

# ANDHRA PRADESH STATE ROAD TRANSPORT CORPORATION

(Operations Department, Corporate Office, RTC House, Vijayawada)

No. T1/535(01)/2023-OPD-T

Dt. 31.03.2023

## CIRCULAR NO: 08/2023- OPD(T), Dt. 31.03.2023

Sub: **Targets** – Fixation of operational Targets for the year 2023-24- Reg.

Ref: Cir. No. 02/2022-OPD-T, Dt.28.03.2022.

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The primary objective of the Corporation is to meet the ever-increasing demand for public transportation and to capture the maximum market share in the State of Andhra Pradesh. It is essential that the Corporation establish clear and achievable goals to optimize operations and maximize revenues.

**During the years, 2017-18, 2018-19 and 2019-20, the Operations department achieved a record performance of 73, 78 and 75 ORs.**The Corporation has faced many setbacks and limitations in the subsequent years due to the COVID-19 pandemic. Performance trends of the Corporation are furnished in Annexure-I.

This year, during 2022-23, the Corporation restored its operations to normalcy and set operational targets to achieve 75 % occupancy. The Corporation realised (up to Feb 23) Rs 5,110.07 crs with an EPK of Rs 37.95 and 68 OR.

Operational parameters of the Corporation for the years 2019-20& 2022-23 (upto Feb-2023) against Targets along with financial performance are given below:

| Year                  | Earnings (Rs. in Crs) |          |           | Profit/loss<br>(Rs. in Cr.) |
|-----------------------|-----------------------|----------|-----------|-----------------------------|
|                       | Target                | Actual   | Shortfall |                             |
| 2019-20               | 5,026.50              | 4,781.81 | -244.69   | - 1,222.96                  |
| 2022-23 (upto Feb 23) | 6,083.32              | 5,110.07 | -973.25   | -1,477.73                   |

Out of Rs 973.25 Cr shortfall, Rs. 617 Cr. is due to non-achievement of Target OR and Rs. 356 Cr. is due to non-operation of Target volume. During 2022-23 (up to Feb 2023), Corporation has realised total revenue of Rs 6,336.31 against Rs. 7,814.04 Cr. of Expenditure. The shortfall in operational performance is resulting in increased losses for the Corporation. **This year (2023-23) the Corporation is likely to end up with a total expenditure of Rs 8,525 Cr.**

To reduce the losses and to match the revenues with expenditure, the Operations department has conducted review meetings with all ED(Zones) and DPTOs to fix operational targets that are **Scientific, Measurable, Achievable, Relevant and Time-bound (SMART)** for the year 2023-24. Considering the financial position, competitive landscape, proposals and feedback from DPTOs, **augmentation of 335 buses and the upgradation of 65 buses for the year 2023-24** are approved and finalised the targets.

| <b>Operational Targets for 2023-24</b> |                           |
|--|---------------------------|
| <b>Parameter</b>                       | <b>Target (Rs in Cr.)</b> |
| Volume (KMs in Cr.)                    | 151.22                    |
| Earnings (Rs. In Cr.)                  | 6689.94                   |
| EPK                                    | 44.24                     |
| OR                                     | 75.00                     |

The Corporation's expenditure is likely to increase to Rs 8,951 Cr next year. It is our endeavour to reach the set targets to come out of losses and stand first among equals in all STUs across the country.

**Opportunities to maximize the revenues:**

1. 109 Marriage Muhurthams during the year 2023-24.
2. Introduction of new buses (100 Electric buses, 868 new hire buses, Augmentation, upgradation and replacement of old age fleet with 2,536 new buses)
3. Introduction of New Non-AC Sleeper product branded as STAR Liner.
4. Temple tour packages like Arunachalam covering important local temples.
5. Corridors study for rationalization of operations to maximize revenues.
6. Srisailam Darshan Tickets.
7. 10% discount fare on return journey ticket.
8. Marketing strategies like flexi-fare to attract passengers.
9. Unified Ticketing Solution to increase captive customers.

**Interventions to be adopted to maximize the revenues:**

1. All employees shall be informed of the targets given to the respective units.
2. Display Product-wise, Month-wise & Service-wise targets at conspicuous places in the traffic section.
3. Timely redress of public complaints to increase public patronage.
4. Schedules shall be aligned in accordance with the Origin-Destination concept.
5. Motivating employees by exhibiting the names of best performers daily.
6. Each unit shall operate marriage specials and weekend special on long-distance routes, viz., Bangalore, Chennai, Hyderabad, Tirupathi and Vijayawada etc.
7. To plan operations by forecasting the demand to reduce redundant operations, considering the increased operational cost.
8. Re-orientation training to the drivers and conductors on courteous behaviour.
9. Focus on providing quality of service, viz., Punctuality, Cleanliness of bus, Bus station upkeep and passenger amenities etc.
10. Emulating the strategies adopted by private competitors for long-distance services.

The District Public Transport Officers are advised to prepare Depot wise, product-wise and month-wise operational targets for the year 2023-24 and submit them immediately without fail.

Further DPTOs and Dy.CTMs are advised to critically review the targets during their inspection of depots, analyse the performance metrics and guide DMs to achieve the targets. The target achievement of each District will be reviewed critically every month at the Corporate office.

This has the approval of competent authority.

End:

Annexure I: Operational Performance trends of the Corporation.

Annexure-II: Modalities to be adopted for fixation of depot-wise Operational Targets along with Marriage muhurthams & Auspicious days in 2023-24.

Annexure-III: Month wise product wise Corporation Operational Targets for 2023-24.

Annexure-IV: District wise product wise Operational Targets for 2023-24.

Annexure-V: Month-wise District & Zone Operational Targets for 2023-24.

Annexure-VI: Product-wise and District-wise ORF for 2023-24.

  
**Executive Director (Operations)**  
21/12/23

Copy to ED (A), ED (E), FA & CAO and OSD (C&L) for information.

Copy to the All EDs of Zones for information.

Copy to all DPTOs, Dy. CTMs and DMs for necessary action.

Copy to the OSD to MD for information.



**Annexure-I****Operational Performance trends of the Corporation**

| <b>Period</b>          | <b>Parameter</b>      | <b>Target</b> | <b>Actual</b> | <b>% of Achievement</b> |
|------------------------|-----------------------|---------------|---------------|-------------------------|
| 2016-17                | Volume (KMs in Cr.)   | 169.42        | 165.84        | 97.89                   |
|                        | Earnings (Rs. in Cr.) | 4,936.68      | 4,459.21      | 90.33                   |
|                        | EPK (Rs.)             | 29.14         | 26.89         | 92.28                   |
|                        | OR (%)                | 73.75         | 68.05         | 92.28                   |
| 2017-18                | Volume (KMs in Cr.)   | 159.31        | 156.34        | 98.14                   |
|                        | Earnings (Rs. in Cr.) | 4,556.74      | 4,507.52      | 98.92                   |
|                        | EPK (Rs.)             | 28.6          | 28.83         | 100.80                  |
|                        | OR (%)                | 72.38         | 72.96         | 100.80                  |
| 2018-19                | Volume (KMs in Cr.)   | 157.07        | 157.63        | 100.36                  |
|                        | Earnings (Rs. in Cr.) | 4,654.94      | 4,842.53      | 104.03                  |
|                        | EPK (Rs.)             | 29.63         | 30.72         | 103.68                  |
|                        | OR (%)                | 74.99         | 77.75         | 103.68                  |
| 2019-20                | Volume (KMs in Cr.)   | 159.08        | 152.74        | 96.01                   |
|                        | Earnings (Rs. in Cr.) | 5,245.54      | 4,781.81      | 91.16                   |
|                        | EPK (Rs.)             | 32.97         | 31.31         | 94.97                   |
|                        | OR (%)                | 78.85         | 75.32         | 95.52                   |
| 2020-21                | Volume (KMs in Cr.)   | 163.58        | 73.69         | 45.05                   |
|                        | Earnings (Rs. in Cr.) | 5,872.59      | 2,217.86      | 37.77                   |
|                        | EPK (Rs.)             | 35.90         | 30.10         | 83.85                   |
|                        | OR (%)                | 76.30         | 63.98         | 83.85                   |
| 2021-22                | Volume (KMs in Cr.)   | 152.36        | 115.30        | 75.68                   |
|                        | Earnings (Rs. in Cr.) | 5,320.92      | 3,448.93      | 64.82                   |
|                        | EPK (Rs.)             | 34.92         | 29.91         | 85.65                   |
|                        | OR (%)                | 74.22         | 63.57         | 85.65                   |
| 2022-23<br>(up to Feb) | Volume (KMs in Cr.)   | 144.03        | 134.64        | 93.48                   |
|                        | Earnings (Rs. in Cr.) | 6,083.32      | 5,110.07      | 84.00                   |
|                        | EPK (Rs.)             | 42.24         | 37.95         | 89.86                   |
|                        | OR (%)                | 75.12         | 67.58         | 89.86                   |



## Product wise Targets of Corporation

Annexure-III

| Product               | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20 |
|-----------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|---------|
| <b>G-SAPTAGIRI-HB</b> | Volume    | 2.72    | 2.81    | 2.72    | 2.81    | 2.81    | 2.72    | 2.81    | 2.72    | 2.81    | 2.81    | 2.63    | 2.81    | 33.18              | 4.68                   |         |
|                       | Earnings  | 198.09  | 236.48  | 239.51  | 219.03  | 208.92  | 200.73  | 227.07  | 197.99  | 205.60  | 210.07  | 180.64  | 196.04  | 2520.17            | 464.84                 |         |
|                       | EPK       | 72.83   | 84.14   | 88.06   | 77.93   | 74.33   | 73.80   | 80.79   | 72.80   | 73.16   | 74.75   | 68.71   | 69.75   | 75.95              | 99.23                  |         |
|                       | OR        | 67.13   | 77.55   | 81.16   | 71.83   | 68.51   | 68.02   | 74.47   | 67.09   | 67.42   | 68.89   | 63.32   | 64.29   | 70.00              | 91.46                  |         |
| <b>VENNELA-AC</b>     | Volume    | 0.18    | 0.19    | 0.18    | 0.19    | 0.19    | 0.18    | 0.19    | 0.18    | 0.19    | 0.19    | 0.17    | 0.19    | 2.19               | 10.82                  |         |
|                       | Earnings  | 10.89   | 11.99   | 11.38   | 8.79    | 10.49   | 8.67    | 9.72    | 8.94    | 11.07   | 10.98   | 9.91    | 10.71   | 123.53             | 613.16                 |         |
|                       | EPK       | 60.71   | 63.71   | 63.46   | 47.42   | 56.61   | 48.32   | 52.43   | 49.81   | 59.69   | 59.21   | 57.12   | 57.75   | 56.37              | 56.69                  |         |
|                       | OR        | 83.49   | 87.61   | 87.26   | 65.21   | 77.84   | 66.45   | 72.10   | 68.50   | 82.08   | 81.42   | 78.55   | 79.42   | 77.51              | 80.21                  |         |
| <b>VEN-ECONOMY</b>    | Volume    | 2.81    | 2.94    | 2.81    | 2.91    | 2.91    | 2.81    | 3.28    | 3.17    | 3.28    | 3.28    | 3.07    | 3.28    | 36.54              | 21.85                  | 42.68   |
|                       | Earnings  | 197.07  | 220.23  | 204.74  | 162.24  | 194.23  | 150.60  | 195.72  | 172.76  | 220.73  | 212.13  | 197.88  | 213.28  | 2341.60            | 1238.30                | 1946.74 |
|                       | EPK       | 70.05   | 75.00   | 72.77   | 55.81   | 66.81   | 53.53   | 59.70   | 54.45   | 67.32   | 64.70   | 64.52   | 65.05   | 64.07              | 56.68                  | 45.61   |
|                       | OR        | 80.51   | 86.21   | 83.65   | 64.15   | 76.79   | 61.53   | 68.62   | 62.58   | 77.38   | 74.37   | 74.16   | 74.78   | 73.65              | 67.22                  | 70.11   |
| <b>DOLP-CRUS</b>      | Volume    | 2.30    | 2.41    | 2.30    | 2.38    | 2.38    | 2.30    | 2.38    | 2.30    | 2.38    | 2.38    | 2.23    | 2.38    | 28.14              | 23.65                  |         |
|                       | Earnings  | 220.99  | 256.46  | 244.22  | 180.31  | 217.57  | 167.69  | 190.27  | 172.07  | 197.89  | 183.58  | 166.22  | 211.29  | 2408.57            | 1657.24                |         |
|                       | EPK       | 95.91   | 106.54  | 105.99  | 75.73   | 91.37   | 72.77   | 79.91   | 74.68   | 83.11   | 77.10   | 74.62   | 88.74   | 85.60              | 70.06                  |         |
|                       | OR        | 74.07   | 82.28   | 81.86   | 58.48   | 70.57   | 56.20   | 61.72   | 57.67   | 64.19   | 59.54   | 57.63   | 68.53   | 66.11              | 56.04                  |         |
| <b>AMARAVATI</b>      | Volume    | 10.68   | 11.17   | 10.68   | 11.03   | 11.03   | 10.68   | 11.03   | 10.68   | 11.03   | 11.03   | 10.32   | 11.03   | 130.41             | 118.01                 | 134.61  |
|                       | Earnings  | 1037.35 | 1193.88 | 1112.92 | 802.52  | 975.60  | 742.86  | 887.25  | 755.93  | 958.30  | 892.87  | 837.56  | 915.88  | 11112.92           | 8100.79                | 8142.33 |
|                       | EPK       | 97.15   | 106.87  | 104.22  | 72.73   | 88.42   | 69.57   | 80.41   | 70.79   | 86.85   | 80.92   | 81.14   | 83.00   | 85.21              | 68.65                  | 60.49   |
|                       | OR        | 81.28   | 89.42   | 87.20   | 60.85   | 73.98   | 58.21   | 67.28   | 59.23   | 72.66   | 67.70   | 67.89   | 69.45   | 71.30              | 59.48                  | 63.69   |
| <b>NIGHT-RIDER-42</b> | Volume    | 0.94    | 0.99    | 0.94    | 0.98    | 0.98    | 0.94    | 0.98    | 0.94    | 0.98    | 0.98    | 0.91    | 0.98    | 11.54              | 9.88                   | 11.34   |
|                       | Earnings  | 73.46   | 86.00   | 78.30   | 56.13   | 69.15   | 49.08   | 60.82   | 53.86   | 64.60   | 60.75   | 54.93   | 62.71   | 769.79             | 567.10                 | 478.17  |
|                       | EPK       | 77.76   | 87.22   | 82.89   | 57.50   | 70.83   | 51.95   | 62.30   | 57.02   | 66.18   | 62.24   | 60.15   | 64.24   | 66.73              | 57.41                  | 42.15   |
|                       | OR        | 77.28   | 86.68   | 82.38   | 57.14   | 70.40   | 51.63   | 61.92   | 56.67   | 65.77   | 61.85   | 59.78   | 63.84   | 66.32              | 59.22                  | 52.54   |
| <b>NIGHT-RIDER-48</b> | Volume    | 0.91    | 0.95    | 0.91    | 0.95    | 0.95    | 0.91    | 0.95    | 0.91    | 0.95    | 0.95    | 0.88    | 0.95    | 11.17              | 9.68                   | 8.30    |
|                       | Earnings  | 77.73   | 90.30   | 86.02   | 57.28   | 74.16   | 56.02   | 62.73   | 55.42   | 68.78   | 69.41   | 68.62   | 74.02   | 840.49             | 653.89                 | 414.71  |
|                       | EPK       | 84.98   | 94.59   | 94.04   | 60.60   | 78.46   | 61.24   | 66.36   | 60.59   | 72.77   | 73.44   | 77.61   | 78.31   | 75.25              | 67.52                  | 49.96   |
|                       | OR        | 75.92   | 84.50   | 84.02   | 54.14   | 70.10   | 54.71   | 59.29   | 54.14   | 65.01   | 65.61   | 69.34   | 69.96   | 67.23              | 62.70                  | 57.20   |
| <b>G-INTERCITY-HB</b> | Volume    | 0.12    | 0.13    | 4.88    | 5.04    | 5.04    | 4.88    | 5.04    | 4.88    | 5.04    | 5.04    | 4.71    | 5.04    | 49.82              | 0.05                   |         |
|                       | Earnings  | 7.30    | 8.24    | 319.19  | 285.66  | 296.48  | 278.71  | 292.55  | 265.80  | 294.45  | 292.51  | 276.61  | 297.92  | 2915.41            | 3.60                   |         |
|                       | EPK       | 59.20   | 64.67   | 65.47   | 56.70   | 58.85   | 57.17   | 58.07   | 54.52   | 58.45   | 58.06   | 58.69   | 59.14   | 58.52              | 75.28                  |         |
|                       | OR        | 76.88   | 83.99   | 85.03   | 73.64   | 76.43   | 74.24   | 75.42   | 70.80   | 75.91   | 75.41   | 76.22   | 76.80   | 76.00              | 97.77                  |         |
| <b>GARUDA</b>         | Volume    | 3.59    | 3.75    | 3.59    | 3.70    | 3.70    | 3.59    | 3.70    | 3.59    | 3.70    | 3.70    | 3.47    | 3.70    | 43.78              | 40.10                  | 69.50   |
|                       | Earnings  | 254.60  | 275.05  | 253.19  | 210.33  | 238.43  | 189.36  | 216.66  | 204.33  | 222.51  | 210.21  | 199.17  | 214.77  | 2688.61            | 2106.00                | 3254.44 |
|                       | EPK       | 71.02   | 73.36   | 70.63   | 56.78   | 64.36   | 52.82   | 58.49   | 57.00   | 60.06   | 56.74   | 57.47   | 57.97   | 61.41              | 52.52                  | 46.83   |
|                       | OR        | 80.34   | 82.99   | 79.89   | 64.23   | 72.81   | 59.75   | 66.16   | 64.48   | 67.95   | 64.19   | 65.01   | 65.58   | 69.47              | 61.81                  | 65.28   |
| <b>METRO-LUX</b>      | Volume    | 3.76    | 3.93    | 3.76    | 3.89    | 3.89    | 3.76    | 3.89    | 3.76    | 3.89    | 3.89    | 3.64    | 3.89    | 45.95              | 37.97                  | 49.26   |
|                       | Earnings  | 279.11  | 294.88  | 277.85  | 204.20  | 237.09  | 227.04  | 216.26  | 205.94  | 219.81  | 217.01  | 201.73  | 217.75  | 2798.68            | 1896.05                | 2147.21 |
|                       | EPK       | 74.17   | 75.08   | 73.83   | 52.51   | 60.97   | 60.33   | 55.61   | 54.72   | 56.53   | 55.81   | 55.45   | 56.00   | 60.91              | 49.93                  | 43.59   |
|                       | OR        | 93.22   | 94.37   | 92.80   | 66.00   | 76.64   | 75.83   | 69.90   | 68.78   | 71.05   | 70.14   | 69.70   | 70.38   | 76.55              | 65.29                  | 78.48   |
| <b>INDRA</b>          | Volume    | 23.90   | 24.94   | 23.90   | 24.69   | 24.69   | 23.90   | 25.30   | 24.48   | 25.30   | 25.30   | 23.67   | 25.30   | 295.35             | 258.46                 | 229.40  |
|                       | Earnings  | 1525.53 | 1741.95 | 1633.01 | 1259.55 | 1413.86 | 1117.76 | 1334.26 | 1110.15 | 1367.44 | 1303.27 | 1223.48 | 1322.15 | 16352.41           | 12360.71               | 9236.49 |
|                       | EPK       | 63.84   | 69.85   | 68.34   | 51.01   | 57.26   | 46.77   | 52.74   | 45.35   | 54.05   | 51.52   | 51.70   | 52.26   | 55.37              | 47.82                  | 40.26   |
|                       | OR        | 81.43   | 89.09   | 87.17   | 65.06   | 73.03   | 59.66   | 67.27   | 57.84   | 68.95   | 65.71   | 65.94   | 66.66   | 70.62              | 63.79                  | 67.53   |
| <b>STARLINER-HB</b>   | Volume    | 2.29    | 2.38    | 2.29    | 2.37    | 2.37    | 2.29    | 2.37    | 2.29    | 2.37    | 2.37    | 2.23    | 2.37    | 29.83              | 3.75                   |         |
|                       | Earnings  | 115.97  | 133.78  | 127.38  | 114.62  | 126.85  | 103.47  | 114.62  | 103.47  | 126.85  | 126.85  | 103.47  | 114.62  | 126.85             | 103.47                 | 114.62  |
|                       | EPK       | 50.66   | 56.32   | 55.65   | 48.46   | 53.63   | 45.20   | 49.26   | 48.45   | 53.80   | 50.83   | 51.68   | 51.91   | 51.13              | 44.89                  |         |
|                       | OR        | 76.76   | 85.34   | 84.32   | 73.42   | 81.26   | 68.49   | 74.64   | 73.40   | 81.52   | 77.01   | 78.30   | 78.66   | 77.47              | 68.01                  |         |

## Product wise Targets of Corporation

Annexure-III

| Product             | Parameter | Apr-23   | May-23   | Jun-23   | Jul-23   | Aug-23   | Sep-23   | Oct-23   | Nov-23   | Dec-23   | Jan-24   | Feb-24   | Mar-24   | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20   |
|---------------------|-----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--------------------|------------------------|-----------|
| <b>GHAT-SERVICE</b> | Volume    | 39.41    | 41.13    | 39.41    | 40.72    | 40.72    | 39.41    | 42.73    | 41.35    | 42.73    | 42.73    | 39.98    | 42.73    | 493.07             | 428.72                 | 545.66    |
|                     | Earnings  | 2298.93  | 2683.06  | 2700.89  | 2601.35  | 2487.49  | 2403.64  | 2866.67  | 2478.43  | 2563.44  | 2643.14  | 2262.50  | 2454.09  | 30443.62           | 25752.90               | 25005.67  |
|                     | EPK       | 58.33    | 65.23    | 68.53    | 63.88    | 61.08    | 60.99    | 67.08    | 59.93    | 59.99    | 61.85    | 56.60    | 57.43    | 61.74              | 60.07                  | 45.83     |
|                     | OR        | 62.30    | 69.66    | 73.19    | 68.22    | 65.23    | 65.13    | 71.64    | 64.00    | 64.06    | 66.05    | 60.44    | 61.33    | 65.94              | 66.50                  | 55.76     |
| <b>SUP-LUX</b>      | Volume    | 193.33   | 201.85   | 193.33   | 199.77   | 199.77   | 193.33   | 206.33   | 199.68   | 206.33   | 206.33   | 193.02   | 206.33   | 2399.42            | 2247.45                | 2454.09   |
|                     | Earnings  | 8354.44  | 9682.79  | 9293.20  | 8226.63  | 9113.33  | 7386.18  | 8731.69  | 8317.19  | 9526.63  | 9083.35  | 8531.48  | 9172.00  | 105418.92          | 87186.62               | 80081.47  |
|                     | EPK       | 43.21    | 47.97    | 48.07    | 41.18    | 45.62    | 38.21    | 42.32    | 41.65    | 46.17    | 44.02    | 44.20    | 44.45    | 43.94              | 38.79                  | 32.63     |
|                     | OR        | 76.21    | 84.60    | 84.78    | 72.63    | 80.46    | 67.38    | 74.64    | 73.46    | 81.43    | 77.64    | 77.95    | 78.40    | 77.49              | 71.55                  | 76.28     |
| <b>ULTRA-DELUX</b>  | Volume    | 92.91    | 96.97    | 89.74    | 92.73    | 92.73    | 89.74    | 93.83    | 90.80    | 93.83    | 93.83    | 87.78    | 93.83    | 1108.73            | 985.72                 | 1188.90   |
|                     | Earnings  | 4337.78  | 4912.57  | 4561.14  | 3989.94  | 4296.69  | 3706.25  | 4105.50  | 3909.74  | 4303.23  | 4239.18  | 4040.42  | 4349.01  | 50751.45           | 38258.28               | 40509.62  |
|                     | EPK       | 46.69    | 50.66    | 50.83    | 43.03    | 46.33    | 41.30    | 43.75    | 43.06    | 45.86    | 45.18    | 46.03    | 46.35    | 45.77              | 38.81                  | 34.07     |
|                     | OR        | 77.24    | 83.80    | 84.08    | 71.18    | 76.65    | 68.32    | 72.38    | 71.23    | 75.87    | 74.74    | 76.15    | 76.67    | 75.72              | 67.16                  | 75.24     |
| <b>EXPRESS</b>      | Volume    | 218.86   | 233.08   | 219.21   | 221.94   | 224.23   | 213.67   | 231.28   | 222.69   | 230.11   | 230.11   | 215.26   | 230.11   | 2690.55            | 2541.03                | 3064.09   |
|                     | Earnings  | 10069.12 | 11871.13 | 11069.51 | 9795.30  | 10552.96 | 9090.26  | 10275.32 | 9711.62  | 10662.34 | 10580.93 | 10187.42 | 10938.70 | 124804.61          | 100519.67              | 106081.04 |
|                     | EPK       | 46.01    | 50.93    | 50.50    | 44.13    | 47.06    | 42.54    | 44.43    | 43.61    | 46.34    | 45.98    | 47.33    | 47.54    | 46.39              | 39.56                  | 34.62     |
|                     | OR        | 75.11    | 83.16    | 82.45    | 72.06    | 76.84    | 69.46    | 72.53    | 71.20    | 75.65    | 75.07    | 77.27    | 77.61    | 75.73              | 67.22                  | 75.81     |
| <b>U-P.VELUGU</b>   | Volume    | 30.52    | 32.50    | 30.83    | 31.21    | 31.54    | 30.05    | 34.23    | 32.95    | 34.05    | 34.05    | 31.85    | 34.05    | 387.84             | 209.77                 | 105.19    |
|                     | Earnings  | 1451.67  | 1717.56  | 1623.99  | 1465.18  | 1472.94  | 1274.27  | 1498.34  | 1404.18  | 1525.17  | 1576.68  | 1465.91  | 1576.45  | 18052.34           | 8209.43                | 3369.71   |
|                     | EPK       | 47.57    | 52.84    | 52.67    | 46.94    | 46.71    | 42.40    | 43.78    | 42.61    | 44.79    | 46.30    | 46.02    | 46.30    | 46.55              | 39.14                  | 32.03     |
|                     | OR        | 77.95    | 86.60    | 86.32    | 76.92    | 76.54    | 69.49    | 71.75    | 69.83    | 73.40    | 75.88    | 75.42    | 75.87    | 76.28              | 67.80                  | 77.60     |
| <b>PALLEVELUGU</b>  | Volume    | 498.34   | 533.88   | 510.23   | 510.82   | 516.32   | 491.76   | 526.00   | 507.65   | 524.32   | 523.37   | 490.98   | 524.00   | 6157.66            | 5464.23                | 6146.84   |
|                     | Earnings  | 20490.77 | 23795.04 | 22775.96 | 20741.64 | 20039.27 | 17510.87 | 19847.33 | 18416.88 | 20177.08 | 20739.15 | 19404.71 | 20809.51 | 244748.22          | 182395.22              | 161715.80 |
|                     | EPK       | 41.12    | 44.57    | 44.64    | 40.60    | 38.81    | 35.61    | 37.73    | 36.28    | 38.48    | 39.63    | 39.52    | 39.71    | 39.75              | 33.38                  | 26.31     |
|                     | OR        | 80.56    | 87.32    | 87.46    | 79.55    | 76.04    | 69.77    | 73.93    | 71.08    | 75.40    | 77.64    | 77.43    | 77.81    | 77.87              | 69.17                  | 77.87     |
| <b>MET-EXP</b>      | Volume    | 33.71    | 35.90    | 34.05    | 34.48    | 34.83    | 33.19    | 35.62    | 34.30    | 35.44    | 35.44    | 33.15    | 35.44    | 415.54             | 385.14                 | 417.45    |
|                     | Earnings  | 1460.64  | 1579.36  | 1573.13  | 1454.66  | 1457.55  | 1311.27  | 1515.75  | 1419.50  | 1573.51  | 1556.11  | 1407.53  | 1508.62  | 17817.62           | 14804.34               | 14531.56  |
|                     | EPK       | 43.33    | 44.00    | 46.20    | 42.19    | 41.85    | 39.51    | 42.55    | 41.39    | 44.40    | 43.91    | 42.46    | 42.57    | 42.88              | 38.44                  | 34.81     |
|                     | OR        | 81.81    | 83.06    | 87.22    | 79.66    | 79.00    | 74.58    | 80.33    | 78.14    | 83.82    | 82.89    | 80.15    | 80.36    | 80.95              | 74.39                  | 87.97     |
| <b>CITY-ORD</b>     | Volume    | 58.17    | 61.95    | 58.76    | 59.49    | 60.11    | 57.28    | 60.42    | 58.17    | 60.11    | 60.11    | 56.23    | 60.11    | 710.90             | 636.80                 | 746.44    |
|                     | Earnings  | 2503.53  | 2635.37  | 2578.71  | 2462.75  | 2322.42  | 2165.93  | 2462.27  | 2190.85  | 2411.04  | 2408.48  | 2083.85  | 2289.95  | 28515.14           | 22997.40               | 20140.48  |
|                     | EPK       | 43.04    | 42.54    | 43.88    | 41.39    | 38.64    | 37.81    | 40.76    | 37.66    | 40.11    | 40.07    | 37.06    | 38.10    | 40.11              | 36.11                  | 26.98     |
|                     | OR        | 60.00    | 59.31    | 61.18    | 57.71    | 53.86    | 52.72    | 56.82    | 52.51    | 55.92    | 55.86    | 51.66    | 53.11    | 55.92              | 51.65                  | 56.04     |
| <b>Corporation</b>  | Volume    | 1219.45  | 1293.83  | 1234.52  | 1252.10  | 1261.18  | 1207.40  | 1299.45  | 1254.37  | 1295.93  | 1294.98  | 1212.81  | 1295.61  | 15121.61           | 13464.41               | 15271.66  |
|                     | Earnings  | 54964.98 | 63426.10 | 60764.26 | 54298.10 | 55805.48 | 48140.66 | 55462.27 | 51495.19 | 57082.70 | 56970.75 | 53257.96 | 57326.04 | 668994.48          | 511006.85              | 479331.83 |
|                     | EPK       | 45.07    | 49.02    | 49.22    | 43.37    | 44.25    | 39.87    | 42.68    | 41.05    | 44.05    | 43.99    | 43.91    | 44.25    | 44.24              | 37.95                  | 31.39     |
|                     | OR        | 76.41    | 83.10    | 83.44    | 73.51    | 75.01    | 67.59    | 72.35    | 69.59    | 74.67    | 74.58    | 74.44    | 75.01    | 75.00              | 67.58                  | 75.06     |
| <b>2022-23</b>      | Volume    | 1206.6   | 1268.67  | 1241.86  | 1254.94  | 1265.39  | 1190.36  | 1239.88  | 1184.62  | 1230.62  | 1250.81  | 1130.66  |          | 13464.41           |                        |           |
|                     | Earnings  | 41648.05 | 48513.41 | 47611.69 | 47536.8  | 50409.15 | 41865.67 | 47404.24 | 43146.65 | 48678.98 | 49532.05 | 44660.16 |          | 511006.85          |                        |           |
|                     | EPK       | 34.52    | 38.24    | 38.34    | 37.88    | 39.84    | 35.17    | 38.23    | 36.42    | 39.56    | 39.60    | 39.50    |          | 37.95              |                        |           |
|                     | OR        | 71.20    | 77.16    | 77.36    | 64.45    | 67.78    | 59.84    | 65.06    | 61.97    | 67.31    | 67.38    | 67.21    |          | 67.58              |                        |           |
| <b>2019-20</b>      | Volume    | 1257.94  | 1332.28  | 1286.17  | 1325.61  | 1318.43  | 1264.57  | 1326.07  | 1276.93  | 1316.43  | 1365.56  | 1283.46  | 918.21   | 15271.66           |                        |           |
|                     | Earnings  | 43063.64 | 43796.08 | 43219.67 | 38512.65 | 37967.59 | 35850.21 | 42031.72 | 38075.53 | 41650.98 | 44106.15 | 42358.58 | 28699.04 | 479331.83          |                        |           |
|                     | EPK       | 34.23    | 32.87    | 33.60    | 29.05    | 28.80    | 28.35    | 31.70    | 29.82    | 31.64    | 32.30    | 33.00    | 31.26    | 31.39              |                        |           |
|                     | OR        | 86.65    | 83.20    | 85.05    | 73.53    | 72.89    | 71.75    | 80.22    | 75.47    | 70.91    | 68.65    | 70.15    | 66.43    | 75.06              |                        |           |



**Product wise Targets of Srikakulam District**

**Annexure-IV**

| Product            | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Annexure-IV        |                        |          |
|--------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
|                    |           |         |         |         |         |         |         |         |         |         |         |         |         | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
| <b>INDRA</b>       | Volume    | 0.62    | 0.65    | 0.62    | 0.64    | 0.64    | 0.62    | 0.64    | 0.62    | 0.64    | 0.64    | 0.60    | 0.64    | 7.55               | 7.84                   | 7.06     |
|                    | Earnings  | 39.31   | 47.74   | 45.96   | 27.84   | 35.30   | 27.26   | 34.23   | 25.82   | 32.39   | 33.25   | 28.76   | 30.74   | 408.60             | 301.18                 | 256.65   |
|                    | EPK       | 63.54   | 73.95   | 74.29   | 43.55   | 55.22   | 44.07   | 53.56   | 41.74   | 50.67   | 52.01   | 48.09   | 48.10   | 54.10              | 38.43                  | 36.38    |
|                    | OR        | 81.05   | 94.32   | 94.76   | 55.55   | 70.43   | 56.21   | 68.31   | 53.24   | 64.63   | 66.35   | 61.34   | 61.35   | 69.00              | 51.25                  | 61.01    |
| <b>SUP-LUX</b>     | Volume    | 2.39    | 2.49    | 2.39    | 2.47    | 2.47    | 2.39    | 2.47    | 2.39    | 2.47    | 2.47    | 2.31    | 2.47    | 29.15              | 25.62                  | 28.77    |
|                    | Earnings  | 104.21  | 124.97  | 117.55  | 99.24   | 110.29  | 88.31   | 105.35  | 99.23   | 111.55  | 108.54  | 98.34   | 105.12  | 1272.71            | 915.68                 | 898.60   |
|                    | EPK       | 43.65   | 50.16   | 49.24   | 40.23   | 44.71   | 36.99   | 42.71   | 41.57   | 45.22   | 44.00   | 42.61   | 42.61   | 43.66              | 35.74                  | 31.24    |
|                    | OR        | 76.98   | 88.46   | 86.84   | 70.95   | 78.85   | 65.24   | 75.32   | 73.31   | 79.75   | 77.60   | 75.16   | 75.15   | 77.00              | 64.90                  | 73.02    |
| <b>ULTRA-DELUX</b> | Volume    | 7.92    | 8.27    | 7.92    | 8.19    | 8.19    | 7.92    | 8.19    | 7.92    | 8.19    | 8.19    | 7.66    | 8.19    | 96.74              | 84.19                  | 80.41    |
|                    | Earnings  | 378.45  | 436.01  | 410.41  | 347.02  | 384.02  | 322.91  | 367.28  | 336.91  | 376.18  | 370.83  | 345.16  | 368.97  | 4444.16            | 3377.74                | 2747.84  |
|                    | EPK       | 47.77   | 52.73   | 51.80   | 42.39   | 46.91   | 40.76   | 44.86   | 42.53   | 45.95   | 45.30   | 45.07   | 45.07   | 45.94              | 40.12                  | 34.17    |
|                    | OR        | 79.02   | 87.23   | 85.70   | 70.12   | 77.60   | 67.43   | 74.22   | 70.35   | 76.01   | 74.93   | 74.56   | 74.56   | 76.00              | 69.42                  | 75.45    |
| <b>EXPRESS</b>     | Volume    | 7.47    | 7.96    | 7.55    | 7.64    | 7.72    | 7.36    | 8.32    | 8.01    | 8.28    | 8.28    | 7.75    | 8.28    | 94.62              | 87.85                  | 107.61   |
|                    | Earnings  | 356.65  | 435.61  | 403.62  | 343.08  | 369.50  | 312.17  | 359.31  | 338.66  | 369.79  | 381.13  | 355.17  | 379.69  | 4404.38            | 3477.31                | 3707.54  |
|                    | EPK       | 47.74   | 54.75   | 53.48   | 44.90   | 47.87   | 42.44   | 43.17   | 42.26   | 44.65   | 46.02   | 45.85   | 45.85   | 46.55              | 39.58                  | 34.45    |
|                    | OR        | 77.94   | 89.39   | 87.32   | 73.31   | 78.15   | 69.28   | 70.48   | 69.00   | 72.91   | 75.14   | 74.85   | 74.86   | 76.00              | 67.27                  | 75.44    |
| <b>U-P.VELUGU</b>  | Volume    | 1.10    | 1.17    | 1.11    | 1.12    | 1.14    | 1.08    | 1.14    | 1.10    | 1.14    | 1.14    | 1.06    | 1.14    | 13.43              | 2.69                   | 7.29     |
|                    | Earnings  | 58.04   | 67.63   | 60.93   | 45.37   | 55.37   | 47.00   | 48.29   | 44.62   | 46.57   | 56.86   | 52.42   | 56.04   | 639.14             | 105.57                 | 192.46   |
|                    | EPK       | 52.81   | 57.78   | 54.89   | 40.36   | 48.76   | 43.44   | 42.31   | 40.60   | 41.01   | 50.07   | 49.35   | 49.35   | 47.59              | 39.30                  | 26.41    |
|                    | OR        | 86.55   | 94.70   | 89.95   | 66.14   | 79.91   | 71.18   | 69.33   | 66.53   | 67.20   | 82.06   | 80.87   | 80.87   | 77.99              | 68.05                  | 63.98    |
| <b>PALLEVELUGU</b> | Volume    | 19.20   | 20.54   | 19.59   | 19.67   | 19.88   | 18.94   | 19.94   | 19.24   | 19.87   | 19.84   | 18.60   | 19.86   | 235.17             | 215.08                 | 237.67   |
|                    | Earnings  | 792.00  | 963.46  | 897.75  | 826.14  | 770.68  | 652.67  | 755.97  | 660.88  | 725.31  | 829.07  | 749.85  | 800.63  | 9424.42            | 7135.84                | 6468.35  |
|                    | EPK       | 41.25   | 46.91   | 45.82   | 42.00   | 38.77   | 34.47   | 37.91   | 34.36   | 36.50   | 41.78   | 40.31   | 40.31   | 40.07              | 33.18                  | 27.22    |
|                    | OR        | 80.82   | 91.91   | 89.78   | 82.29   | 75.95   | 67.53   | 74.27   | 67.31   | 71.52   | 81.86   | 78.98   | 78.98   | 78.52              | 68.74                  | 80.56    |
| <b>District</b>    | Volume    | 38.70   | 41.07   | 39.18   | 39.73   | 40.03   | 38.30   | 40.70   | 39.28   | 40.58   | 40.55   | 37.98   | 40.57   | 476.66             | 423.26                 | 468.80   |
|                    | Earnings  | 1728.66 | 2075.42 | 1936.22 | 1688.69 | 1725.17 | 1450.33 | 1670.44 | 1506.13 | 1661.78 | 1779.68 | 1629.71 | 1741.19 | 20593.41           | 15313.33               | 14271.46 |
|                    | EPK       | 44.67   | 50.53   | 49.42   | 42.51   | 43.10   | 37.86   | 41.04   | 38.35   | 40.95   | 43.89   | 42.91   | 42.92   | 43.20              | 36.18                  | 30.44    |
|                    | OR        | 79.80   | 90.27   | 88.28   | 75.93   | 76.99   | 67.64   | 73.32   | 68.50   | 73.15   | 78.40   | 76.66   | 76.67   | 77.18              | 68.33                  | 79.63    |
| <b>2022-23</b>     | Volume    | 38.3    | 41.66   | 38.76   | 39.23   | 39.71   | 36.83   | 37.92   | 36.62   | 37.98   | 40.28   | 36.03   |         | 423.26             |                        |          |
|                    | Earnings  | 1264.42 | 1584.87 | 1442.96 | 1433.53 | 1513.61 | 1206.22 | 1366.97 | 1213.07 | 1358.86 | 1564.9  | 1366.38 |         | 15313.33           |                        |          |
|                    | EPK       | 33.01   | 38.04   | 37.23   | 36.54   | 38.12   | 32.75   | 36.05   | 33.13   | 35.78   | 38.85   | 37.92   |         | 36.18              |                        |          |
|                    | OR        | 72.81   | 82.34   | 80.58   | 65.73   | 68.57   | 58.92   | 64.85   | 59.59   | 64.36   | 69.89   | 68.22   |         | 68.33              |                        |          |
| <b>2019-20</b>     | Volume    | 37.99   | 40.59   | 39.94   | 41.11   | 40.22   | 38.09   | 39.82   | 39.05   | 40.16   | 42.73   | 40.06   | 29.05   | 468.80             |                        |          |
|                    | Earnings  | 1290.04 | 1359.46 | 1307.39 | 1123.95 | 1031.24 | 1072.18 | 1214.13 | 1089.33 | 1210.30 | 1341.11 | 1327.83 | 904.47  | 14271.46           |                        |          |
|                    | EPK       | 33.96   | 33.49   | 32.74   | 27.34   | 25.64   | 28.15   | 30.49   | 27.89   | 30.14   | 31.39   | 33.15   | 31.13   | 30.44              |                        |          |
|                    | OR        | 92.96   | 91.69   | 90.03   | 75.03   | 70.25   | 77.11   | 83.72   | 76.58   | 74.62   | 74.28   | 78.35   | 73.61   | 79.63              |                        |          |



