62	40.45	39.17	36.17	35.41	36.47	34.39	37.76	37.66	32.95		33.94	33.31
		OR	87.56	87.45	77.41	78.18	72.73	84.98	82.29	75.98	74.39	76.62	72.24	79.34	79.13	69.22		79.34	81.94
4	Ultra Deluxe	Volume	5.65	5.84	5.65	5.84	5.84	5.65	5.84	5.65	5.84	5.84	5.28	5.84	68.78	55.08	43.83	98.29	92.32
		Earnings	229.20	243.27	207.95	217.32	222.79	233.00	237.25	200.85	221.32	207.96	193.05	218.03	2631.98	1811.53	1424.42	3276.81	3052.97
		EPK	40.54	41.64	36.78	37.20	38.14	41.22	40.61	35.53	37.89	35.60	36.59	37.32	38.27	32.89	32.50	33.34	33.07
		OR	79.97	82.14	72.55	73.38	75.22	81.29	80.10	70.07	74.73	70.22	72.17	73.62	75.48	64.87	64.10	73.62	77.09
5	Express	Volume	23.54	24.33	23.54	24.33	24.33	23.54	24.33	23.54	24.33	24.33	21.97	24.33	286.42	214.38	211.11	301.33	283.60
		Earnings	985.74	1008.31	903.94	947.65	977.40	938.47	980.99	927.93	944.03	950.79	871.81	999.15	11436.18	7384.14	6756.54	10786.45	9565.68
		EPK	41.87	41.45	38.40	38.96	40.18	39.86	40.33	39.42	38.81	39.08	39.68	41.07	39.93	34.44	32.00	35.80	33.73
		OR	79.91	79.10	73.28	74.34	76.68	76.08	76.96	75.22	74.06	74.59	75.72	78.38	76.20	65.73	61.08	78.38	78.99
6	Ultra Pallevelugu	Volume	0.48	0.50	0.48	0.50	0.50	0.48	0.50	0.48	0.50	0.50	0.45	0.50	5.84	3.59	2.41	5.53	
		Earnings	18.38	18.54	16.27	18.00	17.20	18.94	18.37	16.98	15.70	17.56	13.98	17.64	207.56	123.44	63.15	180.03	
		EPK	38.29	37.38	33.90	36.29	34.68	39.45	37.04	35.37	31.65	35.40	31.20	35.57	35.54	34.36	26.20	32.56	
		OR	84.42	82.41	74.74	80.01	76.46	86.98	81.65	77.98	69.78	78.03	68.78	78.42	78.35	75.74	57.77	78.87	
7	Pallevelugu	Volume	49.22	50.86	49.22	50.86	50.86	49.22	50.86	49.22	50.86	45.93	50.86	598.78	399.88	234.31	554.24	621.31	
		Earnings	1569.10	1683.26	1338.03	1382.26	1407.78	1437.85	1392.00	1366.41	1398.16	1469.28	1311.61	1461.80	17217.56	10661.40	6212.32	14665.91	16548.45
		EPK	31.88	33.10	27.19	27.18	27.68	29.22	27.37	27.76	27.49	28.89	28.55	28.74	28.75	26.66	26.51	26.46	26.63
		OR	86.87	90.19	74.08	74.06	75.43	79.61	74.58	75.65	74.91	78.72	77.80	78.32	78.35	72.65	72.24	78.32	81.95
EXTRA		Volume	3.15	3.26	3.15	3.26	3.26	3.15	3.26	3.15	3.26	3.26	2.94	3.26	38.33				
		Earnings	105.75	109.28	105.75	109.28	109.28	105.75	109.28	105.75	109.28	109.28	98.70	109.28	1286.67				
		EPK	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57				
		OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00				
Region		Volume	109.13	112.77	109.13	112.77	112.77	109.13	112.77	109.13	112.77	112.77	101.85	112.77	1327.73	910.55	656.89	1264.27	1294.98
		Earnings	4081.78	4262.35	3594.84	3741.60	3727.74	3856.63	3858.52	3623.83	3706.05	3806.02	3382.63	3885.89	45527.89	27884.83	20181.27	39656.50	39333.74
		EPK	37.40	37.80	32.94	33.18	33.06	35.34	34.22	33.21	32.86	33.75	33.21	34.46	34.29	30.62	30.72	31.37	30.37
		OR	83.56	84.45	73.60	74.13	73.85	78.96	76.45	74.19	73.42	75.41	74.20	76.99	76.61	68.42	68.64	78.77	79.98

Anathapuram REGION TARGETS 2022-23

S.No	Product	Parameter	Apr -22	May -22	Jun -22	Jul -22	Aug -22	Sep -22	Oct -22	Nov -22	Dec -22	Jan -23	Feb -23	Mar -23	2022-23	2021-22 up to Feb	Years			
																	2020-21	2019-20	2018-19	
1	Vennela	Volume	0.24	0.25	0.24	0.25	0.25	0.24	0.25	0.24	0.25	0.25	0.22	0.25	2.90	1.15	0.38	3.48		
		Earnings	12.34	13.80	12.26	12.91	12.33	12.89	12.46	12.39	12.33	12.32	11.43	10.11	147.58	45.61	16.98	143.09		
		EPK	51.81	56.08	51.47	52.45	50.08	54.10	50.62	52.01	50.10	50.06	51.42	41.09	50.92	39.73	44.68	41.09		
		OR	73.94	80.04	73.47	74.86	71.48	77.22	72.26	74.24	71.52	71.45	73.39	58.65	72.68	56.71	63.78	58.65		
2	Indra	Volume	1.61	1.66	1.61	1.66	1.66	1.61	1.66	1.61	1.66	1.61	1.66	1.50	1.66	19.54	7.33	3.24	9.54	9.32