### Product wise Targets of Parvathi Puram Manyam District

Annexure-IV

| Product            | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23        |          |
|--------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|----------------|----------|
|                    |           |         |         |         |         |         |         |         |         |         |         |         |         |                    | Up to Feb 2023 | 2019-20  |
| <b>INDRA</b>       | Volume    | 0.61    | 0.64    | 0.61    | 0.63    | 0.63    | 0.61    | 0.63    | 0.61    | 0.63    | 0.63    | 0.59    | 0.63    | 7.44               | 6.81           | 7.15     |
|                    | Earnings  | 36.27   | 41.58   | 41.66   | 29.51   | 36.31   | 28.14   | 32.73   | 26.01   | 32.72   | 34.86   | 29.67   | 33.22   | 402.68             | 265.16         | 264.90   |
|                    | EPK       | 59.50   | 65.35   | 68.34   | 46.85   | 57.64   | 46.15   | 51.96   | 42.67   | 51.94   | 55.34   | 50.35   | 52.73   | 54.10              | 38.95          | 37.04    |
|                    | OR        | 75.89   | 83.35   | 87.17   | 59.76   | 73.52   | 58.87   | 66.28   | 54.43   | 66.24   | 70.59   | 64.22   | 67.26   | 69.00              | 51.95          | 62.12    |
| <b>SUP-LUX</b>     | Volume    | 0.90    | 0.93    | 0.90    | 0.93    | 0.93    | 0.90    | 0.93    | 0.90    | 0.93    | 0.93    | 0.87    | 0.93    | 10.93              | 8.95           | 9.82     |
|                    | Earnings  | 36.07   | 42.02   | 41.76   | 37.14   | 40.39   | 32.64   | 38.40   | 36.97   | 41.28   | 42.04   | 39.72   | 42.60   | 471.03             | 362.48         | 302.87   |
|                    | EPK       | 40.30   | 44.98   | 46.65   | 40.15   | 43.66   | 36.46   | 41.51   | 41.30   | 44.63   | 45.45   | 45.90   | 46.05   | 43.09              | 40.48          | 30.83    |
|                    | OR        | 71.07   | 79.33   | 82.27   | 70.81   | 77.00   | 64.30   | 73.21   | 72.84   | 78.70   | 80.15   | 80.96   | 81.22   | 76.00              | 73.52          | 72.07    |
| <b>ULTRA-DELUX</b> | Volume    | 8.32    | 8.69    | 8.32    | 8.60    | 8.60    | 8.32    | 8.60    | 8.32    | 8.60    | 8.60    | 8.05    | 8.60    | 101.64             | 83.80          | 76.80    |
|                    | Earnings  | 407.32  | 458.23  | 442.26  | 370.20  | 403.71  | 343.69  | 366.52  | 341.17  | 387.90  | 411.46  | 382.29  | 416.58  | 4731.34            | 3018.21        | 2688.13  |
|                    | EPK       | 48.93   | 52.74   | 53.13   | 43.04   | 46.93   | 41.29   | 42.61   | 40.98   | 45.09   | 47.83   | 47.51   | 48.43   | 46.55              | 36.01          | 35.00    |
|                    | OR        | 80.94   | 87.25   | 87.89   | 71.20   | 77.64   | 68.30   | 70.49   | 67.80   | 74.60   | 79.13   | 78.59   | 80.11   | 77.00              | 62.32          | 77.28    |
| <b>EXPRESS</b>     | Volume    | 5.37    | 5.72    | 5.42    | 5.49    | 5.55    | 5.29    | 5.72    | 5.51    | 5.70    | 5.70    | 5.33    | 5.70    | 66.49              | 72.42          | 115.37   |
|                    | Earnings  | 276.97  | 314.89  | 293.70  | 252.60  | 268.91  | 234.26  | 254.28  | 242.63  | 278.37  | 276.49  | 272.09  | 292.40  | 3257.61            | 2745.91        | 4250.71  |
|                    | EPK       | 51.59   | 55.08   | 54.16   | 46.00   | 48.47   | 44.32   | 44.42   | 44.02   | 48.87   | 48.54   | 51.07   | 51.34   | 49.00              | 37.92          | 36.85    |
|                    | OR        | 84.23   | 89.92   | 88.42   | 75.11   | 79.14   | 72.35   | 72.52   | 71.87   | 79.79   | 79.26   | 83.37   | 83.82   | 80.00              | 64.44          | 80.68    |
| <b>U-P.VELUGU</b>  | Volume    | 0.51    | 0.54    | 0.51    | 0.52    | 0.53    | 0.50    | 0.53    | 0.51    | 0.53    | 0.53    | 0.49    | 0.53    | 6.22               | 0.10           | 1.00     |
|                    | Earnings  | 23.78   | 28.70   | 26.29   | 25.16   | 23.68   | 20.73   | 23.16   | 21.68   | 23.68   | 26.25   | 23.65   | 25.29   | 292.06             | 3.59           | 29.53    |
|                    | EPK       | 46.75   | 52.99   | 51.16   | 48.36   | 45.06   | 41.40   | 43.84   | 42.62   | 45.06   | 49.94   | 48.11   | 48.11   | 46.98              | 36.73          | 29.56    |
|                    | OR        | 76.62   | 86.85   | 83.85   | 79.26   | 73.85   | 67.85   | 71.85   | 69.85   | 73.85   | 81.85   | 78.85   | 78.85   | 77.00              | 63.60          | 71.60    |
| <b>PALLEVELUGU</b> | Volume    | 14.61   | 15.61   | 14.87   | 14.96   | 15.12   | 14.40   | 15.50   | 14.95   | 15.44   | 15.43   | 14.45   | 15.44   | 180.78             | 158.35         | 178.10   |
|                    | Earnings  | 587.18  | 694.79  | 658.73  | 617.03  | 578.36  | 499.54  | 569.34  | 526.02  | 571.81  | 646.34  | 578.91  | 624.66  | 7152.70            | 5240.05        | 4686.33  |
|                    | EPK       | 40.19   | 44.51   | 44.30   | 41.24   | 38.25   | 34.68   | 36.72   | 35.19   | 37.03   | 41.90   | 40.06   | 40.47   | 39.57              | 33.09          | 26.31    |
|                    | OR        | 78.74   | 87.20   | 86.79   | 80.80   | 74.95   | 67.95   | 71.95   | 68.95   | 72.56   | 82.09   | 78.48   | 79.29   | 77.52              | 68.56          | 77.88    |
| <b>District</b>    | Volume    | 30.32   | 32.13   | 30.64   | 31.13   | 31.35   | 30.02   | 31.91   | 30.80   | 31.82   | 31.80   | 29.77   | 31.81   | 373.50             | 330.43         | 388.38   |
|                    | Earnings  | 1367.60 | 1580.21 | 1504.40 | 1331.64 | 1351.36 | 1159.00 | 1284.43 | 1194.49 | 1335.76 | 1437.44 | 1326.34 | 1434.75 | 16307.42           | 11635.41       | 12228.48 |
|                    | EPK       | 45.11   | 49.19   | 49.11   | 42.78   | 43.11   | 38.61   | 40.25   | 38.79   | 41.98   | 45.20   | 44.55   | 45.10   | 43.66              | 35.21          | 31.49    |
|                    | OR        | 80.17   | 87.41   | 87.27   | 76.02   | 76.61   | 68.61   | 71.53   | 68.93   | 74.61   | 80.32   | 79.17   | 80.15   | 77.59              | 65.16          | 80.71    |
| <b>2022-23</b>     | Volume    | 30.81   | 32.87   | 31.22   | 30.48   | 30.68   | 28.38   | 29.96   | 28.88   | 29.51   | 30.48   | 27.33   |         | 330.43             |                |          |
|                    | Earnings  | 1004.89 | 1181.86 | 1118.29 | 1076.79 | 1128.23 | 913.33  | 1013.97 | 935.19  | 1047.4  | 1181.67 | 1040.71 |         | 11635.41           |                |          |
|                    | EPK       | 32.62   | 35.96   | 35.82   | 35.33   | 36.77   | 32.18   | 33.84   | 32.38   | 35.49   | 38.77   | 38.08   |         | 35.21              |                |          |
|                    | OR        | 70.08   | 76.10   | 75.81   | 62.34   | 64.89   | 56.79   | 59.72   | 57.14   | 62.63   | 68.41   | 67.19   |         | 65.16              |                |          |
| <b>2019-20</b>     | Volume    | 32.03   | 34.16   | 32.68   | 33.64   | 33.49   | 31.76   | 32.61   | 32.39   | 33.30   | 35.08   | 33.12   | 24.11   | 388.38             |                |          |
|                    | Earnings  | 1105.36 | 1128.82 | 1126.28 | 959.72  | 918.71  | 935.62  | 1025.74 | 907.94  | 1042.17 | 1161.47 | 1128.25 | 788.39  | 12228.48           |                |          |
|                    | EPK       | 34.51   | 33.04   | 34.47   | 28.53   | 27.43   | 29.46   | 31.45   | 28.03   | 31.29   | 33.11   | 34.07   | 32.69   | 31.49              |                |          |
|                    | OR        | 92.15   | 88.23   | 92.84   | 76.83   | 74.00   | 79.49   | 84.79   | 75.60   | 75.81   | 76.67   | 78.89   | 75.71   | 80.71              |                |          |

| Product wise Targets of Vizianagaram District |           |        |        |        |        |        |        |        |        |        |        |        | Annexure-IV |                    |                        |         |
|---|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------------|--------------------|------------------------|---------|
| Product                                       | Parameter | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 | Mar-24      | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20 |
| SUP-LUX                                       | Volume    | 0.91   | 0.95   | 0.91   | 0.94   | 0.94   | 0.91   | 0.94   | 0.91   | 0.94   | 0.94   | 0.88   | 0.94        | 11.14              | 9.94                   | 14.03   |
|   | Earnings  | 37.39  | 43.85  | 42.18  | 35.79  | 41.03  | 33.08  | 38.57  | 38.99  | 41.45  | 40.83  | 35.97  | 38.45       | 467.57             | 368.20                 | 410.65  |
|   | EPK       | 40.97  | 46.04  | 46.22  | 37.95  | 43.51  | 36.25  | 40.90  | 42.72  | 43.96  | 43.30  | 40.77  | 40.77       | 41.96              | 37.05                  | 29.26   |
|   | OR        | 72.26  | 81.20  | 81.52  | 66.93  | 76.74  | 63.92  | 72.13  | 75.35  | 77.52  | 76.36  | 71.90  | 71.90       | 74.00              | 67.28                  | 68.41   |
| ULTRA-DELUX                                   | Volume    | 3.09   | 3.23   | 3.09   | 3.19   | 3.19   | 3.09   | 3.19   | 3.09   | 3.19   | 3.19   | 2.99   | 3.19        | 37.75              | 31.71                  | 33.60   |
|   | Earnings  | 143.86 | 166.60 | 151.70 | 134.44 | 147.15 | 124.99 | 139.52 | 135.46 | 151.56 | 151.52 | 139.06 | 148.64      | 1734.51            | 1228.20                | 1155.28 |
|   | EPK       | 46.53  | 51.63  | 49.07  | 42.08  | 46.06  | 40.43  | 43.67  | 43.81  | 47.44  | 47.43  | 46.53  | 46.53       | 45.94              | 38.74                  | 34.38   |
|   | OR        | 76.97  | 85.41  | 81.17  | 69.61  | 76.19  | 66.87  | 72.24  | 72.48  | 78.47  | 78.45  | 76.97  | 76.97       | 76.00              | 67.02                  | 75.91   |
| EXPRESS                                       | Volume    | 2.15   | 2.29   | 2.17   | 2.20   | 2.22   | 2.12   | 2.23   | 2.15   | 2.22   | 2.22   | 2.08   | 2.22        | 26.27              | 23.25                  | 38.66   |
|   | Earnings  | 102.47 | 118.21 | 110.86 | 93.52  | 99.88  | 87.97  | 90.76  | 90.82  | 100.73 | 99.40  | 94.83  | 101.37      | 1190.83            | 892.02                 | 1283.89 |
|   | EPK       | 47.67  | 51.63  | 51.05  | 42.53  | 44.96  | 41.56  | 40.65  | 42.25  | 45.35  | 44.75  | 45.64  | 45.64       | 45.33              | 38.37                  | 33.21   |
|   | OR        | 77.82  | 84.30  | 83.35  | 69.44  | 73.41  | 67.85  | 66.37  | 68.98  | 74.03  | 73.06  | 74.51  | 74.51       | 74.00              | 65.21                  | 72.72   |
| U-P.VELUGU                                    | Volume    | 0.20   | 0.22   | 0.20   | 0.21   | 0.21   | 0.20   | 0.61   | 0.59   | 0.61   | 0.61   | 0.57   | 0.61        | 4.83               | 0.32                   | 5.74    |
|   | Earnings  | 10.60  | 12.50  | 11.73  | 10.67  | 10.09  | 9.13   | 30.96  | 29.45  | 30.43  | 33.48  | 29.64  | 31.68       | 250.35             | 15.65                  | 155.54  |
|   | EPK       | 52.39  | 58.02  | 57.41  | 51.56  | 48.25  | 45.81  | 50.70  | 50.09  | 50.09  | 55.11  | 52.15  | 52.15       | 51.86              | 48.65                  | 27.07   |
|   | OR        | 85.85  | 95.08  | 94.08  | 84.49  | 79.08  | 75.08  | 83.08  | 82.08  | 82.08  | 90.31  | 85.46  | 85.46       | 85.00              | 84.24                  | 65.58   |
| PALLEVELUGU                                   | Volume    | 10.95  | 11.73  | 11.20  | 11.23  | 11.35  | 10.81  | 11.59  | 11.18  | 11.55  | 11.53  | 10.81  | 11.54       | 135.45             | 121.67                 | 127.19  |
|   | Earnings  | 480.54 | 563.38 | 531.70 | 484.77 | 453.72 | 399.40 | 468.64 | 435.67 | 460.90 | 498.37 | 448.99 | 479.26      | 5705.33            | 4413.59                | 3655.79 |
|   | EPK       | 43.87  | 48.04  | 47.47  | 43.18  | 39.99  | 36.96  | 40.45  | 38.97  | 39.92  | 43.23  | 41.53  | 41.53       | 42.12              | 36.27                  | 28.74   |
|   | OR        | 85.95  | 94.11  | 93.01  | 84.61  | 78.35  | 72.41  | 79.25  | 76.36  | 78.21  | 84.70  | 81.37  | 81.37       | 82.52              | 75.15                  | 85.08   |
| MET-EXP                                       | Volume    | 1.62   | 1.73   | 1.64   | 1.66   | 1.68   | 1.60   | 1.82   | 1.75   | 1.81   | 1.81   | 1.69   | 1.81        | 20.61              | 16.19                  | 17.73   |
|   | Earnings  | 73.89  | 82.11  | 81.63  | 75.43  | 77.50  | 70.56  | 90.17  | 79.55  | 88.79  | 89.32  | 78.58  | 84.00       | 971.54             | 722.02                 | 634.85  |
|   | EPK       | 45.53  | 47.51  | 49.79  | 45.44  | 46.22  | 44.16  | 49.61  | 45.46  | 49.10  | 49.39  | 46.46  | 46.45       | 47.14              | 44.60                  | 35.80   |
|   | OR        | 85.96  | 89.69  | 94.00  | 85.79  | 87.25  | 83.36  | 93.66  | 85.82  | 92.70  | 93.25  | 87.70  | 87.70       | 89.00              | 86.35                  | 90.48   |
| District                                      | Volume    | 18.93  | 20.14  | 19.22  | 19.43  | 19.59  | 18.73  | 20.38  | 19.67  | 20.32  | 20.30  | 19.02  | 20.32       | 236.06             | 203.08                 | 236.96  |
|   | Earnings  | 848.75 | 986.64 | 929.81 | 834.61 | 829.37 | 725.12 | 858.62 | 809.94 | 873.87 | 912.92 | 827.07 | 883.41      | 10320.12           | 7639.68                | 7296.00 |
|   | EPK       | 44.83  | 48.99  | 48.38  | 42.96  | 42.33  | 38.72  | 42.12  | 41.17  | 43.00  | 44.96  | 43.48  | 43.48       | 43.72              | 37.62                  | 30.79   |
|   | OR        | 82.63  | 90.30  | 89.17  | 79.18  | 78.03  | 71.38  | 77.64  | 75.90  | 79.27  | 82.88  | 80.15  | 80.16       | 80.59              | 72.34                  | 81.90   |
| 2022-23                                       | Volume    | 17.88  | 19.2   | 18.7   | 18.8   | 19.14  | 18.07  | 18.51  | 18.2   | 18.56  | 19.25  | 17.31  |             | 203.08             |                        |         |
|   | Earnings  | 606.83 | 720.82 | 695.72 | 710.24 | 734.26 | 628.1  | 702.21 | 673.2  | 718.74 | 785.99 | 681.73 |             | 7639.68            |                        |         |
|   | EPK       | 33.94  | 37.54  | 37.20  | 37.78  | 38.36  | 34.76  | 37.94  | 36.99  | 38.73  | 40.83  | 39.38  |             | 37.62              |                        |         |
|   | OR        | 76.66  | 82.62  | 81.88  | 69.19  | 70.26  | 63.66  | 69.48  | 67.75  | 70.93  | 74.78  | 72.13  |             | 72.34              |                        |         |
| 2019-20                                       | Volume    | 19.33  | 20.79  | 20.14  | 20.90  | 20.83  | 19.52  | 20.05  | 19.93  | 20.41  | 21.04  | 19.76  | 14.25       | 236.96             |                        |         |
|   | Earnings  | 646.88 | 643.22 | 671.58 | 596.43 | 553.77 | 560.78 | 624.68 | 563.80 | 653.75 | 681.64 | 646.57 | 452.89      | 7296.00            |                        |         |
|   | EPK       | 33.46  | 30.93  | 33.34  | 28.54  | 26.58  | 28.73  | 31.16  | 28.28  | 32.03  | 32.40  | 32.72  | 31.78       | 30.79              |                        |         |
|   | OR        | 93.19  | 86.15  | 93.04  | 79.77  | 74.23  | 80.20  | 86.96  | 78.94  | 80.59  | 77.85  | 78.60  | 76.46       | 81.90              |                        |         |

**Product wise Targets of Alluri Seetharama Raju District**

**Annexure-IV**

| Product     | Parameter | Product wise Targets of Alluri Seetharama Raju District |        |        |        |        |        |        |        |        |        |        |        | Annexure-IV        |                        |         |
|-------------|-----------|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------|------------------------|---------|
|             |           | Apr-23  | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 | Mar-24 | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20 |
| ULTRA-DELUX | Volume    | 0.32  | 0.34   | 0.32   | 0.33   | 0.33   | 0.32   | 0.45   | 0.44   | 0.45   | 0.45   | 0.42   | 0.45   | 4.65               | 3.97                   | 5.34    |
|             | Earnings  | 16.37   | 18.33  | 17.27  | 15.34  | 17.24  | 14.60  | 22.37  | 20.12  | 20.39  | 20.76  | 20.38  | 21.78  | 224.94             | 183.44                 | 195.37  |
|             | EPK       | 50.70   | 54.40  | 53.49  | 46.00  | 51.70  | 45.22  | 49.29  | 45.81  | 44.92  | 45.74  | 48.00  | 47.99  | 48.36              | 46.19                  | 36.57   |
|             | OR        | 83.88   | 89.99  | 88.49  | 76.10  | 85.52  | 74.80  | 81.54  | 75.78  | 74.31  | 75.67  | 79.40  | 79.39  | 80.00              | 79.92                  | 80.74   |
| EXPRESS     | Volume    | 0.90  | 0.96   | 0.91   | 0.92   | 0.93   | 0.89   | 0.94   | 0.90   | 0.93   | 0.93   | 0.87   | 0.93   | 11.02              | 9.36                   | 9.30    |
|             | Earnings  | 45.52   | 50.85  | 42.05  | 40.21  | 43.55  | 40.17  | 40.30  | 40.54  | 42.32  | 45.75  | 38.95  | 41.64  | 511.84             | 354.25                 | 316.79  |
|             | EPK       | 50.50   | 52.97  | 46.18  | 43.61  | 46.75  | 45.26  | 43.05  | 44.97  | 45.43  | 49.11  | 44.71  | 44.71  | 46.46              | 37.83                  | 34.06   |
|             | OR        | 82.44   | 86.48  | 75.39  | 71.20  | 76.33  | 73.89  | 70.29  | 73.42  | 74.17  | 80.19  | 72.99  | 72.99  | 75.86              | 64.30                  | 74.58   |
| PALLEVELUGU | Volume    | 3.11  | 3.41   | 3.35   | 3.22   | 3.26   | 3.10   | 3.23   | 3.15   | 3.25   | 3.22   | 3.05   | 3.24   | 38.58              | 24.74                  | 26.43   |
|             | Earnings  | 129.29  | 156.29 | 134.26 | 128.42 | 124.25 | 112.78 | 126.80 | 114.21 | 122.61 | 123.82 | 116.98 | 125.57 | 1515.28            | 865.74                 | 681.99  |
|             | EPK       | 41.54   | 45.85  | 40.11  | 39.93  | 38.15  | 36.43  | 39.20  | 36.26  | 37.76  | 38.47  | 38.32  | 38.78  | 39.28              | 35.00                  | 25.80   |
|             | OR        | 81.40   | 89.82  | 78.59  | 78.22  | 74.74  | 71.38  | 76.81  | 71.04  | 73.98  | 75.37  | 75.08  | 75.98  | 76.95              | 72.51                  | 76.37   |
| District    | Volume    | 4.34  | 4.71   | 4.58   | 4.47   | 4.52   | 4.31   | 4.62   | 4.49   | 4.63   | 4.60   | 4.35   | 4.62   | 54.25              | 38.07                  | 41.08   |
|             | Earnings  | 191.17  | 225.46 | 193.58 | 183.97 | 185.04 | 167.55 | 189.47 | 174.87 | 185.32 | 190.33 | 176.31 | 188.99 | 2252.06            | 1403.43                | 1194.15 |
|             | EPK       | 44.09   | 47.91  | 42.26  | 41.14  | 40.92  | 38.91  | 40.97  | 38.94  | 40.00  | 41.34  | 40.55  | 40.88  | 41.52              | 36.86                  | 29.07   |
|             | OR        | 80.97   | 87.99  | 77.61  | 75.55  | 75.15  | 71.46  | 75.25  | 71.52  | 73.47  | 75.92  | 74.46  | 75.08  | 76.25              | 73.78                  | 77.35   |
| 2022-23     | Volume    | 3.39  | 3.56   | 3.5    | 3.54   | 3.53   | 3.41   | 3.61   | 3.39   | 3.35   | 3.6    | 3.17   |        | 38.07              |                        |         |
|             | Earnings  | 116.82  | 134.71 | 116.03 | 131.85 | 136.18 | 123.68 | 136.81 | 123    | 124.92 | 139.62 | 119.61 |        | 1403.43            |                        |         |
|             | EPK       | 34.46   | 37.84  | 33.15  | 37.25  | 38.58  | 36.27  | 37.90  | 36.28  | 37.29  | 38.78  | 37.73  |        | 36.86              |                        |         |
|             | OR        | 81.47   | 87.11  | 76.32  | 70.89  | 73.43  | 69.03  | 72.13  | 69.06  | 70.97  | 73.82  | 71.82  |        | 73.78              |                        |         |
| 2019-20     | Volume    | 3.40  | 3.61   | 3.50   | 3.59   | 3.56   | 3.49   | 3.48   | 3.41   | 3.45   | 3.39   | 3.54   | 2.65   | 41.08              |                        |         |
|             | Earnings  | 105.47  | 108.30 | 101.52 | 91.72  | 92.78  | 92.18  | 101.43 | 91.72  | 99.56  | 108.58 | 115.05 | 85.85  | 1194.15            |                        |         |
|             | EPK       | 31.00   | 29.99  | 29.02  | 25.55  | 26.04  | 26.44  | 29.13  | 26.87  | 28.84  | 32.06  | 32.54  | 32.34  | 29.07              |                        |         |
|             | OR        | 87.30   | 84.46  | 81.71  | 71.13  | 73.31  | 74.42  | 81.08  | 74.79  | 72.34  | 76.79  | 77.94  | 77.48  | 77.35              |                        |         |

**Product wise Targets of Visakhapatnam District**

**Annexure-IV**

| Product        | Parameter | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 | Mar-24 | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20 |
|----------------|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------|------------------------|---------|
| VEN-ECONOMY    | Volume    | 0.40   | 0.42   | 0.40   | 0.42   | 0.42   | 0.40   | 0.42   | 0.40   | 0.42   | 0.42   | 0.39   | 0.42   | 4.93               | 4.14                   | 4.87    |
|                | Earnings  | 27.76  | 32.40  | 30.54  | 19.60  | 25.40  | 17.11  | 20.87  | 15.01  | 21.78  | 22.47  | 21.97  | 23.71  | 278.62             | 187.45                 | 191.06  |
|                | EPK       | 68.79  | 76.94  | 75.68  | 47.01  | 60.93  | 42.41  | 50.05  | 37.20  | 52.24  | 53.90  | 56.34  | 56.86  | 56.55              | 45.33                  | 39.26   |
|                | OR        | 79.07  | 88.43  | 86.99  | 54.03  | 70.03  | 48.75  | 57.53  | 42.76  | 60.04  | 61.95  | 64.75  | 65.36  | 65.00              | 55.84                  | 63.57   |
| DOLP-CRUS      | Volume    | 0.40   | 0.42   | 0.40   | 0.42   | 0.42   | 0.40   | 0.42   | 0.40   | 0.42   | 0.42   | 0.39   | 0.42   | 4.93               | 4.68                   |         |
|                | Earnings  | 36.93  | 46.71  | 45.15  | 27.59  | 36.22  | 24.17  | 32.19  | 29.28  | 35.61  | 33.32  | 28.09  | 39.38  | 414.64             | 292.42                 |         |
|                | EPK       | 91.52  | 110.92 | 111.89 | 66.17  | 86.87  | 59.91  | 77.19  | 72.57  | 85.41  | 79.91  | 72.02  | 94.44  | 84.16              | 62.47                  |         |
|                | OR        | 70.68  | 85.67  | 86.41  | 51.11  | 67.09  | 46.27  | 59.62  | 56.05  | 65.96  | 61.72  | 55.63  | 72.94  | 65.00              | 49.93                  |         |
| AMARAVATI      | Volume    | 0.89   | 0.93   | 0.89   | 0.92   | 0.92   | 0.89   | 0.92   | 0.89   | 0.92   | 0.92   | 0.86   | 0.92   | 10.92              | 10.25                  | 13.80   |
|                | Earnings  | 78.37  | 101.97 | 96.19  | 60.81  | 82.64  | 57.44  | 74.55  | 58.59  | 65.83  | 68.23  | 62.68  | 79.82  | 887.14             | 651.06                 | 676.19  |
|                | EPK       | 87.66  | 109.29 | 107.60 | 65.83  | 89.46  | 64.25  | 80.70  | 65.54  | 71.27  | 73.86  | 72.53  | 86.40  | 81.27              | 63.49                  | 48.99   |
|                | OR        | 73.34  | 91.44  | 90.03  | 55.07  | 74.85  | 53.76  | 67.52  | 54.84  | 59.63  | 61.80  | 60.68  | 72.29  | 68.00              | 55.30                  | 51.58   |
| NIGHT-RIDER-42 | Volume    | 0.40   | 0.42   | 0.40   | 0.42   | 0.42   | 0.40   | 0.42   | 0.40   | 0.42   | 0.42   | 0.39   | 0.42   | 4.93               | 4.15                   | 5.75    |
|                | Earnings  | 31.98  | 37.66  | 34.52  | 22.94  | 29.44  | 19.41  | 26.16  | 22.10  | 26.72  | 25.53  | 20.29  | 25.51  | 322.26             | 217.06                 | 241.87  |
|                | EPK       | 79.25  | 89.43  | 85.55  | 55.03  | 70.61  | 48.09  | 62.75  | 54.77  | 64.09  | 61.22  | 52.01  | 61.18  | 65.41              | 52.34                  | 42.08   |
|                | OR        | 78.76  | 88.88  | 85.02  | 54.69  | 70.17  | 47.80  | 62.36  | 54.43  | 63.69  | 60.85  | 51.69  | 60.80  | 65.00              | 53.99                  | 52.45   |
| METRO-LUX      | Volume    | 2.19   | 2.29   | 2.19   | 2.27   | 2.27   | 2.19   | 2.27   | 2.19   | 2.27   | 2.27   | 2.12   | 2.27   | 26.79              | 23.84                  | 31.31   |
|                | Earnings  | 160.97 | 172.28 | 162.21 | 112.23 | 132.45 | 121.54 | 120.13 | 111.24 | 121.93 | 119.83 | 110.97 | 119.73 | 1565.52            | 1152.07                | 1311.93 |
|                | EPK       | 73.36  | 75.23  | 73.93  | 49.50  | 58.42  | 55.39  | 52.98  | 50.70  | 53.78  | 52.85  | 52.32  | 52.81  | 58.43              | 48.33                  | 41.90   |
|                | OR        | 92.21  | 94.56  | 92.92  | 62.22  | 73.43  | 69.62  | 66.59  | 63.72  | 67.60  | 66.43  | 65.76  | 66.37  | 73.44              | 64.95                  | 75.45   |
| INDRA          | Volume    | 0.60   | 0.63   | 0.60   | 0.62   | 0.62   | 0.60   | 0.62   | 0.60   | 0.62   | 0.62   | 0.58   | 0.62   | 7.36               | 8.55                   | 5.54    |
|                | Earnings  | 38.87  | 43.61  | 42.55  | 32.11  | 34.47  | 26.46  | 32.18  | 26.58  | 30.25  | 30.93  | 31.39  | 34.70  | 404.10             | 359.18                 | 192.05  |
|                | EPK       | 64.46  | 69.30  | 70.57  | 51.53  | 55.32  | 43.87  | 51.65  | 44.08  | 48.55  | 49.64  | 53.85  | 55.69  | 54.88              | 42.03                  | 34.69   |
|                | OR        | 82.22  | 88.39  | 90.01  | 65.72  | 70.56  | 55.96  | 65.88  | 56.23  | 61.93  | 63.31  | 68.68  | 71.03  | 70.00              | 56.06                  | 58.19   |
| SUP-LUX        | Volume    | 7.93   | 8.28   | 7.93   | 8.20   | 8.20   | 7.93   | 8.20   | 7.93   | 8.20   | 8.20   | 7.67   | 8.20   | 96.86              | 85.04                  | 86.51   |
|                | Earnings  | 336.28 | 398.38 | 385.20 | 310.86 | 349.46 | 272.00 | 324.59 | 312.71 | 369.90 | 349.83 | 314.67 | 340.08 | 4063.97            | 3031.15                | 2652.21 |
|                | EPK       | 42.39  | 48.12  | 48.56  | 37.92  | 42.63  | 34.29  | 39.60  | 39.42  | 45.13  | 42.68  | 41.03  | 41.49  | 41.96              | 35.64                  | 30.66   |
|                | OR        | 74.76  | 84.86  | 85.64  | 66.88  | 75.19  | 60.47  | 69.84  | 69.52  | 79.59  | 75.27  | 72.37  | 73.17  | 74.00              | 64.73                  | 71.67   |
| ULTRA-DELUX    | Volume    | 5.03   | 5.25   | 5.03   | 5.19   | 5.19   | 5.03   | 5.50   | 5.33   | 5.50   | 5.50   | 5.15   | 5.50   | 63.20              | 52.44                  | 58.53   |
|                | Earnings  | 235.00 | 273.36 | 263.63 | 217.14 | 229.21 | 196.86 | 233.87 | 228.08 | 241.10 | 232.43 | 229.84 | 246.55 | 2827.07            | 1987.16                | 1968.57 |
|                | EPK       | 46.75  | 52.11  | 52.45  | 41.81  | 44.13  | 39.17  | 42.50  | 42.83  | 43.81  | 42.24  | 44.65  | 44.80  | 44.73              | 37.89                  | 33.63   |
|                | OR        | 77.34  | 86.21  | 86.77  | 69.16  | 73.01  | 64.79  | 70.30  | 70.85  | 72.48  | 69.87  | 73.86  | 74.11  | 74.00              | 65.57                  | 74.26   |
| EXPRESS        | Volume    | 3.51   | 3.73   | 3.54   | 3.58   | 3.62   | 3.45   | 4.32   | 4.16   | 4.29   | 4.29   | 4.02   | 4.29   | 46.81              | 36.93                  | 50.27   |
|                | Earnings  | 161.78 | 192.99 | 179.80 | 156.26 | 166.43 | 144.08 | 194.89 | 180.25 | 199.82 | 189.06 | 185.43 | 199.35 | 2150.13            | 1476.44                | 1692.57 |
|                | EPK       | 46.15  | 51.70  | 50.78  | 43.59  | 45.95  | 41.74  | 45.15  | 43.37  | 46.53  | 44.03  | 46.16  | 46.42  | 45.93              | 39.97                  | 33.67   |
|                | OR        | 75.35  | 84.41  | 82.91  | 71.16  | 75.02  | 68.15  | 73.72  | 70.81  | 75.97  | 71.88  | 75.36  | 75.79  | 75.00              | 67.94                  | 73.72   |
| PALLEVELUGU    | Volume    | 0.33   | 0.38   | 0.40   | 0.35   | 0.35   | 0.33   | 0.34   | 0.34   | 0.35   | 0.34   | 0.33   | 0.34   | 4.17               | 4.06                   | 4.45    |
|                | Earnings  | 14.24  | 16.67  | 16.63  | 13.22  | 15.94  | 11.57  | 12.01  | 12.45  | 13.69  | 14.21  | 14.06  | 14.69  | 169.37             | 135.71                 | 116.62  |
|                | EPK       | 43.56  | 43.96  | 41.89  | 38.29  | 45.38  | 34.85  | 35.30  | 36.69  | 39.34  | 41.94  | 42.56  | 42.58  | 40.59              | 33.40                  | 26.20   |
|                | OR        | 85.35  | 86.14  | 82.08  | 75.02  | 88.92  | 68.28  | 69.16  | 71.88  | 77.07  | 82.18  | 83.38  | 83.43  | 79.52              | 69.20                  | 77.56   |



**Product wise Targets of Visakhapatnam District**

**Annexure-IV**

| Product  | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|----------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| MET-EXP  | Volume    | 15.62   | 16.64   | 15.78   | 15.98   | 16.14   | 15.38   | 16.70   | 16.08   | 16.62   | 16.62   | 15.55   | 16.62   | 193.73             | 178.62                 | 195.35   |
|          | Earnings  | 664.72  | 754.00  | 755.16  | 685.34  | 670.22  | 602.29  | 700.96  | 649.23  | 716.43  | 726.06  | 645.40  | 690.00  | 8259.80            | 7150.17                | 7069.39  |
|          | EPK       | 42.55   | 45.32   | 47.85   | 42.89   | 41.52   | 39.15   | 41.96   | 40.37   | 43.11   | 43.69   | 41.51   | 41.52   | 42.63              | 40.03                  | 36.19    |
|          | OR        | 79.85   | 85.05   | 89.80   | 80.49   | 77.91   | 73.48   | 78.74   | 75.75   | 80.89   | 81.98   | 77.90   | 77.91   | 80.00              | 77.16                  | 91.46    |
| CITY-ORD | Volume    | 34.71   | 36.97   | 35.07   | 35.50   | 35.87   | 34.18   | 36.05   | 34.71   | 35.87   | 35.87   | 33.55   | 35.87   | 424.22             | 387.58                 | 440.31   |
|          | Earnings  | 1381.25 | 1493.25 | 1475.09 | 1433.31 | 1324.99 | 1252.91 | 1423.39 | 1268.13 | 1415.11 | 1404.70 | 1206.56 | 1336.37 | 16415.05           | 14409.52               | 12008.55 |
|          | EPK       | 39.79   | 40.39   | 42.07   | 40.37   | 36.94   | 36.66   | 39.48   | 36.53   | 39.45   | 39.16   | 35.96   | 37.26   | 38.69              | 37.18                  | 27.27    |
|          | OR        | 58.61   | 59.50   | 61.96   | 59.47   | 54.41   | 53.99   | 58.16   | 53.81   | 58.11   | 57.69   | 52.97   | 54.88   | 57.00              | 55.30                  | 56.64    |
| District | Volume    | 72.03   | 76.36   | 72.65   | 73.87   | 74.44   | 71.21   | 76.18   | 73.45   | 75.90   | 75.89   | 71.00   | 75.89   | 888.85             | 800.28                 | 916.52   |
|          | Earnings  | 3168.12 | 3563.29 | 3486.68 | 3091.41 | 3096.88 | 2745.85 | 3195.79 | 2913.64 | 3258.19 | 3216.59 | 2871.35 | 3149.88 | 37757.66           | 31049.38               | 28995.04 |
|          | EPK       | 43.99   | 46.67   | 48.00   | 41.85   | 41.60   | 38.56   | 41.95   | 39.67   | 42.93   | 42.39   | 40.44   | 41.50   | 42.48              | 38.80                  | 31.64    |
|          | OR        | 68.40   | 72.57   | 74.63   | 65.08   | 64.69   | 59.96   | 65.23   | 61.68   | 66.75   | 65.91   | 62.88   | 64.54   | 66.05              | 61.76                  | 67.61    |
| 2022-23  | Volume    | 73.83   | 77.66   | 74.37   | 74.7    | 74.31   | 69.93   | 70.72   | 71.03   | 72.8    | 74.66   | 67.14   |         | 800.28             |                        |          |
|          | Earnings  | 2678.02 | 3177.23 | 3147.63 | 2915.59 | 2884.17 | 2492.44 | 2770.33 | 2595.4  | 2921.06 | 2959.37 | 2522.63 |         | 31049.38           |                        |          |
|          | EPK       | 36.27   | 40.91   | 42.32   | 39.03   | 38.81   | 35.64   | 39.17   | 36.54   | 40.12   | 39.64   | 37.57   |         | 38.80              |                        |          |
|          | OR        | 64.83   | 69.67   | 72.08   | 60.33   | 59.99   | 55.09   | 60.55   | 56.48   | 62.02   | 61.26   | 58.07   |         | 61.76              |                        |          |
| 2019-20  | Volume    | 76.10   | 81.39   | 78.38   | 79.65   | 79.11   | 75.18   | 78.48   | 76.71   | 78.33   | 81.65   | 76.60   | 54.94   | 916.52             |                        |          |
|          | Earnings  | 2660.37 | 2779.70 | 2957.51 | 2441.05 | 2234.49 | 2110.63 | 2454.85 | 2269.59 | 2490.18 | 2569.89 | 2373.41 | 1653.35 | 28995.04           |                        |          |
|          | EPK       | 34.96   | 34.15   | 37.73   | 30.65   | 28.25   | 28.08   | 31.28   | 29.59   | 31.79   | 31.47   | 30.99   | 30.09   | 31.64              |                        |          |
|          | OR        | 77.46   | 75.67   | 83.93   | 68.09   | 62.70   | 62.24   | 69.31   | 65.88   | 65.12   | 61.87   | 61.01   | 59.27   | 67.61              |                        |          |

### Product wise Targets of Anakapally District

Annexure-IV

| Product            | Parameter | Product wise Targets of Anakapally District |        |        |        |        |        |        |        |        |        |        |        | Annexure-IV        |                        |         |
|--------------------|-----------|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------|------------------------|---------|
|                    |           | Apr-23                                      | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 | Mar-24 | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20 |
| <b>SUP-LUX</b>     | Volume    | 0.35  | 0.37   | 0.35   | 0.37   | 0.37   | 0.35   | 0.37   | 0.35   | 0.37   | 0.37   | 0.34   | 0.37   | 4.32               | 4.01                   | 4.26    |
|                    | Earnings  | 15.15                                       | 18.21  | 17.04  | 13.38  | 17.06  | 11.99  | 14.38  | 12.90  | 16.61  | 15.47  | 15.20  | 16.44  | 183.82             | 163.44                 | 128.68  |
|                    | EPK       | 42.79                                       | 49.28  | 48.13  | 36.57  | 46.64  | 33.86  | 39.30  | 36.44  | 45.41  | 42.30  | 44.42  | 44.93  | 42.53              | 40.76                  | 30.18   |
|                    | OR        | 75.47                                       | 86.92  | 84.89  | 64.50  | 82.25  | 59.72  | 69.31  | 64.27  | 80.08  | 74.60  | 78.35  | 79.24  | 75.00              | 74.02                  | 70.56   |
| <b>ULTRA-DELUX</b> | Volume    | 2.40  | 2.50   | 2.40   | 2.48   | 2.48   | 2.40   | 2.48   | 2.40   | 2.48   | 2.48   | 2.32   | 2.48   | 29.26              | 25.51                  | 32.85   |
|                    | Earnings  | 105.71                                      | 116.45 | 113.03 | 105.28 | 115.39 | 101.98 | 110.66 | 100.17 | 103.92 | 105.71 | 98.03  | 106.18 | 1282.51            | 1068.67                | 1045.94 |
|                    | EPK       | 44.11                                       | 46.55  | 47.16  | 42.51  | 46.59  | 42.55  | 44.68  | 41.79  | 41.96  | 42.68  | 42.31  | 42.87  | 43.82              | 41.89                  | 31.84   |
|                    | OR        | 72.97                                       | 77.01  | 78.01  | 70.33  | 77.08  | 70.39  | 73.91  | 69.14  | 69.42  | 70.61  | 69.99  | 70.92  | 72.50              | 72.49                  | 70.30   |
| <b>EXPRESS</b>     | Volume    | 1.20  | 1.28   | 1.22   | 1.23   | 1.24   | 1.19   | 1.25   | 1.20   | 1.24   | 1.24   | 1.16   | 1.24   | 14.72              | 16.89                  | 14.42   |
|                    | Earnings  | 52.46                                       | 60.59  | 59.00  | 50.33  | 55.61  | 47.95  | 50.34  | 50.46  | 55.38  | 52.10  | 51.10  | 54.99  | 640.32             | 643.23                 | 457.02  |
|                    | EPK       | 43.54                                       | 47.22  | 48.48  | 40.85  | 44.67  | 40.42  | 40.23  | 41.88  | 44.49  | 41.85  | 43.87  | 44.17  | 43.49              | 38.08                  | 31.69   |
|                    | OR        | 71.09                                       | 77.09  | 79.14  | 66.69  | 72.92  | 65.99  | 65.68  | 68.38  | 72.63  | 68.32  | 71.63  | 72.11  | 71.00              | 64.73                  | 69.38   |
| <b>U-P.VELUGU</b>  | Volume    | 1.81  | 1.93   | 1.83   | 1.85   | 1.87   | 1.78   | 1.88   | 1.81   | 1.87   | 1.87   | 1.75   | 1.87   | 22.10              | 17.30                  | 21.70   |
|                    | Earnings  | 82.91                                       | 97.93  | 92.00  | 81.49  | 88.73  | 74.09  | 86.35  | 72.01  | 76.26  | 79.94  | 73.25  | 79.30  | 984.27             | 722.89                 | 731.40  |
|                    | EPK       | 45.85                                       | 50.86  | 50.37  | 44.07  | 47.49  | 41.61  | 45.98  | 39.83  | 40.82  | 42.79  | 41.91  | 42.44  | 44.54              | 41.79                  | 33.70   |
|                    | OR        | 75.15                                       | 83.35  | 82.55  | 72.22  | 77.83  | 68.20  | 75.36  | 65.27  | 66.89  | 70.12  | 68.68  | 69.56  | 73.00              | 72.35                  | 81.63   |
| <b>PALLEVELUGU</b> | Volume    | 10.99                                       | 11.80  | 11.31  | 11.28  | 11.40  | 10.86  | 11.42  | 11.03  | 11.39  | 11.36  | 10.67  | 11.38  | 134.90             | 121.95                 | 135.11  |
|                    | Earnings  | 460.60                                      | 537.92 | 503.05 | 452.64 | 433.88 | 381.37 | 457.07 | 394.33 | 434.41 | 460.43 | 429.64 | 461.03 | 5406.36            | 4148.05                | 3630.92 |
|                    | EPK       | 41.90                                       | 45.57  | 44.48  | 40.13  | 38.05  | 35.13  | 40.02  | 35.75  | 38.13  | 40.52  | 40.26  | 40.50  | 40.08              | 34.01                  | 26.87   |
|                    | OR        | 82.08                                       | 89.29  | 87.15  | 78.63  | 74.56  | 68.82  | 78.41  | 70.03  | 74.71  | 79.38  | 78.88  | 79.36  | 78.52              | 70.47                  | 79.55   |
| <b>MET-EXP</b>     | Volume    | 2.05  | 2.18   | 2.07   | 2.10   | 2.12   | 2.02   | 2.13   | 2.05   | 2.12   | 2.12   | 1.98   | 2.12   | 25.05              | 22.16                  | 19.24   |
|                    | Earnings  | 86.07                                       | 86.59  | 90.13  | 86.94  | 82.11  | 82.23  | 96.61  | 85.76  | 95.85  | 94.04  | 82.44  | 88.19  | 1056.97            | 890.56                 | 878.70  |
|                    | EPK       | 41.99                                       | 39.67  | 43.53  | 41.47  | 38.76  | 40.74  | 45.38  | 41.84  | 45.25  | 44.40  | 41.61  | 41.64  | 42.19              | 40.19                  | 45.67   |
|                    | OR        | 79.62                                       | 75.21  | 82.53  | 78.63  | 73.50  | 77.25  | 86.04  | 79.33  | 85.81  | 84.18  | 78.89  | 78.95  | 80.00              | 78.07                  | 115.43  |
| <b>CITY-ORD</b>    | Volume    | 0.49  | 0.52   | 0.50   | 0.50   | 0.51   | 0.48   | 0.51   | 0.49   | 0.51   | 0.51   | 0.48   | 0.51   | 6.01               | 4.87                   | 5.38    |
|                    | Earnings  | 15.91                                       | 15.44  | 15.28  | 17.32  | 15.98  | 16.64  | 20.47  | 17.46  | 18.92  | 19.76  | 16.19  | 17.61  | 206.99             | 153.88                 | 145.71  |
|                    | EPK       | 32.37                                       | 29.49  | 30.77  | 34.45  | 31.46  | 34.38  | 40.09  | 35.53  | 37.24  | 38.91  | 34.08  | 34.66  | 34.45              | 31.60                  | 27.10   |
|                    | OR        | 55.43                                       | 50.50  | 52.68  | 59.00  | 53.88  | 58.86  | 68.65  | 60.83  | 63.77  | 66.63  | 58.36  | 59.35  | 59.00              | 52.38                  | 56.28   |
| <b>District</b>    | Volume    | 19.30                                       | 20.59  | 19.67  | 19.80  | 19.98  | 19.08  | 20.03  | 19.34  | 19.97  | 19.95  | 18.70  | 19.96  | 236.37             | 212.69                 | 232.96  |
|                    | Earnings  | 818.81                                      | 933.13 | 889.53 | 807.39 | 808.76 | 716.25 | 835.88 | 733.10 | 801.36 | 827.45 | 765.85 | 823.74 | 9761.23            | 7790.72                | 7018.37 |
|                    | EPK       | 42.43                                       | 45.32  | 45.22  | 40.77  | 40.47  | 37.55  | 41.73  | 37.91  | 40.12  | 41.49  | 40.95  | 41.26  | 41.30              | 36.63                  | 30.13   |
|                    | OR        | 78.24                                       | 83.57  | 83.38  | 75.19  | 74.63  | 69.23  | 76.95  | 69.91  | 73.98  | 76.50  | 75.52  | 76.08  | 76.15              | 69.16                  | 82.08   |
| <b>2022-23</b>     | Volume    | 19.02                                       | 20.17  | 19.67  | 19.88  | 19.70  | 18.44  | 19.01  | 19.13  | 19.24  | 20.15  | 18.26  |        | 212.69             |                        |         |
|                    | Earnings  | 626.25                                      | 718.29 | 705.53 | 731.84 | 746.20 | 641.64 | 744.10 | 672.71 | 720.17 | 783.87 | 699.26 |        | 7790.72            |                        |         |
|                    | EPK       | 32.93                                       | 35.61  | 35.87  | 36.81  | 37.88  | 34.80  | 39.14  | 35.17  | 37.43  | 38.90  | 38.29  |        | 36.63              |                        |         |
|                    | OR        | 72.38                                       | 76.44  | 76.99  | 66.35  | 68.27  | 62.72  | 70.55  | 63.38  | 67.47  | 70.12  | 69.02  |        | 69.16              |                        |         |
| <b>2019-20</b>     | Volume    | 19.26                                       | 19.70  | 19.29  | 19.89  | 19.93  | 19.36  | 20.40  | 19.93  | 20.21  | 21.18  | 19.64  | 14.18  | 232.96             |                        |         |
|                    | Earnings  | 631.23                                      | 592.12 | 657.86 | 575.61 | 529.92 | 535.32 | 617.45 | 559.05 | 619.46 | 654.66 | 616.22 | 429.46 | 7018.37            |                        |         |
|                    | EPK       | 32.77                                       | 30.06  | 34.10  | 28.94  | 26.59  | 27.65  | 30.27  | 28.05  | 30.65  | 30.91  | 31.38  | 30.29  | 30.13              |                        |         |
|                    | OR        | 93.66                                       | 85.93  | 97.09  | 82.57  | 75.85  | 78.82  | 86.24  | 79.92  | 79.14  | 76.55  | 77.72  | 75.02  | 82.08              |                        |         |