		Earnings	78.99	79.71	60.22	65.14	63.57	67.51	67.29	63.98	69.01	68.41	62.38	66.29	812.50	244.67	133.75	335.56	323.94	
		EPK	49.18	48.03	37.49	39.25	38.30	42.03	40.54	39.83	41.58	41.22	41.61	39.94	41.58	33.39	41.28	35.16	34.76	
		OR	78.81	76.96	60.08	62.90	61.38	67.35	64.97	63.83	66.63	66.06	66.69	64.01	66.63	53.50	66.16	58.98	59.52	
3	Super Luxury	Volume	17.99	18.59	17.99	18.59	18.59	17.99	18.59	17.99	18.59	18.59	17.99	18.59	218.87	149.44	123.85	204.60	215.41	
		Earnings	726.27	757.37	650.33	670.44	647.18	707.63	693.90	635.96	635.08	648.79	573.26	683.80	8029.99	4770.40	4283.59	6763.61	6965.85	
		EPK	40.37	40.74	36.15	36.07	34.82	39.34	37.33	35.35	34.16	34.90	34.14	36.79	36.69	31.92	34.59	33.06	32.34	
		OR	84.82	85.59	75.95	75.77	73.14	82.64	78.42	74.27	71.77	73.32	71.73	77.28	77.08	67.06	72.66	77.28	79.55	
4	Ultra Deluxe	Volume	4.02	4.16	4.02	4.16	4.16	4.02	4.16	4.02	4.16	4.02	4.16	3.75	4.16	48.95	32.57	31.25	46.18	43.84
		Earnings	172.43	181.75	155.35	160.30	155.03	168.86	161.89	149.88	154.96	156.70	135.45	161.96	1914.56	1135.96	1136.02	1607.11	1482.17	
		EPK	42.86	43.72	38.61	38.56	37.29	41.97	38.94	37.26	37.28	37.69	36.07	38.96	39.12	34.87	36.35	34.80	33.81	
		OR	84.54	86.23	76.16	76.06	73.55	82.79	76.81	73.48	73.52	74.35	71.15	76.84	77.15	68.78	71.70	76.84	78.81	
5	Express	Volume	35.16	36.33	35.16	36.33	36.33	35.16	36.33	35.16	36.33	35.16	36.33	32.81	36.33	427.77	310.08	260.56	393.79	424.22
		Earnings	1460.10	1434.38	1359.13	1389.86	1425.18	1446.57	1469.51	1375.06	1437.12	1411.96	1288.30	1484.83	16982.01	10982.66	8852.17	14026.70	14677.72	
		EPK	41.53	39.48	38.66	38.26	39.23	41.14	40.45	39.11	39.56	38.86	39.26	40.87	39.70	35.42	33.97	35.62	34.60	
		OR	79.25	75.35	73.77	73.01	74.86	78.52	77.19	74.64	75.49	74.17	74.92	78.00	75.76	67.59	64.84	78.00	81.03	
6	Ultra Pallevelugu	Volume	0.79	0.81	0.79	0.81	0.81	0.79	0.81	0.79	0.81	0.81	0.74	0.81	9.60	4.97	4.03	8.23	6.86	
		Earnings	28.52	30.28	28.80	32.62	31.74	35.56	37.11	30.74	28.92	29.80	25.51	31.55	371.15	166.46	129.09	291.78	223.50	
		EPK	36.16	37.15	36.51	40.03	38.94	45.09	45.54	38.98	35.49	36.56	34.65	38.72	38.68	33.52	32.03	35.44	32.58	
		OR	79.73	81.90	80.49	88.24	85.85	99.40	100.39	85.93	78.24	80.60	76.38	85.36	85.27	73.89	70.62	85.85	82.27	
7	Pallevelugu	Volume	48.34	49.95	48.34	49.95	49.95	48.34	49.95	48.34	49.95	48.34	49.95	45.12	49.95	588.16	377.26	228.94	578.76	560.08
		Earnings	1530.29	1589.68	1330.77	1381.96	1385.55	1505.21	1417.53	1375.10	1407.82	1423.07	1244.57	1467.73	17059.29	9942.43	5931.88	15654.71	14274.42	
		EPK	31.66	31.82	27.53	27.67	27.74	31.14	28.38	28.45	28.18	28.49	27.58	29.38	29.00	26.35	25.91	27.05	25.49	
		OR	86.26	86.71	75.01	75.38	75.58	84.84	77.32	77.51	76.79	77.62	75.16	80.06	79.03	71.81	70.60	80.06	78.42	
EXTRA		Volume	3.05	3.15	3.05	3.15	3.15	3.05	3.15	3.05	3.15	3.05	3.15	2.84	3.15	37.06				
		Earnings	102.25	105.66	102.25	105.66	105.66	102.25	105.66	102.25	105.66	102.25	105.66	95.43	105.66	1244.06				
		EPK	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57	33.57				
		OR	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00				
Region		Volume	111.19	114.90	111.19	114.90	114.90	111.19	114.90	111.19	114.90	111.19	114.90	103.78	114.90	1352.83	882.79	652.25	1244.35	1255.18
		Earnings	4111.21	4192.64	3699.11	3818.89	3826.24	4046.48	3965.36	3745.37	3850.90	3856.70	3436.34	4011.93	46561.16	27288.19	20483.48	38816.35	37771.77	
		EPK	36.97	36.49	33.27	33.24	33.30	36.39	34.51	33.68	33.52	33.57	33.11	34.92	34.42	30.91	31.40	31.19	30.09	
		OR	82.61	81.52	74.32	74.26	74.40	81.30	77.10	75.25	74.88	74.99	73.98	78.01	76.89	69.06	70.16	77.67	78.35	