**Product wise Targets of Kakinada District**

**Annexure-IV**

| Product             | Parameter | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 | Mar-24 | Annexure-IV        |                        |         |
|---------------------|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------|------------------------|---------|
|                     |           |        |        |        |        |        |        |        |        |        |        |        |        | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20 |
| <b>VEN-ECONOMY</b>  | Volume    | 0.32   | 0.33   | 0.32   | 0.33   | 0.33   | 0.32   | 0.33   | 0.32   | 0.33   | 0.33   | 0.30   | 0.33   | 3.85               | 3.18                   | 4.04    |
|                     | Earnings  | 21.35  | 24.29  | 22.65  | 19.15  | 22.45  | 15.66  | 19.67  | 15.13  | 21.58  | 19.66  | 20.05  | 21.42  | 243.05             | 177.57                 | 183.06  |
|                     | EPK       | 67.78  | 73.87  | 71.90  | 58.85  | 68.96  | 49.71  | 60.42  | 48.04  | 66.30  | 60.40  | 65.83  | 65.81  | 63.19              | 55.81                  | 45.26   |
|                     | OR        | 77.91  | 84.91  | 82.64  | 67.64  | 79.26  | 57.14  | 69.45  | 55.22  | 76.21  | 69.42  | 75.67  | 75.64  | 72.63              | 68.76                  | 73.29   |
| <b>AMARAVATI</b>    | Volume    | 0.85   | 0.89   | 0.85   | 0.88   | 0.88   | 0.85   | 0.88   | 0.85   | 0.88   | 0.88   | 0.83   | 0.88   | 10.43              | 9.11                   | 6.54    |
|                     | Earnings  | 82.42  | 94.51  | 89.43  | 60.83  | 78.78  | 59.76  | 70.18  | 56.57  | 72.23  | 69.68  | 61.51  | 66.62  | 862.52             | 567.54                 | 325.11  |
|                     | EPK       | 96.53  | 106.06 | 104.75 | 68.95  | 89.30  | 69.99  | 79.55  | 66.26  | 81.87  | 78.98  | 74.52  | 75.51  | 82.73              | 62.28                  | 49.75   |
|                     | OR        | 80.76  | 88.74  | 87.64  | 57.69  | 74.71  | 58.56  | 66.56  | 55.44  | 68.50  | 66.08  | 62.35  | 63.18  | 69.22              | 54.24                  | 52.38   |
| <b>NIGHT-RIDER</b>  | Volume    | 0.32   | 0.33   | 0.32   | 0.33   | 0.33   | 0.32   | 0.33   | 0.32   | 0.33   | 0.33   | 0.31   | 0.33   | 3.88               | 3.26                   | 4.42    |
|                     | Earnings  | 24.71  | 29.12  | 26.37  | 18.81  | 23.36  | 15.83  | 20.47  | 18.07  | 22.48  | 20.70  | 21.10  | 22.78  | 263.80             | 190.06                 | 181.92  |
|                     | EPK       | 77.72  | 87.74  | 82.92  | 57.24  | 71.09  | 49.78  | 62.29  | 56.83  | 68.41  | 63.01  | 68.63  | 69.31  | 67.94              | 58.29                  | 41.15   |
|                     | OR        | 77.24  | 87.20  | 82.41  | 56.89  | 70.65  | 49.48  | 61.91  | 56.48  | 67.99  | 62.62  | 68.20  | 68.88  | 67.52              | 60.14                  | 51.29   |
| <b>GARUDA</b>       | Volume    | 0.48   | 0.50   | 0.48   | 0.50   | 0.50   | 0.48   | 0.50   | 0.48   | 0.50   | 0.50   | 0.47   | 0.50   | 5.90               | 4.79                   | 11.55   |
|                     | Earnings  | 33.20  | 36.04  | 35.83  | 30.45  | 33.59  | 26.52  | 30.42  | 26.79  | 27.24  | 30.35  | 26.77  | 28.83  | 366.04             | 219.26                 | 534.76  |
|                     | EPK       | 68.65  | 71.41  | 74.10  | 60.94  | 67.21  | 54.83  | 60.88  | 55.40  | 54.51  | 60.74  | 57.27  | 57.70  | 61.99              | 45.73                  | 46.29   |
|                     | OR        | 77.65  | 80.78  | 83.82  | 68.93  | 76.03  | 62.03  | 68.87  | 62.67  | 61.66  | 68.71  | 64.79  | 65.27  | 70.12              | 53.77                  | 64.52   |
| <b>INDRA</b>        | Volume    | 1.69   | 1.77   | 1.69   | 1.75   | 1.75   | 1.69   | 1.75   | 1.69   | 1.75   | 1.75   | 1.64   | 1.75   | 20.66              | 17.78                  | 4.25    |
|                     | Earnings  | 108.32 | 124.51 | 118.69 | 91.58  | 103.87 | 81.36  | 90.12  | 72.49  | 88.86  | 88.61  | 80.66  | 86.70  | 1135.76            | 831.25                 | 167.93  |
|                     | EPK       | 64.02  | 70.51  | 70.15  | 52.38  | 59.41  | 48.08  | 51.54  | 42.84  | 50.82  | 50.68  | 49.32  | 49.59  | 54.97              | 46.76                  | 39.53   |
|                     | OR        | 81.65  | 89.93  | 89.48  | 66.81  | 75.78  | 61.33  | 65.74  | 54.65  | 64.83  | 64.64  | 62.90  | 63.25  | 70.12              | 62.37                  | 66.29   |
| <b>STARLINER-HB</b> | Volume    | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.66   | 0.64   | 0.66   | 0.66   | 0.62   | 0.66   | 3.90               |                        |         |
|                     | Earnings  | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 31.47  | 29.78  | 33.22  | 33.15  | 31.02  | 33.22  | 191.85             |                        |         |
|                     | EPK       | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 47.61  | 46.56  | 50.26  | 50.16  | 50.18  | 50.26  | 49.17              |                        |         |
|                     | OR        | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 72.14  | 70.54  | 76.15  | 75.99  | 76.02  | 76.15  | 74.51              |                        |         |
| <b>SUP-LUX</b>      | Volume    | 9.20   | 9.60   | 9.20   | 9.50   | 9.50   | 9.20   | 9.50   | 9.20   | 9.50   | 9.50   | 8.89   | 9.50   | 112.29             | 106.31                 | 114.35  |
|                     | Earnings  | 388.41 | 450.03 | 432.21 | 369.16 | 418.05 | 333.18 | 388.70 | 367.80 | 410.28 | 409.44 | 383.18 | 410.30 | 4760.74            | 3998.76                | 3619.63 |
|                     | EPK       | 42.24  | 46.89  | 47.00  | 38.85  | 43.99  | 36.23  | 40.91  | 40.00  | 43.18  | 43.09  | 43.10  | 43.18  | 42.40              | 37.61                  | 31.65   |
|                     | OR        | 74.49  | 82.70  | 82.89  | 68.52  | 77.59  | 63.90  | 72.14  | 70.54  | 76.15  | 75.99  | 76.02  | 76.15  | 74.78              | 68.31                  | 74.00   |
| <b>ULTRA-DELUX</b>  | Volume    | 3.63   | 3.78   | 3.63   | 3.75   | 3.75   | 3.63   | 3.75   | 3.63   | 3.75   | 3.75   | 3.51   | 3.75   | 44.28              | 44.43                  | 62.35   |
|                     | Earnings  | 176.67 | 199.74 | 193.19 | 167.56 | 175.36 | 150.36 | 174.18 | 165.79 | 173.92 | 173.76 | 162.39 | 175.18 | 2088.11            | 1758.81                | 2200.06 |
|                     | EPK       | 48.72  | 52.78  | 53.28  | 44.72  | 46.80  | 41.47  | 46.49  | 45.72  | 46.42  | 46.37  | 46.33  | 46.75  | 47.16              | 39.58                  | 35.29   |
|                     | OR        | 80.60  | 87.31  | 88.14  | 73.98  | 77.42  | 68.59  | 76.90  | 75.64  | 76.78  | 76.71  | 76.64  | 77.34  | 78.02              | 68.49                  | 77.92   |
| <b>EXPRESS</b>      | Volume    | 1.90   | 2.02   | 1.92   | 1.94   | 1.96   | 1.87   | 1.97   | 1.90   | 1.96   | 1.96   | 1.83   | 1.96   | 23.18              | 24.28                  | 38.92   |
|                     | Earnings  | 82.98  | 91.71  | 87.49  | 84.83  | 85.31  | 77.53  | 81.58  | 81.80  | 93.72  | 84.80  | 82.47  | 89.27  | 1023.48            | 973.85                 | 1363.19 |
|                     | EPK       | 43.74  | 45.40  | 45.66  | 43.72  | 43.52  | 41.51  | 41.41  | 43.12  | 47.81  | 43.26  | 44.97  | 45.54  | 44.15              | 40.10                  | 35.02   |
|                     | OR        | 71.42  | 74.12  | 74.54  | 71.38  | 71.06  | 67.77  | 67.60  | 70.40  | 78.06  | 70.64  | 73.43  | 74.35  | 72.08              | 68.16                  | 76.69   |
| <b>U-P.VELUGU</b>   | Volume    | 0.11   | 0.12   | 0.11   | 0.12   | 0.12   | 0.11   | 0.95   | 0.92   | 0.95   | 0.95   | 0.89   | 0.95   | 6.31               | 0.61                   |         |
|                     | Earnings  | 5.66   | 6.63   | 6.50   | 5.76   | 5.65   | 5.04   | 45.87  | 41.90  | 41.99  | 42.23  | 39.30  | 42.16  | 288.71             | 24.91                  |         |
|                     | EPK       | 49.74  | 54.76  | 56.59  | 49.52  | 48.05  | 44.99  | 48.05  | 45.57  | 44.20  | 44.45  | 44.22  | 44.38  | 45.76              | 40.65                  |         |
|                     | OR        | 81.51  | 89.74  | 92.74  | 81.15  | 78.74  | 73.74  | 78.74  | 74.69  | 72.44  | 72.85  | 72.48  | 72.74  | 75.00              | 70.39                  |         |

**Product wise Targets of Kakinada District**

**Annexure-IV**

| Product            | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Annexure-IV        |                        |          |
|--------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
|                    |           |         |         |         |         |         |         |         |         |         |         |         |         | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
| <b>PALLEVELUGU</b> | Volume    | 15.68   | 16.78   | 16.01   | 16.06   | 16.24   | 15.47   | 16.38   | 15.80   | 16.32   | 16.30   | 15.28   | 16.31   | 192.62             | 176.79                 | 186.97   |
|                    | Earnings  | 717.75  | 813.35  | 786.63  | 709.38  | 687.17  | 607.53  | 690.64  | 654.76  | 713.82  | 734.70  | 668.14  | 715.56  | 8499.43            | 6752.44                | 5445.87  |
|                    | EPK       | 45.78   | 48.48   | 49.12   | 44.16   | 42.32   | 39.28   | 42.17   | 41.44   | 43.74   | 45.08   | 43.72   | 43.87   | 44.12              | 38.20                  | 29.13    |
|                    | OR        | 89.70   | 94.98   | 96.24   | 86.52   | 82.92   | 76.97   | 82.62   | 81.19   | 85.69   | 88.33   | 85.67   | 85.94   | 86.45              | 79.14                  | 86.21    |
| <b>District</b>    | Volume    | 34.17   | 36.12   | 34.53   | 35.15   | 35.35   | 33.93   | 37.00   | 35.74   | 36.93   | 36.90   | 34.56   | 36.92   | 427.30             | 390.55                 | 433.39   |
|                    | Earnings  | 1641.47 | 1869.93 | 1799.00 | 1557.53 | 1633.58 | 1372.76 | 1643.29 | 1530.89 | 1699.34 | 1707.09 | 1576.58 | 1692.05 | 19723.50           | 15494.43               | 14021.54 |
|                    | EPK       | 48.03   | 51.76   | 52.10   | 44.31   | 46.21   | 40.46   | 44.42   | 42.83   | 46.02   | 46.26   | 45.62   | 45.83   | 46.16              | 39.67                  | 32.35    |
|                    | OR        | 82.08   | 88.46   | 89.03   | 75.71   | 78.97   | 69.14   | 75.90   | 73.19   | 78.64   | 79.05   | 77.96   | 78.32   | 78.88              | 72.28                  | 81.31    |
| <b>2022-23</b>     | Volume    | 35.58   | 36.76   | 35.45   | 35.83   | 36.13   | 34.21   | 36.07   | 35.05   | 36.02   | 36.61   | 32.86   |         | 390.55             |                        |          |
|                    | Earnings  | 1304.49 | 1470.42 | 1439.23 | 1382.14 | 1509.54 | 1232.55 | 1437.29 | 1338.56 | 1502.15 | 1530.81 | 1354.2  |         | 15494.43           |                        |          |
|                    | EPK       | 36.66   | 40.00   | 40.60   | 38.57   | 41.78   | 36.03   | 39.85   | 38.19   | 41.70   | 41.81   | 41.21   |         | 39.67              |                        |          |
|                    | OR        | 77.68   | 83.25   | 84.49   | 67.02   | 72.59   | 62.59   | 69.23   | 66.35   | 72.45   | 72.64   | 71.60   |         | 72.28              |                        |          |
| <b>2019-20</b>     | Volume    | 36.82   | 38.09   | 36.80   | 36.92   | 36.74   | 35.30   | 37.43   | 35.65   | 36.91   | 39.15   | 36.73   | 26.85   | 433.39             |                        |          |
|                    | Earnings  | 1294.97 | 1309.68 | 1293.37 | 1078.96 | 1065.43 | 1021.02 | 1217.91 | 1139.39 | 1227.33 | 1302.46 | 1233.76 | 837.26  | 14021.54           |                        |          |
|                    | EPK       | 35.17   | 34.38   | 35.15   | 29.22   | 29.00   | 28.92   | 32.54   | 31.96   | 33.25   | 33.27   | 33.59   | 31.18   | 32.35              |                        |          |
|                    | OR        | 92.85   | 90.77   | 92.55   | 76.54   | 76.32   | 75.65   | 85.59   | 82.61   | 79.51   | 76.26   | 77.20   | 71.33   | 81.31              |                        |          |



**Product wise Targets of East Godavari District**

**Annexure-IV**

| Product             | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23        | 2019-20  |
|---------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|----------------|----------|
|                     |           |         |         |         |         |         |         |         |         |         |         |         |         |                    | Up to Feb 2023 |          |
| <b>INDRA</b>        | Volume    | 0.28    | 0.29    | 0.28    | 0.29    | 0.29    | 0.28    | 0.29    | 0.28    | 0.29    | 0.29    | 0.27    | 0.29    | 3.41               | 3.40           | 3.55     |
|                     | Earnings  | 18.58   | 20.58   | 19.21   | 11.89   | 16.86   | 10.11   | 12.69   | 10.73   | 16.32   | 14.24   | 18.35   | 19.68   | 189.23             | 175.92         | 130.73   |
|                     | EPK       | 66.60   | 70.67   | 68.85   | 41.24   | 58.49   | 36.25   | 44.03   | 38.45   | 56.59   | 49.38   | 68.02   | 68.26   | 55.55              | 51.82          | 36.78    |
|                     | OR        | 84.95   | 90.14   | 87.82   | 52.60   | 74.61   | 46.23   | 56.16   | 49.04   | 72.18   | 62.98   | 86.76   | 87.07   | 70.85              | 69.11          | 61.69    |
| <b>STARLINER-HB</b> | Volume    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.29    | 0.28    | 0.29    | 0.29    | 0.27    | 0.29    | 1.70               |                |          |
|                     | Earnings  | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 13.83   | 13.48   | 15.23   | 14.29   | 13.53   | 14.51   | 84.87              |                |          |
|                     | EPK       | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 47.97   | 48.32   | 52.83   | 49.56   | 50.17   | 50.34   | 49.87              |                |          |
|                     | OR        | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 72.68   | 73.21   | 80.04   | 75.08   | 76.02   | 76.28   | 75.56              |                |          |
| <b>SUP-LUX</b>      | Volume    | 5.65    | 5.90    | 5.65    | 5.84    | 5.84    | 5.65    | 5.84    | 5.65    | 5.84    | 5.84    | 5.46    | 5.84    | 69.01              | 75.46          | 50.63    |
|                     | Earnings  | 237.98  | 283.01  | 270.33  | 223.17  | 255.88  | 200.33  | 240.67  | 234.60  | 265.05  | 248.63  | 235.48  | 252.57  | 2947.69            | 2903.01        | 1560.66  |
|                     | EPK       | 42.11   | 47.98   | 47.83   | 38.21   | 43.81   | 35.45   | 41.21   | 41.51   | 45.38   | 42.57   | 43.10   | 43.25   | 42.71              | 38.47          | 30.82    |
|                     | OR        | 74.27   | 84.62   | 84.36   | 67.40   | 77.27   | 62.51   | 72.68   | 73.21   | 80.04   | 75.08   | 76.02   | 76.28   | 75.33              | 69.86          | 72.06    |
| <b>ULTRA-DELUX</b>  | Volume    | 1.07    | 1.12    | 1.07    | 1.11    | 1.11    | 1.07    | 1.11    | 1.07    | 1.11    | 1.11    | 1.03    | 1.11    | 13.06              | 11.91          | 57.01    |
|                     | Earnings  | 45.79   | 53.64   | 52.42   | 40.40   | 43.54   | 33.42   | 41.19   | 40.86   | 43.67   | 44.41   | 42.00   | 45.35   | 526.70             | 408.39         | 1721.82  |
|                     | EPK       | 42.82   | 48.06   | 49.02   | 36.56   | 39.40   | 31.25   | 37.27   | 38.21   | 39.52   | 40.19   | 40.62   | 41.04   | 40.33              | 34.28          | 30.20    |
|                     | OR        | 70.83   | 79.50   | 81.08   | 60.47   | 65.17   | 51.69   | 61.65   | 63.21   | 65.37   | 66.48   | 67.20   | 67.88   | 66.72              | 59.31          | 66.69    |
| <b>EXPRESS</b>      | Volume    | 3.82    | 4.07    | 3.86    | 3.91    | 3.95    | 3.76    | 3.97    | 3.82    | 3.95    | 3.95    | 3.69    | 3.95    | 46.68              | 46.86          | 47.91    |
|                     | Earnings  | 163.33  | 188.39  | 174.91  | 149.81  | 163.51  | 140.82  | 157.06  | 157.95  | 172.95  | 174.69  | 158.17  | 169.54  | 1971.13            | 1803.64        | 1590.41  |
|                     | EPK       | 42.76   | 46.31   | 45.33   | 38.35   | 41.43   | 37.44   | 39.59   | 41.35   | 43.82   | 44.26   | 42.84   | 42.95   | 42.23              | 38.49          | 33.19    |
|                     | OR        | 69.81   | 75.61   | 74.01   | 62.61   | 67.64   | 61.13   | 64.64   | 67.51   | 71.54   | 72.26   | 69.94   | 70.13   | 68.94              | 65.41          | 72.69    |
| <b>U-P.VELUGU</b>   | Volume    | 1.39    | 1.48    | 1.41    | 1.42    | 1.44    | 1.37    | 1.71    | 1.64    | 1.70    | 1.70    | 1.59    | 1.70    | 18.56              | 3.13           | 1.31     |
|                     | Earnings  | 58.76   | 67.99   | 65.10   | 61.39   | 61.43   | 56.43   | 63.69   | 66.29   | 72.97   | 76.51   | 68.27   | 73.89   | 792.74             | 124.00         | 37.11    |
|                     | EPK       | 42.19   | 45.83   | 46.26   | 43.09   | 42.68   | 41.14   | 37.29   | 40.31   | 42.94   | 45.02   | 42.95   | 43.48   | 42.71              | 39.55          | 28.30    |
|                     | OR        | 69.13   | 75.11   | 75.82   | 70.61   | 69.94   | 67.42   | 61.11   | 66.06   | 70.37   | 73.78   | 70.38   | 71.25   | 70.00              | 68.49          | 68.56    |
| <b>PALLEVELUGU</b>  | Volume    | 19.39   | 20.71   | 19.72   | 19.85   | 20.06   | 19.11   | 20.39   | 19.65   | 20.30   | 20.28   | 19.00   | 20.30   | 238.77             | 221.00         | 242.93   |
|                     | Earnings  | 797.34  | 917.00  | 898.70  | 799.37  | 793.21  | 694.10  | 787.26  | 762.53  | 832.65  | 842.89  | 778.74  | 832.51  | 9736.32            | 7566.98        | 6536.68  |
|                     | EPK       | 41.13   | 44.28   | 45.58   | 40.27   | 39.54   | 36.32   | 38.61   | 38.80   | 41.01   | 41.55   | 40.98   | 41.02   | 40.78              | 34.24          | 26.91    |
|                     | OR        | 80.57   | 86.76   | 89.30   | 78.89   | 77.47   | 71.16   | 75.66   | 76.02   | 80.35   | 81.41   | 80.29   | 80.36   | 79.89              | 70.94          | 79.64    |
| <b>District</b>     | Volume    | 31.60   | 33.57   | 31.98   | 32.42   | 32.68   | 31.24   | 33.58   | 32.40   | 33.47   | 33.45   | 31.32   | 33.47   | 391.19             | 361.77         | 403.35   |
|                     | Earnings  | 1321.79 | 1530.62 | 1480.68 | 1286.03 | 1334.43 | 1135.20 | 1316.40 | 1286.45 | 1418.84 | 1415.66 | 1314.54 | 1408.05 | 16248.68           | 12981.94       | 11577.41 |
|                     | EPK       | 41.83   | 45.60   | 46.29   | 39.67   | 40.83   | 36.33   | 39.20   | 39.71   | 42.39   | 42.32   | 41.97   | 42.07   | 41.54              | 35.88          | 28.70    |
|                     | OR        | 77.09   | 84.04   | 85.32   | 73.11   | 75.25   | 66.96   | 72.24   | 73.18   | 78.12   | 77.99   | 77.35   | 77.54   | 76.55              | 71.17          | 77.15    |
| <b>2022-23</b>      | Volume    | 33.35   | 34.84   | 33.31   | 33.21   | 33.68   | 32.28   | 32.94   | 31.34   | 33.41   | 33.33   | 30.15   |         | 361.77             |                |          |
|                     | Earnings  | 1068.83 | 1229.15 | 1193.38 | 1146.21 | 1253.69 | 1049.04 | 1175.74 | 1130.77 | 1295.35 | 1287.07 | 1155.1  |         | 12981.94           |                |          |
|                     | EPK       | 32.05   | 35.28   | 35.83   | 34.51   | 37.22   | 32.50   | 35.69   | 36.08   | 38.77   | 38.62   | 38.31   |         | 35.88              |                |          |
|                     | OR        | 75.00   | 80.51   | 81.76   | 65.10   | 70.21   | 61.29   | 67.32   | 68.05   | 73.13   | 72.83   | 72.26   |         | 71.17              |                |          |
| <b>2019-20</b>      | Volume    | 33.20   | 35.10   | 33.49   | 34.74   | 34.66   | 33.09   | 34.49   | 33.39   | 34.33   | 37.39   | 34.58   | 24.88   | 403.35             |                |          |
|                     | Earnings  | 1052.79 | 1058.82 | 1008.57 | 891.64  | 883.38  | 833.68  | 1004.09 | 949.15  | 1032.95 | 1115.54 | 1042.65 | 704.16  | 11577.41           |                |          |
|                     | EPK       | 31.71   | 30.17   | 30.12   | 25.67   | 25.49   | 25.19   | 29.11   | 28.42   | 30.09   | 29.83   | 30.16   | 28.30   | 28.70              |                |          |
|                     | OR        | 89.11   | 84.77   | 84.79   | 72.37   | 71.90   | 71.06   | 81.92   | 80.00   | 76.63   | 72.56   | 74.01   | 69.26   | 77.15              |                |          |

**Product wise Targets of Konaseema District**

**Annexure-IV**

| Product             | Parameter | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 | Mar-24 | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20 |
|---------------------|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------|------------------------|---------|
| <b>AMARAVATI</b>    | Volume    | 0.30   | 0.31   | 0.30   | 0.31   | 0.31   | 0.30   | 0.31   | 0.30   | 0.31   | 0.31   | 0.29   | 0.31   | 3.67               | 3.10                   | 3.30    |
|                     | Earnings  | 27.60  | 33.82  | 31.43  | 20.46  | 28.05  | 19.97  | 23.95  | 18.77  | 26.10  | 25.37  | 24.83  | 26.74  | 307.08             | 212.68                 | 189.17  |
|                     | EPK       | 91.80  | 107.79 | 104.57 | 65.86  | 90.30  | 66.43  | 77.11  | 62.43  | 84.03  | 81.67  | 85.45  | 86.07  | 83.66              | 68.69                  | 57.39   |
|                     | OR        | 76.81  | 90.19  | 87.49  | 55.10  | 75.55  | 55.58  | 64.52  | 52.23  | 70.31  | 68.34  | 71.50  | 72.01  | 70.00              | 59.83                  | 60.43   |
| <b>NIGHT-RIDER</b>  | Volume    | 0.59   | 0.61   | 0.59   | 0.61   | 0.61   | 0.59   | 0.61   | 0.59   | 0.61   | 0.61   | 0.57   | 0.61   | 7.17               | 6.06                   | 6.11    |
|                     | Earnings  | 49.65  | 58.81  | 56.02  | 35.74  | 48.26  | 36.17  | 40.42  | 35.18  | 46.18  | 44.11  | 43.51  | 47.11  | 541.15             | 405.12                 | 291.67  |
|                     | EPK       | 84.52  | 95.93  | 95.38  | 58.88  | 79.50  | 61.57  | 66.59  | 59.89  | 76.09  | 72.67  | 76.63  | 77.61  | 75.45              | 66.88                  | 47.72   |
|                     | OR        | 75.51  | 85.71  | 85.21  | 52.60  | 71.03  | 55.01  | 59.49  | 53.50  | 67.98  | 64.92  | 68.46  | 69.34  | 67.41              | 62.10                  | 54.64   |
| <b>INDRA</b>        | Volume    | 2.59   | 2.71   | 2.59   | 2.68   | 2.68   | 2.59   | 3.28   | 3.18   | 3.28   | 3.28   | 3.07   | 3.28   | 35.23              | 30.04                  | 32.34   |
|                     | Earnings  | 160.48 | 189.30 | 181.92 | 141.44 | 155.80 | 132.09 | 173.42 | 151.07 | 182.13 | 179.62 | 164.04 | 177.15 | 1988.47            | 1559.35                | 1349.87 |
|                     | EPK       | 61.88  | 69.94  | 70.15  | 52.78  | 58.14  | 50.94  | 52.83  | 47.55  | 55.48  | 54.71  | 53.42  | 53.96  | 56.45              | 51.91                  | 41.74   |
|                     | OR        | 78.93  | 89.21  | 89.48  | 67.33  | 74.16  | 64.97  | 67.38  | 60.65  | 70.77  | 69.79  | 68.13  | 68.83  | 72.00              | 69.24                  | 70.00   |
| <b>STARLINER-HE</b> | Volume    | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.16   | 0.16   | 0.16   | 0.16   | 0.15   | 0.16   | 0.96               |                        |         |
|                     | Earnings  | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 7.92   | 7.59   | 8.44   | 8.25   | 7.78   | 8.34   | 48.32              |                        |         |
|                     | EPK       | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 48.59  | 48.11  | 51.74  | 50.58  | 50.99  | 51.13  | 50.19              |                        |         |
|                     | OR        | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 73.62  | 72.90  | 78.40  | 76.64  | 77.26  | 77.46  | 76.05              |                        |         |
| <b>SUP-LUX</b>      | Volume    | 8.89   | 9.28   | 8.89   | 9.19   | 9.19   | 8.89   | 10.05  | 9.72   | 10.05  | 10.05  | 9.40   | 10.05  | 113.63             | 106.26                 | 124.73  |
|                     | Earnings  | 377.06 | 438.05 | 422.31 | 366.56 | 417.10 | 330.15 | 419.42 | 401.90 | 446.62 | 436.61 | 411.73 | 441.29 | 4908.79            | 4084.60                | 4016.69 |
|                     | EPK       | 42.42  | 47.22  | 47.51  | 39.90  | 45.41  | 37.14  | 41.75  | 41.33  | 44.45  | 43.46  | 43.81  | 43.92  | 43.20              | 38.44                  | 32.20   |
|                     | OR        | 74.81  | 83.27  | 83.79  | 70.38  | 80.08  | 65.50  | 73.62  | 72.90  | 78.40  | 76.64  | 77.26  | 77.46  | 76.19              | 69.81                  | 75.28   |
| <b>ULTRA-DELUX</b>  | Volume    | 4.94   | 5.15   | 4.94   | 5.10   | 5.10   | 4.94   | 5.10   | 4.94   | 5.10   | 5.10   | 4.77   | 5.10   | 60.28              | 51.18                  | 59.49   |
|                     | Earnings  | 233.80 | 264.47 | 254.02 | 214.73 | 237.89 | 195.91 | 227.90 | 211.86 | 231.40 | 230.28 | 214.39 | 231.26 | 2747.89            | 2021.21                | 2020.96 |
|                     | EPK       | 47.35  | 51.33  | 51.45  | 42.09  | 46.63  | 39.68  | 44.67  | 42.91  | 45.36  | 45.14  | 44.92  | 45.33  | 45.58              | 39.49                  | 33.97   |
|                     | OR        | 78.34  | 84.91  | 85.11  | 69.63  | 77.14  | 65.64  | 73.90  | 70.99  | 75.03  | 74.67  | 74.31  | 74.99  | 75.41              | 68.33                  | 75.02   |
| <b>EXPRESS</b>      | Volume    | 3.02   | 3.21   | 3.05   | 3.08   | 3.12   | 2.97   | 3.13   | 3.02   | 3.12   | 3.12   | 2.92   | 3.12   | 36.86              | 33.94                  | 60.46   |
|                     | Earnings  | 134.00 | 149.23 | 143.76 | 136.41 | 143.12 | 124.98 | 136.23 | 128.63 | 148.40 | 147.58 | 137.32 | 147.71 | 1677.36            | 1379.94                | 2086.15 |
|                     | EPK       | 44.43  | 46.46  | 47.18  | 44.22  | 45.92  | 42.08  | 43.49  | 42.65  | 47.61  | 47.35  | 47.10  | 47.39  | 45.50              | 40.66                  | 34.51   |
|                     | OR        | 72.54  | 75.85  | 77.03  | 72.19  | 74.97  | 68.70  | 71.00  | 69.63  | 77.74  | 77.31  | 76.90  | 77.38  | 74.29              | 69.10                  | 75.56   |
| <b>U-P.VELUGU</b>   | Volume    | 1.18   | 1.26   | 1.19   | 1.21   | 1.22   | 1.16   | 1.46   | 1.40   | 1.45   | 1.45   | 1.36   | 1.45   | 15.77              | 1.99                   |         |
|                     | Earnings  | 53.47  | 61.71  | 57.09  | 52.95  | 53.19  | 46.44  | 62.68  | 60.35  | 66.78  | 66.78  | 53.42  | 57.94  | 692.80             | 71.22                  |         |
|                     | EPK       | 45.35  | 49.15  | 47.93  | 43.91  | 43.66  | 40.00  | 43.05  | 43.05  | 46.10  | 46.10  | 39.43  | 40.00  | 43.94              | 35.73                  |         |
|                     | OR        | 74.32  | 80.55  | 78.55  | 71.96  | 71.55  | 65.55  | 70.55  | 70.55  | 75.55  | 75.55  | 64.61  | 65.55  | 72.00              | 61.87                  |         |
| <b>PALLEVELUGU</b>  | Volume    | 16.31  | 17.47  | 16.69  | 16.72  | 16.90  | 16.09  | 17.17  | 16.57  | 17.11  | 17.08  | 16.02  | 17.10  | 201.25             | 194.04                 | 206.09  |
|                     | Earnings  | 674.38 | 743.13 | 723.44 | 651.92 | 641.50 | 558.55 | 640.34 | 614.78 | 684.17 | 682.04 | 631.80 | 677.19 | 7923.24            | 6471.85                | 5447.71 |
|                     | EPK       | 41.34  | 42.54  | 43.35  | 38.99  | 37.96  | 34.70  | 37.30  | 37.10  | 39.98  | 39.92  | 39.43  | 39.59  | 39.37              | 33.35                  | 26.43   |
|                     | OR        | 81.00  | 83.34  | 84.93  | 76.40  | 74.38  | 67.99  | 73.07  | 72.70  | 78.33  | 78.22  | 77.25  | 77.58  | 77.14              | 69.10                  | 78.24   |

**Product wise Targets of Konaseema District**

**Annexure-IV**

| Product         | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Annexure-IV        |                        |          |
|-----------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
|                 |           |         |         |         |         |         |         |         |         |         |         |         |         | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
| <b>District</b> | Volume    | 37.81   | 40.00   | 38.24   | 38.89   | 39.12   | 37.53   | 41.27   | 39.87   | 41.19   | 41.16   | 38.55   | 41.18   | 474.82             | 426.60                 | 492.63   |
|                 | Earnings  | 1710.43 | 1938.52 | 1869.99 | 1620.20 | 1724.90 | 1444.24 | 1732.29 | 1630.11 | 1840.22 | 1820.64 | 1688.83 | 1814.72 | 20835.09           | 16205.96               | 15407.84 |
|                 | EPK       | 45.23   | 48.46   | 48.91   | 41.66   | 44.09   | 38.48   | 41.97   | 40.89   | 44.68   | 44.23   | 43.81   | 44.07   | 43.88              | 37.99                  | 31.28    |
|                 | OR        | 77.96   | 83.53   | 84.29   | 71.80   | 76.00   | 66.32   | 72.34   | 70.47   | 77.00   | 76.24   | 75.51   | 75.95   | 75.63              | 70.44                  | 77.57    |
| <b>2022-23</b>  | Volume    | 39.11   | 41.09   | 40.66   | 40.77   | 41.25   | 39.21   | 40.34   | 39.16   | 40.85   | 41      | 37.16   |         | 426.60             |                        |          |
|                 | Earnings  | 1375.46 | 1554.4  | 1552.85 | 1490.19 | 1659.31 | 1356.23 | 1531.84 | 1437.1  | 1656.41 | 1646.45 | 1483.21 |         | 16205.96           |                        |          |
|                 | EPK       | 35.17   | 37.83   | 38.19   | 36.55   | 40.23   | 34.59   | 37.97   | 36.70   | 40.55   | 40.16   | 39.91   |         | 37.99              |                        |          |
|                 | OR        | 76.02   | 80.27   | 81.03   | 64.59   | 71.08   | 61.12   | 67.10   | 64.85   | 71.65   | 70.96   | 70.53   |         | 70.44              |                        |          |
| <b>2019-20</b>  | Volume    | 40.20   | 42.77   | 41.00   | 41.99   | 42.53   | 40.62   | 42.79   | 40.99   | 41.96   | 46.00   | 42.13   | 29.66   | 492.63             |                        |          |
|                 | Earnings  | 1357.03 | 1407.07 | 1357.81 | 1187.50 | 1189.66 | 1136.81 | 1352.52 | 1255.95 | 1360.18 | 1488.72 | 1408.23 | 906.36  | 15407.84           |                        |          |
|                 | EPK       | 33.76   | 32.90   | 33.12   | 28.28   | 27.97   | 27.99   | 31.61   | 30.64   | 32.41   | 32.36   | 33.43   | 30.56   | 31.28              |                        |          |
|                 | OR        | 87.31   | 85.09   | 86.37   | 73.63   | 72.61   | 72.74   | 82.07   | 79.52   | 76.44   | 73.23   | 75.04   | 68.72   | 77.57              |                        |          |

**Product wise Targets of West Godavari District**

**Annexure-IV**

| Product             | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23        | 2019-20  |
|---------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|----------------|----------|
|                     |           |         |         |         |         |         |         |         |         |         |         |         |         |                    | Up to Feb 2023 |          |
| <b>INDRA</b>        | Volume    | 1.37    | 1.43    | 1.37    | 1.42    | 1.42    | 1.37    | 1.42    | 1.37    | 1.42    | 1.42    | 1.33    | 1.42    | 16.77              | 13.74          | 10.05    |
|                     | Earnings  | 91.82   | 103.56  | 92.41   | 62.78   | 83.39   | 58.69   | 70.34   | 55.10   | 77.30   | 71.11   | 68.73   | 74.49   | 909.72             | 667.65         | 393.15   |
|                     | EPK       | 66.84   | 72.24   | 67.27   | 44.23   | 58.74   | 42.72   | 49.55   | 40.11   | 54.46   | 50.10   | 51.75   | 52.48   | 54.24              | 48.58          | 39.11    |
|                     | OR        | 85.26   | 92.14   | 85.81   | 56.41   | 74.93   | 54.50   | 63.20   | 51.16   | 69.46   | 63.90   | 66.01   | 66.94   | 69.18              | 64.79          | 65.6     |
| <b>STARLINER-HB</b> | Volume    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 1.07    | 1.03    | 1.07    | 1.07    | 1.00    | 1.07    | 6.30               |                |          |
|                     | Earnings  | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 51.20   | 47.58   | 56.26   | 52.52   | 51.80   | 55.71   | 315.07             |                |          |
|                     | EPK       | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 48.01   | 46.10   | 52.76   | 49.25   | 51.92   | 52.24   | 50.05              |                |          |
|                     | OR        | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 72.75   | 69.85   | 79.94   | 74.62   | 78.67   | 79.15   | 75.83              |                |          |
| <b>SUP-LUX</b>      | Volume    | 4.14    | 4.33    | 4.14    | 4.28    | 4.28    | 4.14    | 4.28    | 4.14    | 4.28    | 4.28    | 4.01    | 4.28    | 50.61              | 54.53          | 67.40    |
|                     | Earnings  | 173.70  | 204.19  | 197.66  | 166.35  | 189.55  | 148.06  | 176.67  | 164.16  | 194.12  | 181.20  | 178.72  | 192.22  | 2166.60            | 2005.45        | 2118.82  |
|                     | EPK       | 41.91   | 47.20   | 47.69   | 38.84   | 44.26   | 35.72   | 41.25   | 39.61   | 45.32   | 42.31   | 44.61   | 44.88   | 42.81              | 36.78          | 31.44    |
|                     | OR        | 73.91   | 83.25   | 84.11   | 68.50   | 78.05   | 63.00   | 72.75   | 69.85   | 79.94   | 74.62   | 78.67   | 79.15   | 75.50              | 66.79          | 73.49    |
| <b>ULTRA-DELUX</b>  | Volume    | 3.50    | 3.65    | 3.50    | 3.61    | 3.61    | 3.50    | 3.92    | 3.80    | 3.92    | 3.92    | 3.67    | 3.92    | 44.52              | 38.74          | 30.28    |
|                     | Earnings  | 180.02  | 199.34  | 192.00  | 174.51  | 189.22  | 162.38  | 190.61  | 179.46  | 201.40  | 197.29  | 182.31  | 195.22  | 2243.76            | 1433.73        | 1155.72  |
|                     | EPK       | 51.48   | 54.63   | 54.91   | 48.30   | 52.37   | 46.44   | 48.60   | 47.29   | 51.35   | 50.31   | 49.69   | 49.78   | 50.40              | 37.01          | 38.17    |
|                     | OR        | 85.17   | 90.37   | 90.84   | 79.90   | 86.64   | 76.82   | 80.40   | 78.22   | 84.95   | 83.22   | 82.21   | 82.35   | 83.38              | 64.04          | 84.29    |
| <b>EXPRESS</b>      | Volume    | 3.27    | 3.48    | 3.30    | 3.34    | 3.38    | 3.22    | 3.40    | 3.27    | 3.38    | 3.38    | 3.16    | 3.38    | 39.97              | 40.47          | 58.16    |
|                     | Earnings  | 145.67  | 172.17  | 164.78  | 137.91  | 153.02  | 130.72  | 144.21  | 135.21  | 147.77  | 143.34  | 134.39  | 144.55  | 1753.74            | 1587.05        | 1866.64  |
|                     | EPK       | 44.54   | 49.44   | 49.88   | 41.23   | 45.28   | 40.60   | 42.46   | 41.35   | 43.73   | 42.42   | 42.51   | 42.78   | 43.88              | 39.22          | 32.10    |
|                     | OR        | 72.72   | 80.71   | 81.44   | 67.32   | 73.93   | 66.28   | 69.32   | 67.50   | 71.40   | 69.25   | 69.41   | 69.84   | 71.64              | 66.65          | 70.28    |
| <b>U-P.VELUGU</b>   | Volume    | 1.70    | 1.82    | 1.72    | 1.74    | 1.76    | 1.68    | 1.89    | 1.82    | 1.88    | 1.88    | 1.76    | 1.88    | 21.51              | 6.94           | 2.80     |
|                     | Earnings  | 82.16   | 96.71   | 93.31   | 83.65   | 89.67   | 73.33   | 81.36   | 77.97   | 87.40   | 91.60   | 89.44   | 95.94   | 1042.56            | 268.75         | 91.97    |
|                     | EPK       | 48.19   | 53.27   | 54.18   | 47.97   | 50.90   | 43.68   | 43.14   | 42.93   | 46.58   | 48.81   | 50.95   | 51.13   | 48.46              | 38.75          | 32.80    |
|                     | OR        | 78.98   | 87.29   | 88.79   | 78.62   | 83.41   | 71.59   | 70.69   | 70.36   | 76.33   | 79.99   | 83.50   | 83.79   | 79.41              | 67.09          | 79.45    |
| <b>PALLEVELUGU</b>  | Volume    | 16.71   | 17.93   | 17.16   | 17.14   | 17.32   | 16.50   | 17.47   | 16.87   | 17.42   | 17.38   | 16.32   | 17.41   | 205.62             | 188.61         | 210.75   |
|                     | Earnings  | 689.46  | 779.75  | 775.55  | 683.71  | 680.19  | 592.22  | 665.29  | 633.90  | 697.15  | 714.76  | 657.62  | 703.92  | 8273.52            | 6468.51        | 5604.14  |
|                     | EPK       | 41.26   | 43.50   | 45.19   | 39.90   | 39.26   | 35.90   | 38.08   | 37.58   | 40.02   | 41.12   | 40.30   | 40.44   | 40.24              | 34.29          | 26.59    |
|                     | OR        | 80.84   | 85.22   | 88.55   | 78.17   | 76.93   | 70.33   | 74.62   | 73.62   | 78.40   | 80.57   | 78.96   | 79.23   | 78.83              | 71.05          | 78.71    |
| <b>District</b>     | Volume    | 30.70   | 32.63   | 31.20   | 31.54   | 31.78   | 30.41   | 33.44   | 32.30   | 33.37   | 33.33   | 31.23   | 33.35   | 385.29             | 343.03         | 379.44   |
|                     | Earnings  | 1362.83 | 1555.74 | 1515.71 | 1308.90 | 1385.04 | 1165.40 | 1379.68 | 1293.38 | 1461.41 | 1451.81 | 1363.01 | 1462.06 | 16704.96           | 12431.13       | 11230.44 |
|                     | EPK       | 44.39   | 47.67   | 48.58   | 41.50   | 43.58   | 38.32   | 41.26   | 40.04   | 43.80   | 43.56   | 43.64   | 43.83   | 43.36              | 36.24          | 29.60    |
|                     | OR        | 79.58   | 85.47   | 87.09   | 74.40   | 78.13   | 68.70   | 73.96   | 71.78   | 78.52   | 78.09   | 78.23   | 78.58   | 77.73              | 68.11          | 77.92    |
| <b>2022-23</b>      | Volume    | 31.35   | 32.78   | 31.69   | 31.38   | 31.46   | 30.19   | 31.15   | 30.11   | 31.15   | 32.36   | 29.3    |         | 343.03             |                |          |
|                     | Earnings  | 1039.5  | 1183.44 | 1160.72 | 1099.53 | 1207.57 | 1003.79 | 1122.56 | 1050.48 | 1197.64 | 1239.01 | 1122.51 |         | 12431.13           |                |          |
|                     | EPK       | 33.16   | 36.10   | 36.63   | 35.04   | 38.38   | 33.25   | 36.04   | 34.89   | 38.45   | 38.29   | 38.31   |         | 36.24              |                |          |
|                     | OR        | 73.24   | 77.94   | 79.07   | 62.66   | 68.64   | 59.46   | 64.44   | 62.39   | 68.75   | 68.47   | 68.51   |         | 68.11              |                |          |
| <b>2019-20</b>      | Volume    | 31.22   | 32.40   | 31.45   | 33.18   | 33.07   | 31.21   | 32.34   | 31.51   | 31.96   | 35.07   | 32.67   | 23.36   | 379.44             |                |          |
|                     | Earnings  | 960.93  | 978.69  | 959.60  | 878.14  | 903.12  | 837.54  | 974.64  | 902.10  | 995.48  | 1109.02 | 1042.80 | 688.37  | 11230.44           |                |          |
|                     | EPK       | 30.78   | 30.21   | 30.52   | 26.46   | 27.31   | 26.84   | 30.13   | 28.63   | 31.15   | 31.62   | 31.92   | 29.46   | 29.60              |                |          |
|                     | OR        | 84.44   | 82.88   | 84.22   | 73.03   | 75.66   | 74.04   | 83.13   | 79.36   | 77.75   | 75.82   | 76.61   | 70.12   | 77.92              |                |          |



**Product wise Targets of Eluru District**

**Annexure-IV**

| Product             | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|---------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| <b>AMARAVATI</b>    | Volume    | 0.22    | 0.23    | 0.22    | 0.23    | 0.23    | 0.22    | 0.23    | 0.22    | 0.23    | 0.23    | 0.21    | 0.23    | 2.70               | 2.48                   | 0.17     |
|                     | Earnings  | 21.06   | 24.90   | 23.07   | 15.81   | 20.30   | 13.49   | 18.43   | 13.32   | 19.73   | 18.31   | 17.90   | 19.24   | 225.56             | 185.17                 | 7.21     |
|                     | EPK       | 95.37   | 108.04  | 104.49  | 69.30   | 88.99   | 61.09   | 80.77   | 60.32   | 86.49   | 80.27   | 83.85   | 84.34   | 83.66              | 74.55                  | 42.21    |
|                     | OR        | 79.79   | 90.39   | 87.42   | 57.98   | 74.45   | 51.11   | 67.58   | 50.46   | 72.36   | 67.16   | 70.15   | 70.57   | 70.00              | 64.93                  | 44.45    |
| <b>INDRA</b>        | Volume    | 1.17    | 1.22    | 1.17    | 1.20    | 1.20    | 1.17    | 1.20    | 1.17    | 1.20    | 1.20    | 1.13    | 1.20    | 14.23              | 13.57                  | 13.90    |
|                     | Earnings  | 78.74   | 87.97   | 81.88   | 61.22   | 74.13   | 57.51   | 64.72   | 51.62   | 68.19   | 60.38   | 61.69   | 66.54   | 814.59             | 660.45                 | 599.25   |
|                     | EPK       | 67.57   | 72.34   | 70.27   | 50.85   | 61.57   | 49.35   | 53.75   | 44.31   | 56.64   | 50.15   | 54.77   | 55.27   | 57.25              | 48.67                  | 43.12    |
|                     | OR        | 86.19   | 92.27   | 89.63   | 64.86   | 78.53   | 62.95   | 68.56   | 56.51   | 72.24   | 63.96   | 69.86   | 70.49   | 73.03              | 64.92                  | 72.32    |
| <b>STARLINER-HB</b> | Volume    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.69    | 0.67    | 0.69    | 0.69    | 0.65    | 0.69    | 4.09               |                        |          |
|                     | Earnings  | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 33.91   | 32.88   | 37.96   | 33.72   | 33.67   | 36.11   | 208.25             |                        |          |
|                     | EPK       | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 48.96   | 49.05   | 54.82   | 48.70   | 51.97   | 52.14   | 50.94              |                        |          |
|                     | OR        | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 74.18   | 74.32   | 83.06   | 73.78   | 78.74   | 79.00   | 77.18              |                        |          |
| <b>SUP-LUX</b>      | Volume    | 6.25    | 6.53    | 6.25    | 6.46    | 6.46    | 6.25    | 6.93    | 6.71    | 6.93    | 6.93    | 6.48    | 6.93    | 79.11              | 70.64                  | 74.71    |
|                     | Earnings  | 263.88  | 303.78  | 299.18  | 259.94  | 295.82  | 242.48  | 291.46  | 282.58  | 326.31  | 289.88  | 289.40  | 310.38  | 3455.09            | 2791.65                | 2421.04  |
|                     | EPK       | 42.20   | 46.55   | 47.84   | 40.23   | 45.78   | 38.78   | 42.06   | 42.14   | 47.09   | 41.83   | 44.65   | 44.79   | 43.67              | 39.52                  | 32.40    |
|                     | OR        | 74.42   | 82.09   | 84.38   | 70.95   | 80.74   | 68.39   | 74.18   | 74.32   | 83.06   | 73.78   | 78.74   | 79.00   | 77.02              | 71.77                  | 75.75    |
| <b>ULTRA-DELUX</b>  | Volume    | 2.80    | 2.92    | 2.80    | 2.89    | 2.89    | 2.80    | 3.12    | 3.02    | 3.12    | 3.12    | 2.92    | 3.12    | 35.49              | 28.79                  | 26.69    |
|                     | Earnings  | 124.59  | 138.70  | 137.97  | 125.42  | 136.87  | 119.23  | 140.69  | 140.92  | 148.91  | 137.50  | 139.60  | 151.02  | 1641.44            | 1163.01                | 924.73   |
|                     | EPK       | 44.54   | 47.51   | 49.33   | 43.39   | 47.35   | 42.63   | 45.13   | 46.71   | 47.77   | 44.11   | 47.87   | 48.45   | 46.25              | 40.40                  | 34.65    |
|                     | OR        | 73.68   | 78.60   | 81.60   | 71.78   | 78.34   | 70.51   | 74.66   | 77.27   | 79.02   | 72.97   | 79.19   | 80.14   | 76.50              | 69.90                  | 76.51    |
| <b>EXPRESS</b>      | Volume    | 4.44    | 4.73    | 4.49    | 4.54    | 4.59    | 4.37    | 4.61    | 4.44    | 4.59    | 4.59    | 4.29    | 4.59    | 54.28              | 55.35                  | 78.71    |
|                     | Earnings  | 203.79  | 231.23  | 223.93  | 196.75  | 213.13  | 179.87  | 197.95  | 192.41  | 206.43  | 200.73  | 198.41  | 213.13  | 2457.76            | 2136.65                | 2626.16  |
|                     | EPK       | 45.89   | 48.89   | 49.91   | 43.31   | 46.44   | 41.13   | 42.92   | 43.32   | 44.98   | 43.74   | 46.22   | 46.44   | 45.28              | 38.60                  | 33.37    |
|                     | OR        | 74.92   | 79.82   | 81.49   | 70.72   | 75.82   | 67.15   | 70.07   | 70.73   | 73.44   | 71.41   | 75.46   | 75.82   | 73.93              | 65.61                  | 73.06    |
| <b>U-P.VELUGU</b>   | Volume    | 0.90    | 0.96    | 0.91    | 0.92    | 0.93    | 0.89    | 1.05    | 1.01    | 1.05    | 1.05    | 0.98    | 1.05    | 11.68              | 8.73                   | 3.57     |
|                     | Earnings  | 42.11   | 51.50   | 47.20   | 40.28   | 42.16   | 37.72   | 45.14   | 46.19   | 49.64   | 48.09   | 44.15   | 47.69   | 541.87             | 345.47                 | 104.02   |
|                     | EPK       | 46.81   | 53.75   | 51.93   | 43.77   | 45.35   | 42.58   | 42.93   | 45.62   | 47.45   | 45.96   | 45.11   | 45.58   | 46.38              | 39.57                  | 29.14    |
|                     | OR        | 76.72   | 88.09   | 85.10   | 71.73   | 74.32   | 69.77   | 70.35   | 74.77   | 77.76   | 75.32   | 73.92   | 74.70   | 76.00              | 68.51                  | 70.58    |
| <b>PALLEVELUGU</b>  | Volume    | 16.80   | 17.96   | 17.12   | 17.21   | 17.39   | 16.57   | 17.57   | 16.95   | 17.50   | 17.48   | 16.39   | 17.50   | 206.45             | 180.33                 | 192.26   |
|                     | Earnings  | 653.41  | 741.24  | 738.51  | 656.50  | 644.88  | 563.19  | 633.28  | 593.49  | 660.22  | 676.55  | 618.02  | 660.28  | 7839.58            | 5751.40                | 4869.63  |
|                     | EPK       | 38.88   | 41.27   | 43.14   | 38.14   | 37.08   | 33.99   | 36.04   | 35.02   | 37.72   | 38.69   | 37.72   | 37.73   | 37.97              | 31.89                  | 25.33    |
|                     | OR        | 76.18   | 80.85   | 84.52   | 74.74   | 72.64   | 66.60   | 70.61   | 68.62   | 73.90   | 75.81   | 73.90   | 73.93   | 74.40              | 66.08                  | 74.97    |
| <b>District</b>     | Volume    | 32.58   | 34.54   | 32.95   | 33.46   | 33.70   | 32.26   | 35.41   | 34.18   | 35.31   | 35.29   | 33.04   | 35.30   | 408.03             | 359.90                 | 393.50   |
|                     | Earnings  | 1387.58 | 1579.31 | 1551.74 | 1355.92 | 1427.30 | 1213.49 | 1425.58 | 1353.42 | 1517.40 | 1465.17 | 1402.85 | 1504.41 | 17184.16           | 13033.80               | 11629.48 |
|                     | EPK       | 42.59   | 45.72   | 47.09   | 40.53   | 42.36   | 37.61   | 40.26   | 39.60   | 42.97   | 41.52   | 42.45   | 42.61   | 42.11              | 36.22                  | 29.55    |
|                     | OR        | 76.05   | 81.64   | 84.09   | 72.37   | 75.64   | 67.16   | 71.89   | 70.71   | 76.74   | 74.14   | 75.81   | 76.09   | 75.21              | 67.21                  | 75.60    |
| <b>2022-23</b>      | Volume    | 31.92   | 33.9    | 33.39   | 33.27   | 32.9    | 31.54   | 33.39   | 31.29   | 33.21   | 34.48   | 31.02   |         | 359.90             |                        |          |
|                     | Earnings  | 1043.35 | 1204.2  | 1218.93 | 1177.81 | 1269.22 | 1061.01 | 1209.13 | 1104.48 | 1285.03 | 1292.82 | 1185.03 |         | 13033.80           |                        |          |
|                     | EPK       | 32.69   | 35.52   | 36.51   | 35.40   | 38.58   | 33.64   | 36.21   | 35.30   | 38.69   | 37.49   | 38.20   |         | 36.22              |                        |          |
|                     | OR        | 71.00   | 75.58   | 77.67   | 62.58   | 68.20   | 59.47   | 64.01   | 62.40   | 68.40   | 66.28   | 67.53   |         | 67.21              |                        |          |
| <b>2019-20</b>      | Volume    | 32.91   | 34.12   | 33.03   | 34.04   | 33.53   | 32.34   | 34.27   | 32.86   | 34.13   | 35.70   | 32.92   | 23.66   | 393.50             |                        |          |
|                     | Earnings  | 1013.74 | 1041.09 | 1031.92 | 916.59  | 905.25  | 852.92  | 1035.16 | 939.25  | 1030.33 | 1106.66 | 1043.86 | 712.71  | 11629.48           |                        |          |
|                     | EPK       | 30.80   | 30.51   | 31.24   | 26.92   | 27.00   | 26.38   | 30.21   | 28.58   | 30.19   | 31.00   | 31.71   | 30.13   | 29.55              |                        |          |
|                     | OR        | 82.87   | 82.08   | 84.01   | 72.31   | 72.45   | 70.75   | 80.98   | 76.61   | 73.30   | 71.97   | 73.10   | 69.51   | 75.60              |                        |          |

**Product wise Targets of NTR District**

**Annexure-IV**

| Product             | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23 | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|---------------------|-----------|---------|---------|---------|---------|---------|--------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| <b>VENNELA-AC</b>   | Volume    | 0.18    | 0.19    | 0.18    | 0.19    | 0.19    | 0.18   | 0.19    | 0.18    | 0.19    | 0.19    | 0.17    | 0.19    | 2.19               |                        |          |
|                     | Earnings  | 10.89   | 11.99   | 11.38   | 8.79    | 10.49   | 8.67   | 9.72    | 8.94    | 11.07   | 10.98   | 9.91    | 10.71   | 123.53             |                        |          |
|                     | EPK       | 60.71   | 63.71   | 63.46   | 47.42   | 56.61   | 48.32  | 52.43   | 49.81   | 59.69   | 59.21   | 57.12   | 57.75   | 56.37              |                        |          |
|                     | OR        | 83.49   | 87.61   | 87.26   | 65.21   | 77.84   | 66.45  | 72.10   | 68.50   | 82.08   | 81.42   | 78.55   | 79.42   | 77.51              |                        |          |
| <b>VEN-ECONOMY</b>  | Volume    | 1.06    | 1.10    | 1.06    | 1.09    | 1.09    | 1.06   | 1.46    | 1.41    | 1.46    | 1.46    | 1.37    | 1.46    | 15.08              | 13.75                  | 18.81    |
|                     | Earnings  | 76.64   | 83.93   | 80.10   | 61.85   | 73.83   | 61.00  | 91.68   | 84.30   | 104.38  | 103.54  | 93.45   | 100.99  | 1015.70            | 790.58                 | 937.61   |
|                     | EPK       | 72.64   | 76.22   | 75.92   | 56.73   | 67.72   | 57.81  | 62.73   | 59.60   | 71.41   | 70.84   | 68.34   | 69.10   | 67.37              | 57.49                  | 49.83    |
|                     | OR        | 83.49   | 87.61   | 87.26   | 65.21   | 77.84   | 66.45  | 72.10   | 68.50   | 82.08   | 81.42   | 78.55   | 79.42   | 77.44              | 70.83                  | 80.69    |
| <b>DOLP-CRUS</b>    | Volume    | 0.44    | 0.47    | 0.44    | 0.46    | 0.46    | 0.44   | 0.46    | 0.44    | 0.46    | 0.46    | 0.43    | 0.46    | 5.42               | 8.51                   |          |
|                     | Earnings  | 44.16   | 53.85   | 48.84   | 32.70   | 40.99   | 29.69  | 35.90   | 33.80   | 37.30   | 35.55   | 30.47   | 33.26   | 456.51             | 614.66                 |          |
|                     | EPK       | 99.45   | 115.63  | 110.00  | 71.27   | 89.34   | 66.87  | 78.25   | 76.13   | 81.31   | 77.49   | 70.99   | 72.50   | 84.17              | 72.26                  |          |
|                     | OR        | 76.81   | 89.31   | 84.95   | 55.04   | 69.00   | 51.65  | 60.43   | 58.80   | 62.80   | 59.84   | 54.83   | 55.99   | 65.01              | 57.76                  |          |
| <b>AMARAVATI</b>    | Volume    | 5.10    | 5.35    | 5.10    | 5.27    | 5.27    | 5.10   | 5.27    | 5.10    | 5.27    | 5.27    | 4.93    | 5.27    | 62.26              | 54.30                  | 56.03    |
|                     | Earnings  | 504.22  | 592.95  | 548.57  | 386.80  | 464.65  | 351.56 | 426.78  | 366.59  | 479.75  | 443.82  | 408.73  | 441.88  | 5416.31            | 3943.28                | 3738.10  |
|                     | EPK       | 98.94   | 110.93  | 107.64  | 73.45   | 88.23   | 68.98  | 81.04   | 71.93   | 91.10   | 84.28   | 82.96   | 83.91   | 87.00              | 72.62                  | 66.72    |
|                     | OR        | 82.78   | 92.81   | 90.06   | 61.45   | 73.82   | 57.72  | 67.80   | 60.18   | 76.22   | 70.51   | 69.41   | 70.20   | 72.79              | 63.25                  | 70.25    |
| <b>GARUDA</b>       | Volume    | 1.52    | 1.59    | 1.52    | 1.57    | 1.57    | 1.52   | 1.57    | 1.52    | 1.57    | 1.57    | 1.47    | 1.57    | 18.56              | 17.89                  | 34.58    |
|                     | Earnings  | 108.30  | 118.24  | 110.04  | 88.20   | 106.04  | 77.95  | 89.41   | 82.81   | 95.76   | 87.51   | 81.79   | 88.27   | 1134.32            | 975.73                 | 1660.92  |
|                     | EPK       | 71.29   | 74.21   | 72.43   | 56.19   | 67.55   | 51.31  | 56.95   | 54.51   | 61.00   | 55.74   | 55.70   | 56.23   | 61.12              | 54.54                  | 48.03    |
|                     | OR        | 80.64   | 83.94   | 81.93   | 63.56   | 76.42   | 58.04  | 64.43   | 61.66   | 69.01   | 63.06   | 63.00   | 63.61   | 69.14              | 64.13                  | 66.94    |
| <b>METRO-LUX</b>    | Volume    | 1.57    | 1.64    | 1.57    | 1.62    | 1.62    | 1.57   | 1.62    | 1.57    | 1.62    | 1.62    | 1.52    | 1.62    | 19.16              | 14.13                  | 17.96    |
|                     | Earnings  | 118.14  | 122.60  | 115.64  | 91.97   | 104.64  | 105.50 | 96.13   | 94.70   | 97.87   | 97.18   | 90.76   | 98.02   | 1233.15            | 743.99                 | 835.28   |
|                     | EPK       | 75.30   | 74.87   | 73.70   | 56.72   | 64.54   | 67.24  | 59.29   | 60.36   | 60.37   | 59.94   | 59.84   | 60.46   | 64.37              | 52.64                  | 46.52    |
|                     | OR        | 94.64   | 94.11   | 92.64   | 71.30   | 81.12   | 84.51  | 74.53   | 75.86   | 75.88   | 75.34   | 75.21   | 75.99   | 80.90              | 70.74                  | 83.75    |
| <b>INDRA</b>        | Volume    | 0.84    | 0.88    | 0.84    | 0.87    | 0.87    | 0.84   | 0.87    | 0.84    | 0.87    | 0.87    | 0.81    | 0.87    | 10.24              | 9.47                   | 16.78    |
|                     | Earnings  | 53.48   | 61.63   | 58.79   | 48.28   | 48.81   | 42.23  | 45.28   | 43.15   | 47.63   | 43.01   | 41.35   | 44.87   | 578.50             | 465.91                 | 713.99   |
|                     | EPK       | 63.78   | 70.42   | 70.11   | 55.72   | 56.34   | 50.36  | 52.25   | 51.46   | 54.98   | 49.64   | 51.01   | 51.78   | 56.50              | 49.22                  | 42.55    |
|                     | OR        | 81.35   | 89.83   | 89.43   | 71.07   | 71.86   | 64.23  | 66.65   | 65.64   | 70.12   | 63.32   | 65.07   | 66.05   | 72.07              | 65.64                  | 71.37    |
| <b>STARLINER-HE</b> | Volume    | 0.22    | 0.23    | 0.22    | 0.23    | 0.23    | 0.22   | 0.23    | 0.22    | 0.23    | 0.23    | 0.24    | 0.23    | 6.02               |                        |          |
|                     | Earnings  | 10.86   | 12.50   | 12.12   | 10.88   | 11.85   | 9.90   | 38.75   | 38.44   | 42.69   | 40.01   | 37.10   | 40.06   | 305.15             |                        |          |
|                     | EPK       | 48.90   | 53.95   | 54.61   | 47.45   | 51.65   | 44.60  | 49.09   | 50.33   | 54.09   | 50.69   | 50.25   | 50.75   | 50.73              |                        |          |
|                     | OR        | 74.09   | 81.74   | 82.74   | 71.89   | 78.26   | 67.57  | 74.38   | 76.25   | 81.95   | 76.80   | 76.13   | 76.90   | 76.86              |                        |          |
| <b>SUP-LUX</b>      | Volume    | 24.86   | 26.02   | 24.86   | 25.69   | 25.69   | 24.86  | 26.74   | 25.88   | 26.74   | 26.74   | 25.02   | 26.74   | 309.82             | 296.66                 | 339.61   |
|                     | Earnings  | 1044.26 | 1205.96 | 1166.18 | 1046.99 | 1139.75 | 952.37 | 1127.78 | 1118.83 | 1242.52 | 1164.51 | 1079.83 | 1165.88 | 13454.86           | 11696.98               | 11056.52 |
|                     | EPK       | 42.01   | 46.35   | 46.91   | 40.76   | 44.37   | 38.31  | 42.17   | 43.23   | 46.47   | 43.55   | 43.17   | 43.60   | 43.43              | 39.43                  | 32.56    |
|                     | OR        | 74.09   | 81.74   | 82.74   | 71.89   | 78.26   | 67.57  | 74.38   | 76.25   | 81.95   | 76.80   | 76.13   | 76.90   | 76.59              | 71.60                  | 76.11    |
| <b>ULTRA-DELUX</b>  | Volume    | 1.34    | 1.41    | 1.34    | 1.39    | 1.39    | 1.34   | 1.39    | 1.34    | 1.39    | 1.39    | 1.30    | 1.39    | 16.41              | 16.61                  | 37.44    |
|                     | Earnings  | 67.62   | 73.13   | 71.57   | 60.20   | 66.04   | 57.41  | 62.82   | 60.65   | 67.58   | 66.75   | 61.87   | 66.48   | 782.11             | 666.23                 | 1343.26  |
|                     | EPK       | 50.33   | 51.90   | 53.27   | 43.37   | 47.57   | 42.73  | 45.25   | 45.15   | 48.68   | 48.09   | 47.64   | 47.89   | 47.66              | 40.12                  | 35.88    |
|                     | OR        | 83.27   | 85.86   | 88.13   | 71.74   | 78.69   | 70.69  | 74.86   | 74.69   | 80.53   | 79.55   | 78.81   | 79.22   | 78.84              | 69.42                  | 79.22    |
| <b>EXPRESS</b>      | Volume    | 7.49    | 7.98    | 7.57    | 7.67    | 7.74    | 7.38   | 8.01    | 7.71    | 7.97    | 7.97    | 7.45    | 7.97    | 92.92              | 99.83                  | 124.80   |
|                     | Earnings  | 346.46  | 405.82  | 382.27  | 330.25  | 360.98  | 326.63 | 367.86  | 346.95  | 376.91  | 387.21  | 353.15  | 379.37  | 4363.87            | 4142.76                | 4335.74  |
|                     | EPK       | 46.23   | 50.84   | 50.49   | 43.08   | 46.61   | 44.26  | 45.93   | 44.99   | 47.30   | 48.59   | 47.38   | 47.61   | 46.97              | 41.50                  | 34.74    |
|                     | OR        | 75.47   | 83.01   | 82.43   | 70.34   | 76.10   | 72.26  | 74.99   | 73.46   | 77.23   | 79.34   | 77.35   | 77.73   | 76.68              | 70.53                  | 76.07    |

**Product wise Targets of NTR District**

**Annexure-IV**

| Product            | Parameter | Product wise Targets of NTR District |         |         |         |         |         |         |         |         |         |         |         | Annexure-IV        |                        |          |
|--------------------|-----------|--------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
|                    |           | Apr-23                               | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
| <b>U-P.VELUGU</b>  | Volume    | 0.72                                 | 0.76    | 0.72    | 0.73    | 0.74    | 0.71    | 0.75    | 0.72    | 0.74    | 0.74    | 0.69    | 0.74    | 8.77               | 4.04                   | 2.48     |
|                    | Earnings  | 33.18                                | 41.18   | 37.69   | 31.55   | 30.95   | 26.58   | 29.70   | 27.72   | 31.00   | 32.20   | 30.50   | 32.91   | 385.16             | 139.96                 | 70.14    |
|                    | EPK       | 46.25                                | 53.90   | 52.01   | 43.00   | 41.75   | 37.63   | 39.87   | 38.64   | 41.82   | 43.44   | 43.99   | 44.39   | 43.93              | 34.66                  | 28.28    |
|                    | OR        | 75.80                                | 88.34   | 85.24   | 70.47   | 68.42   | 61.67   | 65.34   | 63.32   | 68.54   | 71.19   | 72.09   | 72.75   | 72.00              | 60.02                  | 68.51    |
| <b>PALLEVELUGU</b> | Volume    | 9.34                                 | 10.06   | 9.68    | 9.59    | 9.70    | 9.23    | 9.70    | 9.39    | 9.69    | 9.66    | 9.08    | 9.68    | 114.80             | 106.13                 | 119.97   |
|                    | Earnings  | 354.17                               | 408.22  | 404.13  | 355.51  | 337.23  | 303.49  | 340.68  | 314.98  | 356.69  | 364.10  | 342.18  | 369.05  | 4250.41            | 3181.91                | 2911.70  |
|                    | EPK       | 37.92                                | 40.58   | 41.75   | 37.06   | 34.76   | 32.86   | 35.11   | 33.56   | 36.81   | 37.71   | 37.68   | 38.13   | 37.02              | 29.98                  | 24.27    |
|                    | OR        | 74.30                                | 79.50   | 81.80   | 72.61   | 68.11   | 64.39   | 68.79   | 65.75   | 72.13   | 73.88   | 73.82   | 74.71   | 72.54              | 62.12                  | 71.84    |
| <b>MET-EXP</b>     | Volume    | 10.84                                | 11.54   | 10.95   | 11.08   | 11.20   | 10.67   | 11.25   | 10.84   | 11.20   | 11.20   | 10.47   | 11.20   | 132.43             | 129.17                 | 132.64   |
|                    | Earnings  | 462.62                               | 479.78  | 474.73  | 443.88  | 456.31  | 399.06  | 455.87  | 439.53  | 499.78  | 475.82  | 440.47  | 474.93  | 5502.78            | 4423.40                | 4183.87  |
|                    | EPK       | 42.69                                | 41.58   | 43.37   | 40.05   | 40.75   | 37.40   | 40.51   | 40.56   | 44.63   | 42.50   | 42.05   | 42.41   | 41.55              | 34.24                  | 31.54    |
|                    | OR        | 82.09                                | 79.94   | 83.38   | 77.01   | 78.36   | 71.91   | 77.88   | 77.99   | 85.82   | 81.71   | 80.85   | 81.55   | 79.89              | 67.22                  | 80.24    |
| <b>CITY-ORD</b>    | Volume    | 15.90                                | 16.93   | 16.06   | 16.26   | 16.43   | 15.65   | 16.51   | 15.90   | 16.43   | 16.43   | 15.37   | 16.43   | 194.29             | 167.31                 | 208.06   |
|                    | Earnings  | 852.40                               | 860.82  | 832.72  | 726.77  | 713.56  | 656.17  | 728.97  | 650.46  | 705.82  | 708.77  | 616.77  | 671.72  | 8724.95            | 5932.37                | 5737.42  |
|                    | EPK       | 53.62                                | 50.85   | 51.85   | 44.70   | 43.44   | 41.92   | 44.15   | 40.92   | 42.97   | 43.15   | 40.13   | 40.89   | 44.91              | 35.46                  | 27.58    |
|                    | OR        | 63.28                                | 60.01   | 61.20   | 52.75   | 51.27   | 49.47   | 52.11   | 48.29   | 50.71   | 50.92   | 47.37   | 48.26   | 53.00              | 44.61                  | 50.27    |
| <b>District</b>    | Volume    | 81.41                                | 86.14   | 82.11   | 83.70   | 84.17   | 80.77   | 86.57   | 83.59   | 86.37   | 86.34   | 80.82   | 86.36   | 1008.34            | 939.50                 | 1111.38  |
|                    | Earnings  | 4087.39                              | 4532.60 | 4354.76 | 3724.63 | 3966.12 | 3408.20 | 3947.34 | 3711.86 | 4196.75 | 4060.95 | 3718.32 | 4018.39 | 47727.31           | 37788.26               | 37643.76 |
|                    | EPK       | 50.21                                | 52.62   | 53.04   | 44.50   | 47.12   | 42.20   | 45.60   | 44.40   | 48.59   | 47.04   | 46.01   | 46.53   | 47.33              | 40.22                  | 33.87    |
|                    | OR        | 74.30                                | 77.87   | 78.49   | 65.86   | 69.73   | 62.45   | 67.48   | 65.72   | 71.91   | 69.61   | 68.09   | 68.86   | 70.05              | 62.21                  | 72.93    |
| <b>2022-23</b>     | Volume    | 83.01                                | 87.28   | 86.72   | 86.43   | 88.24   | 81.66   | 88.39   | 83.79   | 86.79   | 89.09   | 78.1    |         | 939.5              |                        |          |
|                    | Earnings  | 3133.43                              | 3591.93 | 3590.7  | 3345.27 | 3688.56 | 2981.66 | 3563.72 | 3243.53 | 3760.89 | 3714.91 | 3173.66 |         | 37788.26           |                        |          |
|                    | EPK       | 37.75                                | 41.15   | 41.41   | 38.70   | 41.80   | 36.51   | 40.32   | 38.71   | 43.33   | 41.70   | 40.64   |         | 40.22              |                        |          |
|                    | OR        | 67.81                                | 71.21   | 71.65   | 57.38   | 61.97   | 54.13   | 59.77   | 57.39   | 64.24   | 61.82   | 60.25   |         | 62.21              |                        |          |
| <b>2019-20</b>     | Volume    | 92.90                                | 97.09   | 93.90   | 97.24   | 96.05   | 92.05   | 99.48   | 93.69   | 96.22   | 97.84   | 90.45   | 64.45   | 1111.38            |                        |          |
|                    | Earnings  | 3386.30                              | 3586.48 | 3510.30 | 3097.38 | 3025.28 | 2762.21 | 3463.27 | 3072.62 | 3234.97 | 3284.57 | 3089.16 | 2131.23 | 37643.76           |                        |          |
|                    | EPK       | 36.45                                | 36.94   | 37.38   | 31.85   | 31.50   | 30.01   | 34.81   | 32.80   | 33.62   | 33.57   | 34.15   | 33.07   | 33.87              |                        |          |
|                    | OR        | 81.55                                | 82.64   | 84.06   | 71.59   | 70.84   | 67.43   | 78.21   | 73.78   | 68.89   | 65.94   | 67.15   | 65.31   | 72.93              |                        |          |

### Product wise Targets of Krishna District

Annexure-IV

| Product             | Parameter | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 | Mar-24 | Target for 2023-24 | 2022-23   |         |
|---------------------|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------|-----------|---------|
|                     |           |        |        |        |        |        |        |        |        |        |        |        |        |                    | Up to Feb | 2019-20 |
| <b>NIGHT-RIDER</b>  | Volume    | 0.22   | 0.23   | 0.22   | 0.23   | 0.23   | 0.22   | 0.23   | 0.22   | 0.23   | 0.23   | 0.22   | 0.23   | 2.73               | 2.47      | 1.17    |
|                     | Earnings  | 16.76  | 19.22  | 17.41  | 14.38  | 16.34  | 13.84  | 14.18  | 13.69  | 15.40  | 14.52  | 13.55  | 14.43  | 183.73             | 159.98    | 54.37   |
|                     | EPK       | 75.11  | 82.49  | 78.02  | 62.34  | 70.86  | 62.02  | 61.50  | 61.34  | 66.77  | 62.97  | 62.79  | 62.56  | 67.42              | 64.77     | 46.30   |
|                     | OR        | 74.64  | 81.98  | 77.54  | 61.95  | 70.42  | 61.64  | 61.12  | 60.97  | 66.36  | 62.58  | 62.40  | 62.17  | 67.00              | 66.81     | 57.70   |
| <b>NIGHT-RIDER</b>  | Volume    | 0.12   | 0.13   | 0.12   | 0.13   | 0.13   | 0.12   | 0.13   | 0.12   | 0.13   | 0.13   | 0.12   | 0.13   | 1.49               | 1.34      |         |
|                     | Earnings  | 10.72  | 12.08  | 11.31  | 7.16   | 10.25  | 6.77   | 8.04   | 6.99   | 9.04   | 8.69   | 8.46   | 9.05   | 108.55             | 87.17     |         |
|                     | EPK       | 87.79  | 94.77  | 92.59  | 56.74  | 81.25  | 55.43  | 63.74  | 57.22  | 71.67  | 68.91  | 71.67  | 71.71  | 72.81              | 64.92     |         |
|                     | OR        | 78.43  | 84.67  | 82.72  | 50.69  | 72.59  | 49.52  | 56.95  | 51.12  | 64.03  | 61.56  | 64.04  | 64.06  | 65.05              | 60.29     |         |
| <b>GARUDA</b>       | Volume    | 0.22   | 0.23   | 0.22   | 0.23   | 0.23   | 0.22   | 0.23   | 0.22   | 0.23   | 0.23   | 0.22   | 0.23   | 2.73               | 3.26      | 5.03    |
|                     | Earnings  | 16.61  | 18.80  | 15.63  | 11.56  | 14.54  | 12.12  | 12.27  | 12.37  | 15.17  | 12.80  | 13.72  | 14.70  | 170.30             | 175.97    | 201.38  |
|                     | EPK       | 74.41  | 80.71  | 70.03  | 50.14  | 63.06  | 54.30  | 53.20  | 55.43  | 65.76  | 55.50  | 63.60  | 63.75  | 62.49              | 53.93     | 40.05   |
|                     | OR        | 84.17  | 91.30  | 79.22  | 56.72  | 71.33  | 61.43  | 60.18  | 62.70  | 74.39  | 62.78  | 71.94  | 72.11  | 70.69              | 63.42     | 55.83   |
| <b>INDRA</b>        | Volume    | 1.30   | 1.35   | 1.30   | 1.34   | 1.34   | 1.30   | 1.34   | 1.30   | 1.34   | 1.34   | 1.25   | 1.34   | 15.82              | 11.19     | 7.86    |
|                     | Earnings  | 85.67  | 94.18  | 88.03  | 65.31  | 77.87  | 61.80  | 67.16  | 61.96  | 72.26  | 70.23  | 63.61  | 68.76  | 876.85             | 475.88    | 313.67  |
|                     | EPK       | 66.12  | 69.65  | 67.94  | 48.78  | 58.16  | 47.70  | 50.16  | 47.82  | 53.97  | 52.46  | 50.79  | 51.35  | 55.42              | 42.55     | 39.91   |
|                     | OR        | 84.33  | 88.84  | 86.66  | 62.22  | 74.18  | 60.84  | 63.98  | 60.99  | 68.84  | 66.91  | 64.78  | 65.50  | 70.69              | 56.75     | 66.94   |
| <b>STARLINER-HE</b> | Volume    | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.69   | 0.66   | 0.69   | 0.69   | 0.64   | 0.69   | 4.05               |           |         |
|                     | Earnings  | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 32.20  | 31.52  | 35.37  | 33.61  | 31.44  | 33.67  | 197.81             |           |         |
|                     | EPK       | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 46.92  | 47.46  | 51.53  | 48.97  | 48.96  | 49.05  | 48.82              |           |         |
|                     | OR        | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 71.09  | 71.91  | 78.07  | 74.19  | 74.19  | 74.32  | 73.97              |           |         |
| <b>SUP-LUX</b>      | Volume    | 6.53   | 6.82   | 6.53   | 6.75   | 6.75   | 6.53   | 7.17   | 6.94   | 7.17   | 7.17   | 6.70   | 7.17   | 82.23              | 72.48     | 103.60  |
|                     | Earnings  | 276.52 | 309.94 | 300.24 | 260.40 | 289.19 | 239.65 | 288.87 | 282.78 | 317.23 | 301.46 | 282.00 | 301.98 | 3450.25            | 2616.62   | 3194.96 |
|                     | EPK       | 42.32  | 45.45  | 45.95  | 38.57  | 42.83  | 36.68  | 40.31  | 40.77  | 44.27  | 42.07  | 42.06  | 42.14  | 41.96              | 36.10     | 30.84   |
|                     | OR        | 74.64  | 80.15  | 81.04  | 68.02  | 75.54  | 64.68  | 71.09  | 71.91  | 78.07  | 74.19  | 74.19  | 74.32  | 74.00              | 65.56     | 72.09   |
| <b>ULTRA-DELUX</b>  | Volume    | 4.35   | 4.54   | 4.35   | 4.50   | 4.50   | 4.35   | 4.50   | 4.35   | 4.50   | 4.50   | 4.21   | 4.50   | 53.12              | 46.88     | 49.97   |
|                     | Earnings  | 204.70 | 225.24 | 211.66 | 182.63 | 198.58 | 174.64 | 186.60 | 185.39 | 209.10 | 197.79 | 192.86 | 207.07 | 2376.26            | 1746.97   | 1703.98 |
|                     | EPK       | 47.05  | 49.61  | 48.65  | 40.62  | 44.17  | 40.14  | 41.51  | 42.61  | 46.51  | 44.00  | 45.86  | 46.06  | 44.73              | 37.27     | 34.10   |
|                     | OR        | 77.84  | 82.06  | 80.48  | 67.20  | 73.07  | 66.40  | 68.66  | 70.49  | 76.94  | 72.78  | 75.86  | 76.20  | 74.00              | 64.48     | 75.29   |
| <b>EXPRESS</b>      | Volume    | 5.39   | 5.74   | 5.45   | 5.52   | 5.57   | 5.31   | 5.60   | 5.39   | 5.57   | 5.57   | 5.21   | 5.57   | 65.91              | 68.43     | 84.20   |
|                     | Earnings  | 242.22 | 284.28 | 269.95 | 232.98 | 252.67 | 216.52 | 242.28 | 231.69 | 253.77 | 249.24 | 235.10 | 251.84 | 2962.56            | 2624.10   | 2769.16 |
|                     | EPK       | 44.92  | 49.50  | 49.55  | 42.24  | 45.34  | 40.77  | 43.26  | 42.96  | 45.54  | 44.73  | 45.10  | 45.19  | 44.95              | 38.35     | 32.89   |
|                     | OR        | 73.33  | 80.81  | 80.90  | 68.96  | 74.03  | 66.57  | 70.62  | 70.14  | 74.35  | 73.02  | 73.63  | 73.78  | 73.39              | 65.18     | 72.01   |
| <b>U-P.VELUGU</b>   | Volume    | 2.03   | 2.16   | 2.05   | 2.07   | 2.10   | 2.00   | 2.11   | 2.03   | 2.10   | 2.10   | 1.96   | 2.10   | 24.78              | 12.27     | 7.68    |
|                     | Earnings  | 89.39  | 106.11 | 102.89 | 85.38  | 90.61  | 73.69  | 81.65  | 77.58  | 87.73  | 87.97  | 84.55  | 91.04  | 1058.59            | 407.57    | 224.44  |
|                     | EPK       | 44.08  | 49.13  | 50.22  | 41.16  | 43.24  | 36.90  | 38.76  | 38.26  | 41.86  | 41.98  | 43.13  | 43.44  | 42.71              | 33.22     | 29.22   |
|                     | OR        | 72.24  | 80.52  | 82.30  | 67.46  | 70.86  | 60.48  | 63.53  | 62.69  | 68.60  | 68.79  | 70.68  | 71.19  | 70.00              | 57.52     | 70.78   |
| <b>PALLEVELUGU</b>  | Volume    | 15.77  | 16.94  | 16.24  | 16.18  | 16.36  | 15.57  | 16.38  | 15.83  | 16.34  | 16.30  | 15.31  | 16.33  | 193.53             | 173.60    | 179.24  |
|                     | Earnings  | 657.87 | 750.50 | 727.14 | 643.79 | 625.77 | 548.57 | 649.85 | 591.78 | 646.58 | 663.68 | 616.23 | 663.82 | 7785.59            | 5571.73   | 4764.59 |
|                     | EPK       | 41.73  | 44.31  | 44.77  | 39.79  | 38.26  | 35.22  | 39.68  | 37.39  | 39.57  | 40.72  | 40.25  | 40.66  | 40.23              | 32.10     | 26.58   |
|                     | OR        | 81.75  | 86.81  | 87.71  | 77.97  | 74.96  | 69.01  | 77.74  | 73.26  | 77.52  | 79.79  | 78.86  | 79.66  | 78.82              | 66.50     | 78.68   |



**Product wise Targets of Krishna District**

**Annexure-IV**

| Product         | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23   |          |
|-----------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|-----------|----------|
|                 |           |         |         |         |         |         |         |         |         |         |         |         |         |                    | Up to Feb | 2019-20  |
| <b>MET-EXP</b>  | Volume    | 1.03    | 1.10    | 1.04    | 1.05    | 1.06    | 1.01    | 1.07    | 1.03    | 1.06    | 1.06    | 1.00    | 1.06    | 12.59              | 11.77     | 10.34    |
|                 | Earnings  | 53.60   | 51.80   | 49.96   | 44.39   | 44.80   | 40.70   | 46.80   | 42.31   | 46.79   | 47.57   | 43.27   | 46.31   | 558.29             | 366.13    | 316.69   |
|                 | EPK       | 52.03   | 47.21   | 48.00   | 42.13   | 42.08   | 40.12   | 43.74   | 41.07   | 43.96   | 44.69   | 43.45   | 43.50   | 44.34              | 31.10     | 30.63    |
|                 | OR        | 89.43   | 81.15   | 82.51   | 72.42   | 72.33   | 68.97   | 75.18   | 70.59   | 75.55   | 76.81   | 74.68   | 74.77   | 76.22              | 56.11     | 77.92    |
| <b>CITY-ORD</b> | Volume    | 7.07    | 7.53    | 7.14    | 7.23    | 7.30    | 6.96    | 7.34    | 7.07    | 7.30    | 7.30    | 6.83    | 7.30    | 86.39              | 77.04     | 92.69    |
|                 | Earnings  | 253.97  | 265.86  | 255.62  | 285.34  | 267.88  | 240.21  | 289.44  | 254.81  | 271.19  | 275.25  | 244.32  | 264.26  | 3168.15            | 2501.62   | 2248.80  |
|                 | EPK       | 35.93   | 35.32   | 35.80   | 39.47   | 36.67   | 34.51   | 39.42   | 36.05   | 37.13   | 37.68   | 35.75   | 36.18   | 36.67              | 32.47     | 24.26    |
|                 | OR        | 56.82   | 55.85   | 56.61   | 62.42   | 58.00   | 54.58   | 62.35   | 57.01   | 58.72   | 59.59   | 56.55   | 57.21   | 58.00              | 50.87     | 53.09    |
| <b>District</b> | Volume    | 44.04   | 46.77   | 44.67   | 45.23   | 45.57   | 43.61   | 46.77   | 45.16   | 46.65   | 46.61   | 43.67   | 46.64   | 545.37             | 481.31    | 541.78   |
|                 | Earnings  | 1908.04 | 2138.00 | 2049.84 | 1833.34 | 1888.50 | 1628.51 | 1919.36 | 1792.86 | 1979.64 | 1962.82 | 1829.10 | 1966.91 | 22896.93           | 16756.67  | 15792.04 |
|                 | EPK       | 43.33   | 45.71   | 45.89   | 40.54   | 41.44   | 37.35   | 41.04   | 39.70   | 42.43   | 42.11   | 41.89   | 42.17   | 41.98              | 34.81     | 29.15    |
|                 | OR        | 74.69   | 78.80   | 79.10   | 69.88   | 71.44   | 64.38   | 70.74   | 68.44   | 73.15   | 72.60   | 72.21   | 72.70   | 72.37              | 62.25     | 69.98    |
| <b>2022-23</b>  | Volume    | 42.38   | 45.13   | 43.92   | 44.65   | 45.2    | 42.87   | 44.52   | 42.95   | 44.09   | 45.5    | 40.1    |         | 481.31             |           |          |
|                 | Earnings  | 1374.3  | 1576.1  | 1543.04 | 1520.48 | 1624.72 | 1356.9  | 1580.98 | 1450.42 | 1618.15 | 1660.56 | 1451.02 |         | 16756.67           |           |          |
|                 | EPK       | 32.43   | 34.92   | 35.13   | 34.05   | 35.95   | 31.65   | 35.51   | 33.77   | 36.70   | 36.50   | 36.19   |         | 34.81              |           |          |
|                 | OR        | 65.95   | 67.89   | 68.30   | 58.81   | 62.08   | 54.67   | 61.33   | 58.32   | 63.39   | 63.03   | 62.50   |         | 62.25              |           |          |
| <b>2019-20</b>  | Volume    | 43.58   | 45.92   | 44.08   | 46.09   | 46.16   | 45.06   | 48.03   | 45.55   | 47.28   | 49.91   | 46.87   | 33.25   | 541.78             |           |          |
|                 | Earnings  | 1368.50 | 1385.19 | 1379.41 | 1241.62 | 1231.22 | 1147.61 | 1400.53 | 1273.06 | 1406.78 | 1532.63 | 1452.13 | 973.35  | 15792.04           |           |          |
|                 | EPK       | 31.40   | 30.17   | 31.30   | 26.94   | 26.67   | 25.47   | 29.16   | 27.95   | 29.75   | 30.71   | 30.98   | 29.27   | 29.15              |           |          |
|                 | OR        | 79.31   | 76.19   | 79.57   | 68.52   | 67.65   | 64.49   | 73.50   | 70.22   | 67.50   | 66.59   | 66.56   | 63.41   | 69.98              |           |          |

**Product wise Targets of Guntur District**

**Annexure-IV**

| Product            | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23        |          |
|--------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|----------------|----------|
|                    |           |         |         |         |         |         |         |         |         |         |         |         |         |                    | Up to Feb 2023 | 2019-20  |
| <b>AMARAVATI</b>   | Volume    | 0.39    | 0.41    | 0.39    | 0.41    | 0.41    | 0.39    | 0.41    | 0.39    | 0.41    | 0.41    | 0.38    | 0.41    | 4.80               | 2.90           | 3.80     |
|                    | Earnings  | 41.27   | 45.23   | 42.78   | 29.94   | 41.57   | 29.72   | 32.32   | 29.47   | 37.72   | 33.11   | 32.29   | 34.73   | 430.16             | 206.71         | 250.07   |
|                    | EPK       | 105.02  | 110.27  | 108.85  | 73.74   | 102.37  | 75.63   | 79.59   | 74.99   | 92.88   | 81.53   | 85.01   | 85.51   | 89.64              | 71.31          | 65.76    |
|                    | OR        | 87.87   | 92.26   | 91.07   | 61.69   | 85.65   | 63.28   | 66.59   | 62.74   | 77.71   | 68.22   | 71.12   | 71.55   | 75.00              | 62.10          | 69.25    |
| <b>GARUDA</b>      | Volume    | 0.19    | 0.20    | 0.19    | 0.19    | 0.19    | 0.19    | 0.19    | 0.19    | 0.19    | 0.19    | 0.18    | 0.19    | 2.29               | 2.37           | 3.08     |
|                    | Earnings  | 13.99   | 14.55   | 14.00   | 10.98   | 12.69   | 10.48   | 10.94   | 10.38   | 12.69   | 10.41   | 10.50   | 11.36   | 142.97             | 139.70         | 143.73   |
|                    | EPK       | 74.51   | 74.23   | 74.57   | 56.57   | 65.38   | 55.82   | 56.35   | 55.29   | 65.38   | 53.63   | 57.85   | 58.53   | 62.35              | 58.89          | 46.66    |
|                    | OR        | 84.29   | 83.97   | 84.36   | 63.99   | 73.96   | 63.15   | 63.75   | 62.54   | 73.96   | 60.67   | 65.45   | 66.21   | 70.53              | 69.24          | 65.04    |
| <b>INDRA</b>       | Volume    | 1.53    | 1.59    | 1.53    | 1.58    | 1.58    | 1.53    | 1.58    | 1.53    | 1.58    | 1.58    | 1.48    | 1.58    | 18.65              | 15.98          | 13.58    |
|                    | Earnings  | 100.74  | 114.49  | 109.10  | 85.76   | 86.18   | 67.64   | 83.28   | 67.62   | 86.62   | 80.33   | 75.12   | 80.96   | 1037.83            | 721.45         | 536.16   |
|                    | EPK       | 65.97   | 71.84   | 71.45   | 54.35   | 54.62   | 44.29   | 52.78   | 44.28   | 54.89   | 50.91   | 50.89   | 51.31   | 55.66              | 45.16          | 39.49    |
|                    | OR        | 84.15   | 91.64   | 91.13   | 69.33   | 69.67   | 56.50   | 67.32   | 56.48   | 70.02   | 64.93   | 64.91   | 65.45   | 71.00              | 60.23          | 66.24    |
| <b>SUP-LUX</b>     | Volume    | 6.73    | 7.03    | 6.73    | 6.96    | 6.96    | 6.73    | 7.38    | 7.14    | 7.38    | 7.38    | 6.90    | 7.38    | 84.72              | 76.99          | 78.37    |
|                    | Earnings  | 282.07  | 323.04  | 312.52  | 281.09  | 311.08  | 259.39  | 313.88  | 307.40  | 344.38  | 316.65  | 305.22  | 327.02  | 3683.71            | 3069.28        | 2539.29  |
|                    | EPK       | 41.88   | 45.96   | 46.41   | 40.39   | 44.70   | 38.52   | 42.53   | 43.04   | 46.66   | 42.90   | 44.21   | 44.31   | 43.48              | 39.86          | 32.40    |
|                    | OR        | 73.87   | 81.06   | 81.85   | 71.24   | 78.84   | 67.93   | 75.01   | 75.91   | 82.29   | 75.67   | 77.97   | 78.15   | 76.69              | 72.39          | 75.74    |
| <b>ULTRA-DELUX</b> | Volume    | 5.99    | 6.26    | 5.99    | 6.19    | 6.19    | 5.99    | 6.33    | 6.12    | 6.33    | 6.33    | 5.92    | 6.33    | 73.98              | 61.18          | 93.64    |
|                    | Earnings  | 237.95  | 267.20  | 269.88  | 242.47  | 258.58  | 235.04  | 255.66  | 257.88  | 284.79  | 274.21  | 264.85  | 286.32  | 3134.83            | 2352.24        | 3019.53  |
|                    | EPK       | 39.69   | 42.71   | 45.02   | 39.14   | 41.74   | 39.21   | 40.40   | 42.11   | 45.01   | 43.33   | 44.74   | 45.25   | 42.37              | 38.45          | 32.25    |
|                    | OR        | 65.66   | 70.65   | 74.48   | 64.75   | 69.06   | 64.86   | 66.84   | 69.67   | 74.45   | 71.69   | 74.01   | 74.85   | 70.09              | 66.53          | 71.21    |
| <b>EXPRESS</b>     | Volume    | 7.50    | 7.99    | 7.58    | 7.67    | 7.75    | 7.38    | 7.79    | 7.50    | 7.75    | 7.75    | 7.25    | 7.75    | 91.65              | 82.24          | 106.84   |
|                    | Earnings  | 309.49  | 363.89  | 347.68  | 305.90  | 336.22  | 300.80  | 322.63  | 313.12  | 341.80  | 333.37  | 324.66  | 348.64  | 3948.20            | 3208.04        | 3450.24  |
|                    | EPK       | 41.27   | 45.56   | 45.89   | 39.88   | 43.39   | 40.73   | 41.42   | 41.75   | 44.11   | 43.02   | 44.79   | 44.99   | 43.08              | 39.01          | 32.29    |
|                    | OR        | 67.38   | 74.39   | 74.93   | 65.11   | 70.84   | 66.50   | 67.63   | 68.17   | 72.01   | 70.23   | 73.12   | 73.45   | 70.33              | 66.30          | 70.72    |
| <b>U-P.VELUGU</b>  | Volume    | 1.31    | 1.39    | 1.32    | 1.34    | 1.35    | 1.29    | 1.36    | 1.31    | 1.35    | 1.35    | 1.26    | 1.35    | 15.95              | 11.10          | 0.86     |
|                    | Earnings  | 53.73   | 61.65   | 63.31   | 64.03   | 64.01   | 53.12   | 59.95   | 57.79   | 66.49   | 64.73   | 59.65   | 63.97   | 732.44             | 440.45         | 28.50    |
|                    | EPK       | 41.16   | 44.35   | 48.01   | 47.96   | 47.46   | 41.32   | 44.22   | 44.27   | 49.29   | 47.99   | 47.27   | 47.43   | 45.91              | 39.67          | 33.25    |
|                    | OR        | 67.45   | 72.68   | 78.68   | 78.59   | 77.77   | 67.72   | 72.47   | 72.55   | 80.78   | 78.65   | 77.47   | 77.72   | 75.24              | 68.70          | 80.55    |
| <b>PALLEVELUGU</b> | Volume    | 22.03   | 23.46   | 22.25   | 22.53   | 22.76   | 21.69   | 23.47   | 22.60   | 23.35   | 23.35   | 21.85   | 23.35   | 272.69             | 243.76         | 300.52   |
|                    | Earnings  | 878.97  | 968.61  | 957.68  | 873.10  | 828.84  | 754.22  | 852.85  | 824.73  | 904.79  | 918.20  | 856.45  | 926.48  | 10544.92           | 8385.30        | 7660.50  |
|                    | EPK       | 39.91   | 41.29   | 43.04   | 38.76   | 36.42   | 34.78   | 36.33   | 36.49   | 38.74   | 39.32   | 39.20   | 39.67   | 38.67              | 34.40          | 25.49    |
|                    | OR        | 78.19   | 80.90   | 84.33   | 75.93   | 71.35   | 68.13   | 71.19   | 71.50   | 75.91   | 77.03   | 76.81   | 77.73   | 75.76              | 71.27          | 75.45    |
| <b>District</b>    | Volume    | 45.67   | 48.32   | 45.98   | 46.86   | 47.19   | 45.20   | 48.50   | 46.78   | 48.34   | 48.34   | 45.22   | 48.34   | 564.73             | 496.54         | 600.71   |
|                    | Earnings  | 1918.21 | 2158.67 | 2116.95 | 1893.26 | 1939.18 | 1710.41 | 1931.50 | 1868.39 | 2079.27 | 2030.99 | 1928.74 | 2079.48 | 23655.06           | 18524.19       | 17629.32 |
|                    | EPK       | 42.00   | 44.68   | 46.04   | 40.40   | 41.09   | 37.85   | 39.82   | 39.94   | 43.02   | 42.02   | 42.65   | 43.02   | 41.89              | 37.31          | 29.35    |
|                    | OR        | 74.09   | 78.81   | 81.21   | 71.26   | 72.49   | 66.76   | 70.24   | 70.46   | 75.88   | 74.12   | 75.24   | 75.89   | 73.89              | 68.92          | 74.87    |
| <b>2022-23</b>     | Volume    | 45.23   | 48.33   | 47.08   | 46.54   | 46.99   | 43.4    | 46.24   | 42.99   | 44.37   | 45.62   | 39.75   |         | 496.54             |                |          |
|                    | Earnings  | 1493    | 1713    | 1725.27 | 1706.07 | 1809.01 | 1528.74 | 1731.93 | 1608.05 | 1801.5  | 1808.49 | 1599.13 |         | 18524.19           |                |          |
|                    | EPK       | 33.01   | 35.44   | 36.65   | 36.66   | 38.50   | 35.22   | 37.46   | 37.41   | 40.60   | 39.64   | 40.23   |         | 37.31              |                |          |
|                    | OR        | 71.34   | 75.06   | 77.61   | 64.50   | 67.74   | 61.98   | 65.91   | 65.82   | 71.44   | 69.76   | 70.79   |         | 68.92              |                |          |
| <b>2019-20</b>     | Volume    | 48.91   | 51.66   | 50.58   | 52.57   | 51.97   | 50.10   | 52.74   | 50.72   | 52.58   | 53.65   | 49.22   | 36.01   | 600.71             |                |          |
|                    | Earnings  | 1613.88 | 1591.60 | 1566.96 | 1419.46 | 1419.32 | 1294.55 | 1505.45 | 1415.33 | 1575.45 | 1629.10 | 1517.14 | 1081.05 | 17629.32           |                |          |
|                    | EPK       | 33.00   | 30.81   | 30.98   | 27.00   | 27.31   | 25.84   | 28.55   | 27.91   | 29.96   | 30.37   | 30.82   | 30.02   | 29.35              |                |          |
|                    | OR        | 88.00   | 82.15   | 82.62   | 72.07   | 72.87   | 68.95   | 76.10   | 74.12   | 72.39   | 70.45   | 71.51   | 69.68   | 74.87              |                |          |

**Product wise Targets of Palnadu District**

**Annexure-IV**

| Product             | Parameter | Product wise Targets of Palnadu District |         |         |         |         |         |         |         |         |         |         |         | Annexure-IV        |                        |          |
|---------------------|-----------|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
|                     |           | Apr-23                                   | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
| <b>INDRA</b>        | Volume    | 0.37                                     | 0.38    | 0.37    | 0.38    | 0.38    | 0.37    | 0.38    | 0.37    | 0.38    | 0.38    | 0.36    | 0.38    | 4.49               | 4.13                   | 4.29     |
|                     | Earnings  | 23.65                                    | 23.74   | 24.70   | 19.52   | 21.40   | 18.79   | 19.74   | 17.48   | 23.28   | 19.58   | 19.99   | 21.41   | 253.28             | 211.94                 | 170.56   |
|                     | EPK       | 64.31                                    | 61.84   | 67.15   | 51.37   | 56.31   | 51.10   | 51.94   | 47.51   | 61.25   | 51.51   | 56.22   | 56.35   | 56.40              | 51.32                  | 39.78    |
|                     | OR        | 82.03                                    | 78.88   | 85.65   | 65.52   | 71.82   | 65.17   | 66.25   | 60.60   | 78.12   | 65.70   | 71.72   | 71.87   | 71.94              | 68.45                  | 66.71    |
| <b>STARLINER-HB</b> | Volume    | 0.00                                     | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.85    | 0.83    | 0.85    | 0.85    | 0.80    | 0.85    | 5.04               |                        |          |
|                     | Earnings  | 0.00                                     | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 44.73   | 42.80   | 48.49   | 44.57   | 43.26   | 46.42   | 270.26             |                        |          |
|                     | EPK       | 0.00                                     | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 52.43   | 51.85   | 56.84   | 52.24   | 54.20   | 54.41   | 53.66              |                        |          |
|                     | OR        | 0.00                                     | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 79.44   | 78.55   | 86.12   | 79.15   | 82.12   | 82.43   | 81.31              |                        |          |
| <b>SUP-LUX</b>      | Volume    | 6.48                                     | 6.76    | 6.48    | 6.70    | 6.70    | 6.48    | 7.01    | 6.79    | 7.01    | 7.01    | 6.56    | 7.01    | 80.99              | 78.40                  | 76.59    |
|                     | Earnings  | 296.00                                   | 347.49  | 323.60  | 294.91  | 326.24  | 266.41  | 315.83  | 302.25  | 342.39  | 314.71  | 305.45  | 327.75  | 3763.03            | 3383.01                | 2619.67  |
|                     | EPK       | 45.68                                    | 51.38   | 49.93   | 44.04   | 48.72   | 41.11   | 45.04   | 44.54   | 48.83   | 44.88   | 46.56   | 46.74   | 46.46              | 43.15                  | 34.20    |
|                     | OR        | 80.56                                    | 90.61   | 88.07   | 77.67   | 85.92   | 72.50   | 79.44   | 78.55   | 86.12   | 79.15   | 82.12   | 82.43   | 81.94              | 78.37                  | 79.96    |
| <b>ULTRA-DELUX</b>  | Volume    | 3.82                                     | 3.98    | 3.82    | 3.94    | 3.94    | 3.82    | 3.94    | 3.82    | 3.94    | 3.94    | 3.69    | 3.94    | 46.59              | 41.33                  | 46.99    |
|                     | Earnings  | 188.77                                   | 207.92  | 202.80  | 178.57  | 190.99  | 169.60  | 178.77  | 175.53  | 195.09  | 187.34  | 191.24  | 204.57  | 2271.21            | 1675.21                | 1705.23  |
|                     | EPK       | 49.47                                    | 52.21   | 53.14   | 45.29   | 48.44   | 44.45   | 45.34   | 46.00   | 49.48   | 47.51   | 51.84   | 51.88   | 48.74              | 40.54                  | 36.29    |
|                     | OR        | 81.83                                    | 86.37   | 87.91   | 74.92   | 80.13   | 73.52   | 75.00   | 76.09   | 81.85   | 78.59   | 85.76   | 85.82   | 80.64              | 70.14                  | 80.14    |
| <b>EXPRESS</b>      | Volume    | 9.99                                     | 10.63   | 10.09   | 10.21   | 10.32   | 9.83    | 10.37   | 9.99    | 10.32   | 10.32   | 9.65    | 10.32   | 122.04             | 113.66                 | 157.67   |
|                     | Earnings  | 451.99                                   | 525.59  | 506.30  | 450.18  | 480.86  | 418.56  | 448.93  | 429.92  | 472.00  | 472.92  | 488.49  | 525.62  | 5671.35            | 4596.14                | 5413.08  |
|                     | EPK       | 45.26                                    | 49.42   | 50.19   | 44.08   | 46.60   | 42.57   | 43.28   | 43.05   | 45.74   | 45.83   | 50.60   | 50.94   | 46.47              | 40.44                  | 34.33    |
|                     | OR        | 73.90                                    | 80.69   | 81.94   | 71.96   | 76.08   | 69.50   | 70.67   | 70.29   | 74.68   | 74.82   | 82.62   | 83.16   | 75.87              | 68.73                  | 75.17    |
| <b>PALLEVELUGU</b>  | Volume    | 31.70                                    | 33.76   | 32.03   | 32.43   | 32.76   | 31.22   | 34.45   | 33.17   | 34.28   | 34.28   | 32.06   | 34.28   | 396.40             | 344.81                 | 396.48   |
|                     | Earnings  | 1287.75                                  | 1503.94 | 1419.71 | 1324.00 | 1282.79 | 1085.69 | 1269.12 | 1205.04 | 1327.59 | 1328.70 | 1290.70 | 1394.92 | 15719.94           | 11883.25               | 10406.37 |
|                     | EPK       | 40.62                                    | 44.54   | 44.33   | 40.83   | 39.16   | 34.78   | 36.84   | 36.33   | 38.73   | 38.77   | 40.25   | 40.70   | 39.66              | 34.46                  | 26.25    |
|                     | OR        | 79.58                                    | 87.27   | 86.85   | 80.00   | 76.72   | 68.14   | 72.18   | 71.18   | 75.89   | 75.95   | 78.87   | 79.74   | 77.70              | 71.40                  | 77.69    |
| <b>District</b>     | Volume    | 52.35                                    | 55.53   | 52.78   | 53.66   | 54.10   | 51.72   | 57.01   | 54.95   | 56.78   | 56.78   | 53.12   | 56.78   | 655.56             | 585.00                 | 682.03   |
|                     | Earnings  | 2248.17                                  | 2608.68 | 2477.10 | 2267.19 | 2302.28 | 1959.06 | 2277.11 | 2173.03 | 2408.84 | 2367.80 | 2339.13 | 2520.69 | 27949.08           | 21850.45               | 20314.90 |
|                     | EPK       | 42.94                                    | 46.98   | 46.93   | 42.25   | 42.56   | 37.88   | 39.94   | 39.54   | 42.42   | 41.70   | 44.04   | 44.39   | 42.63              | 37.35                  | 29.79    |
|                     | OR        | 78.72                                    | 86.12   | 86.04   | 77.46   | 78.02   | 69.44   | 73.22   | 72.49   | 77.77   | 76.44   | 80.73   | 81.38   | 78.16              | 72.09                  | 79.09    |
| <b>2022-23</b>      | Volume    | 51.7                                     | 54.85   | 54.43   | 54.45   | 55.19   | 52.2    | 53.77   | 52.29   | 54.07   | 52.43   | 49.62   |         | 585                |                        |          |
|                     | Earnings  | 1729.98                                  | 2017.09 | 2013.08 | 2060.67 | 2179.74 | 1814.33 | 1976.33 | 1898.71 | 2119.03 | 2020.25 | 2021.24 |         | 21850.45           |                        |          |
|                     | EPK       | 33.46                                    | 36.77   | 36.98   | 37.85   | 39.50   | 34.76   | 36.76   | 36.31   | 39.19   | 38.53   | 40.73   |         | 37.35              |                        |          |
|                     | OR        | 75.83                                    | 81.49   | 81.95   | 69.53   | 72.56   | 63.86   | 67.53   | 66.71   | 72.00   | 70.79   | 74.84   |         | 72.09              |                        |          |
| <b>2019-20</b>      | Volume    | 55.88                                    | 59.19   | 57.54   | 59.36   | 58.57   | 56.16   | 59.44   | 57.40   | 59.14   | 60.87   | 57.58   | 40.88   | 682.03             |                        |          |
|                     | Earnings  | 1874.75                                  | 1816.40 | 1780.11 | 1619.67 | 1625.10 | 1500.03 | 1719.64 | 1612.52 | 1771.90 | 1852.58 | 1885.45 | 1256.75 | 20314.90           |                        |          |
|                     | EPK       | 33.55                                    | 30.69   | 30.93   | 27.29   | 27.74   | 26.71   | 28.93   | 28.09   | 29.96   | 30.44   | 32.75   | 30.74   | 29.79              |                        |          |
|                     | OR        | 93.30                                    | 85.34   | 86.03   | 75.93   | 77.14   | 74.23   | 80.39   | 78.10   | 75.22   | 73.27   | 78.82   | 74.01   | 79.09              |                        |          |

**Product wise Targets of Bapatla District**

**Annexure-IV**

| Product            | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|--------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| <b>INDRA</b>       | Volume    | 0.44    | 0.46    | 0.44    | 0.46    | 0.46    | 0.44    | 0.46    | 0.44    | 0.46    | 0.46    | 0.43    | 0.46    | 5.40               | 4.66                   | 5.08     |
|                    | Earnings  | 29.54   | 32.21   | 30.13   | 22.22   | 28.61   | 20.77   | 23.47   | 19.40   | 26.82   | 24.39   | 23.18   | 24.98   | 305.71             | 238.73                 | 211.60   |
|                    | EPK       | 66.80   | 69.80   | 68.15   | 48.63   | 62.61   | 46.96   | 51.37   | 43.88   | 58.68   | 53.37   | 54.23   | 54.66   | 56.62              | 51.19                  | 41.62    |
|                    | OR        | 85.20   | 89.03   | 86.92   | 62.03   | 79.86   | 59.90   | 65.52   | 55.97   | 74.85   | 68.07   | 69.18   | 69.72   | 72.22              | 68.28                  | 69.81    |
| <b>SUP-LUX</b>     | Volume    | 3.80    | 3.97    | 3.80    | 3.93    | 3.93    | 3.80    | 3.93    | 3.80    | 3.93    | 3.93    | 3.68    | 3.93    | 46.45              | 40.38                  | 52.11    |
|                    | Earnings  | 162.36  | 186.22  | 177.88  | 156.41  | 183.15  | 143.67  | 170.85  | 159.07  | 183.01  | 174.07  | 163.04  | 176.38  | 2036.12            | 1556.98                | 1686.70  |
|                    | EPK       | 42.68   | 46.90   | 46.76   | 39.79   | 46.59   | 37.76   | 43.46   | 41.81   | 46.55   | 44.28   | 44.34   | 44.87   | 43.83              | 38.55                  | 32.37    |
|                    | OR        | 75.27   | 82.72   | 82.47   | 70.17   | 82.17   | 66.60   | 76.65   | 73.75   | 82.11   | 78.10   | 78.19   | 79.13   | 77.31              | 70.02                  | 75.67    |
| <b>ULTRA-DELUX</b> | Volume    | 1.29    | 1.35    | 1.29    | 1.34    | 1.34    | 1.29    | 1.34    | 1.29    | 1.34    | 1.34    | 1.25    | 1.34    | 15.80              | 14.74                  | 18.83    |
|                    | Earnings  | 59.23   | 64.83   | 61.16   | 56.79   | 57.21   | 50.70   | 54.75   | 57.35   | 59.55   | 57.33   | 54.09   | 58.23   | 691.23             | 569.67                 | 608.06   |
|                    | EPK       | 45.77   | 48.00   | 47.26   | 42.46   | 42.78   | 39.18   | 40.94   | 44.31   | 44.53   | 42.87   | 43.24   | 43.54   | 43.74              | 38.66                  | 32.29    |
|                    | OR        | 75.71   | 79.41   | 78.18   | 70.24   | 70.77   | 64.81   | 67.73   | 73.31   | 73.66   | 70.92   | 71.52   | 72.03   | 72.36              | 66.89                  | 71.30    |
| <b>EXPRESS</b>     | Volume    | 8.46    | 9.01    | 8.55    | 8.65    | 8.74    | 8.33    | 8.79    | 8.46    | 8.74    | 8.74    | 8.18    | 8.74    | 103.42             | 94.48                  | 97.79    |
|                    | Earnings  | 370.23  | 434.72  | 412.01  | 373.34  | 395.46  | 350.03  | 386.37  | 385.14  | 412.43  | 394.23  | 374.24  | 400.19  | 4688.39            | 3719.07                | 3274.09  |
|                    | EPK       | 43.75   | 48.24   | 48.20   | 43.14   | 45.23   | 42.01   | 43.96   | 45.52   | 47.17   | 45.09   | 45.75   | 45.77   | 45.34              | 39.36                  | 33.48    |
|                    | OR        | 71.43   | 78.76   | 78.69   | 70.43   | 73.84   | 68.59   | 71.78   | 74.31   | 77.01   | 73.61   | 74.70   | 74.72   | 74.02              | 66.90                  | 73.31    |
| <b>PALLEVELUGU</b> | Volume    | 14.77   | 15.75   | 14.96   | 15.11   | 15.27   | 14.55   | 15.77   | 15.19   | 15.69   | 15.69   | 14.68   | 15.69   | 183.14             | 155.72                 | 192.30   |
|                    | Earnings  | 597.74  | 680.08  | 648.93  | 603.28  | 581.38  | 502.28  | 578.58  | 551.15  | 605.24  | 614.43  | 583.25  | 622.87  | 7169.22            | 5283.20                | 5003.96  |
|                    | EPK       | 40.47   | 43.18   | 43.37   | 39.92   | 38.07   | 34.52   | 36.69   | 36.28   | 38.56   | 39.16   | 39.72   | 39.69   | 39.15              | 33.93                  | 26.02    |
|                    | OR        | 79.29   | 84.60   | 84.97   | 78.20   | 74.59   | 67.63   | 71.89   | 71.09   | 75.56   | 76.73   | 77.82   | 77.77   | 76.70              | 70.29                  | 77.02    |
| <b>District</b>    | Volume    | 28.77   | 30.54   | 29.05   | 29.49   | 29.74   | 28.42   | 30.28   | 29.19   | 30.16   | 30.16   | 28.22   | 30.16   | 354.21             | 310.01                 | 366.94   |
|                    | Earnings  | 1219.10 | 1398.07 | 1330.12 | 1212.03 | 1245.81 | 1067.45 | 1214.02 | 1172.13 | 1287.05 | 1264.45 | 1197.81 | 1282.65 | 14890.68           | 11368.01               | 10806.83 |
|                    | EPK       | 42.37   | 45.77   | 45.78   | 41.09   | 41.89   | 37.55   | 40.09   | 40.15   | 42.67   | 41.93   | 42.44   | 42.53   | 42.04              | 36.67                  | 29.45    |
|                    | OR        | 76.15   | 82.27   | 82.28   | 73.86   | 75.29   | 67.50   | 72.05   | 72.16   | 76.69   | 75.36   | 76.28   | 76.43   | 75.56              | 67.76                  | 76.70    |
| <b>2022-23</b>     | Volume    | 29.03   | 30.13   | 29.93   | 28.14   | 29.22   | 27.56   | 28.47   | 26.42   | 27.5    | 28.41   | 25.2    |         | 310.01             |                        |          |
|                    | Earnings  | 951.52  | 1073.81 | 1067.38 | 1027.89 | 1125.91 | 939.36  | 1045.26 | 970.13  | 1084.4  | 1097.49 | 984.86  |         | 11368.01           |                        |          |
|                    | EPK       | 32.78   | 35.64   | 35.66   | 36.53   | 38.53   | 34.08   | 36.71   | 36.72   | 39.43   | 38.63   | 39.08   |         | 36.67              |                        |          |
|                    | OR        | 70.46   | 75.32   | 75.36   | 64.35   | 67.89   | 60.05   | 64.68   | 64.69   | 69.47   | 68.06   | 68.85   |         | 67.76              |                        |          |
| <b>2019-20</b>     | Volume    | 29.68   | 31.90   | 30.86   | 31.82   | 31.50   | 30.30   | 31.82   | 30.95   | 32.18   | 33.23   | 30.60   | 22.10   | 366.94             |                        |          |
|                    | Earnings  | 970.89  | 968.60  | 935.17  | 852.41  | 860.27  | 804.42  | 925.52  | 883.22  | 967.84  | 1009.45 | 969.38  | 659.65  | 10806.83           |                        |          |
|                    | EPK       | 32.72   | 30.36   | 30.30   | 26.79   | 27.31   | 26.55   | 29.08   | 28.54   | 30.07   | 30.38   | 31.68   | 29.85   | 29.45              |                        |          |
|                    | OR        | 89.80   | 83.35   | 83.10   | 73.45   | 74.91   | 72.78   | 79.77   | 78.25   | 73.75   | 71.10   | 74.14   | 69.88   | 76.70              |                        |          |



| Product wise Targets of Prakasam District |           |         |         |         |         |         |         |         |         |         |         |         |         | Annexure-IV        |                        |          |
|---|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| Product                                   | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
| VEN-ECONOMY                               | Volume    | 0.21    | 0.22    | 0.21    | 0.22    | 0.22    | 0.21    | 0.22    | 0.21    | 0.22    | 0.22    | 0.20    | 0.22    | 2.59               | 3.97                   | 3.76     |
|   | Earnings  | 15.33   | 18.25   | 14.30   | 13.84   | 16.82   | 14.04   | 14.83   | 12.89   | 15.82   | 14.86   | 14.04   | 14.97   | 179.99             | 219.86                 | 154.20   |
|   | EPK       | 72.36   | 82.55   | 67.53   | 63.26   | 76.86   | 66.27   | 67.75   | 60.87   | 72.29   | 67.91   | 68.57   | 68.41   | 69.60              | 55.37                  | 40.96    |
|   | OR        | 83.17   | 94.89   | 77.62   | 72.71   | 88.34   | 76.17   | 77.88   | 69.97   | 83.09   | 78.05   | 78.81   | 78.63   | 80.00              | 68.22                  | 66.32    |
| AMARAVATI                                 | Volume    | 0.21    | 0.22    | 0.21    | 0.22    | 0.22    | 0.21    | 0.22    | 0.21    | 0.22    | 0.22    | 0.20    | 0.22    | 2.59               | 1.89                   |          |
|   | Earnings  | 21.27   | 24.32   | 23.02   | 17.24   | 23.45   | 17.41   | 21.06   | 15.18   | 20.15   | 18.73   | 16.45   | 17.83   | 236.12             | 129.64                 |          |
|   | EPK       | 100.44  | 110.02  | 108.69  | 78.79   | 107.14  | 82.21   | 96.22   | 71.65   | 92.09   | 85.59   | 80.33   | 81.49   | 91.30              | 68.47                  |          |
|   | OR        | 84.03   | 92.06   | 90.94   | 65.92   | 89.64   | 68.79   | 80.51   | 59.95   | 77.05   | 71.61   | 67.21   | 68.18   | 76.39              | 59.63                  |          |
| GARUDA                                    | Volume    | 0.53    | 0.56    | 0.53    | 0.55    | 0.55    | 0.53    | 0.55    | 0.53    | 0.55    | 0.55    | 0.52    | 0.55    | 6.51               | 5.07                   | 6.63     |
|   | Earnings  | 35.27   | 40.51   | 37.06   | 31.72   | 36.44   | 31.15   | 31.71   | 30.76   | 33.92   | 31.15   | 29.23   | 31.51   | 400.44             | 256.02                 | 300.69   |
|   | EPK       | 66.21   | 72.85   | 69.56   | 57.61   | 66.20   | 58.46   | 57.60   | 57.74   | 61.61   | 56.58   | 56.76   | 57.22   | 61.55              | 50.52                  | 45.37    |
|   | OR        | 74.89   | 82.41   | 78.69   | 65.17   | 74.88   | 66.13   | 65.15   | 65.32   | 69.69   | 64.01   | 64.21   | 64.73   | 69.63              | 59.41                  | 63.24    |
| INDRA                                     | Volume    | 2.08    | 2.17    | 2.08    | 2.15    | 2.15    | 2.08    | 2.15    | 2.08    | 2.15    | 2.15    | 2.01    | 2.15    | 25.36              | 17.58                  | 17.19    |
|   | Earnings  | 124.50  | 144.07  | 141.69  | 117.07  | 128.04  | 103.89  | 110.33  | 98.05   | 119.09  | 113.83  | 106.92  | 115.49  | 1422.96            | 907.98                 | 720.94   |
|   | EPK       | 59.94   | 66.46   | 68.21   | 54.54   | 59.65   | 50.01   | 51.40   | 47.20   | 55.48   | 53.03   | 53.25   | 53.80   | 56.10              | 51.64                  | 41.94    |
|   | OR        | 76.45   | 84.77   | 87.00   | 69.57   | 76.09   | 63.79   | 65.57   | 60.21   | 70.77   | 67.64   | 67.92   | 68.63   | 71.56              | 68.87                  | 70.35    |
| STARLINER-HB                              | Volume    | 0.21    | 0.22    | 0.21    | 0.22    | 0.22    | 0.21    | 0.88    | 0.86    | 0.88    | 0.88    | 0.83    | 0.88    | 6.51               |                        |          |
|   | Earnings  | 11.38   | 12.82   | 12.26   | 11.46   | 12.95   | 10.64   | 46.34   | 44.38   | 50.25   | 45.81   | 45.57   | 48.72   | 352.59             |                        |          |
|   | EPK       | 53.73   | 57.99   | 57.88   | 52.36   | 59.19   | 50.25   | 52.42   | 51.87   | 56.84   | 51.82   | 55.10   | 55.11   | 54.13              |                        |          |
|   | OR        | 81.41   | 87.86   | 87.69   | 79.33   | 89.68   | 76.14   | 79.42   | 78.58   | 86.12   | 78.51   | 83.48   | 83.50   | 82.02              |                        |          |
| SUP-LUX                                   | Volume    | 11.31   | 11.80   | 11.31   | 11.68   | 11.68   | 11.31   | 12.10   | 11.71   | 12.10   | 12.10   | 11.32   | 12.10   | 140.50             | 139.57                 | 154.17   |
|   | Earnings  | 521.92  | 601.25  | 587.81  | 525.50  | 594.10  | 488.11  | 544.78  | 521.66  | 590.76  | 538.56  | 535.72  | 572.77  | 6622.95            | 5887.06                | 5413.26  |
|   | EPK       | 46.16   | 50.95   | 51.99   | 44.98   | 50.85   | 43.17   | 45.03   | 44.56   | 48.83   | 44.52   | 47.34   | 47.34   | 47.14              | 42.18                  | 35.11    |
|   | OR        | 81.41   | 89.86   | 91.69   | 79.33   | 89.68   | 76.14   | 79.42   | 78.58   | 86.12   | 78.51   | 83.48   | 83.50   | 83.13              | 76.60                  | 82.08    |
| ULTRA-DELUX                               | Volume    | 6.54    | 6.82    | 6.54    | 6.76    | 6.76    | 6.54    | 6.76    | 6.54    | 6.76    | 6.76    | 6.32    | 6.76    | 79.82              | 76.60                  | 79.39    |
|   | Earnings  | 314.06  | 353.93  | 345.22  | 305.41  | 323.71  | 287.25  | 299.09  | 286.17  | 314.83  | 299.12  | 297.93  | 321.05  | 3747.76            | 3038.10                | 2788.47  |
|   | EPK       | 48.04   | 51.88   | 52.81   | 45.21   | 47.92   | 43.94   | 44.28   | 43.77   | 46.61   | 44.28   | 47.15   | 47.53   | 46.95              | 39.66                  | 35.12    |
|   | OR        | 79.47   | 85.81   | 87.36   | 74.79   | 79.27   | 72.69   | 73.24   | 72.41   | 77.10   | 73.25   | 77.99   | 78.62   | 77.67              | 68.63                  | 77.56    |
| EXPRESS                                   | Volume    | 10.88   | 11.59   | 10.99   | 11.13   | 11.24   | 10.71   | 11.46   | 11.03   | 11.40   | 11.40   | 10.66   | 11.40   | 133.88             | 126.47                 | 147.63   |
|   | Earnings  | 508.29  | 595.10  | 570.54  | 527.21  | 550.09  | 477.10  | 528.81  | 508.52  | 550.69  | 550.59  | 527.42  | 569.62  | 6463.98            | 5122.89                | 5262.40  |
|   | EPK       | 46.72   | 51.36   | 51.91   | 47.38   | 48.93   | 44.53   | 46.16   | 46.11   | 48.32   | 48.31   | 49.47   | 49.98   | 48.28              | 40.51                  | 35.65    |
|   | OR        | 76.28   | 83.86   | 84.76   | 77.35   | 79.89   | 72.71   | 75.37   | 75.27   | 78.89   | 78.87   | 80.77   | 81.60   | 78.83              | 68.84                  | 78.05    |
| U-P.VELUGU                                | Volume    | 0.61    | 0.65    | 0.62    | 0.63    | 0.63    | 0.60    | 0.64    | 0.61    | 0.63    | 0.63    | 0.59    | 0.63    | 7.47               | 1.22                   | 1.76     |
|   | Earnings  | 29.42   | 33.80   | 32.82   | 31.09   | 30.87   | 26.84   | 29.09   | 26.89   | 23.98   | 25.45   | 27.59   | 29.71   | 347.55             | 46.54                  | 52.14    |
|   | EPK       | 48.10   | 51.90   | 53.12   | 49.71   | 48.85   | 44.58   | 45.80   | 43.97   | 37.95   | 40.28   | 46.67   | 47.02   | 46.50              | 38.04                  | 29.65    |
|   | OR        | 78.83   | 85.06   | 87.06   | 81.47   | 80.06   | 73.06   | 75.06   | 72.06   | 62.19   | 66.02   | 76.48   | 77.06   | 76.21              | 65.86                  | 71.83    |
| PALLEVELUGU                               | Volume    | 26.69   | 28.47   | 27.06   | 27.32   | 27.60   | 26.30   | 28.07   | 27.04   | 27.94   | 27.92   | 26.14   | 27.93   | 328.49             | 287.25                 | 341.06   |
|   | Earnings  | 1064.12 | 1238.25 | 1183.05 | 1127.56 | 1097.66 | 941.54  | 1032.76 | 966.37  | 1052.77 | 1065.35 | 1005.90 | 1088.71 | 12864.03           | 9701.65                | 8919.51  |
|   | EPK       | 39.86   | 43.49   | 43.71   | 41.28   | 39.77   | 35.80   | 36.80   | 35.74   | 37.68   | 38.15   | 38.48   | 38.98   | 39.16              | 33.77                  | 26.15    |
|   | OR        | 78.10   | 85.20   | 85.65   | 80.87   | 77.91   | 70.14   | 72.10   | 70.02   | 73.83   | 74.75   | 75.39   | 76.36   | 76.73              | 69.98                  | 77.41    |
| District                                  | Volume    | 59.27   | 62.72   | 59.76   | 60.86   | 61.27   | 58.70   | 63.03   | 60.81   | 62.84   | 62.82   | 58.79   | 62.83   | 733.72             | 658.62                 | 751.59   |
|   | Earnings  | 2645.55 | 3062.30 | 2947.77 | 2708.10 | 2814.14 | 2397.97 | 2658.81 | 2510.87 | 2772.26 | 2703.48 | 2606.77 | 2810.38 | 32638.39           | 25287.18               | 23611.61 |
|   | EPK       | 44.63   | 48.82   | 49.33   | 44.50   | 45.93   | 40.85   | 42.18   | 41.29   | 44.12   | 43.03   | 44.34   | 44.73   | 44.48              | 38.39                  | 31.42    |
|   | OR        | 78.50   | 85.87   | 86.75   | 78.25   | 80.78   | 71.84   | 74.19   | 72.61   | 77.59   | 75.68   | 77.98   | 78.66   | 78.23              | 69.81                  | 79.82    |
| 2022-23                                   | Volume    | 58.32   | 63.02   | 62.57   | 60.36   | 63.51   | 57.48   | 59.94   | 55.44   | 60.82   | 61.73   | 55.43   |         | 658.62             |                        |          |
|   | Earnings  | 2001.86 | 2393.81 | 2406.32 | 2362.95 | 2659.32 | 2100.79 | 2271    | 2039.68 | 2428.57 | 2401.1  | 2221.78 |         | 25287.18           |                        |          |
|   | EPK       | 34.33   | 37.98   | 38.46   | 39.15   | 41.87   | 36.55   | 37.89   | 36.79   | 39.93   | 38.90   | 40.08   |         | 38.39              |                        |          |
|   | OR        | 72.54   | 78.97   | 79.95   | 67.87   | 72.59   | 63.36   | 65.69   | 63.78   | 69.23   | 67.44   | 69.49   |         | 69.81              |                        |          |
| 2019-20                                   | Volume    | 63.01   | 66.63   | 63.94   | 64.51   | 64.09   | 62.26   | 65.79   | 62.95   | 64.58   | 67.75   | 61.58   | 44.52   | 751.59             |                        |          |
|   | Earnings  | 2165.32 | 2247.13 | 2141.67 | 1831.63 | 1840.18 | 1761.29 | 2080.32 | 1885.76 | 1959.23 | 2218.98 | 2085.49 | 1394.60 | 23611.61           |                        |          |
|   | EPK       | 34.37   | 33.73   | 33.49   | 28.40   | 28.71   | 28.29   | 31.62   | 29.96   | 30.34   | 32.75   | 33.86   | 31.32   | 31.42              |                        |          |
|   | OR        | 91.98   | 90.28   | 89.28   | 75.69   | 76.59   | 75.39   | 84.13   | 79.68   | 72.97   | 75.45   | 77.58   | 71.96   | 79.82              |                        |          |

**Product wise Targets of SPS Nellore District**

**Annexure-IV**

| Product             | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23        | 2019-20  |
|---------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|----------------|----------|
|                     |           |         |         |         |         |         |         |         |         |         |         |         |         |                    | Up to Feb 2023 |          |
| <b>VEN-ECONOMY</b>  | Volume    | 0.24    | 0.25    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.23    | 0.24    | 2.89               | 12.53          | 3.50     |
|                     | Earnings  | 14.08   | 15.77   | 17.13   | 13.79   | 16.18   | 12.01   | 14.96   | 12.81   | 14.77   | 14.47   | 12.48   | 13.49   | 171.94             | 449.19         | 147.90   |
|                     | EPK       | 59.58   | 63.93   | 72.45   | 56.45   | 66.24   | 50.80   | 61.23   | 54.20   | 60.45   | 59.24   | 54.60   | 55.23   | 59.57              | 35.85          | 42.28    |
|                     | OR        | 68.48   | 73.48   | 83.27   | 64.88   | 76.14   | 58.39   | 70.38   | 62.30   | 69.49   | 68.09   | 62.76   | 63.48   | 68.47              | 44.17          | 68.46    |
| <b>DOLP-CRUS</b>    | Volume    | 0.53    | 0.55    | 0.53    | 0.55    | 0.55    | 0.53    | 0.55    | 0.53    | 0.55    | 0.55    | 0.51    | 0.55    | 6.47               | 5.90           |          |
|                     | Earnings  | 46.66   | 54.27   | 51.52   | 38.37   | 51.71   | 39.46   | 41.03   | 43.58   | 49.64   | 41.77   | 41.63   | 44.79   | 544.44             | 463.36         |          |
|                     | EPK       | 88.07   | 98.15   | 97.24   | 70.09   | 94.46   | 74.49   | 74.95   | 82.26   | 90.67   | 76.29   | 81.29   | 81.82   | 84.16              | 78.53          |          |
|                     | OR        | 68.02   | 75.80   | 75.10   | 54.13   | 72.95   | 57.53   | 57.88   | 63.53   | 70.02   | 58.92   | 62.78   | 63.19   | 65.00              | 62.77          |          |
| <b>AMARAVATI</b>    | Volume    | 0.24    | 0.25    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.23    | 0.24    | 2.89               | 5.57           | 13.37    |
|                     | Earnings  | 21.96   | 23.74   | 22.74   | 17.85   | 21.96   | 16.81   | 19.50   | 16.12   | 20.99   | 20.33   | 18.00   | 19.51   | 239.52             | 371.95         | 779.90   |
|                     | EPK       | 92.90   | 96.20   | 96.21   | 73.09   | 89.88   | 71.12   | 79.82   | 68.20   | 85.92   | 83.24   | 78.78   | 79.85   | 82.98              | 66.72          | 58.34    |
|                     | OR        | 77.73   | 80.49   | 80.50   | 61.15   | 75.20   | 59.50   | 66.78   | 57.06   | 71.89   | 69.65   | 65.91   | 66.81   | 69.43              | 58.11          | 61.43    |
| <b>INDRA</b>        | Volume    | 1.03    | 1.07    | 1.03    | 1.06    | 1.06    | 1.03    | 1.06    | 1.03    | 1.06    | 1.06    | 0.99    | 1.06    | 12.54              | 14.45          | 11.56    |
|                     | Earnings  | 61.58   | 74.02   | 68.19   | 49.72   | 58.83   | 48.09   | 54.57   | 45.42   | 60.38   | 56.49   | 50.13   | 54.00   | 681.41             | 694.63         | 434.74   |
|                     | EPK       | 59.99   | 69.09   | 66.42   | 46.87   | 55.45   | 46.84   | 51.44   | 44.25   | 56.92   | 53.25   | 50.51   | 50.91   | 54.36              | 48.07          | 37.62    |
|                     | OR        | 76.51   | 88.12   | 84.72   | 59.78   | 70.73   | 59.75   | 65.61   | 56.44   | 72.60   | 67.92   | 64.43   | 64.93   | 69.34              | 64.12          | 63.10    |
| <b>STARLINER-HB</b> | Volume    | 0.52    | 0.54    | 0.52    | 0.54    | 0.54    | 0.52    | 0.54    | 0.52    | 0.54    | 0.54    | 0.50    | 0.54    | 6.37               |                |          |
|                     | Earnings  | 26.15   | 30.54   | 29.40   | 25.48   | 28.87   | 23.46   | 25.92   | 24.52   | 29.46   | 27.58   | 25.75   | 27.70   | 324.82             |                |          |
|                     | EPK       | 50.09   | 56.05   | 56.32   | 47.24   | 53.52   | 44.94   | 48.06   | 46.98   | 54.62   | 51.13   | 51.03   | 51.35   | 50.96              |                |          |
|                     | OR        | 75.89   | 84.93   | 85.33   | 71.58   | 81.08   | 68.10   | 72.81   | 71.18   | 82.76   | 77.46   | 77.32   | 77.80   | 77.22              |                |          |
| <b>SUP-LUX</b>      | Volume    | 14.95   | 15.60   | 14.95   | 15.45   | 15.45   | 14.95   | 16.45   | 15.92   | 16.45   | 16.45   | 15.39   | 16.45   | 188.48             | 171.34         | 207.04   |
|                     | Earnings  | 643.33  | 751.36  | 723.36  | 627.03  | 710.27  | 577.27  | 679.25  | 642.56  | 772.02  | 722.63  | 674.77  | 725.81  | 8249.67            | 6717.22        | 6744.26  |
|                     | EPK       | 43.03   | 48.15   | 48.38   | 40.59   | 45.97   | 38.61   | 41.28   | 40.36   | 46.92   | 43.92   | 43.84   | 44.11   | 43.77              | 39.20          | 32.57    |
|                     | OR        | 75.89   | 84.93   | 85.33   | 71.58   | 81.08   | 68.10   | 72.81   | 71.18   | 82.76   | 77.46   | 77.32   | 77.80   | 77.19              | 71.20          | 76.15    |
| <b>ULTRA-DELUX</b>  | Volume    | 4.08    | 4.26    | 4.08    | 4.22    | 4.22    | 4.08    | 4.22    | 4.08    | 4.22    | 4.22    | 3.95    | 4.22    | 49.86              | 36.81          | 35.35    |
|                     | Earnings  | 193.55  | 218.27  | 208.48  | 196.14  | 206.34  | 191.96  | 194.48  | 184.57  | 201.42  | 197.06  | 185.76  | 199.94  | 2377.97            | 1498.65        | 1256.06  |
|                     | EPK       | 47.40   | 51.22   | 51.06   | 46.48   | 48.90   | 47.01   | 46.09   | 45.20   | 47.74   | 46.70   | 47.06   | 47.39   | 47.69              | 40.72          | 35.53    |
|                     | OR        | 78.41   | 84.73   | 84.46   | 76.90   | 80.90   | 77.77   | 76.25   | 74.78   | 78.97   | 77.26   | 77.85   | 78.39   | 78.90              | 70.45          | 78.45    |
| <b>EXPRESS</b>      | Volume    | 15.16   | 16.15   | 13.44   | 13.60   | 13.75   | 13.10   | 13.82   | 13.30   | 13.75   | 13.75   | 12.86   | 13.75   | 166.41             | 169.29         | 200.58   |
|                     | Earnings  | 632.19  | 764.52  | 643.69  | 570.95  | 610.03  | 545.60  | 580.08  | 518.03  | 596.22  | 603.62  | 558.12  | 599.54  | 7222.59            | 6608.54        | 6406.60  |
|                     | EPK       | 41.69   | 47.34   | 47.90   | 41.97   | 44.38   | 41.65   | 41.99   | 38.94   | 43.38   | 43.91   | 43.41   | 43.62   | 43.40              | 39.04          | 31.94    |
|                     | OR        | 68.06   | 77.29   | 78.21   | 68.52   | 72.46   | 68.01   | 68.55   | 63.58   | 70.82   | 71.70   | 70.87   | 71.21   | 70.86              | 66.35          | 69.94    |
| <b>U-P.VELUGU</b>   | Volume    | 4.96    | 5.29    | 5.01    | 5.08    | 5.13    | 4.89    | 5.26    | 5.06    | 5.23    | 5.23    | 4.89    | 5.23    | 61.26              | 51.70          | 18.04    |
|                     | Earnings  | 227.05  | 274.83  | 269.67  | 252.87  | 253.80  | 217.92  | 236.49  | 215.41  | 237.86  | 247.93  | 226.37  | 243.00  | 2903.22            | 2107.79        | 578.14   |
|                     | EPK       | 45.74   | 51.99   | 53.78   | 49.81   | 49.48   | 44.58   | 44.99   | 42.56   | 45.48   | 47.41   | 46.27   | 46.47   | 47.39              | 40.77          | 32.04    |
|                     | OR        | 74.96   | 85.20   | 88.13   | 81.62   | 81.09   | 73.06   | 73.73   | 69.75   | 74.54   | 77.69   | 75.83   | 76.15   | 77.67              | 70.60          | 77.61    |
| <b>PALLEVELUGU</b>  | Volume    | 32.21   | 34.49   | 32.95   | 33.01   | 33.37   | 31.78   | 33.55   | 32.38   | 33.44   | 33.39   | 31.32   | 33.42   | 395.31             | 342.30         | 438.10   |
|                     | Earnings  | 1265.89 | 1537.58 | 1448.87 | 1386.37 | 1296.53 | 1150.61 | 1242.19 | 1095.16 | 1260.27 | 1295.56 | 1191.00 | 1272.91 | 15442.94           | 11342.74       | 11350.10 |
|                     | EPK       | 39.30   | 44.58   | 43.97   | 42.00   | 38.86   | 36.21   | 37.02   | 33.82   | 37.68   | 38.80   | 38.03   | 38.08   | 39.07              | 33.14          | 25.91    |
|                     | OR        | 77.00   | 87.34   | 86.16   | 82.28   | 76.13   | 70.94   | 72.53   | 66.27   | 73.83   | 76.03   | 74.51   | 74.61   | 76.54              | 68.66          | 76.68    |
| <b>District</b>     | Volume    | 73.92   | 78.46   | 72.99   | 74.00   | 74.55   | 71.35   | 75.94   | 73.30   | 75.73   | 75.67   | 70.87   | 75.71   | 892.47             | 800.10         | 929.00   |
|                     | Earnings  | 3132.44 | 3744.90 | 3483.05 | 3178.58 | 3254.51 | 2823.18 | 3088.47 | 2798.21 | 3243.03 | 3227.44 | 2984.01 | 3200.69 | 38158.52           | 29959.01       | 27769.14 |
|                     | EPK       | 42.37   | 47.73   | 47.72   | 42.96   | 43.66   | 39.57   | 40.67   | 38.18   | 42.83   | 42.65   | 42.10   | 42.28   | 42.76              | 37.44          | 29.89    |
|                     | OR        | 74.58   | 84.01   | 83.99   | 75.60   | 76.84   | 69.64   | 71.58   | 67.19   | 75.37   | 75.06   | 74.10   | 74.40   | 75.25              | 68.45          | 76.66    |
| <b>2022-23</b>      | Volume    | 71.87   | 75.29   | 76.17   | 75.73   | 78.22   | 70.2    | 74.28   | 67.92   | 72.03   | 72.13   | 66.26   |         | 800.1              |                |          |
|                     | Earnings  | 2385.86 | 2836.16 | 2866.68 | 2895.71 | 3146.87 | 2527.86 | 2766.91 | 2336.26 | 2821.81 | 2826.18 | 2548.71 |         | 29959.01           |                |          |
|                     | EPK       | 33.20   | 37.67   | 37.64   | 38.24   | 40.23   | 36.01   | 37.25   | 34.40   | 39.18   | 39.18   | 38.47   |         | 37.44              |                |          |
|                     | OR        | 70.69   | 78.77   | 78.70   | 66.63   | 70.10   | 62.75   | 64.91   | 59.94   | 68.26   | 68.27   | 67.02   |         | 68.45              |                |          |
| <b>2019-20</b>      | Volume    | 76.11   | 82.49   | 79.25   | 80.57   | 80.49   | 78.00   | 81.14   | 77.95   | 80.27   | 81.60   | 77.07   | 54.08   | 929.00             |                |          |
|                     | Earnings  | 2503.78 | 2578.51 | 2537.82 | 2207.45 | 2222.28 | 2162.46 | 2486.16 | 2195.01 | 2354.27 | 2549.53 | 2390.99 | 1580.89 | 27769.14           |                |          |
|                     | EPK       | 32.90   | 31.26   | 32.02   | 27.40   | 27.61   | 27.72   | 30.64   | 28.16   | 29.33   | 31.24   | 31.02   | 29.23   | 29.89              |                |          |
|                     | OR        | 88.27   | 83.88   | 86.26   | 73.81   | 74.33   | 74.62   | 82.43   | 75.73   | 71.33   | 72.62   | 71.84   | 67.99   | 76.66              |                |          |

**Product wise Targets of Tirupathi District**

**Annexure-IV**

| Product             | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|---------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| <b>G-SAPTAGIRI-</b> | Volume    | 2.72    | 2.81    | 2.72    | 2.81    | 2.81    | 2.72    | 2.81    | 2.72    | 2.81    | 2.81    | 2.63    | 2.81    | 33.18              | 4.68                   |          |
|                     | Earnings  | 198.09  | 236.48  | 239.51  | 219.03  | 208.92  | 200.73  | 227.07  | 197.99  | 205.60  | 210.07  | 180.64  | 196.04  | 2520.17            | 464.84                 |          |
|                     | EPK       | 72.83   | 84.14   | 88.06   | 77.93   | 74.33   | 73.80   | 80.79   | 72.80   | 73.16   | 74.75   | 68.71   | 69.75   | 75.95              | 99.23                  |          |
|                     | OR        | 67.13   | 77.55   | 81.16   | 71.83   | 68.51   | 68.02   | 74.47   | 67.09   | 67.42   | 68.89   | 63.32   | 64.29   | 70.00              | 91.46                  |          |
| <b>VEN-ECONOMY</b>  | Volume    | 0.36    | 0.37    | 0.36    | 0.37    | 0.37    | 0.36    | 0.37    | 0.36    | 0.37    | 0.37    | 0.34    | 0.37    | 4.35               | 3.62                   | 4.20     |
|                     | Earnings  | 26.67   | 27.05   | 22.73   | 21.95   | 24.91   | 20.00   | 20.14   | 20.56   | 25.87   | 23.30   | 22.03   | 23.81   | 279.00             | 216.81                 | 189.59   |
|                     | EPK       | 74.82   | 72.71   | 63.77   | 59.61   | 67.63   | 56.10   | 54.69   | 57.68   | 70.25   | 63.27   | 63.96   | 64.64   | 64.11              | 59.81                  | 45.19    |
|                     | OR        | 86.00   | 83.57   | 73.30   | 68.52   | 77.73   | 64.49   | 62.86   | 66.30   | 80.74   | 72.72   | 73.51   | 74.30   | 73.69              | 73.69                  | 73.16    |
| <b>DOLP-CRUS</b>    | Volume    | 0.36    | 0.37    | 0.36    | 0.37    | 0.37    | 0.36    | 0.37    | 0.36    | 0.37    | 0.37    | 0.35    | 0.37    | 4.38               | 3.30                   |          |
|                     | Earnings  | 34.30   | 37.03   | 35.35   | 27.57   | 30.77   | 23.50   | 27.08   | 31.62   | 34.79   | 29.17   | 27.65   | 29.90   | 368.73             | 228.16                 |          |
|                     | EPK       | 95.60   | 98.90   | 98.53   | 74.37   | 82.99   | 65.49   | 73.04   | 88.12   | 93.82   | 78.67   | 79.72   | 80.65   | 84.17              | 69.24                  |          |
|                     | OR        | 73.83   | 76.38   | 76.10   | 57.44   | 64.10   | 50.58   | 56.41   | 68.06   | 72.46   | 60.76   | 61.57   | 62.29   | 65.00              | 55.34                  |          |
| <b>AMARAVATI</b>    | Volume    | 1.83    | 1.91    | 1.83    | 1.89    | 1.89    | 1.83    | 1.89    | 1.83    | 1.89    | 1.89    | 1.77    | 1.89    | 22.32              | 20.94                  | 27.36    |
|                     | Earnings  | 179.96  | 187.46  | 173.12  | 140.71  | 157.84  | 135.40  | 148.18  | 133.65  | 158.50  | 140.76  | 145.28  | 155.41  | 1856.27            | 1360.29                | 1589.83  |
|                     | EPK       | 98.43   | 98.25   | 94.69   | 74.48   | 83.55   | 74.06   | 78.44   | 73.11   | 83.90   | 74.51   | 82.21   | 82.26   | 83.16              | 64.97                  | 58.11    |
|                     | OR        | 82.36   | 82.20   | 79.23   | 62.32   | 69.91   | 61.96   | 65.63   | 61.17   | 70.20   | 62.34   | 68.78   | 68.83   | 69.57              | 56.58                  | 61.19    |
| <b>G-INTERCITY-</b> | Volume    | 0.12    | 0.13    | 4.88    | 5.04    | 5.04    | 4.88    | 5.04    | 4.88    | 5.04    | 5.04    | 4.71    | 5.04    | 49.82              | 0.05                   |          |
|                     | Earnings  | 7.30    | 8.24    | 319.19  | 285.66  | 296.48  | 278.71  | 292.55  | 265.80  | 294.45  | 292.51  | 276.61  | 297.92  | 2915.41            | 3.60                   |          |
|                     | EPK       | 59.20   | 64.67   | 65.47   | 56.70   | 58.85   | 57.17   | 58.07   | 54.52   | 58.45   | 58.06   | 58.69   | 59.14   | 58.52              | 75.28                  |          |
|                     | OR        | 76.88   | 83.99   | 85.03   | 73.64   | 76.43   | 74.24   | 75.42   | 70.80   | 75.91   | 75.41   | 76.22   | 76.80   | 76.00              | 97.77                  |          |
| <b>GARUDA</b>       | Volume    | 0.64    | 0.67    | 0.64    | 0.66    | 0.66    | 0.64    | 0.66    | 0.64    | 0.66    | 0.66    | 0.62    | 0.66    | 7.80               | 6.71                   | 8.62     |
|                     | Earnings  | 47.23   | 46.92   | 40.63   | 37.41   | 35.13   | 31.14   | 41.91   | 41.21   | 37.74   | 37.98   | 37.14   | 40.10   | 474.54             | 339.33                 | 412.96   |
|                     | EPK       | 73.99   | 70.42   | 63.64   | 56.71   | 53.25   | 48.78   | 63.54   | 64.56   | 57.20   | 57.58   | 60.19   | 60.79   | 60.88              | 50.54                  | 47.89    |
|                     | OR        | 83.70   | 79.66   | 71.99   | 64.15   | 60.23   | 55.18   | 71.88   | 73.03   | 64.71   | 65.14   | 68.08   | 68.76   | 68.87              | 59.43                  | 66.76    |
| <b>INDRA</b>        | Volume    | 1.29    | 1.35    | 1.29    | 1.34    | 1.34    | 1.29    | 1.34    | 1.29    | 1.34    | 1.34    | 1.25    | 1.34    | 15.80              | 14.66                  | 19.52    |
|                     | Earnings  | 80.72   | 101.50  | 82.30   | 65.56   | 68.89   | 59.20   | 97.55   | 58.37   | 56.74   | 52.89   | 58.56   | 62.92   | 845.18             | 880.34                 | 769.13   |
|                     | EPK       | 62.37   | 75.14   | 63.59   | 49.02   | 51.51   | 45.74   | 72.95   | 45.10   | 42.42   | 39.55   | 46.81   | 47.05   | 53.48              | 60.03                  | 39.40    |
|                     | OR        | 79.55   | 95.85   | 81.11   | 62.53   | 65.70   | 58.34   | 93.04   | 57.53   | 54.11   | 50.44   | 59.70   | 60.01   | 68.22              | 80.07                  | 66.08    |
| <b>STARLINER-HE</b> | Volume    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.37    | 0.36    | 0.37    | 0.37    | 0.35    | 0.37    | 2.20               |                        |          |
|                     | Earnings  | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 18.49   | 18.18   | 20.55   | 18.95   | 17.58   | 18.94   | 112.68             |                        |          |
|                     | EPK       | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 49.71   | 50.49   | 55.23   | 50.94   | 50.52   | 50.90   | 51.31              |                        |          |
|                     | OR        | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 75.31   | 76.51   | 83.69   | 77.18   | 76.54   | 77.13   | 77.74              |                        |          |
| <b>GHAT-SERVICE</b> | Volume    | 35.89   | 37.46   | 35.89   | 37.09   | 37.09   | 35.89   | 39.10   | 37.84   | 39.10   | 39.10   | 36.58   | 39.10   | 450.13             | 397.19                 | 457.28   |
|                     | Earnings  | 2185.52 | 2547.11 | 2564.67 | 2425.22 | 2307.49 | 2216.18 | 2655.27 | 2302.60 | 2391.77 | 2446.69 | 2093.90 | 2274.49 | 28410.92           | 24247.09               | 21559.17 |
|                     | EPK       | 60.89   | 67.99   | 71.45   | 65.39   | 62.21   | 61.74   | 67.91   | 60.85   | 61.17   | 62.58   | 57.25   | 58.17   | 63.12              | 61.05                  | 47.15    |
|                     | OR        | 63.62   | 71.04   | 74.65   | 68.32   | 65.00   | 64.51   | 70.96   | 63.58   | 63.91   | 65.38   | 59.81   | 60.78   | 65.95              | 66.12                  | 57.37    |
| <b>SUP-LUX</b>      | Volume    | 7.03    | 7.34    | 7.03    | 7.27    | 7.27    | 7.03    | 7.61    | 7.37    | 7.61    | 7.61    | 7.12    | 7.61    | 87.92              | 86.37                  | 98.69    |
|                     | Earnings  | 302.06  | 347.40  | 344.69  | 322.05  | 331.89  | 277.66  | 325.17  | 319.67  | 361.34  | 333.21  | 309.15  | 333.01  | 3907.30            | 3388.09                | 3247.44  |
|                     | EPK       | 42.95   | 47.34   | 49.02   | 44.32   | 45.67   | 39.49   | 42.70   | 43.38   | 47.45   | 43.76   | 43.40   | 43.73   | 44.44              | 39.23                  | 32.90    |
|                     | OR        | 75.76   | 83.48   | 86.45   | 78.17   | 80.55   | 69.64   | 75.31   | 76.51   | 83.69   | 77.18   | 76.54   | 77.13   | 78.38              | 71.24                  | 76.92    |
| <b>ULTRA-DELUX</b>  | Volume    | 2.30    | 2.40    | 2.30    | 2.37    | 2.37    | 2.30    | 2.37    | 2.30    | 2.37    | 2.37    | 2.22    | 2.37    | 28.04              | 24.92                  | 38.02    |
|                     | Earnings  | 104.35  | 112.27  | 107.44  | 96.01   | 98.15   | 91.74   | 115.48  | 93.16   | 99.59   | 102.94  | 100.90  | 108.77  | 1230.81            | 953.52                 | 1272.59  |
|                     | EPK       | 45.43   | 46.83   | 46.78   | 40.45   | 41.36   | 39.94   | 48.66   | 40.56   | 41.96   | 43.37   | 45.45   | 45.83   | 43.89              | 38.26                  | 33.47    |
|                     | OR        | 75.16   | 77.48   | 77.38   | 66.92   | 68.41   | 66.08   | 80.49   | 67.10   | 69.41   | 71.75   | 75.18   | 75.81   | 72.60              | 66.21                  | 73.91    |
| <b>EXPRESS</b>      | Volume    | 16.36   | 17.43   | 16.53   | 16.74   | 16.91   | 16.11   | 17.89   | 17.22   | 17.80   | 17.80   | 16.65   | 17.80   | 205.23             | 191.98                 | 210.17   |
|                     | Earnings  | 729.49  | 852.76  | 819.39  | 712.89  | 749.11  | 692.29  | 781.44  | 703.74  | 782.83  | 777.36  | 735.56  | 792.56  | 9129.43            | 7762.19                | 7173.08  |
|                     | EPK       | 44.58   | 48.94   | 49.57   | 42.60   | 44.30   | 42.97   | 43.68   | 40.86   | 43.98   | 43.68   | 44.18   | 44.53   | 44.48              | 40.43                  | 34.13    |
|                     | OR        | 72.79   | 79.89   | 80.93   | 69.54   | 72.33   | 70.15   | 71.32   | 66.71   | 71.81   | 71.31   | 72.13   | 72.70   | 72.63              | 68.72                  | 74.73    |

**Product wise Targets of Tirupathi District**

**Annexure-IV**

| Product            | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|--------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| <b>U-P.VELUGU</b>  | Volume    | 0.50    | 0.53    | 0.50    | 0.51    | 0.51    | 0.49    | 0.52    | 0.50    | 0.51    | 0.51    | 0.48    | 0.51    | 6.08               | 13.91                  | 0.12     |
|                    | Earnings  | 21.03   | 24.42   | 22.87   | 21.01   | 20.77   | 18.95   | 20.79   | 19.99   | 23.88   | 24.47   | 22.23   | 23.79   | 264.20             | 469.20                 | 4.33     |
|                    | EPK       | 42.27   | 46.09   | 45.52   | 41.30   | 40.41   | 38.68   | 40.25   | 40.18   | 46.46   | 47.60   | 46.23   | 46.28   | 43.46              | 33.73                  | 34.82    |
|                    | OR        | 69.27   | 75.53   | 74.59   | 67.68   | 66.22   | 63.40   | 65.96   | 65.85   | 76.14   | 78.01   | 75.76   | 75.85   | 71.22              | 58.41                  | 84.34    |
| <b>PALLEVELUGU</b> | Volume    | 29.33   | 31.45   | 30.10   | 30.07   | 30.40   | 28.95   | 31.07   | 30.00   | 30.98   | 30.92   | 29.02   | 30.96   | 363.25             | 305.07                 | 353.28   |
|                    | Earnings  | 1207.59 | 1344.10 | 1332.58 | 1199.98 | 1123.31 | 1051.61 | 1179.58 | 1043.48 | 1127.17 | 1163.36 | 1080.16 | 1148.04 | 14000.98           | 10101.11               | 8929.76  |
|                    | EPK       | 41.18   | 42.74   | 44.28   | 39.90   | 36.95   | 36.32   | 37.96   | 34.78   | 36.38   | 37.63   | 37.22   | 37.08   | 38.54              | 33.11                  | 25.28    |
|                    | OR        | 80.67   | 83.73   | 86.75   | 78.18   | 72.40   | 71.17   | 74.38   | 68.15   | 71.28   | 73.72   | 72.93   | 72.65   | 75.52              | 68.60                  | 74.82    |
| <b>MET-EXP</b>     | Volume    | 2.55    | 2.71    | 2.57    | 2.61    | 2.63    | 2.51    | 2.65    | 2.55    | 2.63    | 2.63    | 2.46    | 2.63    | 31.13              | 27.23                  | 42.16    |
|                    | Earnings  | 119.74  | 125.08  | 121.53  | 118.68  | 126.60  | 116.42  | 125.34  | 123.12  | 125.86  | 123.31  | 117.37  | 125.19  | 1468.24            | 1252.06                | 1448.06  |
|                    | EPK       | 47.01   | 46.11   | 47.23   | 45.55   | 48.10   | 46.41   | 47.38   | 48.34   | 47.82   | 46.85   | 47.67   | 47.56   | 47.16              | 45.98                  | 34.35    |
|                    | OR        | 88.74   | 87.04   | 89.16   | 86.00   | 90.81   | 87.62   | 89.44   | 91.25   | 90.27   | 88.44   | 89.99   | 89.79   | 89.04              | 89.04                  | 86.81    |
| <b>District</b>    | Volume    | 101.28  | 106.93  | 107.00  | 109.13  | 109.66  | 105.36  | 114.06  | 110.20  | 113.86  | 113.79  | 106.55  | 113.84  | 1311.64            | 1105.06                | 1266.04  |
|                    | Earnings  | 5244.05 | 5997.80 | 6226.02 | 5693.74 | 5580.26 | 5213.52 | 6076.06 | 5373.14 | 5746.67 | 5776.97 | 5224.76 | 5630.88 | 67783.87           | 51892.73               | 46852.15 |
|                    | EPK       | 51.78   | 56.09   | 58.19   | 52.18   | 50.89   | 49.49   | 53.27   | 48.76   | 50.47   | 50.77   | 49.04   | 49.46   | 51.68              | 46.96                  | 37.01    |
|                    | OR        | 70.88   | 76.79   | 79.66   | 71.42   | 69.66   | 67.74   | 72.93   | 66.74   | 69.09   | 69.50   | 67.13   | 67.71   | 70.74              | 67.84                  | 65.06    |
| <b>2022-23</b>     | Volume    | 98.17   | 103.21  | 101.3   | 104.46  | 104     | 97.83   | 103.62  | 96.38   | 101.19  | 102.52  | 92.38   |         | 1105.06            |                        |          |
|                    | Earnings  | 4177.9  | 4770.93 | 4845.11 | 5035.54 | 4957.06 | 4490.96 | 5205.59 | 4396.54 | 4788.94 | 4936.65 | 4287.51 |         | 51892.73           |                        |          |
|                    | EPK       | 42.56   | 46.23   | 47.83   | 48.21   | 47.66   | 45.91   | 50.24   | 45.62   | 47.33   | 48.15   | 46.41   |         | 46.96              |                        |          |
|                    | OR        | 69.89   | 75.38   | 78.00   | 66.74   | 65.99   | 63.55   | 69.55   | 63.15   | 65.52   | 66.67   | 64.26   |         | 67.84              |                        |          |
| <b>2019-20</b>     | Volume    | 105.38  | 110.72  | 106.78  | 111.08  | 110.40  | 105.70  | 109.30  | 105.04  | 109.52  | 112.53  | 105.94  | 73.65   | 1266.04            |                        |          |
|                    | Earnings  | 4095.57 | 4227.26 | 4210.97 | 3976.76 | 3879.26 | 3695.85 | 4167.07 | 3650.79 | 4059.09 | 4283.83 | 4022.60 | 2583.08 | 46852.15           |                        |          |
|                    | EPK       | 38.86   | 38.18   | 39.43   | 35.80   | 35.14   | 34.97   | 38.12   | 34.76   | 37.06   | 38.07   | 37.97   | 35.07   | 37.01              |                        |          |
|                    | OR        | 72.13   | 70.86   | 73.67   | 66.82   | 65.49   | 65.21   | 71.00   | 64.85   | 60.84   | 59.49   | 59.44   | 54.83   | 65.06              |                        |          |



### Product wise Targets of Chittoor District

Annexure-IV

| Product             | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|---------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| <b>INDRA</b>        | Volume    | 0.73    | 0.76    | 0.73    | 0.76    | 0.76    | 0.73    | 0.76    | 0.73    | 0.76    | 0.76    | 0.71    | 0.76    | 8.94               | 4.13                   |          |
|                     | Earnings  | 39.13   | 49.15   | 48.71   | 43.19   | 43.39   | 35.15   | 40.09   | 33.56   | 35.53   | 36.37   | 30.48   | 33.63   | 468.37             | 165.49                 |          |
|                     | EPK       | 53.56   | 64.44   | 66.62   | 57.15   | 57.39   | 48.02   | 52.98   | 45.81   | 46.91   | 48.01   | 42.99   | 44.35   | 52.39              | 40.06                  |          |
|                     | OR        | 68.32   | 82.19   | 84.97   | 72.89   | 73.20   | 61.25   | 67.57   | 58.43   | 59.83   | 61.23   | 54.83   | 56.57   | 66.83              | 53.43                  |          |
| <b>STARLINER-HB</b> | Volume    | 0.37    | 0.39    | 0.37    | 0.39    | 0.39    | 0.37    | 0.39    | 0.37    | 0.39    | 0.39    | 0.36    | 0.39    | 4.55               |                        |          |
|                     | Earnings  | 19.09   | 22.10   | 20.07   | 18.65   | 20.50   | 17.14   | 19.72   | 17.51   | 21.08   | 20.12   | 18.08   | 19.42   | 233.48             |                        |          |
|                     | EPK       | 51.24   | 57.40   | 53.86   | 48.43   | 53.24   | 46.01   | 51.22   | 46.99   | 54.74   | 52.26   | 50.21   | 50.43   | 51.36              |                        |          |
|                     | OR        | 77.64   | 86.96   | 81.61   | 73.38   | 80.67   | 69.71   | 77.61   | 71.20   | 82.95   | 79.18   | 76.08   | 76.40   | 77.82              |                        |          |
| <b>GHAT-SERVICE</b> | Volume    | 3.52    | 3.67    | 3.52    | 3.63    | 3.63    | 3.52    | 3.63    | 3.52    | 3.63    | 3.63    | 3.40    | 3.63    | 42.93              | 31.53                  | 88.37    |
|                     | Earnings  | 113.41  | 135.95  | 136.22  | 176.13  | 180.00  | 187.46  | 211.40  | 175.83  | 171.67  | 196.45  | 168.60  | 179.59  | 2032.70            | 1505.81                | 3446.49  |
|                     | EPK       | 32.26   | 37.05   | 38.74   | 48.48   | 49.54   | 53.32   | 58.18   | 50.01   | 47.25   | 54.07   | 49.61   | 49.43   | 47.35              | 47.77                  | 39.00    |
|                     | OR        | 49.73   | 57.12   | 59.73   | 74.74   | 76.38   | 82.20   | 89.71   | 77.10   | 72.85   | 83.37   | 76.48   | 76.21   | 73.00              | 68.35                  | 47.45    |
| <b>SUP-LUX</b>      | Volume    | 5.03    | 5.25    | 5.03    | 5.19    | 5.19    | 5.03    | 5.19    | 5.03    | 5.19    | 5.19    | 4.86    | 5.19    | 61.38              | 60.87                  | 66.99    |
|                     | Earnings  | 221.29  | 258.69  | 246.86  | 216.11  | 237.59  | 198.69  | 228.59  | 202.94  | 244.29  | 233.20  | 209.60  | 225.03  | 2722.88            | 2339.56                | 2186.85  |
|                     | EPK       | 44.02   | 49.31   | 49.11   | 41.60   | 45.74   | 39.53   | 44.01   | 40.37   | 47.03   | 44.89   | 43.13   | 43.32   | 44.36              | 38.43                  | 32.64    |
|                     | OR        | 77.64   | 86.96   | 86.61   | 73.38   | 80.67   | 69.71   | 77.61   | 71.20   | 82.95   | 79.18   | 76.08   | 76.40   | 78.24              | 69.80                  | 76.31    |
| <b>EXPRESS</b>      | Volume    | 13.41   | 14.28   | 13.55   | 13.72   | 13.86   | 13.20   | 14.67   | 14.12   | 14.59   | 14.59   | 13.65   | 14.59   | 168.24             | 153.80                 | 175.19   |
|                     | Earnings  | 616.81  | 720.17  | 681.89  | 603.80  | 630.14  | 582.60  | 686.42  | 627.42  | 676.88  | 686.99  | 632.69  | 676.65  | 7822.44            | 5884.81                | 6201.86  |
|                     | EPK       | 46.00   | 50.43   | 50.34   | 44.02   | 45.47   | 44.12   | 46.80   | 44.43   | 46.38   | 47.08   | 46.34   | 46.37   | 46.50              | 38.26                  | 35.40    |
|                     | OR        | 75.10   | 82.33   | 82.18   | 71.87   | 74.24   | 72.03   | 76.40   | 72.53   | 75.73   | 76.86   | 75.66   | 75.70   | 75.91              | 65.03                  | 77.52    |
| <b>PALLEVELUGU</b>  | Volume    | 23.59   | 25.24   | 24.08   | 24.17   | 24.42   | 23.27   | 25.16   | 24.27   | 25.07   | 25.04   | 23.47   | 25.06   | 292.85             | 253.46                 | 212.45   |
|                     | Earnings  | 947.05  | 1075.74 | 1067.94 | 1002.86 | 912.20  | 859.46  | 982.80  | 894.17  | 951.64  | 1000.20 | 904.49  | 973.36  | 11571.93           | 8080.48                | 5476.13  |
|                     | EPK       | 40.15   | 42.62   | 44.35   | 41.50   | 37.35   | 36.94   | 39.06   | 36.84   | 37.96   | 39.95   | 38.53   | 38.84   | 39.52              | 31.88                  | 25.78    |
|                     | OR        | 78.66   | 83.51   | 86.89   | 81.30   | 73.17   | 72.38   | 76.52   | 72.17   | 74.36   | 78.27   | 75.49   | 76.10   | 77.42              | 66.05                  | 76.30    |
| <b>District</b>     | Volume    | 46.64   | 49.58   | 47.27   | 47.85   | 48.25   | 46.12   | 49.80   | 48.04   | 49.64   | 49.60   | 46.45   | 49.63   | 578.88             | 505.54                 | 552.81   |
|                     | Earnings  | 1956.78 | 2261.80 | 2201.68 | 2060.74 | 2023.83 | 1880.50 | 2169.02 | 1951.42 | 2101.09 | 2173.33 | 1963.95 | 2107.68 | 24851.81           | 18030.14               | 17635.00 |
|                     | EPK       | 41.95   | 45.62   | 46.57   | 43.07   | 41.94   | 40.78   | 43.55   | 40.62   | 42.33   | 43.82   | 42.28   | 42.47   | 42.93              | 35.67                  | 31.90    |
|                     | OR        | 74.65   | 81.17   | 82.87   | 76.63   | 74.63   | 72.56   | 77.50   | 72.27   | 75.32   | 77.96   | 75.23   | 75.57   | 76.39              | 67.73                  | 71.58    |
| <b>2022-23</b>      | Volume    | 45.32   | 46.99   | 46.35   | 48.26   | 47.15   | 44.28   | 46.72   | 44.97   | 45.78   | 47.11   | 42.61   |         | 505.54             |                        |          |
|                     | Earnings  | 1426.52 | 1619.13 | 1636.67 | 1742.92 | 1707.2  | 1545.66 | 1762.9  | 1567.92 | 1672.19 | 1795.05 | 1553.98 |         | 18030.14           |                        |          |
|                     | EPK       | 31.48   | 34.46   | 35.31   | 36.12   | 36.21   | 34.91   | 37.73   | 34.87   | 36.53   | 38.10   | 36.47   |         | 35.67              |                        |          |
|                     | OR        | 69.55   | 74.79   | 76.65   | 65.38   | 65.55   | 63.19   | 68.31   | 63.12   | 66.12   | 68.98   | 66.02   | 0.00    | 67.73              |                        |          |
| <b>2019-20</b>      | Volume    | 45.60   | 48.32   | 46.80   | 48.86   | 48.21   | 46.14   | 47.26   | 46.25   | 48.35   | 48.27   | 45.57   | 33.18   | 552.81             |                        |          |
|                     | Earnings  | 1556.89 | 1549.40 | 1559.12 | 1484.13 | 1421.94 | 1403.41 | 1551.65 | 1419.09 | 1592.44 | 1584.43 | 1479.32 | 1033.19 | 17635.00           |                        |          |
|                     | EPK       | 34.14   | 32.07   | 33.31   | 30.38   | 29.49   | 30.41   | 32.83   | 30.68   | 32.93   | 32.82   | 32.46   | 31.14   | 31.90              |                        |          |
|                     | OR        | 80.62   | 75.72   | 78.66   | 71.68   | 69.63   | 71.92   | 78.06   | 72.94   | 69.71   | 66.08   | 65.37   | 62.44   | 71.58              |                        |          |

**Product wise Targets of Annamaiah District**

**Annexure-IV**

| Product            | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|--------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| <b>SUP-LUX</b>     | Volume    | 3.73    | 3.89    | 3.73    | 3.85    | 3.85    | 3.73    | 3.85    | 3.73    | 3.85    | 3.85    | 3.61    | 3.85    | 45.55              | 41.13                  | 44.77    |
|                    | Earnings  | 157.26  | 187.84  | 183.83  | 165.85  | 180.18  | 142.91  | 164.05  | 153.81  | 174.39  | 170.04  | 155.24  | 167.36  | 2002.76            | 1605.33                | 1469.20  |
|                    | EPK       | 42.15   | 48.25   | 49.28   | 43.02   | 46.74   | 38.31   | 42.56   | 41.23   | 45.24   | 44.11   | 43.05   | 43.42   | 43.97              | 39.04                  | 32.82    |
|                    | OR        | 74.35   | 85.09   | 86.91   | 75.88   | 82.44   | 67.56   | 75.06   | 72.72   | 79.79   | 77.80   | 75.92   | 76.57   | 77.54              | 70.89                  | 76.72    |
| <b>ULTRA-DELUX</b> | Volume    | 6.15    | 6.42    | 4.68    | 4.84    | 4.84    | 4.68    | 4.84    | 4.68    | 4.84    | 4.84    | 4.53    | 4.84    | 60.17              | 59.61                  | 62.83    |
|                    | Earnings  | 266.86  | 314.91  | 231.25  | 211.56  | 225.27  | 193.66  | 211.72  | 200.35  | 215.07  | 220.44  | 209.02  | 224.86  | 2724.97            | 2290.03                | 2128.86  |
|                    | EPK       | 43.41   | 49.09   | 49.38   | 43.72   | 46.55   | 41.35   | 43.75   | 42.78   | 44.44   | 45.55   | 46.17   | 46.47   | 45.29              | 38.42                  | 33.88    |
|                    | OR        | 71.82   | 81.20   | 81.69   | 72.32   | 77.01   | 68.41   | 72.38   | 70.77   | 73.52   | 75.36   | 76.38   | 76.87   | 74.91              | 66.47                  | 74.82    |
| <b>EXPRESS</b>     | Volume    | 12.02   | 12.80   | 12.14   | 12.29   | 12.42   | 11.83   | 14.47   | 13.94   | 14.40   | 14.40   | 13.47   | 14.40   | 158.57             | 142.83                 | 190.84   |
|                    | Earnings  | 563.77  | 670.71  | 628.19  | 574.61  | 608.34  | 522.05  | 664.29  | 614.48  | 674.84  | 676.58  | 649.71  | 696.72  | 7544.30            | 5665.73                | 6838.75  |
|                    | EPK       | 46.92   | 52.41   | 51.75   | 46.76   | 49.00   | 44.12   | 45.90   | 44.09   | 46.86   | 46.98   | 48.23   | 48.38   | 47.58              | 39.67                  | 35.83    |
|                    | OR        | 76.60   | 85.58   | 84.50   | 76.34   | 79.99   | 72.04   | 74.93   | 71.99   | 76.51   | 76.71   | 78.74   | 78.99   | 77.68              | 67.42                  | 78.47    |
| <b>U-P.VELUGU</b>  | Volume    | 2.44    | 2.60    | 2.46    | 2.49    | 2.52    | 2.40    | 2.76    | 2.66    | 2.75    | 2.75    | 2.57    | 2.75    | 31.16              | 13.57                  | 6.30     |
|                    | Earnings  | 107.53  | 134.31  | 123.01  | 112.54  | 108.99  | 97.19   | 118.12  | 110.47  | 120.97  | 130.08  | 122.55  | 131.99  | 1417.75            | 550.34                 | 193.81   |
|                    | EPK       | 44.10   | 51.73   | 49.94   | 45.13   | 43.26   | 40.48   | 42.73   | 41.50   | 43.98   | 47.30   | 47.63   | 47.99   | 45.50              | 40.56                  | 30.76    |
|                    | OR        | 72.28   | 84.77   | 81.85   | 73.96   | 70.89   | 66.34   | 70.03   | 68.02   | 72.08   | 77.51   | 78.06   | 78.65   | 74.56              | 70.23                  | 74.50    |
| <b>PALLEVELUGU</b> | Volume    | 31.28   | 33.50   | 32.00   | 32.06   | 32.41   | 30.87   | 32.92   | 31.76   | 32.81   | 32.75   | 30.72   | 32.79   | 385.86             | 353.17                 | 423.75   |
|                    | Earnings  | 1229.63 | 1450.47 | 1388.81 | 1316.38 | 1260.38 | 1117.27 | 1236.29 | 1146.45 | 1237.43 | 1283.03 | 1223.90 | 1312.39 | 15202.41           | 11622.21               | 10834.76 |
|                    | EPK       | 39.31   | 43.30   | 43.41   | 41.06   | 38.89   | 36.20   | 37.56   | 36.09   | 37.72   | 39.17   | 39.84   | 40.02   | 39.40              | 32.91                  | 25.57    |
|                    | OR        | 77.01   | 84.83   | 85.04   | 80.44   | 76.20   | 70.92   | 73.58   | 70.72   | 73.90   | 76.75   | 78.06   | 78.42   | 77.19              | 68.18                  | 75.68    |
| <b>District</b>    | Volume    | 55.62   | 59.20   | 55.01   | 55.54   | 56.04   | 53.51   | 58.85   | 56.77   | 58.65   | 58.60   | 54.90   | 58.63   | 681.32             | 609.88                 | 735.91   |
|                    | Earnings  | 2325.05 | 2758.23 | 2555.09 | 2380.94 | 2383.16 | 2073.09 | 2394.47 | 2225.56 | 2422.69 | 2480.17 | 2360.41 | 2533.32 | 28892.19           | 21723.18               | 21684.14 |
|                    | EPK       | 41.81   | 46.59   | 46.45   | 42.87   | 42.53   | 38.74   | 40.69   | 39.20   | 41.31   | 42.33   | 43.00   | 43.21   | 42.41              | 35.62                  | 29.47    |
|                    | OR        | 75.98   | 84.68   | 84.42   | 77.92   | 77.30   | 70.41   | 73.95   | 71.25   | 75.07   | 76.93   | 78.15   | 78.53   | 77.07              | 67.69                  | 78.25    |
| <b>2022-23</b>     | Volume    | 55.65   | 56.91   | 56.05   | 57.92   | 57.35   | 55.16   | 57.39   | 53.79   | 54.98   | 55.02   | 49.66   |         | 609.88             |                        |          |
|                    | Earnings  | 1722.24 | 1977.58 | 1948.12 | 2135.43 | 2172.68 | 1880.51 | 2065.27 | 1852.53 | 2004.6  | 2066.97 | 1897.25 |         | 21723.18           |                        |          |
|                    | EPK       | 30.95   | 34.75   | 34.76   | 36.87   | 37.88   | 34.09   | 35.99   | 34.44   | 36.46   | 37.57   | 38.20   |         | 35.62              |                        |          |
|                    | OR        | 69.16   | 75.84   | 75.86   | 66.68   | 68.52   | 61.66   | 65.09   | 62.29   | 65.94   | 67.95   | 69.10   |         | 67.69              |                        |          |
| <b>2019-20</b>     | Volume    | 59.60   | 63.86   | 62.16   | 64.66   | 64.16   | 61.82   | 64.13   | 62.06   | 63.78   | 64.64   | 60.96   | 44.08   | 735.91             |                        |          |
|                    | Earnings  | 1913.96 | 1872.31 | 1913.87 | 1779.02 | 1758.13 | 1677.28 | 1936.44 | 1730.97 | 1889.67 | 2010.46 | 1895.41 | 1306.62 | 21684.14           |                        |          |
|                    | EPK       | 32.11   | 29.32   | 30.79   | 27.51   | 27.40   | 27.13   | 30.20   | 27.89   | 29.63   | 31.10   | 31.09   | 29.64   | 29.47              |                        |          |
|                    | OR        | 88.82   | 81.09   | 85.42   | 76.72   | 76.68   | 75.83   | 84.17   | 77.71   | 74.57   | 74.83   | 74.92   | 71.48   | 78.25              |                        |          |

**Product wise Targets of YSR Kadapa District**

**Annexure-IV**

| Product             | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|---------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| <b>DOLP-CRUS</b>    | Volume    | 0.57    | 0.59    | 0.57    | 0.59    | 0.59    | 0.57    | 0.59    | 0.57    | 0.59    | 0.59    | 0.55    | 0.59    | 6.94               | 1.27                   |          |
|                     | Earnings  | 58.95   | 64.60   | 63.37   | 54.08   | 57.88   | 50.86   | 54.08   | 33.79   | 40.55   | 43.77   | 38.37   | 63.96   | 624.25             | 58.65                  |          |
|                     | EPK       | 103.75  | 108.93  | 111.52  | 92.10   | 98.57   | 89.51   | 92.10   | 59.47   | 69.07   | 74.55   | 69.87   | 108.93  | 89.98              | 46.13                  |          |
|                     | OR        | 80.13   | 84.13   | 86.13   | 71.13   | 76.13   | 69.13   | 71.13   | 45.93   | 53.34   | 57.58   | 53.96   | 84.13   | 69.49              | 36.87                  |          |
| <b>AMARAVATI</b>    | Volume    | 0.64    | 0.67    | 0.64    | 0.66    | 0.66    | 0.64    | 0.66    | 0.64    | 0.66    | 0.66    | 0.62    | 0.66    | 7.85               | 7.46                   | 10.25    |
|                     | Earnings  | 59.23   | 64.98   | 62.55   | 52.06   | 56.35   | 41.30   | 52.30   | 47.66   | 57.29   | 54.51   | 49.90   | 54.10   | 652.24             | 472.49                 | 586.74   |
|                     | EPK       | 92.08   | 96.79   | 97.26   | 78.33   | 84.79   | 64.22   | 78.69   | 74.10   | 86.20   | 82.02   | 80.25   | 81.40   | 83.05              | 63.36                  | 57.26    |
|                     | OR        | 77.04   | 80.99   | 81.37   | 65.54   | 70.94   | 53.73   | 65.84   | 62.00   | 72.12   | 68.63   | 67.14   | 68.10   | 69.49              | 55.18                  | 60.29    |
| <b>INDRA</b>        | Volume    | 1.35    | 1.41    | 1.35    | 1.40    | 1.40    | 1.35    | 1.40    | 1.35    | 1.40    | 1.40    | 1.31    | 1.40    | 16.54              | 17.14                  | 9.63     |
|                     | Earnings  | 88.65   | 97.72   | 89.26   | 72.13   | 81.24   | 59.59   | 68.32   | 59.88   | 76.87   | 70.83   | 67.33   | 72.88   | 904.71             | 792.46                 | 382.31   |
|                     | EPK       | 65.44   | 69.11   | 65.89   | 51.52   | 58.03   | 43.98   | 48.80   | 44.20   | 54.91   | 50.60   | 51.41   | 52.06   | 54.69              | 46.24                  | 39.69    |
|                     | OR        | 83.46   | 88.15   | 84.04   | 65.72   | 74.02   | 56.10   | 62.25   | 56.38   | 70.03   | 64.54   | 65.57   | 66.40   | 69.76              | 61.68                  | 66.57    |
| <b>STARLINER-HB</b> | Volume    | 0.50    | 0.52    | 0.50    | 0.52    | 0.52    | 0.50    | 1.14    | 1.10    | 1.14    | 1.14    | 1.07    | 1.14    | 9.82               |                        |          |
|                     | Earnings  | 24.46   | 28.65   | 27.73   | 25.05   | 27.52   | 21.78   | 54.52   | 50.97   | 58.93   | 57.31   | 53.68   | 57.72   | 488.33             |                        |          |
|                     | EPK       | 48.47   | 54.95   | 54.96   | 48.05   | 52.78   | 43.16   | 47.77   | 46.15   | 51.63   | 50.21   | 50.28   | 50.57   | 49.75              |                        |          |
|                     | OR        | 73.44   | 83.26   | 83.27   | 72.80   | 79.97   | 65.40   | 72.38   | 69.92   | 78.23   | 76.07   | 76.18   | 76.62   | 75.38              |                        |          |
| <b>SUP-LUX</b>      | Volume    | 14.90   | 15.55   | 14.90   | 15.39   | 15.39   | 14.90   | 15.39   | 14.90   | 15.39   | 15.39   | 14.40   | 15.39   | 181.88             | 168.32                 | 174.88   |
|                     | Earnings  | 620.24  | 733.88  | 703.25  | 635.34  | 697.88  | 552.35  | 631.65  | 590.50  | 682.71  | 663.88  | 621.92  | 668.63  | 7802.23            | 6474.35                | 5587.20  |
|                     | EPK       | 41.64   | 47.21   | 47.21   | 41.28   | 45.34   | 37.08   | 41.04   | 39.64   | 44.36   | 43.13   | 43.19   | 43.44   | 42.90              | 38.47                  | 31.95    |
|                     | OR        | 73.44   | 83.26   | 83.27   | 72.80   | 79.97   | 65.40   | 72.38   | 69.92   | 78.23   | 76.07   | 76.18   | 76.62   | 75.66              | 69.85                  | 74.69    |
| <b>ULTRA-DELUX</b>  | Volume    | 4.39    | 4.58    | 2.69    | 2.78    | 2.78    | 2.69    | 2.78    | 2.69    | 2.78    | 2.78    | 2.60    | 2.78    | 36.28              | 47.21                  | 56.45    |
|                     | Earnings  | 198.56  | 223.81  | 133.88  | 122.76  | 126.31  | 106.07  | 116.14  | 108.90  | 121.24  | 119.97  | 107.31  | 115.14  | 1600.08            | 1799.12                | 1882.95  |
|                     | EPK       | 45.23   | 48.85   | 49.84   | 44.23   | 45.51   | 39.49   | 41.84   | 40.54   | 43.68   | 43.22   | 41.33   | 41.48   | 44.10              | 38.10                  | 33.35    |
|                     | OR        | 74.82   | 80.80   | 82.45   | 73.16   | 75.28   | 65.32   | 69.22   | 67.06   | 72.25   | 71.50   | 68.36   | 68.62   | 72.96              | 65.93                  | 73.65    |
| <b>EXPRESS</b>      | Volume    | 17.54   | 18.68   | 17.72   | 17.94   | 18.12   | 17.27   | 18.63   | 17.93   | 18.53   | 18.53   | 17.34   | 18.53   | 216.76             | 203.13                 | 231.51   |
|                     | Earnings  | 816.82  | 975.40  | 913.52  | 827.32  | 874.84  | 736.03  | 839.82  | 771.38  | 858.35  | 866.49  | 820.06  | 876.94  | 10176.98           | 8023.88                | 8119.14  |
|                     | EPK       | 46.57   | 52.22   | 51.56   | 46.12   | 48.27   | 42.62   | 45.09   | 43.01   | 46.32   | 46.75   | 47.30   | 47.32   | 46.95              | 39.50                  | 35.07    |
|                     | OR        | 76.04   | 85.26   | 84.18   | 75.30   | 78.81   | 69.58   | 73.61   | 70.22   | 75.62   | 76.33   | 77.23   | 77.26   | 76.65              | 67.13                  | 76.79    |
| <b>U-P.VELUGU</b>   | Volume    | 6.09    | 6.48    | 6.15    | 6.23    | 6.29    | 5.99    | 6.55    | 6.31    | 6.52    | 6.52    | 6.10    | 6.52    | 75.75              | 40.41                  | 11.01    |
|                     | Earnings  | 318.62  | 374.22  | 349.41  | 312.26  | 287.98  | 257.52  | 293.68  | 271.87  | 291.89  | 295.62  | 278.13  | 298.40  | 3629.61            | 1598.94                | 412.26   |
|                     | EPK       | 52.34   | 57.73   | 56.82   | 50.16   | 45.78   | 42.96   | 44.81   | 43.08   | 44.76   | 45.34   | 45.59   | 45.76   | 47.91              | 39.57                  | 37.43    |
|                     | OR        | 85.78   | 94.61   | 93.12   | 82.20   | 75.03   | 70.41   | 73.43   | 70.61   | 73.36   | 74.30   | 74.72   | 75.00   | 78.52              | 68.51                  | 90.67    |
| <b>PALLEVELUGU</b>  | Volume    | 25.09   | 26.88   | 25.69   | 25.72   | 26.00   | 24.76   | 26.25   | 25.34   | 26.17   | 26.12   | 24.51   | 26.15   | 308.68             | 298.07                 | 344.43   |
|                     | Earnings  | 1054.28 | 1247.25 | 1184.29 | 1073.10 | 1045.39 | 893.12  | 1010.24 | 918.46  | 1015.68 | 1029.02 | 965.37  | 1030.35 | 12466.55           | 9574.43                | 9196.49  |
|                     | EPK       | 42.02   | 46.40   | 46.09   | 41.72   | 40.21   | 36.07   | 38.48   | 36.25   | 38.81   | 39.39   | 39.39   | 39.40   | 40.39              | 32.12                  | 26.70    |
|                     | OR        | 82.33   | 90.90   | 90.31   | 81.75   | 78.79   | 70.67   | 75.40   | 71.02   | 76.04   | 77.18   | 77.18   | 77.19   | 79.13              | 66.55                  | 79.03    |
| <b>District</b>     | Volume    | 71.07   | 75.37   | 70.21   | 71.22   | 71.75   | 68.68   | 73.39   | 70.84   | 73.18   | 73.13   | 68.49   | 73.17   | 860.51             | 785.73                 | 838.16   |
|                     | Earnings  | 3239.81 | 3810.51 | 3527.26 | 3174.11 | 3255.39 | 2718.62 | 3120.76 | 2853.41 | 3203.51 | 3201.42 | 3002.07 | 3238.12 | 38344.98           | 28902.79               | 26167.09 |
|                     | EPK       | 45.58   | 50.56   | 50.24   | 44.57   | 45.37   | 39.59   | 42.52   | 40.28   | 43.77   | 43.77   | 43.83   | 44.26   | 44.56              | 36.78                  | 31.22    |
|                     | OR        | 78.58   | 87.15   | 86.60   | 76.82   | 78.21   | 68.24   | 73.30   | 69.44   | 75.46   | 75.46   | 75.56   | 76.29   | 76.82              | 67.25                  | 78.52    |
| <b>2022-23</b>      | Volume    | 68.2    | 72.55   | 71.55   | 72.78   | 74.33   | 70.22   | 74.37   | 69.59   | 72.76   | 73.31   | 66.07   |         | 785.73             |                        |          |
|                     | Earnings  | 2263.08 | 2712.6  | 2653.43 | 2715.45 | 2929.18 | 2366.95 | 2730.29 | 2408.13 | 2779.35 | 2810.49 | 2533.84 |         | 28902.79           |                        |          |
|                     | EPK       | 33.18   | 37.39   | 37.08   | 37.31   | 39.41   | 33.71   | 36.71   | 34.60   | 38.20   | 38.34   | 38.35   |         | 36.78              |                        |          |
|                     | OR        | 70.41   | 78.11   | 77.47   | 65.07   | 68.73   | 58.79   | 64.03   | 60.35   | 66.62   | 66.86   | 66.88   |         | 67.25              |                        |          |
| <b>2019-20</b>      | Volume    | 68.17   | 73.52   | 71.12   | 72.86   | 72.90   | 70.32   | 74.11   | 69.60   | 71.51   | 74.05   | 69.65   | 50.34   | 838.16             |                        |          |
|                     | Earnings  | 2384.73 | 2406.94 | 2357.92 | 2104.72 | 2123.35 | 1950.86 | 2349.09 | 2012.73 | 2253.45 | 2373.58 | 2278.91 | 1570.83 | 26167.09           |                        |          |
|                     | EPK       | 34.98   | 32.74   | 33.15   | 28.89   | 29.13   | 27.74   | 31.70   | 28.92   | 31.51   | 32.05   | 32.72   | 31.20   | 31.22              |                        |          |
|                     | OR        | 91.68   | 85.79   | 87.41   | 76.38   | 76.91   | 73.26   | 83.84   | 76.52   | 75.09   | 72.92   | 74.47   | 70.98   | 78.52              |                        |          |

**Product wise Targets of Nandyala District**

**Annexure-IV**

| Product            | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|--------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| <b>INDRA</b>       | Volume    | 0.80    | 0.84    | 0.80    | 0.83    | 0.83    | 0.80    | 0.83    | 0.80    | 0.83    | 0.83    | 0.78    | 0.83    | 9.82               | 9.10                   | 2.49     |
|                    | Earnings  | 52.27   | 58.61   | 53.35   | 41.43   | 47.78   | 36.47   | 44.43   | 36.46   | 47.29   | 44.00   | 41.85   | 45.30   | 549.23             | 386.49                 | 101.59   |
|                    | EPK       | 64.96   | 69.79   | 66.30   | 49.83   | 57.46   | 45.33   | 53.44   | 45.32   | 56.88   | 52.92   | 53.81   | 54.49   | 55.90              | 42.47                  | 40.83    |
|                    | OR        | 82.86   | 89.02   | 84.57   | 63.56   | 73.30   | 57.81   | 68.16   | 57.80   | 72.55   | 67.50   | 68.63   | 69.50   | 71.31              | 56.64                  | 68.48    |
| <b>SUP-LUX</b>     | Volume    | 10.63   | 11.10   | 10.63   | 10.99   | 10.99   | 10.63   | 11.18   | 10.82   | 11.18   | 11.18   | 10.46   | 11.18   | 130.97             | 115.22                 | 114.17   |
|                    | Earnings  | 489.14  | 562.85  | 531.05  | 477.18  | 518.72  | 413.57  | 495.12  | 457.99  | 535.60  | 513.72  | 491.66  | 529.58  | 6016.16            | 4383.14                | 3908.75  |
|                    | EPK       | 46.00   | 50.72   | 49.94   | 43.43   | 47.21   | 38.89   | 44.29   | 42.33   | 47.91   | 45.95   | 47.01   | 47.37   | 45.94              | 38.04                  | 34.24    |
|                    | OR        | 81.13   | 89.45   | 88.08   | 76.59   | 83.26   | 68.60   | 78.11   | 74.66   | 84.50   | 81.05   | 82.91   | 83.55   | 81.02              | 69.08                  | 80.03    |
| <b>ULTRA-DELUX</b> | Volume    | 1.53    | 1.59    | 1.53    | 1.58    | 1.58    | 1.53    | 1.58    | 1.53    | 1.58    | 1.58    | 1.48    | 1.58    | 18.66              | 15.59                  | 42.18    |
|                    | Earnings  | 69.30   | 80.71   | 78.14   | 71.76   | 75.06   | 60.65   | 64.66   | 61.50   | 71.76   | 71.14   | 63.54   | 68.77   | 836.98             | 576.49                 | 1411.77  |
|                    | EPK       | 45.35   | 50.60   | 51.13   | 45.44   | 47.53   | 39.68   | 40.95   | 40.25   | 45.44   | 45.05   | 43.01   | 43.55   | 44.85              | 36.99                  | 33.47    |
|                    | OR        | 75.02   | 83.71   | 84.58   | 75.17   | 78.63   | 65.65   | 67.73   | 66.58   | 75.18   | 74.52   | 71.15   | 72.04   | 74.20              | 64.00                  | 73.91    |
| <b>EXPRESS</b>     | Volume    | 9.98    | 10.63   | 10.08   | 10.21   | 10.31   | 9.83    | 10.36   | 9.98    | 10.31   | 10.31   | 9.65    | 10.31   | 121.96             | 115.95                 | 149.19   |
|                    | Earnings  | 448.63  | 552.24  | 495.30  | 436.64  | 479.38  | 382.63  | 443.00  | 426.18  | 468.58  | 443.86  | 470.90  | 508.23  | 5555.57            | 4511.19                | 5075.91  |
|                    | EPK       | 44.96   | 51.96   | 49.13   | 42.78   | 46.49   | 38.94   | 42.74   | 42.71   | 45.44   | 43.04   | 48.82   | 49.29   | 45.55              | 38.90                  | 34.02    |
|                    | OR        | 73.40   | 84.84   | 80.22   | 69.85   | 75.90   | 63.57   | 69.78   | 69.73   | 74.19   | 70.28   | 79.70   | 80.47   | 74.37              | 66.12                  | 74.50    |
| <b>U-P.VELUGU</b>  | Volume    | 0.98    | 1.04    | 0.99    | 1.00    | 1.01    | 0.96    | 1.02    | 0.98    | 1.01    | 1.01    | 0.95    | 1.01    | 11.96              | 8.75                   | 5.23     |
|                    | Earnings  | 49.31   | 57.43   | 50.75   | 43.54   | 44.84   | 38.91   | 42.53   | 40.77   | 46.48   | 43.71   | 42.61   | 45.98   | 546.85             | 340.37                 | 170.44   |
|                    | EPK       | 50.40   | 55.12   | 51.34   | 43.51   | 44.35   | 40.38   | 41.85   | 41.66   | 45.97   | 43.23   | 45.05   | 45.48   | 45.73              | 38.92                  | 32.61    |
|                    | OR        | 82.59   | 90.33   | 84.14   | 71.31   | 72.68   | 66.18   | 68.58   | 68.28   | 75.34   | 70.84   | 73.84   | 74.53   | 74.95              | 67.39                  | 79.00    |
| <b>PALLEVELUGU</b> | Volume    | 30.24   | 32.56   | 31.31   | 31.05   | 31.40   | 29.89   | 32.03   | 30.97   | 31.97   | 31.87   | 29.97   | 31.94   | 375.19             | 313.15                 | 344.32   |
|                    | Earnings  | 1358.32 | 1598.60 | 1471.31 | 1282.39 | 1261.13 | 1084.34 | 1218.84 | 1145.74 | 1271.02 | 1257.16 | 1223.48 | 1314.59 | 15486.93           | 10827.29               | 9332.03  |
|                    | EPK       | 44.92   | 49.10   | 46.99   | 41.30   | 40.17   | 36.28   | 38.06   | 36.99   | 39.75   | 39.45   | 40.83   | 41.16   | 41.28              | 34.58                  | 27.10    |
|                    | OR        | 88.02   | 96.20   | 92.06   | 80.91   | 78.69   | 71.07   | 74.57   | 72.48   | 77.88   | 77.29   | 79.99   | 80.64   | 80.87              | 71.64                  | 80.22    |
| <b>District</b>    | Volume    | 54.16   | 57.76   | 55.35   | 55.66   | 56.12   | 53.65   | 57.00   | 55.08   | 56.89   | 56.78   | 53.27   | 56.85   | 668.55             | 577.80                 | 657.57   |
|                    | Earnings  | 2466.97 | 2910.43 | 2679.89 | 2352.95 | 2426.91 | 2016.56 | 2308.58 | 2168.64 | 2440.72 | 2373.58 | 2334.05 | 2512.44 | 28991.73           | 21026.97               | 20000.50 |
|                    | EPK       | 45.55   | 50.39   | 48.42   | 42.28   | 43.25   | 37.59   | 40.50   | 39.37   | 42.91   | 41.80   | 43.81   | 44.19   | 43.36              | 36.39                  | 30.42    |
|                    | OR        | 83.06   | 91.88   | 88.29   | 77.09   | 78.86   | 68.54   | 73.86   | 71.80   | 78.24   | 76.23   | 79.89   | 80.59   | 79.08              | 69.65                  | 81.08    |
| <b>2022-23</b>     | Volume    | 51.47   | 53.76   | 52.12   | 53.41   | 53.23   | 51.31   | 52.32   | 51.73   | 53.41   | 54.22   | 50.82   |         | 577.8              |                        |          |
|                    | Earnings  | 1749.45 | 2093    | 1943.27 | 1927.58 | 2043.02 | 1625.77 | 1861.18 | 1779.38 | 2021.28 | 1996.64 | 1986.4  |         | 21026.97           |                        |          |
|                    | EPK       | 33.99   | 38.93   | 37.28   | 36.09   | 38.38   | 31.69   | 35.57   | 34.40   | 37.84   | 36.82   | 39.09   |         | 36.39              |                        |          |
|                    | OR        | 76.21   | 85.47   | 81.85   | 65.77   | 69.95   | 57.75   | 64.83   | 62.69   | 68.97   | 67.11   | 71.24   |         | 69.65              |                        |          |
| <b>2019-20</b>     | Volume    | 54.46   | 57.13   | 55.02   | 57.05   | 56.51   | 53.16   | 56.81   | 54.64   | 56.59   | 58.15   | 57.59   | 40.47   | 657.57             |                        |          |
|                    | Earnings  | 1831.40 | 1850.54 | 1799.97 | 1564.85 | 1567.82 | 1389.75 | 1718.19 | 1583.31 | 1724.63 | 1792.82 | 1893.14 | 1284.06 | 20000.50           |                        |          |
|                    | EPK       | 33.63   | 32.39   | 32.72   | 27.43   | 27.74   | 26.14   | 30.25   | 28.98   | 30.48   | 30.83   | 32.87   | 31.73   | 30.42              |                        |          |
|                    | OR        | 93.27   | 89.85   | 91.76   | 76.90   | 77.43   | 73.05   | 84.62   | 81.01   | 77.17   | 74.71   | 79.64   | 76.74   | 81.08              |                        |          |



| Product wise Targets of Kurnool District |           |         |         |         |         |         |         |         |         |         |         |         |         | Annexure-IV        |                        |          |
|--|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| Product                                  | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
| <b>NIGHT-RIDER-</b>                      | Volume    | 0.21    | 0.21    | 0.21    | 0.21    | 0.21    | 0.21    | 0.21    | 0.21    | 0.21    | 0.21    | 0.20    | 0.21    | 2.51               | 2.28                   | 2.19     |
|  | Earnings  | 17.36   | 19.41   | 18.69   | 14.38   | 15.65   | 13.08   | 14.26   | 13.26   | 13.56   | 16.61   | 16.65   | 17.86   | 190.79             | 161.60                 | 123.04   |
|  | EPK       | 84.61   | 90.62   | 91.09   | 67.82   | 73.82   | 63.75   | 67.28   | 64.63   | 63.93   | 78.33   | 83.95   | 84.24   | 76.14              | 70.74                  | 56.22    |
|  | OR        | 75.59   | 80.96   | 81.38   | 60.59   | 65.95   | 56.95   | 60.10   | 57.74   | 57.12   | 69.98   | 75.01   | 75.27   | 68.03              | 65.68                  | 64.36    |
| <b>INDRA</b>                             | Volume    | 2.07    | 2.16    | 2.07    | 2.14    | 2.14    | 2.07    | 2.14    | 2.07    | 2.14    | 2.14    | 2.00    | 2.14    | 25.24              | 20.97                  | 28.09    |
|  | Earnings  | 142.48  | 153.22  | 139.40  | 109.67  | 116.17  | 92.48   | 109.06  | 98.13   | 122.89  | 116.71  | 110.68  | 118.52  | 1429.41            | 1013.69                | 1192.15  |
|  | EPK       | 68.93   | 71.03   | 67.44   | 51.35   | 54.39   | 44.74   | 51.06   | 47.47   | 57.54   | 54.64   | 55.39   | 55.49   | 56.64              | 48.34                  | 42.45    |
|  | OR        | 87.92   | 90.59   | 86.02   | 65.49   | 69.37   | 57.07   | 65.13   | 60.55   | 73.39   | 69.70   | 70.65   | 70.78   | 72.24              | 64.48                  | 71.19    |
| <b>STARLINER-HB</b>                      | Volume    | 0.46    | 0.47    | 0.46    | 0.47    | 0.47    | 0.46    | 0.70    | 0.68    | 0.70    | 0.70    | 0.65    | 0.70    | 6.90               |                        |          |
|  | Earnings  | 24.03   | 27.17   | 25.80   | 23.09   | 25.16   | 20.54   | 35.13   | 32.89   | 38.33   | 38.18   | 35.20   | 37.82   | 363.34             |                        |          |
|  | EPK       | 52.71   | 57.67   | 56.58   | 49.00   | 53.39   | 45.04   | 50.36   | 48.72   | 54.95   | 54.74   | 53.95   | 54.22   | 52.67              |                        |          |
|  | OR        | 79.86   | 87.37   | 85.73   | 74.25   | 80.90   | 68.24   | 76.30   | 73.83   | 83.26   | 82.95   | 81.74   | 82.15   | 79.80              |                        |          |
| <b>SUP-LUX</b>                           | Volume    | 13.07   | 13.64   | 13.07   | 13.51   | 13.51   | 13.07   | 13.70   | 13.26   | 13.70   | 13.70   | 12.81   | 13.70   | 160.72             | 155.89                 | 156.89   |
|  | Earnings  | 591.82  | 675.78  | 635.37  | 568.58  | 619.52  | 505.70  | 592.62  | 554.88  | 646.67  | 644.21  | 593.86  | 638.01  | 7267.01            | 5935.99                | 5311.80  |
|  | EPK       | 45.28   | 49.54   | 48.61   | 42.10   | 45.87   | 38.69   | 43.26   | 41.86   | 47.21   | 47.03   | 46.34   | 46.58   | 45.21              | 38.08                  | 33.86    |
|  | OR        | 79.86   | 87.37   | 85.73   | 74.25   | 80.90   | 68.24   | 76.30   | 73.83   | 83.26   | 82.95   | 81.74   | 82.15   | 79.74              | 69.15                  | 79.15    |
| <b>ULTRA-DELUX</b>                       | Volume    | 4.01    | 4.19    | 4.01    | 4.15    | 4.15    | 4.01    | 4.15    | 4.01    | 4.15    | 4.15    | 3.88    | 4.15    | 49.02              | 44.52                  | 57.81    |
|  | Earnings  | 178.92  | 213.66  | 197.49  | 171.11  | 187.86  | 149.03  | 168.15  | 158.65  | 185.11  | 182.14  | 176.53  | 189.67  | 2158.31            | 1738.02                | 1924.13  |
|  | EPK       | 44.57   | 50.99   | 49.19   | 41.25   | 45.29   | 37.12   | 40.53   | 39.52   | 44.62   | 43.91   | 45.49   | 45.72   | 44.03              | 39.04                  | 33.29    |
|  | OR        | 73.72   | 84.36   | 81.38   | 68.24   | 74.91   | 61.41   | 67.05   | 65.37   | 73.82   | 72.63   | 75.25   | 75.63   | 72.84              | 67.55                  | 73.50    |
| <b>EXPRESS</b>                           | Volume    | 13.12   | 13.97   | 13.25   | 13.42   | 13.55   | 12.92   | 13.62   | 13.12   | 13.55   | 13.55   | 12.68   | 13.55   | 160.31             | 142.66                 | 147.41   |
|  | Earnings  | 627.40  | 766.11  | 676.31  | 592.64  | 676.04  | 523.61  | 614.95  | 596.77  | 649.00  | 637.12  | 679.44  | 730.48  | 7769.89            | 5647.65                | 5441.66  |
|  | EPK       | 47.83   | 54.84   | 51.04   | 44.17   | 49.88   | 40.54   | 45.14   | 45.50   | 47.88   | 47.00   | 53.58   | 53.89   | 48.47              | 39.59                  | 36.92    |
|  | OR        | 78.09   | 89.54   | 83.33   | 72.12   | 81.43   | 66.19   | 73.70   | 74.28   | 78.17   | 76.74   | 87.48   | 87.99   | 79.13              | 67.28                  | 80.83    |
| <b>PALLEVELUGU</b>                       | Volume    | 16.95   | 18.33   | 17.72   | 17.43   | 17.63   | 16.78   | 17.73   | 17.18   | 17.73   | 17.64   | 16.63   | 17.70   | 209.46             | 179.92                 | 210.61   |
|  | Earnings  | 666.43  | 821.59  | 737.63  | 635.12  | 671.92  | 517.58  | 603.28  | 572.34  | 636.52  | 632.71  | 619.18  | 659.90  | 7774.20            | 5637.10                | 5474.64  |
|  | EPK       | 39.32   | 44.82   | 41.62   | 36.43   | 38.10   | 30.84   | 34.02   | 33.32   | 35.90   | 35.86   | 37.24   | 37.28   | 37.12              | 31.33                  | 25.99    |
|  | OR        | 77.04   | 87.82   | 81.55   | 71.38   | 74.65   | 60.43   | 66.66   | 65.28   | 70.35   | 70.26   | 72.96   | 73.04   | 72.72              | 64.92                  | 76.94    |
| <b>District</b>                          | Volume    | 49.88   | 52.97   | 50.79   | 51.32   | 51.66   | 49.51   | 52.25   | 50.51   | 52.17   | 52.09   | 48.85   | 52.15   | 614.15             | 546.77                 | 606.45   |
|  | Earnings  | 2248.44 | 2676.94 | 2430.69 | 2114.60 | 2312.32 | 1822.02 | 2137.45 | 2026.92 | 2292.08 | 2267.69 | 2231.55 | 2392.26 | 26952.95           | 20159.12               | 19685.16 |
|  | EPK       | 45.08   | 50.54   | 47.86   | 41.20   | 44.76   | 36.80   | 40.91   | 40.13   | 43.93   | 43.53   | 45.68   | 45.88   | 43.89              | 36.87                  | 32.46    |
|  | OR        | 78.51   | 88.01   | 83.35   | 71.76   | 77.95   | 64.09   | 71.25   | 69.88   | 76.51   | 75.82   | 79.56   | 79.90   | 76.43              | 69.11                  | 80.96    |
| <b>2022-23</b>                           | Volume    | 49.28   | 50.39   | 48.62   | 51.02   | 51.19   | 49.48   | 49.9    | 48.54   | 49.65   | 50.21   | 48.49   |         | 546.77             |                        |          |
|  | Earnings  | 1681.2  | 1951.75 | 1781.05 | 1803.55 | 2035.69 | 1570.6  | 1792.84 | 1696.66 | 1922.59 | 1934.36 | 1988.83 |         | 20159.12           |                        |          |
|  | EPK       | 34.12   | 38.73   | 36.63   | 35.35   | 39.77   | 31.74   | 35.93   | 34.95   | 38.72   | 38.53   | 41.02   |         | 36.87              |                        |          |
|  | OR        | 73.73   | 82.83   | 78.34   | 63.26   | 71.17   | 56.80   | 64.30   | 62.55   | 69.30   | 68.94   | 73.40   |         | 69.11              |                        |          |
| <b>2019-20</b>                           | Volume    | 50.92   | 52.96   | 50.59   | 52.16   | 52.02   | 50.34   | 52.69   | 50.40   | 51.67   | 53.00   | 52.62   | 37.08   | 606.45             |                        |          |
|  | Earnings  | 1849.28 | 1845.83 | 1702.94 | 1530.81 | 1573.25 | 1379.62 | 1689.96 | 1570.21 | 1670.90 | 1753.57 | 1897.08 | 1221.71 | 19685.16           |                        |          |
|  | EPK       | 36.32   | 34.85   | 33.66   | 29.35   | 30.25   | 27.40   | 32.07   | 31.16   | 32.34   | 33.09   | 36.05   | 32.95   | 32.46              |                        |          |
|  | OR        | 94.96   | 91.14   | 87.89   | 76.79   | 79.15   | 71.72   | 83.94   | 81.54   | 76.35   | 74.83   | 81.29   | 74.35   | 80.96              |                        |          |

**Product wise Targets of Ananthapur District**

**Annexure-IV**

| Product             | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target      | 2022-23        | 2019-20  |
|---------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|----------------|----------|
|                     |           |         |         |         |         |         |         |         |         |         |         |         |         | for 2023-24 | Up to Feb 2023 |          |
| <b>VEN-ECONOMY</b>  | Volume    | 0.24    | 0.25    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.24    | 0.23    | 0.24    | 2.87        | 2.55           | 3.50     |
|                     | Earnings  | 15.24   | 18.54   | 17.29   | 12.04   | 14.64   | 10.79   | 13.57   | 12.05   | 16.53   | 13.83   | 13.86   | 14.89   | 173.29      | 143.66         | 143.32   |
|                     | EPK       | 64.81   | 75.54   | 73.53   | 49.56   | 60.25   | 45.87   | 55.85   | 51.25   | 68.00   | 56.90   | 60.95   | 61.28   | 60.34       | 56.29          | 40.98    |
|                     | OR        | 74.50   | 86.83   | 84.52   | 56.97   | 69.25   | 52.73   | 64.20   | 58.91   | 78.16   | 65.40   | 70.05   | 70.43   | 69.36       | 69.36          | 66.36    |
| <b>INDRA</b>        | Volume    | 0.84    | 0.87    | 0.84    | 0.86    | 0.86    | 0.84    | 0.86    | 0.84    | 0.86    | 0.86    | 0.81    | 0.86    | 10.21       | 13.09          | 9.51     |
|                     | Earnings  | 52.60   | 57.96   | 55.39   | 41.86   | 46.75   | 34.15   | 42.16   | 34.42   | 44.60   | 42.25   | 40.42   | 43.80   | 536.37      | 578.27         | 335.11   |
|                     | EPK       | 62.93   | 66.45   | 66.28   | 48.47   | 54.13   | 40.85   | 48.82   | 41.19   | 51.64   | 48.92   | 50.03   | 50.72   | 52.56       | 44.17          | 35.25    |
|                     | OR        | 80.27   | 84.76   | 84.53   | 61.82   | 69.04   | 52.11   | 62.27   | 52.53   | 65.87   | 62.40   | 63.82   | 64.69   | 67.04       | 58.91          | 59.13    |
| <b>STARLINER-HB</b> | Volume    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.24    | 0.23    | 0.24    | 0.24    | 0.23    | 0.24    | 1.43        |                |          |
|                     | Earnings  | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 0.00    | 11.97   | 11.08   | 12.82   | 12.87   | 11.95   | 12.87   | 73.56       |                |          |
|                     | EPK       | 51.23   | 56.12   | 54.45   | 48.17   | 53.38   | 44.48   | 49.40   | 47.22   | 52.88   | 53.11   | 52.69   | 53.08   | 51.40       |                |          |
|                     | OR        | 77.62   | 85.03   | 82.50   | 72.98   | 80.87   | 67.39   | 74.84   | 71.54   | 80.13   | 80.47   | 79.83   | 80.43   | 77.89       |                |          |
| <b>SUP-LUX</b>      | Volume    | 11.02   | 11.50   | 11.02   | 11.39   | 11.39   | 11.02   | 12.02   | 11.63   | 12.02   | 12.02   | 11.24   | 12.02   | 138.30      | 120.03         | 123.82   |
|                     | Earnings  | 485.15  | 554.64  | 515.61  | 471.34  | 522.29  | 421.18  | 509.99  | 471.78  | 545.99  | 548.31  | 508.85  | 548.03  | 6103.14     | 4565.45        | 4106.41  |
|                     | EPK       | 44.01   | 48.21   | 46.78   | 41.38   | 45.85   | 38.21   | 42.44   | 40.57   | 45.43   | 45.63   | 45.26   | 45.60   | 44.13       | 38.04          | 33.16    |
|                     | OR        | 77.62   | 85.03   | 82.50   | 72.98   | 80.87   | 67.39   | 74.84   | 71.54   | 80.13   | 80.47   | 79.83   | 80.43   | 77.83       | 69.07          | 77.53    |
| <b>ULTRA-DELUX</b>  | Volume    | 4.10    | 4.28    | 4.10    | 4.24    | 4.24    | 4.10    | 4.24    | 4.10    | 4.24    | 4.24    | 3.96    | 4.24    | 50.08       | 43.05          | 46.63    |
|                     | Earnings  | 206.33  | 231.82  | 214.27  | 182.48  | 202.97  | 172.18  | 182.40  | 178.82  | 197.76  | 186.98  | 179.07  | 191.40  | 2326.49     | 1705.45        | 1640.29  |
|                     | EPK       | 50.31   | 54.16   | 52.24   | 43.06   | 47.89   | 41.98   | 43.04   | 43.60   | 46.66   | 44.12   | 45.16   | 45.16   | 46.45       | 39.61          | 35.17    |
|                     | OR        | 83.22   | 89.59   | 86.42   | 71.23   | 79.22   | 69.44   | 71.19   | 72.12   | 77.19   | 72.98   | 74.71   | 74.71   | 76.85       | 68.54          | 77.67    |
| <b>EXPRESS</b>      | Volume    | 16.97   | 18.07   | 17.15   | 17.36   | 17.54   | 16.71   | 17.73   | 17.07   | 17.64   | 17.64   | 16.50   | 17.64   | 208.02      | 191.53         | 204.72   |
|                     | Earnings  | 839.96  | 945.10  | 923.87  | 794.76  | 890.33  | 748.40  | 820.62  | 790.66  | 858.71  | 837.51  | 807.48  | 868.03  | 10125.45    | 7763.34        | 7417.91  |
|                     | EPK       | 49.49   | 52.29   | 53.89   | 45.78   | 50.77   | 44.78   | 46.28   | 46.32   | 48.68   | 47.48   | 48.93   | 49.21   | 48.67       | 40.53          | 36.24    |
|                     | OR        | 80.80   | 85.37   | 87.98   | 74.75   | 82.88   | 73.11   | 75.57   | 75.62   | 79.48   | 77.52   | 79.89   | 80.34   | 79.47       | 68.89          | 79.34    |
| <b>U-P.VELUGU</b>   | Volume    | 1.53    | 1.63    | 1.55    | 1.57    | 1.59    | 1.51    | 1.59    | 1.53    | 1.59    | 1.59    | 1.48    | 1.59    | 1.48        | 1.59           | 8.29     |
|                     | Earnings  | 82.77   | 92.00   | 87.32   | 82.47   | 88.06   | 75.21   | 79.73   | 75.33   | 80.33   | 81.35   | 77.39   | 83.34   | 985.29      | 381.89         | 293.49   |
|                     | EPK       | 53.96   | 56.31   | 56.34   | 52.56   | 55.55   | 49.79   | 50.04   | 49.10   | 50.67   | 51.32   | 52.18   | 52.57   | 52.55       | 38.79          | 35.42    |
|                     | OR        | 88.42   | 92.28   | 92.33   | 86.14   | 91.04   | 81.59   | 82.01   | 80.47   | 83.04   | 84.10   | 85.52   | 86.15   | 86.12       | 67.16          | 85.80    |
| <b>PALLEVELUGU</b>  | Volume    | 25.31   | 27.16   | 26.02   | 25.96   | 26.24   | 24.99   | 27.19   | 26.26   | 27.12   | 27.06   | 25.40   | 27.10   | 315.80      | 279.74         | 298.53   |
|                     | Earnings  | 1097.71 | 1266.34 | 1227.21 | 1070.03 | 1076.12 | 935.69  | 1045.02 | 1001.81 | 1076.45 | 1081.06 | 1040.69 | 1116.74 | 13034.86    | 9099.95        | 8045.15  |
|                     | EPK       | 43.38   | 46.62   | 47.17   | 41.22   | 41.01   | 37.45   | 38.43   | 38.15   | 39.69   | 39.96   | 40.97   | 41.21   | 41.28       | 32.53          | 26.95    |
|                     | OR        | 84.99   | 91.35   | 92.41   | 80.77   | 80.35   | 73.37   | 75.30   | 74.74   | 77.77   | 78.29   | 80.27   | 80.74   | 80.87       | 67.40          | 79.77    |
| <b>District</b>     | Volume    | 60.01   | 63.77   | 60.91   | 61.62   | 62.10   | 59.41   | 64.12   | 61.90   | 63.95   | 63.89   | 59.86   | 63.93   | 745.45      | 659.85         | 694.99   |
|                     | Earnings  | 2779.76 | 3166.40 | 3040.96 | 2654.99 | 2841.16 | 2397.59 | 2705.48 | 2575.96 | 2833.19 | 2804.16 | 2679.70 | 2879.10 | 33358.46    | 24238.02       | 21981.68 |
|                     | EPK       | 46.32   | 49.65   | 49.93   | 43.09   | 45.75   | 40.36   | 42.19   | 41.61   | 44.30   | 43.89   | 44.77   | 45.04   | 44.75       | 36.73          | 31.63    |
|                     | OR        | 82.28   | 88.19   | 88.68   | 76.53   | 81.27   | 71.69   | 74.95   | 73.91   | 78.69   | 77.96   | 79.52   | 79.99   | 79.48       | 68.26          | 81.18    |
| <b>2022-23</b>      | Volume    | 59.1    | 60.38   | 58.87   | 62.74   | 62.53   | 59.22   | 60.51   | 59.06   | 60.97   | 61.47   | 54.95   |         | 659.85      |                |          |
|                     | Earnings  | 2014.4  | 2342.88 | 2192.12 | 2260.63 | 2483.94 | 1935.62 | 2180.28 | 2064.42 | 2321.63 | 2321.79 | 2119.55 |         | 24238.02    |                |          |
|                     | EPK       | 34.08   | 38.80   | 37.24   | 36.03   | 39.72   | 32.69   | 36.03   | 34.95   | 38.08   | 37.77   | 38.57   |         | 36.73       |                |          |
|                     | OR        | 73.47   | 82.38   | 79.06   | 63.87   | 70.42   | 57.94   | 63.87   | 61.97   | 67.50   | 66.96   | 68.38   |         | 68.26       |                |          |
| <b>2019-20</b>      | Volume    | 56.43   | 60.23   | 57.68   | 59.61   | 60.05   | 57.79   | 60.20   | 58.36   | 59.98   | 62.47   | 59.44   | 42.75   | 694.99      |                |          |
|                     | Earnings  | 1944.35 | 1983.73 | 1890.78 | 1730.59 | 1754.92 | 1637.40 | 1919.73 | 1763.30 | 1929.42 | 2021.95 | 2010.65 | 1394.86 | 21981.68    |                |          |
|                     | EPK       | 34.46   | 32.94   | 32.78   | 29.03   | 29.22   | 28.33   | 31.89   | 30.22   | 32.17   | 32.37   | 33.82   | 32.63   | 31.63       |                |          |
|                     | OR        | 92.46   | 88.38   | 88.47   | 78.47   | 79.00   | 76.27   | 86.12   | 81.61   | 78.21   | 74.98   | 78.37   | 75.62   | 81.18       |                |          |

**Product wise Targets of Sri Satya Sai District**

**Annexure-IV**

| Product            | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 Up to Feb 2023 | 2019-20  |
|--------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|------------------------|----------|
| <b>INDRA</b>       | Volume    | 0.30    | 0.31    | 0.30    | 0.31    | 0.31    | 0.30    | 0.31    | 0.30    | 0.31    | 0.31    | 0.29    | 0.31    | 3.66               | 0.20                   |          |
|                    | Earnings  | 18.16   | 20.60   | 19.70   | 19.46   | 19.78   | 15.92   | 18.37   | 16.82   | 19.28   | 19.38   | 10.58   | 11.40   | 209.44             | 7.30                   |          |
|                    | EPK       | 60.64   | 65.91   | 65.78   | 62.89   | 63.92   | 53.17   | 59.39   | 56.17   | 62.33   | 62.63   | 36.56   | 36.85   | 57.29              | 36.56                  |          |
|                    | OR        | 77.35   | 84.07   | 83.91   | 80.22   | 81.54   | 67.82   | 75.75   | 71.65   | 79.50   | 79.89   | 46.63   | 47.00   | 73.07              | 48.76                  |          |
| <b>SUP-LUX</b>     | Volume    | 6.63    | 6.92    | 6.63    | 6.85    | 6.85    | 6.63    | 7.10    | 6.87    | 7.10    | 7.10    | 6.64    | 7.10    | 82.46              | 77.04                  | 87.17    |
|                    | Earnings  | 290.89  | 329.96  | 315.54  | 296.27  | 316.85  | 255.06  | 305.06  | 279.23  | 320.17  | 321.73  | 292.77  | 315.32  | 3638.84            | 2943.15                | 2879.29  |
|                    | EPK       | 43.86   | 47.67   | 47.57   | 43.23   | 46.23   | 38.46   | 42.95   | 40.62   | 45.08   | 45.30   | 44.06   | 44.39   | 44.13              | 38.20                  | 33.03    |
|                    | OR        | 77.35   | 84.07   | 83.91   | 76.24   | 81.54   | 67.82   | 75.75   | 71.65   | 79.50   | 79.89   | 77.71   | 78.30   | 77.83              | 69.37                  | 77.22    |
| <b>EXPRESS</b>     | Volume    | 17.54   | 18.68   | 17.72   | 17.94   | 18.12   | 17.27   | 18.22   | 17.54   | 18.12   | 18.12   | 16.95   | 18.12   | 214.35             | 197.13                 | 215.76   |
|                    | Earnings  | 839.76  | 1008.84 | 914.70  | 820.11  | 896.51  | 746.88  | 840.88  | 808.25  | 873.65  | 868.78  | 822.05  | 880.62  | 10321.02           | 7769.04                | 7660.37  |
|                    | EPK       | 47.88   | 54.01   | 51.62   | 45.72   | 49.47   | 43.25   | 46.16   | 46.08   | 48.20   | 47.94   | 48.49   | 48.59   | 48.15              | 39.41                  | 35.50    |
|                    | OR        | 78.17   | 88.18   | 84.29   | 74.64   | 80.76   | 70.61   | 75.36   | 75.24   | 78.70   | 78.26   | 79.16   | 79.33   | 78.61              | 66.98                  | 77.74    |
| <b>U-P.VELUGU</b>  | Volume    | 0.45    | 0.48    | 0.45    | 0.46    | 0.46    | 0.44    | 0.47    | 0.45    | 0.46    | 0.46    | 0.43    | 0.46    | 5.50               | 1.15                   |          |
|                    | Earnings  | 22.15   | 26.28   | 24.10   | 21.71   | 22.10   | 18.43   | 19.08   | 19.91   | 18.83   | 21.43   | 20.79   | 22.38   | 257.18             | 44.34                  |          |
|                    | EPK       | 49.24   | 54.87   | 53.04   | 47.19   | 47.55   | 41.61   | 40.83   | 44.26   | 40.50   | 46.10   | 47.80   | 48.16   | 46.78              | 38.69                  |          |
|                    | OR        | 80.69   | 89.92   | 86.92   | 77.33   | 77.92   | 68.18   | 66.92   | 72.54   | 66.38   | 75.55   | 78.34   | 78.92   | 76.67              | 66.99                  |          |
| <b>PALLEVELUGU</b> | Volume    | 19.97   | 21.52   | 20.71   | 20.51   | 20.74   | 19.74   | 21.25   | 20.55   | 21.22   | 21.14   | 19.89   | 21.19   | 248.44             | 221.48                 | 243.87   |
|                    | Earnings  | 827.05  | 976.79  | 911.72  | 825.08  | 814.84  | 692.48  | 798.61  | 742.19  | 790.50  | 819.43  | 768.98  | 820.08  | 9787.75            | 7152.70                | 6266.08  |
|                    | EPK       | 41.42   | 45.40   | 44.02   | 40.23   | 39.29   | 35.07   | 37.58   | 36.11   | 37.25   | 38.75   | 38.66   | 38.69   | 39.40              | 32.29                  | 25.69    |
|                    | OR        | 81.16   | 88.95   | 86.25   | 78.82   | 76.97   | 68.72   | 73.63   | 70.74   | 72.99   | 75.93   | 75.75   | 75.81   | 77.19              | 66.91                  | 76.05    |
| <b>District</b>    | Volume    | 44.89   | 47.91   | 45.82   | 46.07   | 46.49   | 44.39   | 47.34   | 45.72   | 47.22   | 47.14   | 44.21   | 47.20   | 554.40             | 497.06                 | 549.27   |
|                    | Earnings  | 1998.00 | 2362.48 | 2185.75 | 1982.63 | 2070.07 | 1728.78 | 1981.99 | 1866.39 | 2022.42 | 2050.74 | 1915.17 | 2049.81 | 24214.23           | 17921.1                | 16888.30 |
|                    | EPK       | 44.51   | 49.31   | 47.71   | 43.03   | 44.53   | 38.95   | 41.86   | 40.83   | 42.83   | 43.50   | 43.32   | 43.43   | 43.68              | 36.05                  | 30.75    |
|                    | OR        | 79.44   | 88.01   | 85.15   | 76.80   | 79.47   | 69.51   | 74.72   | 72.86   | 76.44   | 77.63   | 77.31   | 77.52   | 77.95              | 67.53                  | 79.57    |
| <b>2022-23</b>     | Volume    | 43.35   | 45.97   | 45.45   | 46.96   | 46.53   | 45.01   | 45.82   | 44.56   | 46.12   | 45.82   | 41.47   |         | 497.06             |                        |          |
|                    | Earnings  | 1414.46 | 1684.25 | 1608.16 | 1700.93 | 1804.28 | 1491.93 | 1658.81 | 1560.35 | 1706.32 | 1729.53 | 1562.04 |         | 17921.06           |                        |          |
|                    | EPK       | 32.63   | 36.64   | 35.38   | 36.22   | 38.78   | 33.15   | 36.20   | 35.02   | 37.00   | 37.75   | 37.67   |         | 36.05              |                        |          |
|                    | OR        | 70.90   | 78.37   | 75.69   | 64.71   | 69.28   | 59.22   | 64.68   | 62.56   | 66.10   | 67.44   | 67.30   |         | 67.53              |                        |          |
| <b>2019-20</b>     | Volume    | 44.85   | 47.94   | 46.16   | 47.52   | 47.69   | 45.41   | 46.98   | 45.55   | 47.63   | 49.22   | 46.58   | 33.76   | 549.27             |                        |          |
|                    | Earnings  | 1485.23 | 1479.19 | 1459.23 | 1330.83 | 1357.48 | 1294.78 | 1496.08 | 1340.35 | 1499.23 | 1568.92 | 1513.09 | 1063.89 | 16888.30           |                        |          |
|                    | EPK       | 33.12   | 30.86   | 31.62   | 28.01   | 28.46   | 28.51   | 31.85   | 29.43   | 31.48   | 31.87   | 32.48   | 31.52   | 30.75              |                        |          |
|                    | OR        | 89.50   | 83.39   | 86.03   | 76.55   | 77.79   | 77.90   | 87.01   | 80.37   | 77.02   | 74.29   | 75.48   | 73.46   | 79.57              |                        |          |

| District wise operational Targets for 2023-24 |           |         |         |         |         |         |         |         |         |         |         |         |         | Annexure-V         |                      |          |
|---|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------------------|----------------------|----------|
| District                                      | Parameter | Apr-23  | May-23  | Jun-23  | Jul-23  | Aug-23  | Sep-23  | Oct-23  | Nov-23  | Dec-23  | Jan-24  | Feb-24  | Mar-24  | Target for 2023-24 | 2022-23 up to Feb-23 | 2019-20  |
| SKLM  | Volume    | 38.70   | 41.07   | 39.18   | 39.73   | 40.03   | 38.30   | 40.70   | 39.28   | 40.58   | 40.55   | 37.98   | 40.57   | <b>476.66</b>      | 423.26               | 468.80   |
|   | Earnings  | 1728.66 | 2075.42 | 1936.22 | 1688.69 | 1725.17 | 1450.33 | 1670.44 | 1506.13 | 1661.78 | 1779.68 | 1629.71 | 1741.19 | <b>20593.41</b>    | 15313.33             | 14271.46 |
|   | EPK       | 44.67   | 50.53   | 49.42   | 42.51   | 43.10   | 37.86   | 41.04   | 38.35   | 40.95   | 43.89   | 42.91   | 42.92   | <b>43.20</b>       | 36.18                | 30.44    |
|   | OR        | 79.80   | 90.27   | 88.28   | 75.93   | 76.99   | 67.64   | 73.32   | 68.50   | 73.15   | 78.40   | 76.66   | 76.67   | <b>77.18</b>       | 68.33                | 79.63    |
| VZM   | Volume    | 18.93   | 20.14   | 19.22   | 19.43   | 19.59   | 18.73   | 20.38   | 19.67   | 20.32   | 20.30   | 19.02   | 20.32   | <b>236.06</b>      | 203.08               | 236.96   |
|   | Earnings  | 848.75  | 986.64  | 929.81  | 834.61  | 829.37  | 725.12  | 858.62  | 809.94  | 873.87  | 912.92  | 827.07  | 883.41  | <b>10320.12</b>    | 7639.68              | 7296.00  |
|   | EPK       | 44.83   | 48.99   | 48.38   | 42.96   | 42.33   | 38.72   | 42.12   | 41.17   | 43.00   | 44.96   | 43.48   | 43.48   | <b>43.72</b>       | 37.62                | 30.79    |
|   | OR        | 82.63   | 90.30   | 89.17   | 79.18   | 78.03   | 71.38   | 77.64   | 75.90   | 79.27   | 82.88   | 80.15   | 80.16   | <b>80.59</b>       | 72.34                | 81.90    |
| PPM   | Volume    | 30.32   | 32.13   | 30.64   | 31.13   | 31.35   | 30.02   | 31.91   | 30.80   | 31.82   | 31.80   | 29.77   | 31.81   | <b>373.50</b>      | 330.43               | 388.38   |
|   | Earnings  | 1367.60 | 1580.21 | 1504.40 | 1331.64 | 1351.36 | 1159.00 | 1284.43 | 1194.49 | 1335.76 | 1437.44 | 1326.34 | 1434.75 | <b>16307.42</b>    | 11635.41             | 12228.48 |
|   | EPK       | 45.11   | 49.19   | 49.11   | 42.78   | 43.11   | 38.61   | 40.25   | 38.79   | 41.98   | 45.20   | 44.55   | 45.10   | <b>43.66</b>       | 35.21                | 31.49    |
|   | OR        | 80.17   | 87.41   | 87.27   | 76.02   | 76.61   | 68.61   | 71.53   | 68.93   | 74.61   | 80.32   | 79.17   | 80.15   | <b>77.59</b>       | 65.16                | 80.71    |
| ASR   | Volume    | 4.34    | 4.71    | 4.58    | 4.47    | 4.52    | 4.31    | 4.62    | 4.49    | 4.63    | 4.60    | 4.35    | 4.62    | <b>54.25</b>       | 38.07                | 41.08    |
|   | Earnings  | 191.17  | 225.46  | 193.58  | 183.97  | 185.04  | 167.55  | 189.47  | 174.87  | 185.32  | 190.33  | 176.31  | 188.99  | <b>2252.06</b>     | 1403.43              | 1194.15  |
|   | EPK       | 44.09   | 47.91   | 42.26   | 41.14   | 40.92   | 38.91   | 40.97   | 38.94   | 40.00   | 41.34   | 40.55   | 40.88   | <b>41.52</b>       | 36.86                | 29.07    |
|   | OR        | 80.97   | 87.99   | 77.61   | 75.55   | 75.15   | 71.46   | 75.25   | 71.52   | 73.47   | 75.92   | 74.46   | 75.08   | <b>76.25</b>       | 73.78                | 77.35    |
| VSP   | Volume    | 72.03   | 76.36   | 72.65   | 73.87   | 74.44   | 71.21   | 76.18   | 73.45   | 75.90   | 75.89   | 71.00   | 75.89   | <b>888.85</b>      | 800.28               | 916.52   |
|   | Earnings  | 3168.12 | 3563.29 | 3486.68 | 3091.41 | 3096.88 | 2745.85 | 3195.79 | 2913.64 | 3258.19 | 3216.59 | 2871.35 | 3149.88 | <b>37757.66</b>    | 31049.38             | 28995.04 |
|   | EPK       | 43.99   | 46.67   | 48.00   | 41.85   | 41.60   | 38.56   | 41.95   | 39.67   | 42.93   | 42.39   | 40.44   | 41.50   | <b>42.48</b>       | 38.80                | 31.64    |
|   | OR        | 68.40   | 72.57   | 74.63   | 65.08   | 64.69   | 59.96   | 65.23   | 61.68   | 66.75   | 65.91   | 62.88   | 64.54   | <b>66.05</b>       | 61.76                | 67.61    |
| AKP   | Volume    | 19.30   | 20.59   | 19.67   | 19.80   | 19.98   | 19.08   | 20.03   | 19.34   | 19.97   | 19.95   | 18.70   | 19.96   | <b>236.37</b>      | 212.69               | 232.96   |
|   | Earnings  | 818.81  | 933.13  | 889.53  | 807.39  | 808.76  | 716.25  | 835.88  | 733.10  | 801.36  | 827.45  | 765.85  | 823.74  | <b>9761.23</b>     | 7790.72              | 7018.37  |
|   | EPK       | 42.43   | 45.32   | 45.22   | 40.77   | 40.47   | 37.55   | 41.73   | 37.91   | 40.12   | 41.49   | 40.95   | 41.26   | <b>41.30</b>       | 36.63                | 30.13    |
|   | OR        | 78.24   | 83.57   | 83.38   | 75.19   | 74.63   | 69.23   | 76.95   | 69.91   | 73.98   | 76.50   | 75.52   | 76.08   | <b>76.15</b>       | 69.16                | 82.08    |
| Zone-1  | Volume    | 183.61  | 194.99  | 185.93  | 188.43  | 189.91  | 181.64  | 193.83  | 187.02  | 193.22  | 193.09  | 180.82  | 193.18  | <b>2265.68</b>     | 2007.82              | 2284.71  |
|   | Earnings  | 8123.11 | 9364.16 | 8940.21 | 7937.70 | 7996.57 | 6964.10 | 8034.63 | 7332.17 | 8116.27 | 8364.41 | 7596.62 | 8221.96 | <b>96991.91</b>    | 74831.94             | 71003.49 |
|   | EPK       | 44.24   | 48.02   | 48.08   | 42.13   | 42.11   | 38.34   | 41.45   | 39.20   | 42.00   | 43.32   | 42.01   | 42.56   | <b>42.81</b>       | 37.27                | 31.08    |
|   | OR        | 74.44   | 80.81   | 80.91   | 70.88   | 70.85   | 64.51   | 69.75   | 65.97   | 70.68   | 72.89   | 70.69   | 71.62   | <b>72.66</b>       | 63.79                | 74.20    |



| District wise operational Targets for 2023-24 |           |          |          |          |          |          |          |          |          |          |          |          |              | Annexure-V         |                      |           |
|---|-----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--------------|--------------------|----------------------|-----------|
| District                                      | Parameter | Apr-23   | May-23   | Jun-23   | Jul-23   | Aug-23   | Sep-23   | Oct-23   | Nov-23   | Dec-23   | Jan-24   | Feb-24   | Mar-24       | Target for 2023-24 | 2022-23 up to Feb-23 | 2019-20   |
| KKD   | Volume    | 34.17    | 36.12    | 34.53    | 35.15    | 35.35    | 33.93    | 37.00    | 35.74    | 36.93    | 36.90    | 34.56    | 36.92        | <b>427.30</b>      | 390.55               | 433.39    |
|   | Earnings  | 1641.47  | 1869.93  | 1799.00  | 1557.53  | 1633.58  | 1372.76  | 1643.29  | 1530.89  | 1699.34  | 1707.09  | 1576.58  | 1692.05      | <b>19723.50</b>    | 15494.43             | 14021.54  |
|   | EPK       | 48.03    | 51.76    | 52.10    | 44.31    | 46.21    | 40.46    | 44.42    | 42.83    | 46.02    | 46.26    | 45.62    | 45.83        | <b>46.16</b>       | 39.67                | 32.35     |
|   | OR        | 82.08    | 88.46    | 89.03    | 75.71    | 78.97    | 69.14    | 75.90    | 73.19    | 78.64    | 79.05    | 77.96    | 78.32        | <b>78.88</b>       | 72.28                | 81.31     |
| EG  | Volume    | 31.60    | 33.57    | 31.98    | 32.42    | 32.68    | 31.24    | 33.58    | 32.40    | 33.47    | 33.45    | 31.32    | 33.47        | <b>391.19</b>      | 361.77               | 403.35    |
|   | Earnings  | 1321.79  | 1530.62  | 1480.68  | 1286.03  | 1334.43  | 1135.20  | 1316.40  | 1286.45  | 1418.84  | 1415.66  | 1314.54  | 1408.05      | <b>16248.68</b>    | 12981.94             | 11577.41  |
|   | EPK       | 41.83    | 45.60    | 46.29    | 39.67    | 40.83    | 36.33    | 39.20    | 39.71    | 42.39    | 42.32    | 41.97    | 42.07        | <b>41.54</b>       | 35.88                | 28.70     |
| KNSM  | OR        | 77.09    | 84.04    | 85.32    | 73.11    | 75.25    | 66.96    | 72.24    | 73.18    | 78.12    | 77.99    | 77.35    | 77.54        | <b>76.55</b>       | 71.17                | 77.15     |
|   | Volume    | 37.81    | 40.00    | 38.24    | 38.89    | 39.12    | 37.53    | 41.27    | 39.87    | 41.19    | 41.16    | 38.55    | 41.18        | <b>474.82</b>      | 426.60               | 492.63    |
|   | Earnings  | 1710.43  | 1938.52  | 1869.99  | 1620.20  | 1724.90  | 1444.24  | 1732.29  | 1630.11  | 1840.22  | 1820.64  | 1688.83  | 1814.72      | <b>20835.09</b>    | 16205.96             | 15407.84  |
|   | EPK       | 45.23    | 48.46    | 48.91    | 41.66    | 44.09    | 38.48    | 41.97    | 40.89    | 44.68    | 44.23    | 43.81    | 44.07        | <b>43.88</b>       | 37.99                | 31.28     |
| WG  | OR        | 77.96    | 83.53    | 84.29    | 71.80    | 76.00    | 66.32    | 72.34    | 70.47    | 77.00    | 76.24    | 75.51    | 75.95        | <b>75.63</b>       | 70.44                | 77.57     |
|   | Volume    | 30.70    | 32.63    | 31.20    | 31.54    | 31.78    | 30.41    | 33.44    | 32.30    | 33.37    | 33.33    | 31.23    | 33.35        | <b>385.29</b>      | 343.03               | 379.44    |
|   | Earnings  | 1362.83  | 1555.74  | 1515.71  | 1308.90  | 1385.04  | 1165.40  | 1379.68  | 1293.38  | 1461.41  | 1451.81  | 1363.01  | 1462.06      | <b>16704.96</b>    | 12431.13             | 11230.44  |
|   | EPK       | 44.39    | 47.67    | 48.58    | 41.50    | 43.58    | 38.32    | 41.26    | 40.04    | 43.80    | 43.56    | 43.64    | 43.83        | <b>43.36</b>       | 36.24                | 29.60     |
| ELR   | OR        | 79.58    | 85.47    | 87.09    | 74.40    | 78.13    | 68.70    | 73.96    | 71.78    | 78.52    | 78.09    | 78.23    | 78.58        | <b>77.73</b>       | 68.11                | 77.92     |
|   | Volume    | 32.58    | 34.54    | 32.95    | 33.46    | 33.70    | 32.26    | 35.41    | 34.18    | 35.31    | 35.29    | 33.04    | 35.30        | <b>408.03</b>      | 359.90               | 393.50    |
|   | Earnings  | 1387.58  | 1579.31  | 1551.74  | 1355.92  | 1427.30  | 1213.49  | 1425.58  | 1353.42  | 1517.40  | 1465.17  | 1402.85  | 1504.41      | <b>17184.16</b>    | 13033.80             | 11629.48  |
|   | EPK       | 42.59    | 45.72    | 47.09    | 40.53    | 42.36    | 37.61    | 40.26    | 39.60    | 42.97    | 41.52    | 42.45    | 42.61        | <b>42.11</b>       | 36.22                | 29.55     |
| KRI   | OR        | 76.05    | 81.64    | 84.09    | 72.37    | 75.64    | 67.16    | 71.89    | 70.71    | 76.74    | 74.14    | 75.81    | 76.09        | <b>75.21</b>       | 67.21                | 75.60     |
|   | Volume    | 44.04    | 46.77    | 44.67    | 45.23    | 45.57    | 43.61    | 46.77    | 45.16    | 46.65    | 46.61    | 43.67    | 46.64        | <b>545.37</b>      | 481.31               | 541.78    |
|   | Earnings  | 1908.04  | 2138.00  | 2049.84  | 1833.34  | 1888.50  | 1628.51  | 1919.36  | 1792.86  | 1979.64  | 1962.82  | 1829.10  | 1966.91      | <b>22896.93</b>    | 16756.67             | 15792.04  |
|   | EPK       | 43.33    | 45.71    | 45.89    | 40.54    | 41.44    | 37.35    | 41.04    | 39.70    | 42.43    | 42.11    | 41.89    | 42.17        | <b>41.98</b>       | 34.81                | 29.15     |
| NTR   | OR        | 74.69    | 78.80    | 79.10    | 69.88    | 71.44    | 64.38    | 70.74    | 68.44    | 73.15    | 72.60    | 72.21    | 72.70        | <b>72.37</b>       | 62.25                | 69.98     |
|   | Volume    | 81.41    | 86.14    | 82.11    | 83.70    | 84.17    | 80.77    | 86.57    | 83.59    | 86.37    | 86.34    | 80.82    | 86.36        | <b>1008.34</b>     | 939.50               | 1111.38   |
|   | Earnings  | 4087.39  | 4532.60  | 4354.76  | 3724.63  | 3966.12  | 3408.20  | 3947.34  | 3711.86  | 4196.75  | 4060.95  | 3718.32  | 4018.39      | <b>47727.31</b>    | 37788.26             | 37643.76  |
|   | EPK       | 50.21    | 52.62    | 53.04    | 44.50    | 47.12    | 42.20    | 45.60    | 44.40    | 48.59    | 47.04    | 46.01    | 46.53        | <b>47.33</b>       | 40.22                | 33.87     |
| Zone-2  | OR        | 74.30    | 77.87    | 78.49    | 65.86    | 69.73    | 62.45    | 67.48    | 65.72    | 71.91    | 69.61    | 68.09    | 68.86        | <b>70.05</b>       | 62.21                | 72.93     |
|   | Volume    | 292.32   | 309.78   | 295.68   | 300.39   | 302.36   | 289.76   | 314.05   | 303.24   | 313.29   | 313.08   | 293.19   | 313.22       | <b>3640.34</b>     | 3302.66              | 3755.48   |
|   | Earnings  | 13419.53 | 15144.72 | 14621.72 | 12686.54 | 13359.87 | 11367.81 | 13363.94 | 12598.96 | 14113.61 | 13884.13 | 12893.23 | 13866.58     | <b>161320.63</b>   | 124692.19            | 117302.51 |
|   | EPK       | 45.91    | 48.89    | 49.45    | 42.23    | 44.19    | 39.23    | 42.55    | 41.55    | 45.05    | 44.35    | 43.98    | 44.27        | <b>44.31</b>       | 37.76                | 31.24     |
| OR  | 76.17     | 81.12    | 82.05    | 70.07    | 73.31    | 65.09    | 70.61    | 68.94    | 74.75    | 73.58    | 72.97    | 73.45    | <b>74.01</b> | 64.66              | 72.70                |           |

**District wise operational Targets for 2023-24**

**Annexure-V**

| District | Parameter | Apr-23   | May-23   | Jun-23   | Jul-23   | Aug-23   | Sep-23  | Oct-23   | Nov-23   | Dec-23   | Jan-24   | Feb-24   | Mar-24   | Target for 2023-24 | 2022-23 up to Feb-23 | 2019-20   |
|----------|-----------|----------|----------|----------|----------|----------|---------|----------|----------|----------|----------|----------|----------|--------------------|----------------------|-----------|
| GNT      | Volume    | 45.67    | 48.32    | 45.98    | 46.86    | 47.19    | 45.20   | 48.50    | 46.78    | 48.34    | 48.34    | 45.22    | 48.34    | <b>564.73</b>      | 496.54               | 600.71    |
|          | Earnings  | 1918.21  | 2158.67  | 2116.95  | 1893.26  | 1939.18  | 1710.41 | 1931.50  | 1868.39  | 2079.27  | 2030.99  | 1928.74  | 2079.48  | <b>23655.06</b>    | 18524.19             | 17629.32  |
|          | EPK       | 42.00    | 44.68    | 46.04    | 40.40    | 41.09    | 37.85   | 39.82    | 39.94    | 43.02    | 42.02    | 42.65    | 43.02    | <b>41.89</b>       | 37.31                | 29.35     |
|          | OR        | 74.09    | 78.81    | 81.21    | 71.26    | 72.49    | 66.76   | 70.24    | 70.46    | 75.88    | 74.12    | 66.76    | 75.89    | <b>73.89</b>       | 68.92                | 74.87     |
| PLND     | Volume    | 52.35    | 55.53    | 52.78    | 53.66    | 54.10    | 51.72   | 57.01    | 54.95    | 56.78    | 56.78    | 53.12    | 56.78    | <b>655.56</b>      | 585.00               | 682.03    |
|          | Earnings  | 2248.17  | 2608.68  | 2477.10  | 2267.19  | 2302.28  | 1959.06 | 2277.11  | 2173.03  | 2408.84  | 2367.80  | 2339.13  | 2520.69  | <b>27949.08</b>    | 21850.45             | 20314.90  |
|          | EPK       | 42.94    | 46.98    | 46.93    | 42.25    | 42.56    | 37.88   | 39.94    | 39.54    | 42.42    | 41.70    | 44.04    | 44.39    | <b>42.63</b>       | 37.35                | 29.79     |
|          | OR        | 78.72    | 86.12    | 86.04    | 77.46    | 78.02    | 69.44   | 73.22    | 72.49    | 77.77    | 76.44    | 80.73    | 81.38    | <b>78.16</b>       | 72.09                | 79.09     |
| BPTL     | Volume    | 28.77    | 30.54    | 29.05    | 29.49    | 29.74    | 28.42   | 30.28    | 29.19    | 30.16    | 30.16    | 28.22    | 30.16    | <b>354.21</b>      | 310.01               | 366.94    |
|          | Earnings  | 1219.10  | 1398.07  | 1330.12  | 1212.03  | 1245.81  | 1067.45 | 1214.02  | 1172.13  | 1287.05  | 1264.45  | 1197.81  | 1282.65  | <b>14890.68</b>    | 11368.01             | 10806.83  |
|          | EPK       | 42.37    | 45.77    | 45.78    | 41.09    | 41.89    | 37.55   | 40.09    | 40.15    | 42.67    | 41.93    | 42.44    | 42.53    | <b>42.04</b>       | 36.67                | 29.45     |
|          | OR        | 76.15    | 82.27    | 82.28    | 73.86    | 75.29    | 67.50   | 72.05    | 72.16    | 76.69    | 75.36    | 76.28    | 76.43    | <b>75.56</b>       | 67.76                | 76.70     |
| PKSM     | Volume    | 59.27    | 62.72    | 59.76    | 60.86    | 61.27    | 58.70   | 63.03    | 60.81    | 62.84    | 62.82    | 58.79    | 62.83    | <b>733.72</b>      | 658.62               | 751.59    |
|          | Earnings  | 2645.55  | 3062.30  | 2947.77  | 2708.10  | 2814.14  | 2397.97 | 2658.81  | 2510.87  | 2772.26  | 2703.48  | 2606.77  | 2810.38  | <b>32638.39</b>    | 25287.18             | 23611.61  |
|          | EPK       | 44.63    | 48.82    | 49.33    | 44.50    | 45.93    | 40.85   | 42.18    | 41.29    | 44.12    | 43.03    | 44.34    | 44.73    | <b>44.48</b>       | 38.39                | 31.42     |
|          | OR        | 78.50    | 85.87    | 86.75    | 78.25    | 80.78    | 71.84   | 74.19    | 72.61    | 77.59    | 75.68    | 77.98    | 78.66    | <b>78.23</b>       | 69.81                | 79.82     |
| SPS NLR  | Volume    | 73.92    | 78.46    | 72.99    | 74.00    | 74.55    | 71.35   | 75.94    | 73.30    | 75.73    | 75.67    | 70.87    | 75.71    | <b>892.47</b>      | 800.10               | 929.00    |
|          | Earnings  | 3132.44  | 3744.90  | 3483.05  | 3178.58  | 3254.51  | 2823.18 | 3088.47  | 2798.21  | 3243.03  | 3227.44  | 2984.01  | 3200.69  | <b>38158.52</b>    | 29959.01             | 27769.14  |
|          | EPK       | 42.37    | 47.73    | 47.72    | 42.96    | 43.66    | 39.57   | 40.67    | 38.18    | 42.83    | 42.65    | 42.10    | 42.28    | <b>42.76</b>       | 37.44                | 29.89     |
|          | OR        | 74.58    | 84.01    | 83.99    | 75.60    | 76.84    | 69.64   | 71.58    | 67.19    | 75.37    | 75.06    | 74.10    | 74.40    | <b>75.25</b>       | 68.45                | 76.66     |
| Zone-3   | Volume    | 259.99   | 275.57   | 260.56   | 264.88   | 266.84   | 255.39  | 274.76   | 265.04   | 273.85   | 273.77   | 256.22   | 273.82   | <b>3200.69</b>     | 2850.27              | 3330.27   |
|          | Earnings  | 11163.47 | 12972.62 | 12354.99 | 11259.16 | 11555.93 | 9958.07 | 11169.90 | 10522.62 | 11790.45 | 11594.16 | 11056.45 | 11893.90 | <b>137291.72</b>   | 106988.84            | 100131.81 |
|          | EPK       | 42.94    | 47.08    | 47.42    | 42.51    | 43.31    | 38.99   | 40.65    | 39.70    | 43.05    | 42.35    | 43.15    | 43.44    | <b>42.89</b>       | 37.54                | 30.07     |
|          | OR        | 75.69    | 82.98    | 83.58    | 74.93    | 76.34    | 68.73   | 71.66    | 69.99    | 75.89    | 74.65    | 76.07    | 76.57    | <b>76.30</b>       | 67.70                | 71.95     |

| District wise operational Targets for 2023-24 |           |          |          |          |          |          |          |          |          |          |          |          |          | Annexure-V         |                      |           |
|---|-----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--------------------|----------------------|-----------|
| District                                      | Parameter | Apr-23   | May-23   | Jun-23   | Jul-23   | Aug-23   | Sep-23   | Oct-23   | Nov-23   | Dec-23   | Jan-24   | Feb-24   | Mar-24   | Target for 2023-24 | 2022-23 up to Feb-23 | 2019-20   |
| TPT   | Volume    | 101.28   | 106.93   | 107.00   | 109.13   | 109.66   | 105.36   | 114.06   | 110.20   | 113.86   | 113.79   | 106.55   | 113.84   | 1311.64            | 1105.06              | 1266.04   |
|   | Earnings  | 5244.05  | 5997.80  | 6226.02  | 5693.74  | 5580.26  | 5213.52  | 6076.06  | 5373.14  | 5746.67  | 5776.97  | 5224.76  | 5630.88  | 67783.87           | 51892.73             | 46852.15  |
|   | EPK       | 51.78    | 56.09    | 58.19    | 52.18    | 50.89    | 49.49    | 53.27    | 48.76    | 50.47    | 50.77    | 49.04    | 49.46    | 51.68              | 46.96                | 37.01     |
|   | OR        | 70.88    | 76.79    | 79.66    | 71.42    | 69.66    | 67.74    | 72.93    | 66.74    | 69.09    | 69.50    | 67.13    | 67.71    | 70.74              | 67.84                | 65.06     |
| CTR   | Volume    | 46.64    | 49.58    | 47.27    | 47.85    | 48.25    | 46.12    | 49.80    | 48.04    | 49.64    | 49.60    | 46.45    | 49.63    | 578.88             | 505.54               | 552.81    |
|   | Earnings  | 1956.78  | 2261.80  | 2201.68  | 2060.74  | 2023.83  | 1880.50  | 2169.02  | 1951.42  | 2101.09  | 2173.33  | 1963.95  | 2107.68  | 24851.81           | 18030.14             | 17635.00  |
|   | EPK       | 41.95    | 45.62    | 46.57    | 43.07    | 41.94    | 40.78    | 43.55    | 40.62    | 42.33    | 43.82    | 42.28    | 42.47    | 42.93              | 35.67                | 31.90     |
|   | OR        | 74.65    | 81.17    | 82.87    | 76.63    | 74.63    | 72.56    | 77.50    | 72.27    | 75.32    | 77.96    | 75.23    | 75.57    | 76.39              | 67.73                | 71.58     |
| ANM   | Volume    | 55.62    | 59.20    | 55.01    | 55.54    | 56.04    | 53.51    | 58.85    | 56.77    | 58.65    | 58.60    | 54.90    | 58.63    | 681.32             | 609.88               | 735.91    |
|   | Earnings  | 2325.05  | 2758.23  | 2555.09  | 2380.94  | 2383.16  | 2073.09  | 2394.47  | 2225.56  | 2422.69  | 2480.17  | 2360.41  | 2533.32  | 28892.19           | 21723.18             | 21684.14  |
|   | EPK       | 41.81    | 46.59    | 46.45    | 42.87    | 42.53    | 38.74    | 40.69    | 39.20    | 41.31    | 42.33    | 43.00    | 43.21    | 42.41              | 35.62                | 29.47     |
|   | OR        | 75.98    | 84.68    | 84.42    | 77.92    | 77.30    | 70.41    | 73.95    | 71.25    | 75.07    | 76.93    | 78.15    | 78.53    | 77.07              | 67.69                | 78.25     |
| NDL   | Volume    | 54.16    | 57.76    | 55.35    | 55.66    | 56.12    | 53.65    | 57.00    | 55.08    | 56.89    | 56.78    | 53.27    | 56.85    | 668.55             | 577.80               | 657.57    |
|   | Earnings  | 2466.97  | 2910.43  | 2679.89  | 2352.95  | 2426.91  | 2016.56  | 2308.58  | 2168.64  | 2440.72  | 2373.58  | 2334.05  | 2512.44  | 28991.73           | 21026.97             | 20000.50  |
|   | EPK       | 45.55    | 50.39    | 48.42    | 42.28    | 43.25    | 37.59    | 40.50    | 39.37    | 42.91    | 41.80    | 43.81    | 44.19    | 43.36              | 36.39                | 30.42     |
|   | OR        | 83.06    | 91.88    | 88.29    | 77.09    | 78.86    | 68.54    | 73.86    | 71.80    | 78.24    | 76.23    | 79.89    | 80.59    | 79.08              | 69.65                | 81.08     |
| KRNL  | Volume    | 49.88    | 52.97    | 50.79    | 51.32    | 51.66    | 49.51    | 52.25    | 50.51    | 52.17    | 52.09    | 48.85    | 52.15    | 614.15             | 546.77               | 606.45    |
|   | Earnings  | 2248.44  | 2676.94  | 2430.69  | 2114.60  | 2312.32  | 1822.02  | 2137.45  | 2026.92  | 2292.08  | 2267.69  | 2231.55  | 2392.26  | 26952.95           | 20159.12             | 19685.16  |
|   | EPK       | 45.08    | 50.54    | 47.86    | 41.20    | 44.76    | 36.80    | 40.91    | 40.13    | 43.93    | 43.53    | 45.68    | 45.88    | 43.89              | 36.87                | 32.46     |
|   | OR        | 78.51    | 88.01    | 83.35    | 71.76    | 77.95    | 64.09    | 71.25    | 69.88    | 76.51    | 75.82    | 79.56    | 79.90    | 76.43              | 69.11                | 80.96     |
| YSR   | Volume    | 71.07    | 75.37    | 70.21    | 71.22    | 71.75    | 68.68    | 73.39    | 70.84    | 73.18    | 73.13    | 68.49    | 73.17    | 860.51             | 785.73               | 838.16    |
|   | Earnings  | 3239.81  | 3810.51  | 3527.26  | 3174.11  | 3255.39  | 2718.62  | 3120.76  | 2853.41  | 3203.51  | 3201.42  | 3002.07  | 3238.12  | 38344.98           | 28902.79             | 26167.09  |
|   | EPK       | 45.58    | 50.56    | 50.24    | 44.57    | 45.37    | 39.59    | 42.52    | 40.28    | 43.77    | 43.77    | 43.83    | 44.26    | 44.56              | 36.78                | 31.22     |
|   | OR        | 78.58    | 87.15    | 86.60    | 76.82    | 78.21    | 68.24    | 73.30    | 69.44    | 75.46    | 75.46    | 75.56    | 76.29    | 76.82              | 67.25                | 78.52     |
| ATP   | Volume    | 60.01    | 63.77    | 60.91    | 61.62    | 62.10    | 59.41    | 64.12    | 61.90    | 63.95    | 63.89    | 59.86    | 63.93    | 745.45             | 659.85               | 694.99    |
|   | Earnings  | 2779.76  | 3166.40  | 3040.96  | 2654.99  | 2841.16  | 2397.59  | 2705.48  | 2575.96  | 2833.19  | 2804.16  | 2679.70  | 2879.10  | 33358.46           | 24238.02             | 21981.68  |
|   | EPK       | 46.32    | 49.65    | 49.93    | 43.09    | 45.75    | 40.36    | 42.19    | 41.61    | 44.30    | 43.89    | 44.77    | 45.04    | 44.75              | 36.73                | 31.63     |
|   | OR        | 82.28    | 88.19    | 88.68    | 76.53    | 81.27    | 71.69    | 74.95    | 73.91    | 78.69    | 77.96    | 79.52    | 79.99    | 79.48              | 68.26                | 81.18     |
| SSS   | Volume    | 44.89    | 47.91    | 45.82    | 46.07    | 46.49    | 44.39    | 47.34    | 45.72    | 47.22    | 47.14    | 44.21    | 47.20    | 554.40             | 497.06               | 549.27    |
|   | Earnings  | 1998.00  | 2362.48  | 2185.75  | 1982.63  | 2070.07  | 1728.78  | 1981.99  | 1866.39  | 2022.42  | 2050.74  | 1915.17  | 2049.81  | 24214.23           | 17921.06             | 16888.30  |
|   | EPK       | 44.51    | 49.31    | 47.71    | 43.03    | 44.53    | 38.95    | 41.86    | 40.83    | 42.83    | 43.50    | 43.32    | 43.43    | 43.68              | 36.05                | 30.75     |
|   | OR        | 79.44    | 88.01    | 85.15    | 76.80    | 79.47    | 69.51    | 74.72    | 72.86    | 76.44    | 77.63    | 77.31    | 77.52    | 77.95              | 67.53                | 79.57     |
| Zone-4  | Volume    | 483.54   | 513.49   | 492.35   | 498.41   | 502.07   | 480.61   | 516.81   | 499.07   | 515.56   | 515.03   | 482.58   | 515.39   | 6014.90            | 5287.69              | 5901.20   |
|   | Earnings  | 22258.87 | 25944.59 | 24847.34 | 22414.70 | 22893.10 | 19850.69 | 22893.81 | 21041.44 | 23062.38 | 23128.05 | 21711.65 | 23343.60 | 273390.22          | 203894.01            | 190894.02 |
|   | EPK       | 46.03    | 50.53    | 50.47    | 44.97    | 45.60    | 41.30    | 44.30    | 42.16    | 44.73    | 44.91    | 44.99    | 45.29    | 45.45              | 38.56                | 32.35     |
|   | OR        | 76.25    | 83.69    | 83.60    | 74.49    | 75.53    | 68.42    | 73.38    | 69.84    | 74.10    | 74.39    | 74.53    | 75.03    | 76.03              | 66.39                | 79.82     |

| District wise operational Targets for 2023-24 |           |          |          |          |          |          |          |          |          |          |          |          |          | Annexure-V         |                      |           |
|---|-----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--------------------|----------------------|-----------|
| District                                      | Parameter | Apr-23   | May-23   | Jun-23   | Jul-23   | Aug-23   | Sep-23   | Oct-23   | Nov-23   | Dec-23   | Jan-24   | Feb-24   | Mar-24   | Target for 2023-24 | 2022-23 up to Feb-23 | 2019-20   |
| Corporation                                   | Volume    | 1219.45  | 1293.83  | 1234.52  | 1252.10  | 1261.18  | 1207.40  | 1299.45  | 1254.37  | 1295.93  | 1294.98  | 1212.81  | 1295.61  | <b>15121.61</b>    | 13448.44             | 15271.66  |
|   | Earnings  | 54964.98 | 63426.10 | 60764.26 | 54298.10 | 55805.48 | 48140.66 | 55462.27 | 51495.19 | 57082.70 | 56970.75 | 53257.96 | 57326.04 | <b>668994.48</b>   | 510406.97            | 479331.83 |
|   | EPK       | 45.07    | 49.02    | 49.22    | 43.37    | 44.25    | 39.87    | 42.68    | 41.05    | 44.05    | 43.99    | 43.91    | 44.25    | <b>44.24</b>       | 37.95                | 31.39     |
|   | OR        | 76.63    | 83.34    | 83.68    | 73.73    | 75.23    | 67.79    | 72.56    | 69.79    | 74.89    | 74.79    | 74.66    | 75.22    | <b>75.00</b>       | 67.58                | 75.06     |



## Annexure-VI

### Product-wise and District-wise ORF for 2023-24

| SNO           | District | ASC          | ABF           | ORF          |
|---------------|----------|--------------|---------------|--------------|
| 1             | SKLM     | 47.66        | 117.46        | 5,598        |
| 2             | PPM      | 47.03        | 119.65        | 5,627        |
| 3             | VZM      | 47.42        | 114.39        | 5,425        |
| 4             | ASR      | 48.89        | 111.37        | 5,445        |
| 5             | VSP      | 51.27        | 125.44        | 6,431        |
| 6             | AKP      | 48.37        | 112.11        | 5,423        |
| <b>Zone 1</b> |          | <b>49.17</b> | <b>119.83</b> | <b>5,892</b> |
| 7             | KKD      | 45.07        | 129.84        | 5,852        |
| 8             | EG       | 47.43        | 114.40        | 5,426        |
| 9             | KNSM     | 45.67        | 127.04        | 5,802        |
| 10            | WG       | 47.16        | 118.28        | 5,578        |
| 11            | ELR      | 46.19        | 121.24        | 5,600        |
| 12            | KRI      | 48.26        | 120.20        | 5,801        |
| 13            | NTR      | 46.07        | 146.67        | 6,757        |
| <b>Zone 2</b> |          | <b>46.56</b> | <b>128.61</b> | <b>5,988</b> |
| 14            | GNT      | 46.63        | 121.57        | 5,669        |
| 15            | PLND     | 47.60        | 114.59        | 5,455        |
| 16            | BPTL     | 47.59        | 116.93        | 5,564        |
| 17            | PKSM     | 45.76        | 124.26        | 5,686        |
| 18            | NLR      | 46.84        | 121.31        | 5,682        |
| <b>Zone 3</b> |          | <b>46.80</b> | <b>120.12</b> | <b>5,622</b> |
| 19            | TPT      | 47.14        | 154.97        | 7,305        |
| 20            | CTR      | 48.13        | 116.77        | 5,620        |
| 21            | ANM      | 48.20        | 114.14        | 5,502        |
| 22            | YSR      | 46.77        | 124.04        | 5,801        |
| 23            | NDL      | 47.47        | 115.53        | 5,484        |
| 24            | KRNL     | 45.68        | 125.71        | 5,742        |
| 25            | ATP      | 46.77        | 120.36        | 5,630        |
| 26            | SSS      | 47.90        | 116.95        | 5,603        |
| <b>Zone 4</b> |          | <b>47.23</b> | <b>126.58</b> | <b>5,978</b> |
| <b>Corp</b>   |          | <b>47.29</b> | <b>124.74</b> | <b>5,899</b> |

| SNO          | Product     | ASC          | ABF           | ORF          |
|--------------|-------------|--------------|---------------|--------------|
| 1            | AMVT        | 48.00        | 249.00        | 11,952       |
| 2            | CO          | 58.38        | 123.24        | 7,194        |
| 3            | DC          | 52.00        | 249.00        | 12,948       |
| 4            | EXP         | 49.00        | 125.00        | 6,125        |
| 5            | G Intercity | 35.00        | 220.00        | 7,700        |
| 6            | G GHAT      | 35.00        | 310.00        | 10,850       |
| 7            | GRD         | 40.00        | 221.00        | 8,840        |
| 8            | SEXP        | 47.89        | 195.32        | 9,354        |
| 9            | IND         | 40.00        | 196.00        | 7,840        |
| 10           | MEXP        | 42.00        | 126.13        | 5,297        |
| 11           | ML-AC       | 36.00        | 221.00        | 7,956        |
| 12           | NR 42       | 42.00        | 239.57        | 10,062       |
| 13           | NR48        | 48.00        | 233.19        | 11,193       |
| 14           | PVG         | 50.04        | 102.00        | 5,104        |
| 15           | Star Liner  | 30.00        | 220.00        | 6,600        |
| 16           | SLX         | 35.00        | 162.00        | 5,670        |
| 17           | UPVG        | 54.00        | 113.00        | 6,102        |
| 18           | UDLX        | 39.00        | 155.00        | 6,045        |
| 19           | VNL-30      | 30.00        | 303.00        | 9,090        |
| 20           | VNL-24      | 24.00        | 290.00        | 6,960        |
| <b>TOTAL</b> |             | <b>47.29</b> | <b>124.74</b> | <b>5,899</b> |